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Appendix-1: Glossary

Asahi Shimbun Asahi newspaper

Chi-mama An assistant of mama (female manager of the house)

Many of them used to be hostesses. Their main duties are to train young hostesses and care for customers as

the chief hostess.

Dohan An act that a hostess comes to the nightclub where she

works, accompanied by her patron

It seems to be an indirect duty of hostesses among nightclubs at Ginza, aiming to encourage hostesses to catch their patrons. In the Thaniya area, many *karaoke*

houses adopt this indirect duty as a direct duty.

Enjo-kosai Commercial sex services carried out by junior high

school and senior high school girls in Japan

Their purpose is to earn money for getting luxury goods,

not for supporting their family.

Geisha Japanese traditional style companion who can sing and

dance

Ginza One of the popular entertainment districts where many

luxurious nightclubs are operated. Located in downtown

Tokyo.

Karaoke Singing songs to the prerecorded musical

accompaniment; one of the most popular leisure-time

activities among Japanese these days

Karoshi Death from heart-attack or cerebral caused by overwork

Today those who lost mental balance and committed

suicide due to overwork is added in the category.

Heisei Era began in 1989, while the recession began in

May 1991

Hostess (Young) women serving customers with drinks, sitting

beside them with smile, operating *karaoke* machines, singing if requested by them, and make them feel happy. Many hostesses working at *karaoke* houses in the Thaniya area accept customers' request to have a date

outside the houses.

Mainichi Shimbun Mainichi newspaper

Nemawashi A figurative term indicating behind-the-scene

negotiation or prior consultation

Nenkojoretsu Seniority-based promotion and a raise system

Ringi A procedure of decision-making by circulating a

proposed paper (ringi-sho) among all those concerned in

order to obtain unanimous approval

Settai Escorting business customers to corporate paid

entertainment, such as dinner at luxurious restaurant, golf, sightseeing tours, and sometimes sexual pleasure

Shayo-zoku Company-expense-account spenders

Shosha General trading firm

Shusinkoyo Lifetime employment system; employment to be

continued until an employee's retirement age from his

recruitment

Sumo Traditional Japanese wrestling

Professional sumo wrestling is one of the most

interesting and exciting spectator sports in Japan.

Yomiuri Shimbun Yomiuri newspaper

Appendix-2: Abbreviation

ASEAN Association of South East Asian Nations

BOI Board of Investment
CSW Commercial Sex Worker
FDI Foreign Direct Investment
GDP Gross Domestic Product

GPP

HIV/AIDS Human Immunodeficiency Virus/Acquired

Immunodeficiency Syndrome

JCCB Japanese Chamber of Commerce in Bangkok

Gross Provincial Product

JETRO Japan External Trade Organization

JICA the Japan International Cooperation Agency
JVC Japan (International) Volunteer Center (NGO)

MOF the Ministry of Finance (of Japan)

NEDB National Economic Development Board

NESDB National Economic Social Development Board

NGOs Non-governmental Organizations

NHK Nihon Hoso Kyokai: the Japanese state-operated

broadcasting company

NSCT National Student Centre of Thailand

OECD Organization for Economic Cooperation and

Development

OJT On-the- Job Training R & R Rest and Recreation

STD Sexual Transmitted Disease
TAT Tourist Authority of Thailand

TDRI Thailand Development Research Institute

UNESCO United Nations Educational, Scientific and Cultural

Organization

US United States

WHO World Health Organization

Appecdix-3: Interviews

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Dr.Phonpaichit, Pasuk. Faculty of Economics, Chulalongkorn University. July 23, 1998.

Mr. A. A Japanese karaoke manager at the Thaniya entertainment area. November 5, 1998

Mr.Susaka, Masashi. Sumitomo Thaniya Real Estate Co., (Thailand) Ltd. November 12, 1998.

Mr.S. A Japanese assistant manager of a tour company in Bangkok. November 27, 1998.

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Ms. Saito Yuriko. A Japanese NGO activist who has been engaged herself in improving for lives of Thai women especially who have ever worked in Japan as prostitutes, for over ten years. September 4, 1999.

Appendix-4: Participant Observation Guidelines for Japanese customers

For 94 Japanese visitors to Mr.Y from Japan:

- 1. Occupation of 94 Japanese visitors;
- 2. Number and occupation of Japanese visitors whom Mr. Y escorted to Thaniya;
- 3. Number of visitors who visited Thaniya and their occupations;

For the total of 230 Japanese men including resident officers and visitors from Japan:

- 1. Relations between age and buying commercial sex services;
- 2. Relations between marital status and buying commercial sex services;
- 3. Relations between academic background and buying commercial sex services;
- 4. Relations between smoking and buying commercial sex services;

Appendix-5: Interview-guide for Thai hostesses

- 1. What is your name?
- 2. How old are you?
- 3. Where are you from?
- 4. How long have you been living in Bangkok?
- 5. Whom are you living with now?
- 6. (If she does not live with her parents), Where does your farther or mother live now?
- 7. (If she does not live with her parents), Why do not you live with your parents?
- 8. What does your farther or mother do?
- 9. Do your parents live together, or not? (If they live separately), why?
- 10. Do you send some money to your father or mother regularly? If so, how much and often?
- 11. What is your education?
- 12. How long have you worked at the *karaoke* house at Thaniya?
- 13. What was your previous occupation?
- 14. What made you work at Thaniya?
- 15. Do you have a boyfriend?
 If so, is he Japanese?
- 16. What do you think if a Japanese man ask you to become his girlfriend?
- 17. Have you ever been got married? If you have, do you have any children?
- 18. Do you accept commercial sex services? If so, how often?



Biography

Kusaka, Yoko was born in Japan. She graduated from Aoyama-gakuin University in Tokyo, Japan with a B. A. in English and American Literature. Then, she worked for a subsidiary company of Mitsui and Co., Ltd. as a secretary for six years. After seven-year-experience as a housewife, she came to Bangkok in order to accompany her husband, who was dispatched from a Japanese government agency in October 1996. She joined Thai Studies program in Chulalongkorn University in June 1997, and devoted herself to study cross-cultural interaction issue between Thailand and Japan, as seen through a standpoint of a wife of a Japanese resident officer as well as a Thai Studies student.