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## APPENDIX A

## QUESTIONNAIRE ABOUT COFFEE HOUSES AND RESPONSES

Questionnaire:

Q1. Do you like coffee? Yes/No

Q2. Do you go to Coffee house? Yes / No

Q3. How many times you go to coffee house?

Q4. Which is the most favorite?

Q5. Why that café Q4 is the most favourite?

Q6. How much do you spend one time at coffee house?

Q7. Do you think that price, Q , is reasonable?

Q8. What are you doing at café except having a coffee?

Q9. Do you go to coffee house alone?

Q10. How long do stay at coffee house?
Q11. Please let me known about you. GIK Male/Female Occupation:
Age:
Nationality:

Responses:


* Respondents: male - 31, female - 51
*Age: 10s - 6, 20s - $52,30 \mathrm{~s}-16,40 \mathrm{~s}-6,50 \mathrm{~s}-2$
* Nationality: Thai - 66, Asean - 5, American - 4, European - 3, East Asian - 4
* Occupation: student -45 , employee -25 , company owner -3 , teacher -3 , house wife -2 , freelance -2 , other -2

Q1: Do you drink coffee? Yes: $56 \quad$ No: 26

Q2: to 26 people who do not drink coffee; do you go to the coffee house?
Yes: $11 \quad$ No: 15

Q3: to 11 people who go to the coffee house, although they do not drink coffee; what do you do at the coffee house?

- chatting with friends
- reading
- studying
- drinking non-coffee alone
- people watching

Q6: to 58 people who goes to the coffee house, whether drink coffee or not; how much do you spend one time at the coffee house?

- less than 50 baht: 5
- less than 100 baht: 21
- about 100 baht: 19
- maybe 150 baht: 7
- possibly 200 baht: 2
- more than that: 4

Q7: to 58 people who answered Q6; do you think that price is reasonable?

- Yes, it is OK: 22
- Well, it is not cheap: 28
- It is expensive: 8

Q8: to 58 people who goes to the coffee house, whether drink coffee or not; what do you do at the coffee house except drinking? (multiple answer)

- Reading: 26
- Studying: 13
- Internet: 6
- Chatting with friends: 37

As other answers: relaxing, meeting place, working, people watching.

## Starbucks Coffee Thailand Beverage Menu, September 2005



| Additional Espresso Shot | 15.-/Shot |
| :--- | :---: |
| Add Flavoured Syrup | 15.-/Drink |
| Add Whipped Cream on top | 15.-/Drink |
| Decaffenated beverage and low-fat milk are available. |  |

* Source: company document
* Price: Thai baht


## Starbucks Coffee Thailand Beverage Menu, October 2005

| Hot Drink | 8 Fl Oz <br> Short | 12 Fl Oz <br> Tall | 16 Fl Oz <br> Grande |
| :---: | :---: | :---: | :---: |
| Simply drip-brewed <br> Coffee of the day | 55 | 70 | 85 |
| Espresso base |  |  |  |
| Caffé Latte | 70 | 85 | 100 |
| Cappuccino | 70 | 85 | 100 |
| Caramel Macchiato | 90 | 105 | 120 |
| Caffé Mocha | 80 | 95 | 110 |
| Americano | 60 | 75 | 90 |

Cold Drink
Drip-brewed base
Iced coffee
$12 \mathrm{FlOz} \quad 16 \mathrm{FlOz} \quad 20 \mathrm{FlOz}$
Tall Grande Venti

