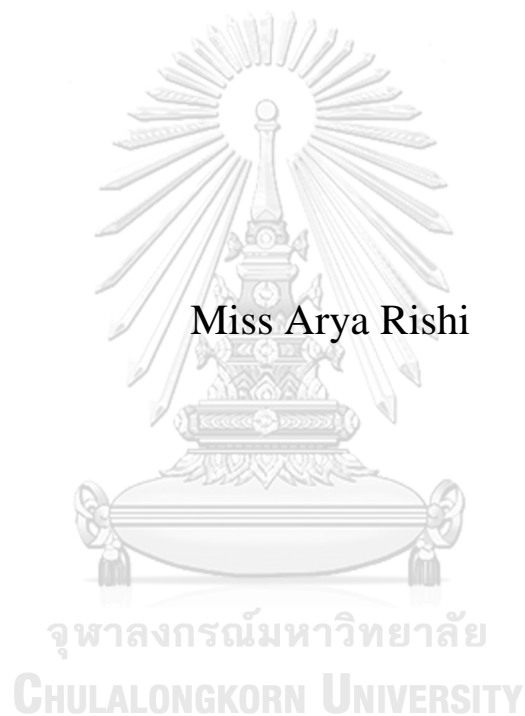


# REGULATORY CHANGE AND CORPORATE ACQUISITIONS



A Thesis Submitted in Partial Fulfillment of the Requirements  
for the Degree of Master of Science in Finance  
Department of Banking and Finance  
Faculty of Commerce and Accountancy  
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การเปลี่ยนแปลงกฎระเบียบและการรวบรวมกิจการ



วิทยานิพนธ์นี้เป็นส่วนหนึ่งของการศึกษาตามหลักสูตรปริญญาวิทยาศาสตรมหาบัณฑิต

สาขาวิชาการเงิน ภาควิชาการธนาคารและการเงิน

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อารยา ริชชี : การเปลี่ยนแปลงกฎระเบียบและการควบรวมกิจการ. ( REGULATORY CHANGE AND CORPORATE ACQUISITIONS) อ.ที่ปรึกษาหลัก : รศ. ดร.มนพล เอกโยคยะ

วิทยานิพนธ์ฉบับนี้ศึกษาผลกระทบต่อการลงทุนต่างประเทศ จากการเปิดเสรีตลาดทุนที่นำมาปฏิบัติในวิกฤตการณ์ปี 1997 ซึ่งส่วนใหญ่เกี่ยวข้องกับ การผ่อนคลายข้อจำกัดการถือกรรมสิทธิ์ของต่างประเทศ ตลอดจนการปรับปรุงการกำกับดูแลกิจการ การเปลี่ยนแปลงกฎระเบียบเหล่านี้ในประเทศอินโดนีเซีย ฟิลิปปินส์ มาเลเซียและในประเทศไทย ควรส่งผลให้การเสียตทานในตลาดทุนลดลง เราควรสังเกตเห็นกำไรที่สูงขึ้นจากการควบรวมกิจการข้ามพรมแดนนอกเหนือจากการเพิ่มปริมาณการเข้าซื้อกิจการข้ามพรมแดน เมื่อคิดค้นใช้กำไรเหนือระดับปกติในช่วงการประกาศเสนอการควบรวม เพื่อวัดกำไรจากการควบรวมกิจการ คิดค้นพบว่ากำไรจากการควบรวมกิจการและ ปริมาณการเข้าซื้อกิจการข้ามพรมแดน มีได้สูงขึ้นภายหลังการเปิดเสรี



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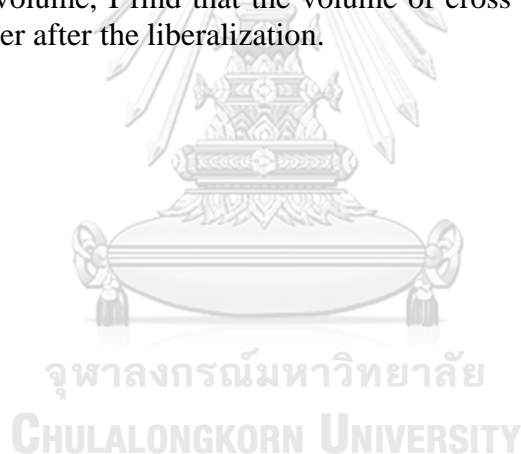
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KEYWORD LIBERALIZATION, CORPORATE GOVERNANCE,  
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MERGER ANNOUNCEMENT PERIOD GAINS

Arya Rishi : REGULATORY CHANGE AND CORPORATE  
ACQUISITIONS. Advisor: Assoc. Prof. MANAPOL EKKAYOKKAYA,  
Ph.D.

This thesis investigates the impact on foreign investment activities of the equity market liberalization introduced in response to the 1997 crisis, which primarily involves the relaxation of the foreign ownership restrictions as well as improvements in corporate governance practices. These regulatory changes, which occurred in Indonesia, the Philippines, Malaysia, and Thailand, should have resulted in a lower amount of frictions in the capital market. With this lowering of frictions, we should observe higher gains from cross-border corporate acquisitions in addition to a higher volume of cross-border acquisitions. When I use combined announcement excess returns to measure acquisition gains, I find that merger gains from cross border corporate acquisitions are not significantly higher after the liberalization. Similarly, when I use country-level deal value on a per capita basis to measure merger volume, I find that the volume of cross border acquisitions is not significantly higher after the liberalization.



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Arya Rishi



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# CHAPTER 1

## Introduction

### 1.1 Background and Motivation

Before the onset of the East Asian Financial Crisis in 1997, many of the countries in the Southeast Asian region went through an official equity market liberalization in order to open up their economies to the rest of the world (Bekaert, Harvey, & Lundblad, 2003). For Thailand, Indonesia, Malaysia, and the Philippines, this happened by the year 1991. The liberalization, however, was only a partial one, with a substantial amount of foreign ownership restrictions still in place. Furthermore, legal institutions and practices in this region were still weak, with disclosure standards and protection of minority investors significantly different from those in developed nations (Lemmon & Lins, 2003; Mitton, 2002).

Equity market liberalization occurs when foreigners are allowed to own shares in a country's stock market. When working with liberalization events, one thing to take note of is that equity market liberalizations do not occur only once for a country; one nation can have several equity market liberalization events (Henry, 2000). The first liberalizations in the region, which occurred before the 1997 crisis, were undertaken to open up the Southeast Asian economies to the world. After the 1997 crisis, however, the hard-hit Southeast Asian economies needed money to flow into the region. This led to the second liberalization. To make it possible for more money to flow into the region, steps were taken in order to reduce foreign ownership restrictions. Moreover, to make the region more attractive and less risky so that foreign investors would actually invest in the region, improvements in investor protection, transparency of financial reporting, and other corporate governance practices had to be undertaken.

Southeast Asia has become indispensable to the world economy as business interest in this region has grown over the recent years. It has been observed that when multinationals from the United States invest in ASEAN countries, they do not do so with the main intention of exporting back to their country (*Foreign Direct Investment and MSME Linkages*, 2016). Rather than that, many multinationals have settled in ASEAN economies, which has become more and more profitable for them (*Foreign*

*Direct Investment and MSME Linkages*, 2016). In total, the value of cross-border M&A activities with targets from within the ASEAN region was around \$22 billion in 2014 and around \$20 billion in 2015 (*Foreign Direct Investment and MSME Linkages*, 2016). An important implication from this is that Southeast Asia has become a channel for businesses around the world to expand and improve their asset allocation. M&A activities, especially cross-border M&A activities, are one important channel of reallocation of resources.

Much of the literature focuses on emerging/developing markets and the time in which they went through a liberalization event. Gelos and Werner (2002) study the effect of financial liberalization on fixed investments in the Mexican manufacturing sector. Henry (2000) examines stock market liberalizations and equity prices in emerging markets. Bekaert, Harvey, and Lumsdaine (2002), study equity flow dynamics in emerging markets before and after a liberalization. The extant literature also covers the link between liberalizations and corporate acquisitions (both cross-border and domestic). Breinlich (2008) examines the impact of trade liberalization on corporate acquisitions in Canada. Moreover, Beltratti and Paladino (2013) use the European banking sector to study whether there are abnormal returns from M&A activities during a crisis. This thesis investigates the impact on foreign investment activities of the second equity market liberalization in Southeast Asia, which primarily involves the relaxation of the foreign ownership restrictions. Despite the importance of this region to the World's economy, very little is known about the consequences of the most recent liberalization attempt by the region's regulators to improve efficiency in the foreign investment process.

## **1.2 Research Questions**

1. Are the combined announcement-period gains from cross-border acquisitions larger during the post-liberalization period than during the pre-liberalization period?
2. Is the volume of cross-border M&A activities in the region larger during the post-liberalization period than during the pre-liberalization period?

### **1.3 Objectives & Contribution**

This thesis aims to examine the impact of the second equity market liberalization, i.e., a regulatory reform, on the cross-border acquisition activity in the Southeast Asian region. A successful reform should lead to reduction in the frictions inherent in the acquisition process. Specifically, the thesis examines whether the second equity market liberalization in the region resulted in a larger amount of synergy created in the region's cross-border M&A activities. The thesis also explores whether the volume of cross-border acquisitions in the Southeast Asian region changed after the liberalization.

### **1.4 Research Hypotheses**

Hypothesis 1. The combined announcement-period gains from cross-border acquisitions are larger during the post-liberalization period than during the pre-liberalization period.

Hypothesis 2. The volume of cross-border M&A activities in the region is larger during the post-liberalization period than during the pre-liberalization period.

