

การนำระบบบริหารทรัพยากรองค์การไปใช้ในธุรกิจสี



นาย รณฤทธิ์ ตั้งการวคุณ

วิทยานิพนธ์นี้เป็นส่วนหนึ่งของการศึกษาตามหลักสูตรปริญญาวิศวกรรมศาสตรมหาบัณฑิต

สาขาวิชาการจัดการทางวิศวกรรม ศูนย์ระดับภูมิภาคทางวิศวกรรมระบบการผลิต

คณะวิศวกรรมศาสตร์ จุฬาลงกรณ์มหาวิทยาลัย

ปีการศึกษา 2548

ISBN 974-17-5511-2

ลิขสิทธิ์ของจุฬาลงกรณ์มหาวิทยาลัย

**IMPLEMENTING AN ENTERPRISE RESOURCE PLANING SYSTEM
IN A PAINT BUSINESS**

Mr. Ronnarit Tangkaravakoon

**A Thesis Submitted in Partial Fulfillment of the Requirements
for the Degree of Master of Engineering Program in Engineering Management
The Regional Centre for Manufacturing Systems Engineering**

**Faculty of Engineering
Chulalongkorn University**

Academic Year 2005


ISBN 974-17-5511-2

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481568



Thesis Title IMPLEMENTING AN ENTERPRISE RESOURCES
 PLANNING SYSTEM IN A PAINT BUSINESS
By Mr. Ronnarit Tangkaravakoon
Field of Study Engineering Management
Thesis Advisor Assistant Professor Manop Reodecha, Ph. D.

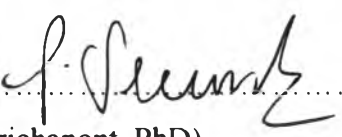
Accepted by the Faculty of Engineering, Chulalongkorn University in Partial
Fulfillment of the Requirements for the Master's Degree


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รณฤทธิ์ ตั้งคารวคุณ : การนำระบบบริหารทรัพยากรองค์กรไปใช้ในธุรกิจสี

IMPLEMENTING AN ENTERPRISIE RESOURCE PLANNING SYSTEM IN A PAINT

BUSINESS อ. ที่ปรึกษา: ผศ.ดร.มานพ เรียวเดชะ, 169หน้า. ISBN 974-17-5511-2

วิทยานิพนธ์ฉบับนี้มีวัตถุประสงค์หลักในการติดตั้งระบบบริหารทรัพยากรองค์กรเพื่อที่จะปรับปรุงจำนวนของการสูญเสียโอกาสทางการขายซึ่งมีสาเหตุเนื่องมาจากความไม่แม่นยำของระบบฐานข้อมูลและข้อมูลของสินค้าคงคลัง ระบบสารสนเทศและขั้นตอนการทำงานที่ไม่ทันสมัยของบริษัทกรณีศึกษา วิทยานิพนธ์ฉบับนี้เริ่มจากการศึกษาค้นคว้าความผิดพลาดของระบบบริหารทรัพยากรองค์กรในอดีตเพื่อที่จะหลีกเลี่ยงหลุมพรางหรือจุดอันตรายที่จะเกิดขึ้นระหว่างการติดตั้งระบบ จากนั้นจึงได้ทำการศึกษาทบทวนงานเขียนที่มีประเด็นเกี่ยวข้องเช่น ค่าใช้จ่าย การเปลี่ยนแปลงที่จะเกิดขึ้น

งานหลักของวิทยานิพนธ์ฉบับนี้เริ่มจากการวิเคราะห์สภาพแวดล้อมทางธุรกิจโดยการการวิเคราะห์แบบ สวอต (SWOT) และ เพสเทล (PESTEL) ต่อจากนั้นจึงได้ทำการศึกษาเกี่ยวกับข้อต่อของขั้นตอนการทำงานทางธุรกิจในปัจจุบัน ยุทธวิธี การออกแบบระบบวิธีการลงระบบในรูปแบบต่างๆ และการวิเคราะห์ต้นทุนของระบบดังกล่าว ตามด้วยการศึกษาการปรับปรุงโครงสร้างขั้นตอนทางธุรกิจและวิธีบริหารการเปลี่ยนแปลง