Espresso base
Iced Americano
Iced Caffé Latte
Iced Caffé Mocha
Iced Americano
Iced Caffé Latte
Iced Caffé Mocha
Iced Americano
Iced Caffé Latte
Iced Caffé Mocha Iced Caramel Macchiato
Frappuccino: Blended Coffee
Coffee Frappuccino
Espresso Frappuccino
Mocha Frappuccino
Caramel Frappuccino
Rhumba Frappuccino

| 70 | 85 | 100 |
| :--- | :--- | :--- |

$75 \quad 95 \quad 105$


85
$100 \quad 115$

| 95 | 110 | 125 |
| :--- | :--- | :--- |

- 

Frappuccino: Blended Cream
Vanilla Cream Frappuccino
$105-120$
125

Chocolate Cream Frappuccin
120
Caramel Cream Frappuccino
105
120
Rhumba Cream Frappuccino
95110
125
$\begin{array}{llll}\text { Green Tea Cream Frappuccino } & 120 & 135 & 150\end{array}$
Frappuccino: Blended Tea
$\begin{array}{llll}\text { Mango Tea Frappuccino } & 90 & 105 & 120\end{array}$
$\begin{array}{lccc}\text { Mango Cream\&Tea Frappuccino } & 105 & 120 & 135 \\ \text { Raspberry Tea Frappuccino } & 90 & 105 & 120\end{array}$
$\begin{array}{llll}\text { Raspberry Cream\&Tea Frappuccino } & 105 & 120 & 135\end{array}$

| Additional Espresso Shot | 15.-/Shot |
| :--- | :---: |
| Add Flavoured Syrup | 15.-/Drink |
| Add Whipped Cream on top | 15.-/Drink |
| Add Caramel or Chocolate Sauce | 15.-/Drink |
| Make it Affogato Style | 30.-/Drink |
| (Add shot \& caramel or chocolate sauce) |  |
| Decaffenated beverage and low-fat milk are available. |  |

[^0]
## Black Canyon Coffee full drink list

Location: MBK shopping centre blanch, Bangkok

| Hot Coffee Menu | baht | Iced Coffee Menu | baht |
| :--- | ---: | :--- | :--- |
| Hot coffee | 50 |  | Black Coffee Champ Iced Coffee |

[^1]
## Doi Tung Coffee full drink list

Location: Suan Lum Night Bazaar blanch, Bangkok
(February 2005)

| Hot Drink | regular | large | Cold Drink | regular | large |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Espresso | 35 | 45 | Iced Cafe Latte | 65 | 75 |
| Espresso Macchiato | 35 | 45 | Iced Cafe Mocha | 70 | 80 |
| Espresso Con Panna | 35 | 45 | Iced Cafe Americano | 55 | 65 |
| Cafe Late | 55 | 60 | O-Liang | 40 |  |
| Cappuccino | 55 | 60 | (Thai Iced Black Coffee) |  |  |
| Cafe Mocha | 60 | 65 | Slush: Coffee based frosty | drink |  |
| Cafe Americano | 45 | 50 | Coffee | 75 | 80 |
| Yok-Lor | 50 |  | Mocha | 85 | 90 |
|  |  |  | Espresso+Syrup | 85 | 90 |
| Other Drink |  |  |  |  |  |
| Hot Chocolate | 20 | 30 |  |  |  |
| Slush: Iced Blended |  |  |  |  |  |
| Vanilla | 75 | 80 |  |  |  |
| Caramel | 75 | 80 | Lax |  |  |
| Chocolate | 75 | 80 |  |  |  |
| Macadamia Nut | 75 | 80 |  |  |  |
| Orange | 75 | 80 |  |  |  |
| Green Tea |  | 90 |  |  |  |
| (January 2006) |  |  |  |  |  |
| Hot Drink | regular | large | Cold Drink | regular | large |
| Espresso | 40 | 50 | $\square$ Iced Cafe Latte | 70 | 80 |
| Espresso Macchiato | 40 | 50 | $\square$ Iced Cafe Mocha | 75 | 85 |
| Espresso Con Panna | 40 | 50 | $\triangle=$ Iced Cafe Americano | 60 | 70 |
| Cafe Late | 60 | 65 | O-Liang | 45 |  |
| Cappuccino | 60 | 65 | (Thai Iced Black Coffee) |  |  |
| Cafe Mocha | 65 | 70 | Slush: Coffee based frosty | drink |  |
| Cafe Americano | 50 | 55 | ยาลั Coffee | 80 | 90 |
| O-Yor | 55 |  | Mocha | 85 | 95 |
| Yok-Lor | 55 |  | 1S Espresso+Syrup | 85 | 95 |
|  |  |  | Caramel | 80 | 90 |