### **1.5 Conceptual Framework**

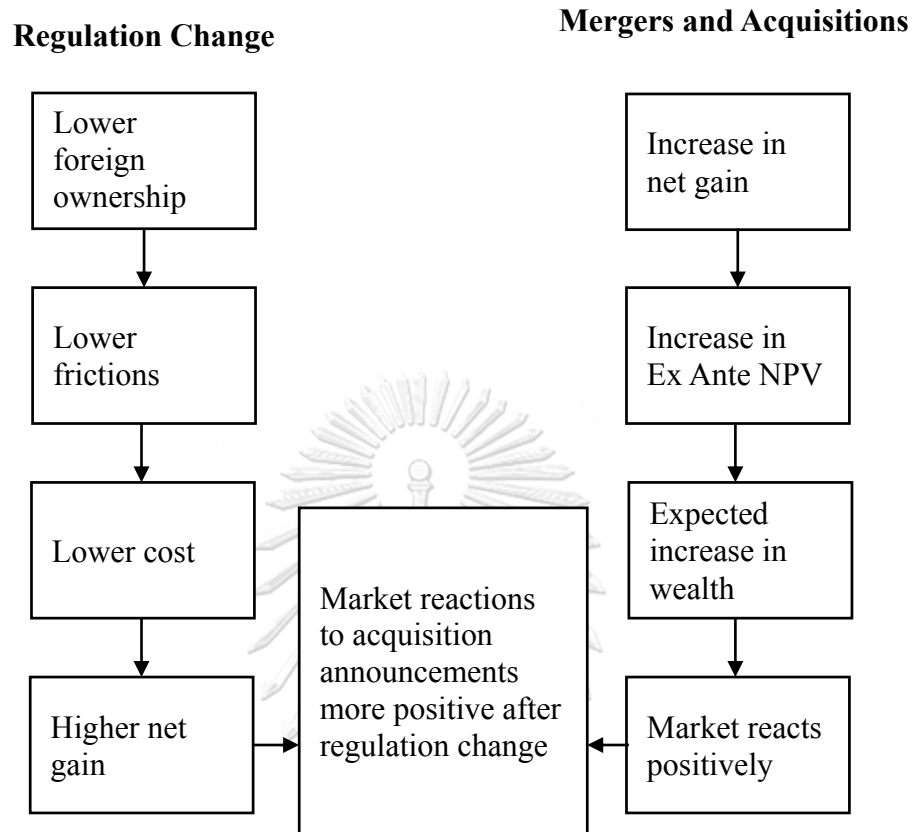
In the presence of country-level capital market frictions, the profit derived from cross-border mergers and acquisitions are lower because these frictions act as a cost to investment. This profit, or net gain, derived from cross-border mergers and acquisitions are referred to as synergies. With foreign ownership restrictions still in place before a liberalization period, frictions in the capital market are higher compared to after a liberalization period. Therefore, the synergies (profit/net gain) derived from cross-border M&A activities after the liberalization, when the level of frictions are lower, should be higher relative to synergies derived from cross-border M&A activities before the liberalization.

The sum of market reactions to the acquirer and the target in response to acquisition/merger announcements are used as a proxy to measure the synergies. This is the combined gain to acquirers and targets and incorporates changes in both acquirer and target prices (Malatesta, 1983). Because synergies are essentially the net profit derived from cross-border mergers and acquisitions, they are the NPV derived

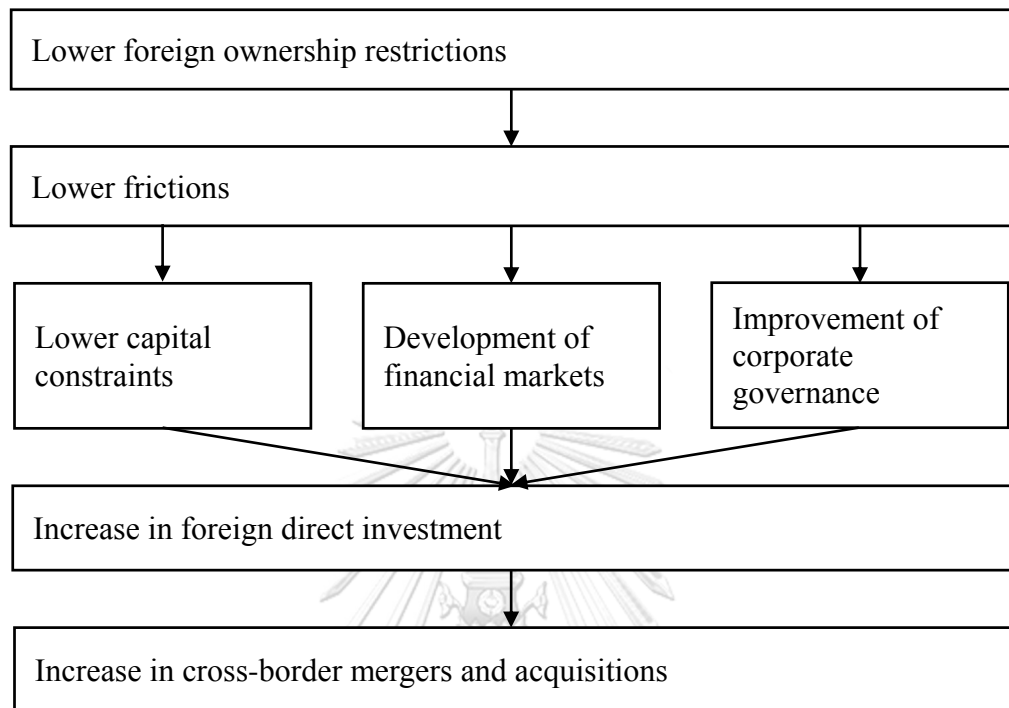
from an investment, where the investment is the price that the bidder pays for the target (Malatesta, 1983). Moreover, when the synergy from an M&A activity (or the NPV) is positive, the wealth of shareholders increases (Malatesta, 1983). Therefore, consistent with Malatesta (1983), the market reacts to the acquisition announcements in the following way: when the NPV is positive *ex ante*, the market reacts positively (excess/abnormal returns are positive), and when the NPV is negative *ex ante*, the market reacts negatively (excess/abnormal returns are negative). Market efficiency is assumed in this paper.

Additionally, a stock market liberalization can lead to a better match between acquirers and targets: with the reduction of foreign ownership restrictions, the target will be exposed to a higher number of acquirers which may be more capable of deriving positive synergies compared to domestic acquirers.

The framework for the volume of mergers and acquisitions before and after the liberalization period is similar. When the level of restrictions is higher (before the liberalization period), the level of capital market frictions between different countries is higher. Therefore, the amount of M&A investment into the region before the liberalization period should be lower compared to the amount of M&A investment into the region after the liberalization period.



**Figure 1:** This thesis examines regulation change and the effect it has on mergers and acquisitions using market reactions as a measurement for acquisition gains. The region of interest is Southeast Asia.



**Figure 2:** This thesis examines regulation change and the effect it has on foreign direct investment using cross border M&A activities as a proxy for FDI. The region of interest is Southeast Asia.

## **CHAPTER 2**

### **Literature Review**

#### **2.1 Concept and Theory**

##### **2.1.1. Historical Background**

An official equity market liberalization in a nation occurs when foreign portfolio investors are allowed to own equity in that country for the first time (Bekaert & Harvey, 2000). For several Southeast Asian nations, the official equity market liberalizations began around the late 1980s and early 1990s (Bekaert, Harvey, & Lundblad, 2005). Foreign ownership restrictions, however, were still in place. In Indonesia, only up to 49% foreign ownership of listed companies was allowed by the Minister of Finance on its official liberalization date in 1989 (Bekaert et al., 2005). In Thailand, the official liberalization date was in 1988, but Bekaert and Harvey (2000) explain that the real regulatory change occurred when the Stock Exchange of Thailand's Alien Board was inaugurated in 1987. Malaysia had its official liberalization in 1988 (Bekaert et al., 2005). Except for certain types of stock, the Philippines allowed 100% foreign ownership of stocks on its liberalization date in 1991. This is elaborated in the country's Foreign Investment Act 1991. In spite of this, these Southeast Asian economies still had low levels of corporate governance. Williams and Nguyen (2005) argue that family owned corporations dominate these economies, leading to internally connected lending and underdeveloped external financial markets. This further leads to problems in corporate governance. Mitton (2002) explains that expropriation of minority shareholders was widespread in this region during the pre-1997 period. Additionally, the practice of borrowing short-term and lending long-term, which increases interest rate risks for borrowers, was widespread among Southeast Asian banks (Miller, 1998). Furthermore, foreign ownership restrictions were still in place. Bailey and Jagtiani (1994) document and examine the presence of an Alien Board in Thailand during the time of their study. The Alien Board was a separate listing for foreigners who wanted to buy stocks in Thai companies, with foreigners only allowed up to 50% ownership in local companies.

During the 1997 East Asian crisis, the International Monetary Fund (IMF) pointed out that the crisis was a result of weak governance practices, corruption, and insider trading in the region (Bosworth, Cooper, Radelet, & Sachs, 1998). Many sources also attribute the 1997 crisis as an indicator of this. According to Cheung et al. (2014), although Thailand's economy was growing rapidly in the early 1990s, there was not much focus on regulatory and corporate governance practices, and this led to aggressive financing and a huge amount of investment, which contributed to the financial crisis. For example, the country used short-term dollar denominated loans to finance its already overbuilt real estate sector (Miller, 1998). Moreover, there was a severe lack of transparency displayed by the country's central bank, which withheld information about the amount of foreign currency reserves and dollars that it held (Miller, 1998). To illustrate, the Bank of Thailand took long positions in the forward market to fight off the short positions of speculators so that the Baht could maintain its value, but these long positions were not reflected in its books (Miller, 1998). The public was therefore unaware of the fact that much of the central bank's foreign currency reserves had already been committed (Miller, 1998). Also widespread in the Southeast Asian region was the refusal to write off bad loans, especially political loans in the case of Malaysia and Indonesia (Miller, 1998). Additionally, in Malaysia, political favoritism had been widespread for several years. In 1970, the government passed the New Economic Policy which favored ethnic Malays (Bumiputeras) for things such as government contracts and access to capital (Johnson & Mitton, 2003). Favoritism towards businesses that were politically connected was also common (Johnson & Mitton, 2003). Overall, such economies are unattractive to foreign investors.