หลังจากที่ทำตามขั้นตอนที่กล่าวมาแล้วนั้นจึงเข้าสู่เริ่มต้นขบวนการโครงการการลงระบบความแม่นยำของสินค้าคงคลัง และการสูญเสียโอกาสทางการขายเป็นตัวชี้วัดความสำเร็จของโครงการนี้ โดยการที่จะเก็บข้อมูลของรายการสิ่งของควบคุมเป็นเวลาสิบวันการทำงาน วัดจะเกิดขึ้น ข้อมูลชุดเดียวกันนั้นจะถูกให้ผ่านขั้นตอนการทำงานทางธุรกิจตามระบบเก่าและระบบสารสนเทศใหม่ที่มีการรวมศูนย์ข้อมูลและการปรับปรุงโครงสร้างขั้นตอนทางธุรกิจ จากการผ่านระบบใหม่ผลลัพธ์ที่ได้คือฐานข้อมูลของสินค้าคงคลังมีความแม่นยำมากขึ้น และมีผลให้มีการสูญเสียโอกาสทางการขายให้น้อยลง ในผลสำเร็จนั้นยังมีผลประโยชน์ทางอ้อมซึ่งเป็นนามธรรมเช่นการปรับปรุงการสื่อสารภายในองค์กรและความพึงพอใจของลูกค้าที่สูงขึ้น

ภาควิชา ศูนย์ระดับภูมิภาคทางวิศวกรรมระบบการผลิต.ลายมือชื่อนิสิต.....

สาขาวิชา การจัดการทางวิศวกรรม.....ลายมือชื่ออาจารย์ที่ปรึกษา.....

ปีการศึกษา 2548

457 16261 21 : MAJOR ENGINEERING MANAGEMENT

KEY WORD: PAINT / RESOURCE PLANNING/ ERP/ TOTAL COST OF OWNERSHIP/ ENTERPRISE RESOURCE PLANNING SYSTEM/ ERP SYSTEM

RONNARIT TANGKARAVAKOON: IMPLEMENTING AN ENTERPRISE RESOURCE PLANNING SYSTEM IN A PAINT BUSINESS. THESIS ADVISOR: ASST. PROF. MANOP REODECHA, PH.D. , 169 pp. ISBN 974-17-5511-2

The main objective of this thesis was is to implement an ERP (Enterprise Resource Planning) system in order to improve the high number of lost sale opportunities through the inaccuracy of the case-study company's inventory database and the outdated information system and business processes.

The preliminary of this thesis started off with finding how ERP systems implemented had failed in the past. This was done in order to avoid the pitfalls of ERP system implementation. Then related literature was reviewed which includes such issues as cost, change, implementation and business processes reengineering management. The main work of the thesis starts of with the analysis of the current company's operation environment using strategic tools such as SWOT and PESTEL analyses. Then there were the studies of the current business processes and theirs flaws, the studies of various implementation methods, and strategy, system design, and project costing analysis. These were followed by business process reengineering and change management.

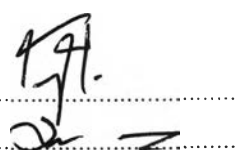
After all the mentioned steps had been done, the project implementation began. The success of this project was measured with inventory accuracies and the loss of sale orders. These were done through collecting the data of the control items for ten operating days. The same set of data were run on the old information system and business processes and another being the integrated information ERP system and new reengineered business processes. With the new system and more effective business processes inventory data are much more accurate which results in lesser lost of sale opportunities. There are also other intangible benefits of the system such as the improved inter-department communication and higher customer satisfaction.

Department The Regional Centre for Manufacturing Systems Engineering Student's signature

Field of study Engineering Management

Academic year 2005

Advisor's signature



ACKNOWLEDGEMENTS

Upon the completion of this thesis, I would like to share the success of this thesis completion with the following distinguished person because without them this thesis would be impossible.