## Other Drink

| Hot Chocolate | 30 | 35 |
| :--- | :--- | :--- |
| Slush: Iced Blended |  |  |
| Vanilla | 80 | 90 |
| Caramel | 80 | 90 |
| Chocolate | 80 | 90 |
| Macadamia Nut | 85 | 95 |
| Orange | 85 | 95 |
| Green Tea | 85 | 95 |
| Slush: Tea base |  |  |
| Raspberry | 80 | 90 |
| Strawberry | 80 | 90 |

[^2]
## True Coffee full drink list

Location: Subway Mall Sukhumvit Station Blanch, Bangkok

| Hot Coffee Menu |  | baht | Iced Coffee Menu |  | baht |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | small | large |  | small | large |
| Espresso Classic | - | 60 | Iced Americano | 60 | 70 |
| Espresso Macchiato | - | 60 | Iced Cafe Latte | 60 | 80 |
| Espresso Conpana | - | 60 | Iced Cappuccino | 60 | 80 |
| Americano | 40 | 50 | Iced Caramel Macchiatc | 70 | 80 |
| Cafe Latte | 50 | 70 | Iced Cafe Mocha | 70 | 80 |
| Cappuccino | 50 | 70 | Espresso Twist Coffee | 70 | 80 |
| Caramel Macchiato | 60 | 80 | Mocha Twist Coffee | 60 | 70 |
| Cafe Mocha | 60 | 80 | Caramel Twist Coffee | 60 | 70 |
|  |  |  | Vanilla Twist Coffee | 60 | 70 |
| Other Menu |  |  | , |  |  |
| Hot Chocolate | 40 |  |  |  |  |
| Steamed Milk |  | 30 |  |  |  |
| Iced Chocolate | 40 |  |  |  |  |
| Green Tae Twist Cream | 70 |  |  |  |  |
| Chocolate Twist Cream | 70 |  |  |  |  |
| Vanilla Twist Cream | 70 | 60 |  |  |  |
| Strawberry Twist Cream | 70 |  | 1 |  |  |
| Twining Hot Tea | 40 |  |  |  |  |
| Twining Iced Tea |  | 50 | C |  |  |
| Add Espresso Shot |  | 15 |  |  |  |
| Add Whipping Cream | 0 | 15 |  |  |  |
| Add Syrup |  | 15 |  |  |  |

[^3]
## Bluecup Coffee full drink list

Location: Pan Tip Plaza blanch, Chiang Mai
Hot Coffee Menu baht Iced Coffee Menu baht
Caffe Americano ..... 45
Bluecup Espresso ..... 40
Double Espresso ..... 55
Espresso Machiato ..... 40
Espresso Con Panna ..... 45
Caffe Mocha ..... 55
Caffe Latte ..... 50
Mocha Malt Latte ..... 55
Bluecup Cappuccino ..... 50
Hazelnut Cappuccino ..... 59
Iced Latte ..... 55
Iced Mocha Malt Con Panna ..... 60
Iced Mocha ..... 60
Blue Ice Coffee ..... 50
Milky Way ..... 55
Cappuccino Granita ..... 65
Espresso Granita ..... 65
Cookies \& Cream Granita ..... 65
Mocha Granita ..... 65
Cream Caramel Granita ..... 65
Hazelnut Smoothies ..... 75
Additional Espresso Shot ..... 15
Additional Flavoured SyrupAdditional Whipped Cream
Other Menu
Iced Green Tea Latte ..... 55
Blueberry Cream Smoothies ..... 75
Vanilla Malt Smoothies ..... 75
Green Tea Smoothies ..... 75
Bluesea Smoothies ..... 75
Blue Spark ..... 45
Cranberry Spark ..... 45
Blue Spark with Haagen Dazs Ice cream ..... 65
Cranberry Spark with H/D Ice cream ..... 65
Blue Spark with Ice cream ..... 55
Cranberry Spark with Ice cream ..... 55