With the intervention of the IMF in the aftermath of the crisis, the Thai government announced that it would allow foreign investors to hold majority shares (more than 49%) in the financial sector for ten years (Dixon, 2004). Prior to the crisis, only 25% foreign ownership was allowed for this sector (Dixon, 2004). In Indonesia, before the crisis, foreign owners could hold only up to 49% of stocks listed on the Jakarta Stock Exchange; however, as a result of the crisis, this restriction was reduced for all sectors except bank stocks (Bowe & Domuta, 2004). Moreover, according to the presidential decree No. 99/1998, the country allowed 100% foreign



ownership of equity given that the ownership is a joint cooperation with Indonesian small scale industries. According to the ASEAN community's website, Malaysia allowed 100% ownership of equity in the manufacturing sector in 1998. While Thailand and Indonesia decided to float their currency during the onset of the crisis, Malaysia, which was freely floating from 1995 to 1997, decided to peg its currency to the US dollar by the end of 1997 before adopting a managed float in 2005. In September 1998 Malaysia also reintroduced capital controls (Johnson & Mitton, 2003). The Philippines had gone through a full liberalization in 1991, and it had a freely floating currency since before the crisis (Reinhart, 2000).<sup>1</sup>

Corporate governance reforms also became a major issue in Southeast Asia after the crisis. Thailand formed the National Corporate Governance Committee in 2002 (*Corporate governance country assessment – Thailand. Report on the Observance of Standards and Codes (ROSC)*, 2005). Additionally, TRIS, or the Thai Rating and Information Service, was assigned to rate Thai public companies (*Corporate governance country assessment – Thailand. Report on the Observance of Standards and Codes (ROSC)*, 2005). In 1999, Thailand's financial sector set up the Thai Institute of Directors Association (or Thai IOD) in order to draw attention to professionalism for directors (*Corporate governance country assessment – Thailand. Report on the Observance of Standards and Codes (ROSC)*, 2005). The Thai Institute of Directors Association and the Department of Special Investigation, as well as the 15 Principles of Good Corporate Governance were also established (*Corporate governance country assessment – Thailand. Report on the Observance of Standards and Codes (ROSC)*, 2005). Additionally, regulations from the Stock Exchange of Thailand required Thai listed companies to form an audit committee with at least three independent directors in 2001 (Cheung et al., 2014). When being evaluated for the framework for the Report on the Observance of Standards and Codes of the World Bank, it was reported that the legal requirement affecting corporate governance appropriately matched the rule of law and that this requirement was enforceable (*Corporate governance country assessment – Thailand. Report on the Observance of Standards and Codes (ROSC)*, 2005). Similarly, Indonesia also underwent dramatic changes in its corporate governance after the crisis. According to Cheung et al.

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<sup>1</sup> See Equity Market Liberalization Details

(2014), Indonesia founded a National Committee on Corporate Governance in 1999, which created the Code of Good Corporate Governance in the same year. This code was amended in 2006 (Cheung et al., 2014). In 2006, a revised Company Law listing the duties of board members was created (Cheung et al., 2014). The Philippines passed the Securities Regulation Code (SRC) or Republic Act (RA) in 2000 (*Corporate governance country assessment – Philippines. Report on the Observance of Standards and Codes (ROSC)*, 2006). This code brought more authority to the capital market regulator and also increased protection of minority shareholders (Cheung et al., 2014). Circulars were also issued by the Central Bank of Philippines in 2001 to provide rules for bank directors (*Corporate governance country assessment – Philippines. Report on the Observance of Standards and Codes (ROSC)*, 2006). A Code of Good Corporate Governance was issued in 2002 (Cheung et al., 2014). All companies were also required to submit self-assessment questionnaires by 2005 (Cheung et al., 2014). In Malaysia, the Capital Market Master Plan (CMP) was formed in order to address the long-term development of the market (*Corporate governance country assessment – Malaysia. Report on the Observance of Standards and Codes (ROSC)*, 2005). This plan consists of 152 recommendations that have to do with regulatory and institutional framework for the capital market. There are 10 recommendations that address corporate governance (*Corporate governance country assessment – Malaysia. Report on the Observance of Standards and Codes (ROSC)*, 2005). By 2005, the World Bank reported that Malaysia had basic shareholder rights. Moreover, most of the requirements by ROSC were reported as “largely observed” in Malaysia (*Corporate governance country assessment – Malaysia. Report on the Observance of Standards and Codes (ROSC)*, 2005).<sup>2</sup>

### 2.1.2. Literature on Mergers and Acquisitions, Synergies, and Market Reactions

Synergies drive mergers and acquisitions, and occur when the combined firm, as quantified by some measure of performance, has a higher worth than the sum of the individual firms. Devos, Kadappakam, and Krishnamurthy (2009) argue that possible sources of gains from mergers come from higher profits from operations, possibly combined with lower capital expenditure, tax effects, and market power (in the case

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<sup>2</sup> See Equity Market Liberalization Details

of firms from the same industry that merged in order to reduce competition). The paper then delves down to explain that in the case of higher operating profits, synergies can occur through economies of scale and scope, which reduce operating costs or investments in capital. Devos et al. (2009) find evidence supporting the idea that synergies from corporate acquisitions are mostly derived from cutbacks in post-merger investment; this means that the combined firm is more efficient as redundant expenditures are eliminated. Similarly, Jensen and Ruback (1983) define synergies as potential decreases in distribution and production costs that could be realized through vertical integration, economies of scale, efficient production/operational technology, improved utilization of the bidder's management team, and decreases in agency costs. Financial synergies, such as tax advantages and increased leverage, increase in market power, and elimination of target management are three other motivations for takeovers (Jensen & Ruback, 1983). When it comes to measuring synergies, much of the literature covering corporate acquisitions uses market-adjusted excess returns (or in many cases abnormal stock returns) during the announcement of a takeover bid, where the excess return is defined as the difference between the actual stock return and a realized return on the market index (Brown & Warner, 1985; Ekkayokkaya & Paudyal, 2015; Jensen & Ruback, 1983).

Dodd (1980) examines stock price reactions to merger termination announcements. Dodd (1980) finds that for mergers with negative return projects, termination announcements by bidders result in positive returns. This supports the hypothesis that bidders do try to optimize their shareholder wealth and cancel mergers when they realize that their initial offer overvalued the target (Jensen & Ruback, 1983). This also means that *the market is efficient* and bidders maximize shareholder wealth (Jensen & Ruback, 1983), which is consistent with my assumption in Section 1.4.

An important paper on M&A literature is (Malatesta, 1983). This paper examines three hypotheses that explain merger activity. The first hypothesis is the investment, or value-maximizing, hypothesis (Malatesta, 1983). This hypothesis says that parties to a merger seek to maximize value. This means that acquirers only buy firms when they expect it to be a positive NPV project (Malatesta, 1983). The second hypothesis, the size-maximizing hypothesis, says that acquirers seek to maximize firm

size while targets seek to maximize value (Malatesta, 1983). This hypothesis predicts that potential merger activities are negative net present value investments at the margin for acquirers (Malatesta, 1983). Lastly, the improved-management hypothesis says that potential acquirers seek to maximize value but the management of potential target firms are inefficient. Malatesta (1983) finds evidence that mergers positively affect the wealth of target firms. However, for the events leading up to a merger, wealth effects on the target firm are negative (Malatesta, 1983). Additionally, Malatesta (1983) finds that for acquirers, shareholders face wealth losses before a merger. Although Malatesta (1983) concludes that his results tend to support the size-maximizing hypothesis, he says that several studies at that time had conflicting results on acquirer returns. One important thing to note from Malatesta (1983) is the use of wealth effects on acquirers and targets before the merger takes place as a proxy for post-merger gains or losses.

Several papers use the bid announcement period as a proxy for synergistic gains. Bradley, Desai, and Kim (1988) define synergistic gains from tender offers as the combined change in wealth of acquirer and target shareholders. Moreover, (Bradley et al., 1988) measure these synergistic gains using abnormal returns calculated during the time of bid announcements. According to Schipper and Thompson (1983), when a firm makes an acquisition program announcement, its share price should fully reflect the expected value of the acquisition program. An acquisition program is when a firm makes several acquisitions over several years (Schipper & Thompson, 1983). Ekkayokkaya and Paudyal (2015) measure the wealth change due to a diversification attempt and explain that the best method is to capture this through the combined announcement period gain to acquirer and target shareholders.

From the existing literature on mergers and acquisitions, it can be inferred that market reactions reflect potential post-merger wealth effects of acquirer and target shareholders.

### 2.1.3. Foreign Ownership Restrictions: Mechanisms in which these changes led to reductions in capital market frictions

Capital market frictions reduce the value derived from investment. Such frictions include agency costs, financing constraints, as well as any other form of

friction that hinders capital market development. In this paper, frictions in the form of foreign ownership restrictions and low standards of corporate governance are examined. An equity market liberalization is essentially a lifting of these foreign ownership restrictions, but to make the liberalization possible, corporate governance practices have to be improved in order to induce foreign investment. Since the liberalization is the reduction of foreign ownership restrictions and low standards of corporate governance, it should lead to a reduction in frictions. Much of the existing literature examines these frictions in a developing/emerging market setting.

Moral hazard is always present when there is a separation between shareholders and managers, and agency costs occur when managers' goals differ from investors' goals. To illustrate, managers may invest in unprofitable projects to increase firm size because their salary increases with firm size (Stulz, 1999a). These unprofitable projects do not increase the wealth of shareholders (Stulz, 1999a). When corporate governance practices in a country are inferior, information and agency costs are high, and when information and agency costs are high, external financing is more costly (Stulz, 1999a). Monitoring activities in the form of board of directors, potential bidders, and active shareholders can help reduce these problems, but only to a certain extent (Stulz, 1999a). Globalization affects the monitoring of management by investors (Stulz, 1999a). In a country where the legal system does not protect minority shareholders, managers can easily expropriate wealth from shareholders. However, when shares of firms from such a country are listed in stock exchanges of countries with better legal protection, the firms face the possibility of legal actions from these foreign investors (Stulz, 1999a). These shareholders can legally reverse adverse managerial decisions (Stulz, 1999a). This improves the legal protection of minority investors (Stulz, 1999a). Moreover, from a takeover perspective, once markets become more open, a firm in that country could now be more susceptible to acquisitions from firms in other countries. Thus, stock market liberalization, which is one form of globalization, provides a mechanism for monitoring since prospective acquirers/bidders will also act as monitors for the firm's managers (Stulz, 1999a).

Improvement of corporate governance has also been found to improve capital markets. Rafael La Porta, Lopez-de-Silanes, Shleifer, and Vishny (2002) argue that an improvement in shareholder protection enhances the capital market and that

insufficient protection of shareholders results in a lower valuation of the firm. In addition to that, investor protection stimulates the development of financial markets since investors are willing to pay more when they are protected, thus encouraging owners or managers to issue equity or debt capital (Rafael La Porta, Lopez-de-Silanes, Shleifer, & Vishny, 2000). Morck, Schleifer, and Vishny (1990) suggest that information in emerging economies is not efficiently reflected in the stock markets when compared to advanced economies, and this weakens the allocation of investment.