I would like to express deep gratitude to my thesis advisor Assistant Professor Manop Reodecha, Ph.D., whom I am grateful for the guidance, time, patience and every piece of advice right from the beginning through to the completion. I would also like to express my gratitude to the members of committee to the thesis Professor Sirichan Thongprasert, Ph.D. and Seerok Prichanont, Ph.D., for the touch of perfection to the thesis in making this a flawless piece of work.

Secondly, I thank Delta Paint Co., Ltd for relevant data and the team from Datamat DBA for the information on the ERP system.

Thirdly the administration at Chula-Warwick, P Samnao, P Pueng, and P noo.

Personally, to friends, Supichet for those sleepless thesis night, Kittipong for those supports during close calls, Rasara Tantayanon for all her heartedly motivation support, Tiwa for all the rides around the campus and finally friends of Chula-Warwick with all their motivation and pep talk when morale was low.

Last but not the least, it is impossible to acknowledge my parents enough for their endless and tireless support towards my education since the kindergartens days, without them I would not have made it to these days. Thank you.

CONTENTS

	Page
Abstract in Thai	iv
Abstract in English	v
Acknowledgements	vi
Contents	vii
List of Tables	xi
List of Figures	xiii
Chapter I Introduction	1
1.1 Introduction	1
1.2 Statement of Problem.....	3
1.3 Objectives of the Study.....	4
1.4 Scope of the Study	4
1.5 Methodology	4
1.6 Expected Results.....	5
1.7 Expected Benefits.....	5
Chapter 2 Literature Review	6
2.1 Introduction	6
2.2 Introduction to ERP system	6
2.3 Benefits of ERP system	7
2.4 Failures and Mistakes of ERP system Implementation	9
2.4.1 Inadequate Resources.....	10
2.4.1.1 Direct Cost.....	12
2.4.1.1.1 Hardware and Software Cost.....	13
2.4.1.1.2 Operation Cost.....	16
2.4.1.1.3 Administration Cost.....	20
2.4.1.2 Indirect Cost.....	23
2.4.2 Lack of Top Management Commitment, Resistance to Change.....	27
2.4.2.1 Individual Resistance to Change.....	27

2.4.2.2	Organizational Resistance to Change.....	29
2.4.3	Business Process Reengineering (BPR).....	31
2.4.3.1	Steps to BPR.....	32
2.4.3.2	Change Management (CM).....	34
2.5	System Development Framework and Strategy	39
2.5.1	Structured Analysis Strategy.....	40
2.5.2	Object-Oriented Analysis Strategy (O-O).....	40
2.5.3	Joint Application Development and Rapid Application Development Strategy.....	40
2.5.4	Microsoft Solution Framework (MSF) Strategy.....	41
2.6	Conclusion	42
Chapter 3	Research Background and Problem.....	43
3.1	Introduction	43
3.2	Systems Development Life Cycle (SDLC).....	44
3.3	System Planning and Company Analysis.....	45
3.3.1	Vision and Mission Statement.....	46
3.3.2	SWOT Analysis.....	47
3.3.3	PESTEL Analysis.....	48
3.3.3.1	Political Factors.....	48
3.3.3.2	Economical Factors.....	49
3.3.3.3	Socio-cultural Factors.....	49
3.3.3.4	Technological Factors.....	49
3.3.3.5	Environmental Factors.....	49
3.3.3.6	Legal Factors.....	49
3.3.4	Porter's Five Force Analysis.....	50
3.3.4.1	Customer as a force.....	50
3.3.4.2	Competitors as a force.....	51
3.3.4.3	Suppliers as a force.....	52
3.3.4.4	Substitute product as a force.....	54
3.3.4.5	New Entrants as a force.....	54
3.3.5	Predicted Market Situation.....	56
3.3.6	Conclusion.....	58
3.4	Current System Analysis	59