## Chester's Café full drink List

| Hot Coffee Menu |  | baht | Iced Coffee Menu | baht |
| :---: | :---: | :---: | :---: | :---: |
|  | small | large |  |  |
| Espresso | 30 | 35 | Espresso | 55 |
| Americano | 40 | 55 | Americano | 50 |
| Cappuccino | 50 | 65 | Cappuccino | 55 |
| Latte | 45 | 60 | Latte | 50 |
| Mocha | 50 | 65 | Mocha | 55 |
| Chester's Caramel Special | 55 | 70 | Chester's Caramel Special | 60 |
|  |  |  | Iced Caramel Macchiato | 60 |
|  |  |  | Twist: coffee based frost | rink |
|  |  |  | Cappu | 65 |
|  |  |  | - Mocha | 65 |
| Other Menu |  |  | - Chester's Caramel | 75 |
| Hot Chocolate |  |  | - |  |
| Hot Milk |  |  |  |  |
| Iced Chocolate |  | 40 |  |  |
| Iced Milk |  |  |  |  |
| Hot Tea |  |  |  |  |
| Ceylong |  |  |  |  |
| Oolong |  | 50 |  |  |
| Green Tea |  | 50 | Stio |  |
| Choco Twist |  | 60 |  |  |
| Smoothies |  |  | - |  |
| Blueberry Lime |  | 65 |  |  |
| Strawberry Freeze | S | 65 |  |  |
| Mango Surprise |  | 65 |  |  |
| Kiwi Magic |  | 65 |  |  |

Source: collected by author, January 2006

## Thea Tev Coffee \& Tea full drink list

Hot Coffee Menu baht

    Hot Coffee 25
    
    Instant Coffee with Milk 20
    
    Iced Coffee Menu baht
    
    Oliang ..... 30
    Ice Coffee with Milk ..... 35
Other Menu
Hot Assam tea 25
Hot Thai tea 25
Ice Thai tea 30
Ice Assam tea 35
Ice Coco 35
Coco Shake
Ice Thai tea with milk
Ice Assam tea with milk $\quad 35$
Apple with Milk5

Carrot with Milk
Carrot with Milk
25
Banana with Milk ..... 25Pink Milk
Red Soda ..... 20
Green Soda ..... 20
Lemon Thai tea ..... 20
Haney-lemon Thai tea ..... 20
Cereal honey smoothies ..... 40
Coco cereal smoothies ..... 35
Drinking yoghurt with Jelly ..... 30
Shake
(apple, banana, lemon, carrot ..... 20
(kiwi, strawberry, mix fruit) ..... 25
(mango) ..... 45
Add Honey ..... 10
Add Yoghurt ..... 5

[^4]
## ViVi full drink list

| Hot Coffee Menu | baht | Iced Coffee Menu | baht |  |
| :--- | ---: | ---: | :--- | ---: |
|  | small | large |  |  |
| Espresso | 40 | - | Iced Cappuccino | 65 |
| Double Espresso | - | 55 | Iced Cafe Latte | 65 |
| Cappuccino | 60 | 80 | Iced Cafe Mocha | 65 |
| Cafe Latte | 60 | 80 | Iced Americano | 55 |
| Cafe Mocha | 60 | 80 | Frappe |  |
| Cafe Americano | 45 | 65 | Cappuccino | 65 |
|  |  |  | Mocha | 65 |
|  |  | Caramel | 75 |  |