This is relevant in a late 1990s and early 2000s Southeast Asian setting. Claessens, Djankov, and Lang (2000) said that at the time of their study, wealth concentration was widespread in developing East Asian countries and that this created an unfavorable impact on the development of corporate governance frameworks and the growth of economies within the region. Wealth concentration is a result of moral hazard, and moral hazard is a capital market friction as it creates a hindrance for foreign capital movements.

Shleifer and Vishny (1997) argue that concentrated ownership (which was previously mentioned as being widespread in Southeast Asia) does result in costs. One example of this is that these concentrated owners can extract higher benefits for themselves at the expense of minority shareholders as well as the firm's employees, especially when they have significant voting rights that help them control their cash flow rights. This can also occur when business relationships are misused by large shareholders in ways that do not maximize firm value. However, with the lifting of foreign ownership restrictions, a country is exposed to higher foreign standards, which could range from disclosure standards to standards for minority shareholder protection. Erel, Liao, and Weisbach (2012) explain that disclosure and accounting standards are related to higher levels of corporate governance. In addition to that, Mitton (2002) explains that the weak corporate governance practices in East Asia could have made the region more susceptible to the 1997 crisis and elaborates the common view that, from the perspective of a minority shareholder, higher disclosure standards reduce expropriation and increase transparency when there is a crisis. Moreover, Mitton (2002) finds that East Asian firms with higher standards of

disclosure quality were related to superior stock price performance during the crisis period.

Stulz (2003) explains that when a country's economy becomes more open to the world economy, the firm's risk premium starts to depend on global factors, which could decrease volatility given a stable world risk premium. Diversification is the fundamental driver here: when capital can flow freely from one country to another, investors can diversify their portfolio across nations. As an example, adverse effects from one small nation may be offset by favorable effects from another small nation (Stulz, 2003).

In a closed economy, the equity premium is proportional to the variance of the country's aggregate cash flows, but after a liberalization the equity premium is proportional to the covariance between the economy's aggregate cash flows and the cash flows of the world portfolio (Henry, 2000). As a result, the post liberalization equity premium decreases when the variance of the country, or the local price of risk, exceeds this covariance, which is the global price of risk (Henry, 2000). Additionally, a stock market liberalization can lead to more liquid markets, which further decreases the costs of trading equity, the cost of capital, and results in a higher aggregate valuation for the country (Henry, 2000).

Henry (2000) further explains that a stock market liberalization leads to an increase in stock prices, and this reflects the expected growth in investment. Henry (2000) therefore examines the growth in private investment after a stock market liberalization and finds that after a stock market liberalization in a developing economy, there is abnormal positive growth in private investment. However, the growth in private investment does not simply replace foreign direct investment: stock market liberalization increases the aggregate value of private investment and foreign direct investment (Henry, 2000).

Additionally, Baldwin and Forslid (2000) argue that investment drives growth, and that growth in the financial sector is stimulated by trade liberalization. Furthermore, economic growth is an important factor that in itself helps drive FDI, and when there is enough growth to make financial systems become more advanced, foreign direct investment can be utilized more efficiently (Alfaro, Chanda, Kalemli-Ozcan, & Sayek, 2004). Any friction that hinders the development of financial

markets decreases the efficiency of investment allocation. As aforementioned, when a country's economy becomes more open to the world economy, the firm's risk premium starts to depend on global factors, which could decrease volatility given that there is stability in the world risk premium (Stulz, 2003). This concept is known as risk-sharing. Chari and Henry (2004) use a natural experiment at the firm-specific level to find that changes in risk-sharing do induce changes in asset (stock) prices after a liberalization occurs. Chari and Henry (2008) further examine whether the change in stock prices that resulted from the liberalization in emerging countries influence real investment decisions and find that fundamentals implied by these stock price shifts are indeed significantly related to cross-sectional changes in investment. Therefore, extant evidence shows that a stock market liberalization does have an impact on cross-border investment allocation efficiency.

With fewer foreign ownership restrictions and a freer flow of capital, target firms will be exposed to a higher number of acquirers which have the ability to derive positive synergies. Because of this, these bidders would offer a higher premium. Coupled with the increase in efficiency in cross-border investment allocation, this means that bidders which are more capable of deriving positive synergies will displace those which are less capable of deriving synergies. This way, the winning bidder is the one which can most efficiently utilize the target firm's resources.

Foreign ownership restrictions are a form of capital constraint, which acts as a friction against the free flow of investment, but liberalization can decrease these constraints. Bekaert et al. (2005) argue that these constraints can be reduced through equity market liberalization since there is an increase in the availability of foreign capital.

The extant literature also says that the company-level performance can be affected by a stock market liberalization. According to Mitton (2006), a stock market liberalization can drive growth and investment as well as improve efficiency and profitability. Mitton (2006) then offers the aforementioned explanation that with stock market liberalization, financial constraints are reduced.

Another friction that was present in Southeast Asia before the 1997 crisis was the fixed exchange rate regime. According to McKinnon and Schnabl (2004), the crisis was caused by the devaluation of the yen since many of the East Asian nations



were pegged to the US dollar, making them exposed to exchange rate volatility between the dollar and the yen. A pegged system would not have exchange rate adjustments, leading to a misallocation of resources as well as price distortions in the presence of shocks such as the 1997 crisis (Levy-Yeyati & Sturzenegger, 2003). Moreover, Levy-Yeyati and Sturzenegger (2003) find evidence that for developing economies, exchange rate regimes that are not flexible have slower growth. Goldberg and Kolstad (1995) emphasize the importance of variable exchange rates on investment flows and explains that the variability of exchange rates makes a difference on foreign direct investment flows in a setting where investors are risk averse. In this case, exchange rate variability results in a lower certainty equivalent expected exchange rate that is used in a firm's profit functions (Goldberg & Kolstad, 1995). These profit functions are further used when firms are making decisions on whether to make investments (Goldberg & Kolstad, 1995).

Overall, previous studies mention several situations through which an equity market liberalization can lead to reductions in capital market frictions. Firstly, empirical evidence shows that stock market liberalization leads to better resource allocation across countries. Moreover, a liberalization could affect the development and growth of capital markets. Thirdly, agency costs can be decreased after an equity market liberalization. A fourth effect of equity market liberalization is the decrease in capital constraints. Lastly, the extant literature establishes that a fixed rate regime could act as a friction that impacts foreign direct investment. With the removal of such frictions, we should observe larger synergies derived from mergers and acquisitions. This establishes the importance of a stock market liberalization and how it results in a reduction in frictions.

The existing literature also considers the effects of financial constraints in general. As previously mentioned, a liberalization can stimulate financial development and growth and that financial development is linked to efficient resource allocation. Love (2003) examines the link between financing constraints and financial development and concludes that financial development can reduce financial constraints through decreased information asymmetry and imperfections in contracting. Furthermore, Love (2003) argues that constraints could disrupt inter-

temporal investment allocation efficiency. I expect these constraints to be reduced once a stock market liberalization takes place.

## **2.2 Relevant Research**

This section examines the existing literature on the effects of capital market frictions starting from an M&A setting. Several papers on M&A activities discuss the effects of capital market frictions as well as the effects of the removal or reduction of them.

As explained in the previous section, an equity market liberalization has an impact on the efficiency of resource allocation. Devos et al. (2009) argue that synergies from mergers mostly stem from operational synergies, implying that these synergies come from higher resource allocation efficiency. To better understand higher resource allocation efficiency, the effects of frictions have to be taken into account. Rossi and Volpin (2004) explain that frictions often come in the way of efficiency in asset utilization (i.e. corporate control) and that these frictions include information asymmetry, which could lead to agency costs. Rossi and Volpin (2004) find that the volume of corporate acquisitions are higher for firms in countries with superior financial reporting quality and in countries where shareholders are better protected; in the latter case, the result is a stronger market for corporate acquisitions. This is because, for the target's nation, high quality of reporting helps provide more information on targets for bidders/acquirers and high standards of investor protection reduces private benefits of control, increasing the volume of acquisitions (Rossi & Volpin, 2004). In addition to investor protection and accounting standards, the size and development of financial markets also affect foreign investment decisions. To illustrate the importance of investor protection, we can look into the decision of some firms to cross-list in foreign stock exchanges. Reese and Weisbach (2002) argue that for firms that decide to cross-list in the US stock market, expected costs of private benefits of control by managers becomes larger since they are subjected to more stringent accounting standards and US law. This is beneficial to minority shareholders.

Monitoring has also been found to affect corporate acquisition activities. Chang (1998) elaborates the creation of blockholders (shareholders who hold a

proportionally large ownership of the firm): firms that take over private companies often form blockholders of outsiders since the targets have a small group of owners. The function of these blockholders is to monitor the managers. Moreover, Chang (1998) emphasizes the importance of information: bidders that want to use stock to acquire private targets with few owners have to supply sufficient private information to the target's owners in order to reduce information asymmetry. Hence, the acceptance of the bidder's stock by the target shareholders is interpreted as good news by the market. Lastly, Chang (1998) demonstrates that for target firms that are privately held, when a stock offer is made, stock prices react positively for bidders; the opposite is true when targets are publicly held. This supports the aforementioned arguments by illustrating the effects of information asymmetry and monitoring in the market for corporate control, and it also elaborates the role of frictions in the market: when frictions such as information asymmetry are present, they are reflected in stock prices. Hence, any regulatory changes that reduce capital market frictions should also be reflected in *stock prices*.

E. H. Kim and Lu (2013) examine foreign capital inflow allocation and corporate governance reforms (relating to investor protection) and discover that the propensity of firms to cherry pick targets in emerging economies is affected by corporate governance reforms and their effect on investor protection. In a setting in which acquirers are from developed countries and targets are from emerging economies, acquirers select those target firms (from emerging economies) that have performed more favorably prior to the acquisition so that they can derive higher levels of synergies. Additionally, firms with better investment opportunities are cheaper to take over: their investment prospects/profitability are high enough to prevent them from participating in private benefits of control. This cherry picking is therefore a friction that comes in the way of efficiently utilizing inflows of foreign capital because firms with low levels of performance are unable to get capital from these foreign acquirers. E. H. Kim and Lu (2013) argue that if the difference in the level of investor protection between the acquiring country and target country were to decrease, the proclivity of these acquirers to cherry pick would also decrease. These findings suggest that corporate governance changes may not spread to poorly performing firms (for these firms, corporate governance reforms may actually be more necessary)

within a country as foreign acquirers do not choose these poorly performing firms, reflecting an inefficiency in the circulation of the favorable effects of globalization (E. H. Kim & Lu, 2013). In the context of this thesis, cherry picking is the result of frictions in cross-border capital flows, with the difference in investor protection acting against the flows. Once the gap in investor protection between the target and acquirer countries is smaller, resources (including corporate governance practices and know-how) from acquirers can improve the targets. This can be interpreted as an improvement in investment efficiency.