3.4.1	Background of the Business Processes (BPs).....	59
3.4.2	Current BPs and Problems related.....	61
Chapter 4	Project Initiation.....	85
4.1	Introduction	85
4.2	System Design.....	85
4.2.1	Implementation Strategy.....	86
4.3	Setting up Implementation Team.....	89
4.4	Project Costing Analysis.....	94
4.4.1	Direct Cost.....	97
4.4.1.1	Hardware and Software Costs.....	97
4.4.1.2	Operation Costs.....	101
4.4.1.3	Administration Costs.....	105
4.4.2	Indirect Cost.....	107
4.4.2.1	Downtime.....	107
4.5	Business Process Reengineering (BPR).....	108
4.5.1	Sale Order Management BPR.....	108
4.5.2	Inventory Management BPR.....	122
4.5.3	Purchase Order (Outgoing) Management BPR.....	125
4.6	Change Management.....	131
4.6.1	Change in Organizational Structure.....	131
4.6.2	Change in Organizational Culture.....	134
Chapter 5	Project Implementation.....	135
5.1	System Implementation.....	135
5.2	System Requirement.....	135
5.2.1	ERP System Application.....	137
5.2.2	ERP System Sale Order Management.....	139
Chapter 6	Results, Conclusion and Discussion.....	148
6.1	Implementation Results.....	148
6.2	Comparison of Results.....	148
6.2.1	Comparison on Inventory Database.....	148
6.2.2	Comparison on Sale Order Lead-Time.....	162
6.2.3	Comparison on Comprehension of the ERP system.....	163

6.2.4 Comparison on Inventory Turnover Ratio.....	163
6.3 Conclusion.....	166
6.4 Discussion and Further Studies.....	166
References.....	167

LIST OF TABLES

Table	Page
3-1 SWOT Analysis.....	47
4-1 Three levels of Six-Sigma objectives.....	88
4-2 Hardware Costs under expensed depreciated lease category.....	97
4-3 Hardware Costs under supplies category	98
4-4 Software Costs under Personal productivity and personal database applications category.....	98
4-5 Software Costs under business and engineer category	98
4-6 Software Costs under database, data management and development tools category	99
4-7 Software Costs under other category	99
4-8 Annual salary of the implementation committee and their allocation on the project	101
4-9 Operation cost under technical services of clients, servers and network category	102
4-10 Operation cost under planning and process management category.....	104
4-11 Operation cost under database management and administration category...	105
4-12 Administration cost under finance and administration category	106
4-13 Downtime cost	107
6-1 Inventory differences using the current information system and business processes.....	150
6-2 Inventory differences using the new information system and business processes.....	157
6-3 Comparison of Order to Deliver cycle lead time.....	162
6-4 Test score comparison on ERP system comprehension.....	163
6-5 Comparison on inventory turnover ratio before and after system implementation.....	164

LIST OF FIGURES

Figure		Page
1-1	Current Company's Supply Chain (1).....	2
1-2	Current Company's Supply Chain (2).....	2
1-3	Current Communication Network.....	2
2-1	Direct Cost: Showing relationship of the cost with others incurred.....	12
2-2	Overview of the direct cost category (1).....	12
2-3	Overview of the direct cost category (2).....	13
2-4	Overview of the direct cost category (3).....	17
2-5	Overview of the direct cost category (4).....	21
2-6	Overview of the indirect cost category (1).....	23
2-7	Overview of the indirect cost category (2).....	24
2-8	Overview of downtime.....	25
2-9	Source of Individual Resistance to Change.....	27
2-10	Source of organizational Resistance to Change.....	30
2-11	BPR Implementation Steps.....	33
2-12	Major Type of Organization Change.....	35
2-13	Lewin's Three – Step Change.....	35
2-14	Mechanistic versus Organic Model.....	35
2-15	Influences on Cultural and Societal Values.....	37
3-1	An alternative model of the SDLC focuses on the inter-action of planning, analysis, and design tasks, which leads to implementation, followed by operation and support.....	43
3-2	The overview of the phases and deliverables of the SDLC Phases a more traditional model.....	44
3-3	Analysis Frameworks.....	45
3-4	Business Strategic Framework.....	46
3-5	Porter's Five Forces Analysis Framework.....	50
3-6	Ansoff Matrix.....	58
3-7	Brief Current Work Process.....	60
3-8	Current Flow in taking in Sales Order (SO) / Purchase Order (PO) (1).	62