## Other Menu



[^5]
## Bitter Brown full drink list

| Hot Coffee Menu | baht | Iced Coffee Menu | baht |
| :---: | :---: | :---: | :---: |
| Espresso |  | Iced Cappuccino | 60 |
| Single | 40 | Iced Cafe Latte | 60 |
| Double | 50 | Iced Caramel Latte | 70 |
| Macchiato | 45 | Iced Vanilla Latte | 70 |
| Con Panna | 45 | Iced Hazelnut Latte | 70 |
|  |  | Iced Cafe Mocha | 75 |
|  | Reg./Mug | Iced Americano | 55 |
|  | (80z/120z) | Cappuccino Frappe | 80 |
| Café Latte | $55 / 65$ | Caramel Frappe | 85 |
| Caramel Latte | $60 / 70$ | Mocha Frappe | 85 |
| Vanilla Latte | $60 / 70$ | - White Choc. Oreo Frappe | 90 |
| Hazelnut Latte | $60 / 70$ | Kahlua Frappe | 90 |
| Cafe Mocha | $65 / 75$ |  |  |
| Cafe Americano | -45/55 | - |  |
| Cappuccino | 55/65 |  |  |
| Other Menu |  |  |  |
| Cocopuccino | $55 / 65$ | V |  |
| Iced Coco | 60 | 1 |  |
| Italian Soda | 40 |  |  |
| Coke | 15 | - |  |
| Sprite | 15 | , 5 |  |
| Splash | 20 |  |  |
| Purified Water | 10 |  |  |
| Add whipping crea | ชาลง 10 | วิทยาลัย |  |

## Café Amazon full drink list

Location: Rama IV Road, near night bazaar, at PTT petrol station, Bangkok


* Source: collected by author, January 2006


## Coffee Plus at Caltex petrol station full drink list

Location: Ploenchit Road, Caltex petrol station, Bangkok

| Hot Coffee Menu |  | baht | Iced Coffee Menu | regular | baht <br> large |
| :--- | ---: | ---: | :---: | ---: | ---: |
| Espresso | 25 | 35 | Iced Espresso | 45 | 50 |
| Conpanna | -- | 40 | Iced Cappuccino | 45 | 50 |
| Cappuccino | 40 | 45 | Iced Latte | 45 | 50 |
| Cafe Latte | 40 | 45 | Iced Mocha | 45 | 50 |
| Cafe Mocha | 40 | 45 | Iced American | 40 | 45 |
| Cafe American | 30 | 35 | Thai Iced Coffee | 30 | 35 |

## Other Menu



[^6]
## Ea Sae price list

(Research date: August 2005)

## Hot Drink

O-Yua (black coffee)
Kafae-Ron (coffee with milk)
Cha-Ron (tea with milk)
Cha-Dum-Ron (black tea)
Cha-Manao-Ron (hot lemon tea)
Manao-Ron (hot lemon juice)
Nom-Sod-Ron (hot milk)
Hot Ovaltine
Hot Cocoa
No-Kao-Yua (coffee + tea)
No-Kao-Ron (coffee + tea with milk)
Heng-Ying-Ron (hot milk with almond syrup)

## Cold Drink

Kafae-Yen (iced coffee with milk)
O-Liang (iced blak coffee)
Cha-Dum-Yen (iced black tea)
Cha-Yen (iced tea with milk)
Cha-Manao (iced lemon tea)
No-Kao-O-Liang (iced coffee + iced tea)
No-Kao-Yen (iced coffee + iced tea with milk)
No-Daeng (iced black coffee with red syrup)
No-Kaew (iced black coffee with green syrup)
Ovaltine-Yen
Cocoa-Yen
Nom-Yen (iced fresh milk)
Nom-Chocolate
Nom-Daeng (iced fresh milk with red syrup)
Nom-Keaw (iced fresh milk with green syrup)
Buey-Yen (Chinese plum juice)
Manao-Yen (iced lemon juice)
Nam-Yen-Rod-Som (orange juice)
Nam-Daeng (soda with red syrup)
Nam-Keaw (soda with green syrup)
Nam-Daeng-Manao (red syrup drink with lemon)
Nam-Keaw-Manao (green syrup drink with lemon)
Heng-Yin-Yen (iced milk with almond syrup)