The effects of frictions such as foreign ownership restrictions are also found to be unfavorable. According to Moskalev (2010), the probability that a foreign bidder goes through an M&A activity with a controlling stake is lower in target countries that have higher cross-border M&A restrictions. Moreover, Moskalev (2010) explains that developed countries have very low levels of foreign ownership restrictions on M&A activities, which means that there is no clear basis for imposing restrictions on foreign bidders' acquisition of domestic assets. Johnson and Mitton (2003) explain that capital controls in Malaysia led to higher levels of cronyism, where cronyism is defined as a situation where resources are available to firms with political connections. Furthermore, Johnson and Mitton (2003) find that firms with political connections suffered lower stock returns when the 1997 crisis hit, but after capital controls were introduced these stocks had better performance. Since firms with political connections are not necessarily the most efficient firms, cronyism is an unfavorable impact of capital controls.

As mentioned in the previous section, a stock market liberalization impacts the development of financial markets. Financial depth, as defined by Di Giovanni (2005), can be quantified by liquidity or size of the financial markets. Di Giovanni (2005) shows that financial deepening impacts M&A *outflow*. Acemoglu, Johnson, and Mitton (2009) use a sample of firms going through vertical integration to explain that countries that have greater contracting costs paired up with superior financial development have higher M&A activities. More importantly, changes in the financial structure of a country has been found to have an impact on corporate acquisitions. Francis, Hasan, and Sun (2008) find that during the late 1990s to early 2000s, there was a positive effect of cross-border acquisitions (as opposed to a cross-border

discount) for acquirers from the United States and that firms that took over targets from segmented markets as opposed to integrated financial markets had higher returns after the acquisition. Francis et al. (2008) further point out that the increase in international corporate acquisitions by US firms is so that they can supply financing to firms that face financial constraints. Once these constraints are reduced, the firms can finally invest in value increasing projects.

Erel et al. (2012) explain that the probability of a merger occurring between firms from two countries increases with bilateral trade, financial reporting quality, and geography. Moreover, firms from countries that are more economically developed and have higher quality of accounting are more likely to be acquirers than targets.

Beltratti and Paladino (2013) find that in the banking sector, M&A activities tend to differ during times of crises compared to other periods. This is because there is a substantial amount of uncertainty pertaining to the deals, and it is this uncertainty that helps to generate abnormal returns from acquisitions. Breinlich (2008) shows that M&A activities within Canada increased as a result of trade liberalization between the United States and Canada. Y.-H. Kim (2009) explores the effects of regional economic integration and welfare implications for the form of foreign direct investment by multinational firms and shows that favorable trade arrangements motivate multinationals to move to cross-border M&A from Greenfield investing.

The existing literature establishes the relation between changes in the external environment and M&A activities. Overall, M&A activities, especially cross-border M&A activities, are sensitive to external shocks in the market. Frictions in the capital market act as a hindrance to post-merger synergies. Financial development and financial market size also have an impact on international corporate acquisitions.

The effects of these frictions can be observed in a pre-crisis Southeast Asian setting as well. Lemmon and Lins (2003) examine the effects of corporate governance (ownership structure) during this period using a sample of East Asian firms and explain that this crisis was an external shock to investment opportunities. Ownership structure, according to Lemmon and Lins (2003), can impact the wealth of shareholders since controlling shareholders (who are equivalent to insiders) can expropriate wealth from minority investors. Mitton (2002) similarly argues that corporate governance practices in the East Asian region, while not being the direct

cause of the 1997 crisis, could have made this region more susceptible to the crisis. Mitton (2002) explains that during a crisis, expropriation of minority investors is worsened and that a crisis could reveal previously ignored shortcomings in corporate governance practices. Bailey and Jagtiani (1994) explain that in Thailand, there used to be two types of listings: foreign and local, with the foreign shares having higher prices (referred to as price premiums). Several barriers existed at the time of this study: foreigners were not allowed to borrow money in Thai Baht; neither were they allowed to be major shareholders in local corporations. Bailey and Jagtiani (1994) find that the price premiums for the shares owned by foreigners are driven by foreign ownership restrictions, availability of information, liquidity, and foreign investor familiarity.

The extant literature is consistent with the view that capital market frictions have significant impacts on real investment flows and stock prices. I add to the literature by examining the effects of the equity market liberalization subsequent to the 1997 crisis from a corporate acquisition aspect.

## CHAPTER 3

### Data and Methodology

#### 3.1 Hypothesis Development

The existing literature discusses how announcement period returns can be used as a proxy for the *ex ante* synergistic gains from mergers and acquisitions (Ekkayokkaya & Paudyal, 2015; Brown & Warner, 1980<sup>3</sup>; Brown & Warner, 1985).

Synergies, or the net gain from an acquisition, are higher when there are decreases in costs to the post-merger firm given that revenues remain unchanged. Costs are higher in the presence of capital market frictions. When foreign ownership restrictions are lifted (during a liberalization), cross-border capital market frictions are reduced. As a result, costs to the merged firm are lower. This means that the synergistic gains derived from acquisition activity should be higher after foreign ownership restrictions are lifted. Therefore, the first hypothesis is that the combined announcement-period gains from cross-border acquisitions are larger during the post-liberalization period than during the pre-liberalization period.

When the level of restrictions is higher (before the liberalization period), the level of capital market frictions between different countries is higher. Intuitively, the equity market liberalization should increase the flow of real investments into the Southeast Asian countries since costs are lower and synergies are higher. It follows that foreign direct investment such as M&A activities should increase after the liberalization. Hence, the second hypothesis is that the volume of cross-border M&A activities in the region is larger during the post-liberalization period than during the pre-liberalization period.

#### 3.2 Data Description

The data for this thesis come from Thomson Reuters and Thomson Reuters Datastream. The data used to find the transaction details are from the SDC platform (see Appendix 1). Firm details are from Thomson Reuters Datastream (see Appendix 1). Moreover, I also use World Bank and IMF information for economic variables such as GDP or GNI. The sample covers acquisitions announced from 1993 to 2007.

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<sup>3</sup> See Section 5. Methodology

Data collected from SDC include deal specific details such as acquirer stock price on the announcement day, acquirer stock price before the announcement day, deal type (stock, cash, or mixed), whether the target/acquirer is a public company, deal value, acquirer region, target region, and others. For non-deal specific details, such as data on target and acquirer countries, Thomson Reuters Datastream is used. More details are discussed in the results section and the appendix.

### 3.3 Data Screening

Both domestic and cross-border deals are included in this study; however, I restrict the samples to acquisitions where the acquirer held less than 50% of the target prior to the acquisition. Only completed deals in which the target is domiciled in the Southeast Asian region and the acquirer is a public company are included in the sample. On the SDC platform, there are 21,086 deals from 1990 to 2010 with targets domiciled in the Southeast Asian region, 8687 of which have an available Sedol or Datastream code for acquirers. Out of these, 8271 are deals where the acquirer held less than 50% of the target prior to the acquisition. Due to issues with sample size, I do not have any restrictions on percentage held after acquisition.

For my main sample, I use data from 1993 to 2006, of which there are 5,713 deals that meet my criteria. Out of these, 4,198 are domestic acquisitions and 1515 are cross border acquisitions. This sample will also be used to compute the value per capita.

I also use data from 1995 to 2007 for the Philippines and the non-liberalizing countries, of which there are 1,800 that meet the aforementioned criteria.

Data collected from SDC include deal specific details such as acquirer stock price on the announcement day, acquirer stock price before the announcement day, deal type (stock, cash, or mixed), whether the target/acquirer is a public company, deal value, acquirer region, target region, and others. For non-deal specific details, such as data on target and acquirer countries, Thomson Reuters Datastream is used. More details are discussed in the results section and the appendix.



### 3.4 Methodology

#### 3.4.1 Methodology Overview

In this thesis, corporate acquisitions are used as a lab to test the impact of regulatory change on foreign investment inflows. Foreign direct investments are usually made through mergers and acquisitions. According to Froot and Stein (1991), mergers and acquisitions are the largest form of foreign direct investment. Additionally, cross-border M&As are preferred over greenfield investments by multinationals (Y.-H. Kim, 2009). Furthermore, as explained by Erel et al. (2012), the quality of data from FDI is limited, one of the reasons being that measurements of foreign direct investment vary across nations. M&A activities are simpler to quantify and are a clean-cut measure of cross-border investment activities, making them a good proxy to estimate the impact of regulatory changes on corporate acquisitions.

This paper uses an event study methodology. It is important to note that the event in question is not the liberalization date or the date of the crisis, but the initial announcement of each merger in the sample. To measure the synergies, this paper examines the market price reactions, or the combined gain to acquirers and targets during the acquisition announcement period. This is consistent with the extant literature. Ekkayokkaya and Paudyal (2015) use market-adjusted excess returns to measure acquisition announcement period gains. Bradley et al. (1988) use the market-value weighted average of the cumulative abnormal return to acquirers from five days before the announcement of the first bid through five days after the announcement of the successful bid and the cumulative abnormal return to targets from five days before the announcement of the first bid through five days after the successful bid to calculate the total percentage synergistic gains generated from a tender offer. To calculate the combined return in my paper, the bidder and target returns are added, and they are each weighted by their respective market capitalizations. This method is similar to the one used by Aktas, Bodt, and Roll (2004) when they measure CAAR around the time of the initial announcement date of business combinations. Moreover, consistent with Aktas et al. (2004), the stock prices and market index used to calculate excess (or abnormal) returns for non-US firms is in terms of US dollars. The market capitalization used to weight each firm is also in terms of US dollars. These market capitalizations are taken from 22 days before the bid announcement because there

could be rumors and price run-ups related to the acquisition before it is announced, and this could affect the market capitalization of the firms, especially when it comes to the target firm. Using the market capitalizations (in dollars) 22 days before the announcement would more accurately reflect the true value of the firms.