3-9	Current Flow in taking in Sales Order (SO) / Purchase Order (PO) (2).	63
3-10	Current Flow in taking in Sales Order (SO) / Purchase Order (PO) (3).	64
3-11	Current Flow in Preparing and Delivering Goods (1).....	65
3-12	Current Flow in Preparing and Delivering Goods (2).....	66
3-13	Current Flow in Preparing and Delivering Goods (3).....	67
3-14	Current Flow in Receiving Returned Goods (1).....	68
3-15	Current Flow in Receiving Returned Goods (2).....	69
3-16	Current Flow in Exchanging Goods (1).....	70
3-17	Current Flow in Exchanging Goods (2).....	71
3-18	Current Flow in taking in Finish Product from Production Department	72
3-19	Current Flow in taking our Raw Materials for Production (Chemicals)	73
3-20	Current Flow in taking our Raw Materials for Production (Packaging)	74
3-21	Current Work Flow of Outgoing PO (1).....	75
3-22	Current Work Flow of Outgoing PO (2).....	76
3-23	Current Work Flow in Receiving Ordered Goods (1).....	77
3-24	Current Work Flow in Receiving Ordered Goods (2).....	78
3-25	Current Work Flow in Receiving Ordered Goods (3).....	79
3-26	Current Work Flow in Receiving Ordered Goods (4).....	80
3-27	Summary of the Problems related.....	84
4-1	ERP committee hierarchy chart.....	90
4-2	Overview of the direct cost category.....	96
4-3	BP Comparison of old and new flow in taking in Sales Order (SO) / Purchase Order (PO) (1).....	109
4-4	BP Comparison of old and new flow in taking in Sales Order (SO) / Purchase Order (PO) (2).....	111
4-5	BP Comparison of old and new flow in taking in Sales Order (SO) / Purchase Order (PO) (3).....	112
4-6	BP Comparison of old and new flow in preparing & delivering finish goods (1).....	113
4-7	BP Comparison of old and new flow in preparing & delivering finish goods (2).....	114
4-8	BP Comparison of old and new flow in preparing & delivering finish goods (3).....	115
4-9	BP Comparison of old and new flow in receiving return goods (1).....	117

4-10	BP Comparison of old and new flow in receiving return goods (2).....	118
4-11	BP Comparison of old and new flow in exchanging From bought product to another (1).....	120
4-12	BP Comparison of old and new flow in exchanging From bought product to another (2).....	121
4-13	Comparison of old and new flow in receiving Product into warehouse database.....	122
4-14	BP Comparison in taking out raw material for production.....	123
4-15	BP Comparison of old and new flow in taking out raw Material for production.....	125
4-16	BP Comparison in ordering raw materials (1).....	126
4-17	BP Comparison in ordering raw materials (2).....	126
4-18	BP Comparison in receiving ordered goods into the database (1).....	128
4-19	BP Comparison in receiving ordered goods into the database (2).....	129
4-20	BP Comparison in receiving ordered goods into the database (3).....	130
4-21	BP Comparison in receiving ordered goods into the database (4).....	130
5-1	New network diagram used by the ERP system.....	136
5-2	User application log in page.....	137
5-3	User Homepage.....	138
5-4	An example of report list.....	139
5-5	Application's function screen.....	139
5-6	Application's process screen.....	140
5-7	Sale Order function page.....	140
5-8	Sales Order showing real time information.....	141
5-9	Released Sale Order for Picking.....	142
5-10	Invoice printing transaction page.....	142
5-11	An example of invoice.....	143
5-12	Shipping Transaction Summary (1).....	143
5-13	Shipping Transaction Summary (2).....	144
5-14	Procurement approval form.....	144
5-15	Example of outgoing purchase order.....	145
5-16	Process flow of the outgoing purchase order.....	145
5-17	Pending receipts (1).....	146
5-18	Pending receipts (2).....	146

5-19	Matching of original purchase order and the receiving invoice	147
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