## Ea Sae Original

Yaowarat
10

12/15
12/15
10
12/15
12/15
15
12/15
12/15
10
12/15
12/15

| $(8$ oz/ 12 oz $)$ | 20 |
| :---: | ---: |
| $12 / 15$ |  |
| $8 / 10$ | 15 |
| $8 / 10$ | 15 |
| $12 / 15$ | 20 |
| $12 / 15$ |  |
| $8 / 10$ |  |
| $12 / 15$ |  |
| $8 / 10$ |  |
| $8 / 10$ |  |
| $12 / 15$ |  |
| $12 / 15$ |  |
| $12 / 15$ |  |
| $12 / 15$ |  |
| $12 / 15$ |  |
| $12 / 15$ |  |
| $12 / 15$ |  |
| $12 / 15$ |  |
| 15 |  |
| $8 / 10$ |  |
| $8 / 10$ |  |
| $12 / 15$ |  |
| $12 / 15$ |  |
| $12 / 15$ |  |


| Ea Sae <br> food court | Ea Sae Plus coffee-banking | Ea Sae Plus franchisee |
| :---: | :---: | :---: |
| PATA | Old Siam/Sua Pha | Makro |
|  | 20 | 15 |
| 15 | 25 | 20 |
| 15 | 25 | 20 |
|  | 20 | 15 |
|  | 25 | 20 |
| 15 | 25 | 20 |
| 15 | 25 | 20 |
| 15 | 25 | 20 |
|  | 25 | 15 |
|  |  | 20 |
|  | 25 | 20 |
|  |  | (160z/ 220z) |
| 15 | 35 | 25/35 |
| 10 | 30 | 19/30 |
| 10 | 30 | 19/30 |
| 15 | 35 | 25/35 |
| 15 | 35 | 22/30 |
|  | 35 | 19/30 |
|  | 35 | 25/35 |
|  | 30 |  |
|  | 30 |  |
| 15 | 30 | 22/35 |
| 15 | 30 | 22/35 |
|  | 30 | 22/30 |
|  |  | 22/30 |
| 15 |  | 22/30 |
|  |  | 22/30 |
| 15 | 30 | 22/30 |
| 15 | 30 | 22/30 |
|  | 35 | 22/30 |
|  |  | 22/35 |
|  |  | 22/35 |
|  |  | 22/30 |
|  |  | 22/30 |
|  | 30 | 22/30 |

Toasted Bread
Nuey-Numtan (margarine with sugar)
Nuey-Nom (margarine with sweetened condensed milk)
Nuey-Chocolate (margarine with chocolate)
Yam-Som (marmalade)
Yam-Strawberry (strawberry jam)
Sung-Kaya (egg custard paste)
Nom-Rod-Orvaltine (sweetened condensed milk with Orvaltine)
Namprikpao-Mooyong (chilli paste with sweet dried pork)
(Research date: August 2005)

|  | Original | MBK | Plus |
| :---: | :---: | :---: | :---: |
|  | 8B p.p. | 20B p. 2 p . | 25B p. 2 p . |
|  |  | 20B p. 2 p . |  |
|  |  | 20B p. 2 p . |  |
|  |  | 25B p. 2 p. |  |
| valtine) |  |  |  |
|  | * |  | * |

## BIOGRAPHY



Mika Kodama was bom in Japan. After earning an Associate of Arts (AA) in Business Administration in Tokai University in Shizuoka, she went to England to study English in Luton College. While she working for a foreign-affiliated company in Tokyo, she travelled to more than 30 countries including Brazil, Australia, India and China. With strong interest on anthropology in Southeast Asia according to the variety of travel experiences, she applied to Waseda University in Tokyo. After she graduating with a BA in History and Folklore, which Bachelor's thesis title is Hmong Maquis in Indo-China peninsula in Indo-China wars, she entered the Thai Studies Program in Chulalongkorn University to fulfill her wish to continue to study anthropology with special focus on Thailand.



[^0]:    * Source: company document
    * Price: Thai baht

[^1]:    * Source: collected by author, December 2006

[^2]:    * Source: collected by author, February '05 and January '06, respectively
    * Price: Thai Baht

[^3]:    * Source: collected by author, December 2005

[^4]:    * Source: collected by author, January 2006

[^5]:    * Source: collected by author, September 2005

[^6]:    * Source: collected by author, January 2006