This thesis uses a period ranging from 2 days before the acquisition announcement to 2 days after the acquisition announcement in order to compute the percentage change in stock price (i.e. the five-day stock return). 92.6% of announcement dates provided by SDC from a random sample of 500 acquisitions was correct (Fuller, Netter, & Stegemoller, 2002). The rest of the announcement dates were incorrect by a day or two, but not more than that. As a result, the five-day window period mentioned above is used rather than a three-day period. This will help make up for potential recording errors from Thomson Reuters and it will also increase the likelihood of capturing market reactions to the acquisition announcement for both target and acquirer shareholders. The market is assumed to be efficient in that these reactions reflect future post-merger synergies. Only cross-border acquisitions with targets from within the Southeast Asian region will be examined.

Therefore, the combined return  $A_{c,dollars}$  (acquisition announcement dollar excess return to acquirers and targets) is calculated as follows:

$$A_{c,dollars} = A_a \times MktCap_a + A_t \times MktCap_t \quad (1)$$

The combined return in percentage terms is calculated as follows:

$$A_c = \frac{A_a \times MktCap_a + A_t \times MktCap_t}{MktCap_a + MktCap_t} \quad (2)$$

$A_c$  is the combined return (acquisition announcement excess return to acquirers and targets).  $A_a$  is the excess return to acquirers,  $A_t$  is the excess return to targets,  $MktCap_a$  is the market capitalization of acquirers and  $MktCap_t$  is the market capitalization of targets.

According to Brown and Warner (1980), abnormal returns can only be measured with respect to a certain benchmark. For this paper, the market-adjusted returns model is used. This model assumes that expected returns are the same across securities *ex ante* even though they do not have to be constant for each security (Brown & Warner, 1980, 1985). As a result, the excess return is calculated in the following way, with notations based on Brown and Warner (1985):

$$A_{i,t} = R_{i,t} - R_{m,t} \quad (3)$$

$R_{i,t}$  is the arithmetic return for security  $i$  at day  $t$ .  $A_{i,t}$  is the excess return for security  $i$  on day  $t$ . According to Brown and Warner,  $R_{m,t}$  is the return to the market index on day  $t$ . Since the sample for this thesis comes from many countries, the local market index is used to compute the market return for each country. Consistent with Ekkayokkaya and Paudyal (2015), excess returns are used instead of abnormal returns because a short window period is used to calculate the return rather than a long window period. In order to calculate model parameters (such as betas for systematic risk), a long window period is needed (Ekkayokkaya & Paudyal, 2015). For a short window period, the effects of using excess returns instead of abnormal returns are negligible (Brown & Warner, 1980; Ekkayokkaya & Paudyal, 2015). Moreover, to calculate the five day return, the cumulative abnormal return method (CAR) method is used, where the abnormal returns (excess returns in this thesis) are summed over the five day period (Brown & Warner, 1980; Fuller et al., 2002).

In this paper, the mean and medians of the combined gains during the pre, interim, and post periods will be reported separately. The pre period refers to the time before the liberalization, the interim period refers to the time during the liberalization, and the post period refers to the time after the liberalization.<sup>4</sup> In addition to that, the value per capita, which is the total deal value (in dollars) of a country divided by the population of that country, will be calculated for every liberalizing country  $t$  for each month  $i$  over the entire sample period.. The deal value has to be scaled by the population in order to reflect the size of the economy. Then, the monthly mean and median of the value per capita during the pre, interim, and post periods will be

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<sup>4</sup> See Liberalization Timeline for more details

reported separately. Consistent with my hypotheses, the mean and median during the post period are expected to be the highest.

Let  $\mu_{pre}$  be the mean of the combined gains during the pre period and  $\mu_{interim}$  and  $\mu_{post}$  be the mean of the combined gains during the interim and post periods, respectively. Firstly, a t-test when the population standard deviation is not known is performed to examine whether the mean excess returns from each period (pre, interim, post) are significantly different from 0. This test is used because when the mean is not known, the standard deviation is not known either.

The following statistical hypotheses are tested:

$$H_0: \mu_{pre} = 0$$

$$H_0: \mu_{interim} = 0$$

$$H_0: \mu_{post} = 0$$

The t-statistic is calculated using the following formula<sup>5</sup>:

$$t = \frac{\bar{x} - \mu}{s/\sqrt{n}}, \quad v = n - 1 \quad (4)$$

$\bar{x}$  is the sample mean of excess returns (in percentage) during each period,  $\mu$  is the population mean of the excess returns during each period,  $s$  is the sample variance of the excess returns during each period, and  $n$  is the sample size during each period.  $v$  represents the degrees of freedom.

To test the significance of the difference between the mean of the combined gains (monthly value per capita) during the post and pre periods, an independent sample t-test for unequal variances will be performed. It is important to allow for unequal variances because the samples come from different time periods, making the variances unlikely to be equal. Moreover, when the mean is not known, neither is the standard deviation. The test is performed on the following hypothesis to examine whether the mean excess return (monthly value per capita) is higher for the post period compared to the pre period.

The following statistical hypothesis will be examined:

$$H_0: \mu_{post} - \mu_{pre} = 0$$

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<sup>5</sup>Formulas for statistical tests are from:

Keller, G. (2011). *Managerial statistics* (5th ed.). Mason, OH: South-Western.

The t-statistic is calculated using the following formula:

$$t = \frac{(\bar{x}_{post} - \bar{x}_{pre}) - (\mu_{post} - \mu_{pre})}{\sqrt{\left(\frac{s_{post}^2}{n_{post}} + \frac{s_{pre}^2}{n_{pre}}\right)}} , \quad v = \frac{\left(\frac{s_{post}^2}{n_{post}} + \frac{s_{pre}^2}{n_{pre}}\right)^2}{\frac{\left(\frac{s_{post}^2}{n_{post}}\right)^2}{n_{post}-1} + \frac{\left(\frac{s_{pre}^2}{n_{pre}}\right)^2}{n_{pre}-1}} \quad (5)$$

$\bar{x}$  is the sample mean of excess returns,  $\mu$  is the population mean of the excess returns,  $s$  is the sample variance, and  $n$  is the sample size (for each of the two samples, pre and post).  $v$  represents the degrees of freedom.

The medians of the combined gains will also be calculated. Firstly, to test whether the median excess return significantly differs from zero for each period (pre, interim, and post), the Wilcoxon Signed Rank Test will be used. This test is usually used for matched pairs, but in this case each sample can be matched with another sample where all values are equal to 0. Let  $\eta_{pre}$  be the median of the combined gains during the pre period and  $\eta_{interim}$  and  $\eta_{post}$  be the median of the combined gains during the interim and post periods, respectively. The following statistical hypotheses will be examined:

$$H_0: \eta_{pre} = 0$$

$$H_0: \eta_{interim} = 0$$

$$H_0: \eta_{post} = 0$$

The following formulas are used for this test:

$$E(T) = \frac{n(n+1)}{4} \quad (6)$$

$$\sigma_T = \sqrt{\frac{n(n+1)(2n+1)}{24}} \quad (7)$$

$$Z = \frac{T - E(T)}{\sigma_T} \quad (8)$$

To test the significance of the difference between the median of the combined gains (monthly value per capita) during the post and pre periods, the Wilcoxon rank-sum test will be performed. The Wilcoxon rank-sum test will be used rather than the Wilcoxon signed rank-sum test because the Wilcoxon signed rank-sum test is used under dependent samples, or matched pairs, whereas the Wilcoxon rank-sum test is used for independent samples. The data for combined return for the pre and post period are independent of each other. This is because each acquisition announcement

from the pre period is not paired with an acquisition from the post period: the acquisition announcements are from different bidders. Likewise, the data for value per capita for the pre and post period are independent of each other; the months from the pre period cannot be paired with the months from the post period.

The statistical hypothesis is as follows:

$$H_0: \eta_{\text{post}} = \eta_{\text{pre}}$$

The following formulas are used for the test:

$$E(T) = \frac{n_{\text{post}}(n_{\text{post}} + n_{\text{pre}} + 1)}{2} \quad (9)$$

$$\sigma_T = \sqrt{\frac{n_{\text{post}}n_{\text{pre}}(n_{\text{post}} + n_{\text{pre}} + 1)}{12}} \quad (10)$$

$$z = \frac{T - E(T)}{\sigma_T} \quad (11)$$

#### 3.4.2 Liberalization Details

As elaborated in the previous sections, the countries of interest are Thailand, the Philippines, Indonesia, and Malaysia, as all of these countries went through regulatory changes in response to the 1997 crisis. Moreover, there are four different liberalization timelines for the four nations as each country had its own liberalization date. Since the Philippines' regulation change was purely in terms of corporate governance, the liberalization year is assigned as 2000, when it passed the Securities Regulation Code (SRC).

The liberalization details and timelines are provided on the following page. I have an individual country timeline for each of the four liberalizing countries as well as a catch all timeline for tests that will be performed on all the liberalizing country (grouped together).

Based on the details from Tables 1 and 2, we know that the regulatory change for Indonesia occurs in May 1998. I start the pre period for Indonesia in January 1993, around 5 years before the regulatory change occurred. I use an interim period of around four years, from 1998 to 2001. Around this time, several governance changes were being made. From the Table 2, we know that that several governance changes occurred in the country from 1998 onwards, such as the National Committee on

Corporate Governance being put up in 1999 and the Code of Ethics and Public Accountants Professional Standards being revised in 2001. I use this to mark the end of the interim period and start the post liberalization period in 2002.

For the pre and post periods, I use a T-5, T+5 basis. Bekaert et al. (2005) study the effect of equity market liberalizations on annual real economic growth. While Bekaert et al. (2005) use three different horizons for their growth calculation, the means of variable such as population growth and GDP are computed on a T-5, T+5 basis, where T is when the liberalization takes place. Similarly, when Ekkayokkaya and Pengniti (2012) study the effect of governance changes in Thailand (where they use a pre, transitional, and post period) on IPO underpricing, they use a 5 year post period from 2003 to 2007. As a result, I use a five year pre period and five year post period for this study.

For the Philippines, I start the pre period at January 1995, which is around two years after the other countries liberalizations. We know that the Philippines passed the Securities Regulation Code (SRC) or Republic Act (RA) in July 2000. I use a grace period of two years before starting the post period. From the details in Table 2, we know that in 2001, several governance changes were still taking place in the Philippines, such as the Anti-Money Laundering Act (AMLA) being created in 2001 to protect the country against money laundering activities. We also know that the Code of Corporate Governance was adopted by the SEC in April 2002. This code requires an audit committee for regulated entities as well as duties of loyalty, care, and diligence on the part of directors. I use this to mark the end of the interim period. I start the post liberalization period in 2003. Note that the timeline for the Philippines has to start a little later than the timelines for the other countries. Firstly, this is because the first liberalization for the Philippines occurred in 1991, whereas the first liberalizations for Indonesia, Malaysia, and Thailand occurred in the late 1980s. Secondly, the Philippines started its regulatory changes later than the other three countries (in 2000 as opposed to 1998).

For Malaysia, I start the pre period in January 1993, around five years before the regulatory change, which occurred at the end of July 1998, where the Malaysian government allowed 100% ownership of equity in the manufacturing sector. Several changes occurred after that, such as the Capital Market Master Plan (CMP) being

formed in order to address the long-term development of the market in 2001. I use this to mark the end of the interim period, and start the post period in 2001. As before, the post period lasts for five years, until 2006.

As before, I use a three year grace period and start the post liberalization period in July 2001. The post liberalization ends in five years, in June 2006.

For Thailand, the pre period starts in January 1993, five years before the regulatory change. The interim period starts in 1998, when the Board of Investment allowed majority foreign ownership of Thai companies under its promotion scheme. The country formed Thai Accounting Standards in 2000, with 29 out of 36 standards consistent with IFRS (*Corporate governance country assessment – Thailand. Report on the Observance of Standards and Codes (ROSC)*, 2005). I use this to mark the end of the liberalization period, as the implementation of these standards should start the following year. I start the post period in 2000 and end it in 2005.

For the Catch All Timeline, I use 1993 to 1997 as the pre period, 1998 to 2001 as the interim period, and 2002 to 2006 as the post period. This timeline is similar to the timelines for both Malaysia and Indonesia. Moreover, the ending of the interim period is only one year away from the ending of the interim period for Thailand and the Philippines, and the ending of the post period is also only one year away from the ending of the post period for Thailand and the Philippines.

### Equity Market Liberalization Details

**Table 1: Foreign Ownership Restrictions Details**

| <b>Country</b> | <b>First Liberalization<br/>(Official Liberalization)</b>                                                                                             | <b>Second Liberalization:<br/>Ownership Restrictions</b>                                                                                                                                                |
|----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Indonesia      | Date: September 1989<br>Minister of Finance allows 49% ownership of all public companies listed on the domestic stock exchange except financial firms | Date: May 1998<br>The country allowed 100% foreign ownership of equity given that the ownership is a joint cooperation with Indonesian small scale industries<br><i>Source: The presidential decree</i> |



|             |                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                               |
|-------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|             | <p><i>Source:</i> Bekaert and Harvey (2000)</p>                                                                                                                                                                                              | <p>No. 99/1998</p> <p>The lifting of restrictions was for all except bank stocks</p> <p><i>Source:</i> Bowe and Domuta (2004)</p>                                                                                                                                                                                                                             |
| Philippines | <p>Date: June 1991</p> <p>All foreign ownership restrictions removed over a period of three years</p> <p><i>Source:</i> Bekaert and Harvey (2000)</p>                                                                                        |                                                                                                                                                                                                                                                                                                                                                               |
| Malaysia    | <p>Date: December 1988</p> <p><i>Source:</i> Bekaert and Harvey (2000)</p> <p>Year 1991:</p> <p>30% cap of foreign ownership of any firm</p> <p><i>Source:</i> (Financial markets and development: The crisis in emerging markets, 1999)</p> | <p>Date: July 31, 1998</p> <p>Malaysian government allowed 100% ownership of equity in the manufacturing sector</p> <p><i>Source:</i> ASEAN website</p>                                                                                                                                                                                                       |
| Thailand    | <p>Date: September 1987</p> <p>Thailand's Alien Board was inaugurated</p> <p><i>Source:</i> Bekaert and Harvey (2000)</p> <p>50% of local companies allowed</p> <p><i>Source:</i> Bailey and Jagtiani (1994)</p>                             | <p>Date: February 1998</p> <p>Board of Investment allowed majority foreign ownership of Thai companies under its promotion scheme. In October 1997, it had announced that it would allow foreign investors to hold majority shares in the financial sector for ten years; foreign holdings above 49% after ten years would have to be sold to Thai owners</p> |

|  |                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|--|----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  |  <p>จุฬาลงกรณ์มหาวิทยาลัย<br/>CHULALONGKORN UNIVERSITY</p> | <p><i>Source:</i> Dixon (2004)</p> <p><b>Date:</b> October 1999<br/>49% foreign ownership of real estate permitted</p> <p><b>Date:</b> March 2000<br/>100% foreign ownership of real estate permitted</p> <p><i>Source:</i> Dixon (2004)</p> <p><b>Date:</b> March 2000<br/>Foreigner can operate specified businesses as long as more than 40% of shares are owned by Thai nationals</p> <p><i>Source:</i> Foreign Business Act (1999)</p> <p><b>Date:</b> January 2008<br/>Investors of Thai nationality must hold up to 75% of shares sold of a financial institution, except in cases where the Bank of Thailand allows foreigners to hold up to 49% (of total voting shares)</p> <p><i>Source:</i> Financial Businesses Institution Act B.E. 2551 (2008)</p> |
|--|----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

**Table 2: Corporate Governance Details**

| Country     | Corporate Governance                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|-------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Indonesia   | <ul style="list-style-type: none"> <li>• There was an elaborate system of corporate governance rules</li> <li>• The National Committee on Corporate Governance was put up in 1999. This institution is responsible for promoting good corporate governance in the private sector and established a Code of Good Corporate Governance in 1999.</li> <li>• A section from the Code of Ethics and Public Accountants Professional Standards (SPAP) was revised in 2001. This section consists of integrity, independence, and objectivity</li> <li>• By August 2004, disclosure and transparency standards, equitable treatment of shareholders, shareholder participation in corporate governance, and responsibilities of the board were partially observed in practice. Rights of shareholders to participate in important decisions and attend annual general meetings were largely observed in practice.</li> </ul> <p><i>Source: (Corporate governance country assessment – Indonesia. Report on the Observance of Standards and Codes (ROSC), 2004)</i></p> <ul style="list-style-type: none"> <li>• When the ROSC reviewed the financial statements of 39 listed companies in 2003, it observed that these companies generally complied with disclosure requirements</li> </ul> <p><i>Source: (Accounting and auditing – Indonesia. Report on the Observance of Standards and Codes (ROSC), 2005)</i></p> |
| Philippines | <ul style="list-style-type: none"> <li>• The Philippines passed the Securities Regulation Code (SRC) or Republic Act (RA) in 2000.</li> <li>• At least two independent directors required for banks under the General Banking Law of 2000</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |

|          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|          | <ul style="list-style-type: none"> <li>• By September 2001, shareholder rights to participate in corporate decisions, disclosure of capital structure, equal treatment of shareholders, and basic shareholder rights were generally observed.</li> </ul> <p><i>Source: (Corporate Governance Country Assessment – Philippines. Report on the Observance of Standards and Codes (ROSC), 2001)</i></p> <ul style="list-style-type: none"> <li>• Circulars were issued in by the Central Bank of Philippines in 2001 to provide rules for bank directors</li> <li>• Anti-Money Laundering Act (AMLA) created in 2001 to protect the country against money laundering activities</li> <li>• The [Statutory] Code of Corporate Governance was adopted by the SEC in April 2002. This code requires an audit committee for regulated entities as well as duties of loyalty, care, and diligence on the part of directors.</li> <li>• IFRS required effective January 2005</li> <li>• By 2005, it was required for firms to provide a Self-Assessment Questionnaire on the principles of corporate governance.</li> <li>• Several institutions were put up: Institute of Corporate Directors, the Corporate Governance Institute of the Philippines, AIM-Hills Governance Center</li> <li>• By May 2006, the corporate governance framework and disclosure standards were found to be improving.</li> </ul> <p><i>Source: (Corporate governance country assessment – Philippines. Report on the Observance of Standards and Codes (ROSC). , 2006)</i></p> |
| Malaysia | <ul style="list-style-type: none"> <li>• In 1998, Malaysia set up a high-level Finance Committee on Corporate Governance to help in diagnosing the weak corporate governance practices that contributed to the crisis</li> <li>• By the end of 2003, Malaysia had already adopted 29 out of</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

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- Changes in disclosure rules and whistleblower protection were made in 2004, and in 2005, reforms on government-linked corporations started.
- Compliance with International Financial Reporting Standards observed by 2005 (standards are consistent with IASB); where IASB is not applicable, standards from the Malaysian Accounting Standards Board (MASB) is used. Differences between the two were labeled as insignificant.
- The Capital Market Master Plan (CMP) was formed in order to address the long-term development of the market. The plan was developed in 2001, and 62% of the recommendations were complete by the end of 2004. This plan consists of 152 recommendations that have to do with regulatory and institutional framework for the capital market. There are 10 recommendations that address corporate governance. The CMP focuses on fair treatment of shareholders, transparency, accountability of board of directors, strengthening of regulatory enforcement, and education/training to promote good governance.
- The crisis revealed that Malaysia had several overlapping authorities, making accountability difficult.
- The Capital Market Master Plan as well as the amendments to the Securities Commission Act of 1993 was formed to address this problem.
- By June 2005, an effective corporate governance framework, the role of stakeholders in corporate governance, disclosure and transparency, and basic shareholder rights were largely observed.

*Source: (Corporate governance country assessment – Malaysia. Report on the Observance of Standards and Codes*

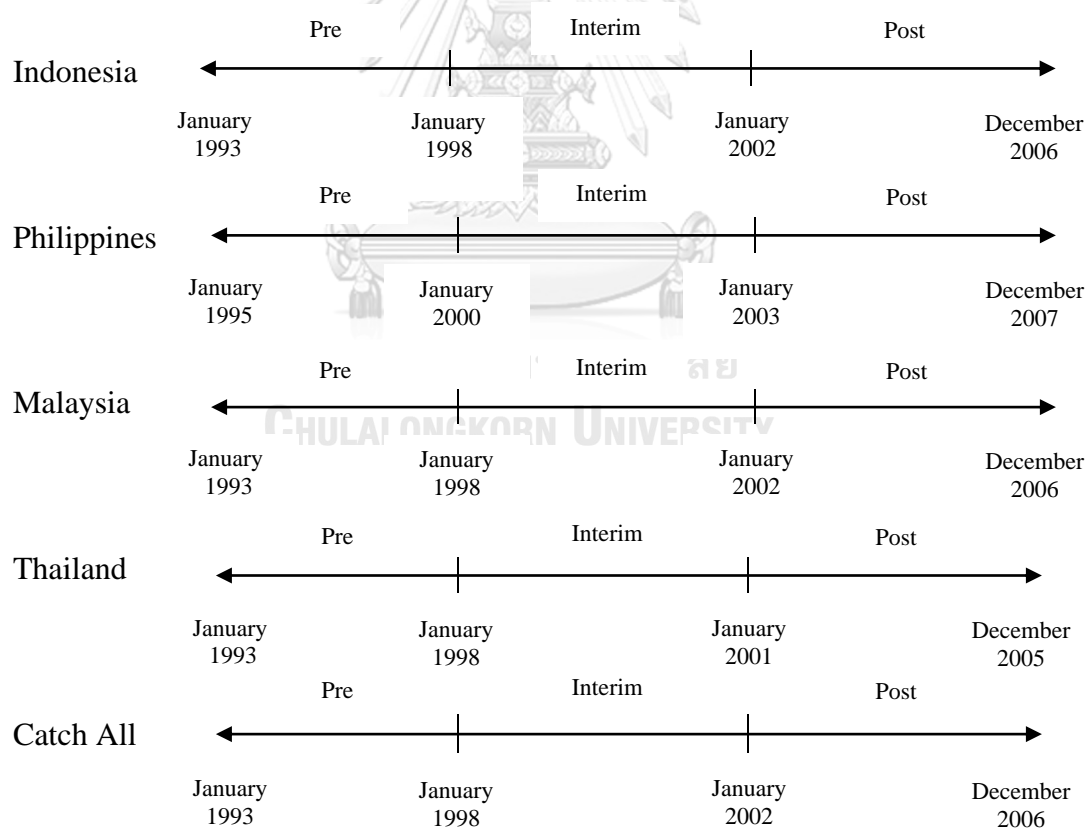
|          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|          | <p>(ROSC), 2005)</p> <ul style="list-style-type: none"> <li>• Malaysia formed the Companies Commission of Malaysia (Suruhanjaya Syarikat Malaysia) to register businesses and provide company information to the public in 2002.</li> </ul> <p><i>Source: (Accounting and auditing– Malaysia. Report on the Observance of Standards and Codes (ROSC), 2012)</i></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Thailand | <ul style="list-style-type: none"> <li>• In 1999, Thailand’s financial sector set up the Thai Institute of Directors Association (or Thai IOD) in order to draw attention to professionalism for directors.</li> <li>• Formed the Thai Accounting Standards in 2000, 29 out of 36 standards consistent with IFRS.</li> <li>• Formed the National Corporate Governance Committee in 2002.</li> <li>• Additionally, TRIS, or the Thai Rating and Information Service, was assigned to rate Thai public companies.</li> <li>• By 2005, the Federation of Professional Accountants had been established for the audit profession</li> <li>• The Thai Institute of Directors Association and the Department of Special Investigation, as well as the 15 Principles of Good Corporate Governance, were established.</li> <li>• When being evaluated for the framework for the Report on the Observance of Standards and Codes of the World Bank, it was reported that the legal requirement affecting corporate governance appropriately matched the rule of law and that this requirement was enforceable.</li> <li>• By June 2005, an effective corporate governance framework, basic shareholder rights, disclosure standards, and accountability of external auditors were largely observed.</li> </ul> <p><i>Source: (Corporate governance country assessment – Thailand. Report on the Observance of Standards and Codes (ROSC), 2005)</i></p> |

**Table 3: Currency Flotation Details**

| <b>Country</b> | <b>Year Currency Was Floated</b>                                                                                                                 | <b>Note</b>                                                                                                |
|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|
| Indonesia      | August 14, 1997<br><i>Source: The New York Times (1997)</i>                                                                                      |                                                                                                            |
| Philippines    | February 1970<br><i>Source: The New York Times (1970)</i>                                                                                        | Already had a freely floating exchange rate since before the 1997 crisis<br><i>Source: Reinhart (2000)</i> |
| Malaysia       | Free float after 1995, pegged to US dollar in September 1998, then managed float in July 21, 2005<br><i>Source: Bank Negara Malaysia Website</i> |                                                                                                            |
| Thailand       | July 1997<br><i>Source: Bank of Thailand (BOT) Website</i>                                                                                       | From pegged currency to managed float<br><i>Source: Bank of Thailand (BOT) Website</i>                     |

**Table 4: Liberalization Timeline**

| Country     | <i>Pre</i>                        | <i>Interim</i>                   | <i>Post</i>                      |
|-------------|-----------------------------------|----------------------------------|----------------------------------|
| Indonesia   | January 1993 to<br>December 1997  | January 1998 to<br>December 2001 | January 2002 to<br>December 2006 |
| Philippines | January 1995 to<br>December 1999  | January 2000 to<br>December 2002 | January 2003 to<br>December 2007 |
| Malaysia    | December 1993 to<br>December 1997 | January 1998 to<br>December 2001 | January 2002 to<br>December 2006 |
| Thailand    | January 1993 to<br>December 1997  | January 1998 to<br>December 2000 | January 2001 to<br>December 2005 |
| Catch All   | January 1993 to<br>December 1997  | January 1998 to<br>December 2001 | January 2002 to<br>December 2006 |

**Figure 3**

One thing to take note of is that while the 1997 crisis resulted in changes in some Southeast Asian countries, other Southeast Asian countries did not go through



these changes. Myanmar's stock market only opened around twenty years after the crisis. Moreover, Myanmar underwent significant changes in its economy only recently, with the first ROSC Accounting and Auditing assessment created in 2017 (*Accounting and auditing module – Myanmar. Report on the Observance of Standards and Codes (ROSC)*, 2017). It can therefore be inferred that Myanmar did not have to respond to the 1997 crisis, so Myanmar is part of the control group.

Other countries in the Southeast Asian region, such as Vietnam, Brunei, Laos, and Cambodia, are also used in the control group. While Vietnam was affected by the 1997 crisis, the country's first stock market was inaugurated in 2000 (*Corporate governance country assessment – Vietnam. Report on the Observance of Standards and Codes (ROSC)*, 2006). Moreover, it only recently allowed 100% foreign ownership of equity in 2015 (Viet Nam News, 2018). Prior to that, only 49% ownership was allowed (Viet Nam News, 2018). According to Bekaert et al. (2005), Singapore had already been fully liberalized during the late 1980s and 1990s. As a result, Singapore did not go through a liberalization in response to the 1997 crisis and is also used in the control group.

The countries that did go through the liberalization are Thailand, the Philippines, Indonesia, and Malaysia, as all of these countries went through regulatory changes as a result of the 1997 crisis.

At first, it may seem out of place to put Singapore (which was fully liberalized even before the first liberalizations in Indonesia, the Philippines, Malaysia, and Thailand) in the same group as the non-liberalizing countries. Note that neither Singapore nor the other countries in the control group go through any significant regulatory change in response to the 1997 crisis. The use of Singapore in the control group also makes more sense once we look at the rationale for using the control group, which is to be able to attribute the difference in synergistic gains (or volume) from corporate acquisitions before and after the liberalization period to *only* the liberalization changes in response to the 1997 crisis and not any other changes that were taking place in Southeast Asia (i.e. changes that would have taken place in the Southeast Asian region anyway). Using other Southeast Asian countries is a close proxy for a setting that resembles the liberalizing countries if they had not gone through the liberalization. For example, measuring the difference in synergistic gains

(or volume) before and after the liberalization period (in Thailand) from *acquisitions in Thailand* against the difference in synergistic gains (or volume) over the same period from *acquisitions in Singapore* should result in a higher difference for acquisitions in Thailand than in Singapore. This would support the hypothesis that synergistic gains (or volume) from mergers and acquisitions increased as a result of the liberalization. However, if the difference in synergistic gains (or volume) between the post and pre periods is the same for the liberalizing countries and the non-liberalizing countries, the change in synergistic gains (or volume) cannot be attributed to the liberalization. In other words, I look at change in gains/volume over time by comparing post and pre differentials between the treatment group and the control group. Since Singapore did not go through significant regulatory changes in response to the 1997 crisis, I expect the post and pre differential for the country to be less than that of the treatment group. Similarly, the other countries in the control group also did not go through any significant regulatory changes in response to the 1997 crisis, so I expect the post and pre differential for them to be less than that of the treatment group as well. As a result, I include Singapore, which had fully liberalized its economy *before* the treatment countries, with the rest of the countries in the control group, which were not yet liberalized. Additionally, it must be noted that Singapore makes up most of the data for the control group since there were few acquisitions in the other countries in the control group.

### 3.4.3 Testing Hypothesis 1

In addition to the mean and median tests, regression analyses are performed to examine the impact of the stock market liberalization on cross-border M&A activities because they incorporate control variables that could have an impact on these cross-border corporate acquisitions. First, a regression analysis is performed in which the dependent variable, *CombinedReturn<sub>i</sub>*, is a function of the regulatory changes in response to the 1997 crisis. This combined return is calculated in the same way as  $A_c$  from Equation 2. To test for this, the model uses the variables *Interim<sub>i</sub>* and *Post<sub>i</sub>*, which are binary variables equal to 1 if acquisition *i* occurred during or after the liberalization, respectively, and equal to 0 otherwise. The rest of the deals were announced during the *pre*-liberalization period. Moreover, an interaction term binary

variable is also added to identify the liberalizing countries. The variable  $Lib_i$  is equal to 1 if the target country for acquisition  $i$  is from Thailand, Indonesia, Malaysia, or the Philippines and equal to 0 otherwise. Acquisitions with targets from these four countries are therefore the treatment group, and acquisitions with targets from other Southeast Asian nations (the non-liberalizing countries) are the control group. Therefore, the variables of interest are:  $Interim_i$ ,  $Post_i$ ,  $Lib_i$ ,  $Interim_i*Lib_i$ , and  $Post_i*Lib_i$ .

Several control variables that have been found to affect synergies from M&A activities are also incorporated in the analysis. Moeller, Schlingemann, and Stulz (2004) an event study method to evaluate bidder abnormal return to acquisition announcements and they explain that there are several determinants of abnormal returns that have to be taken into account. Firstly, there is a size effect in the abnormal returns of acquiring firms, with announcements of acquisitions more unexpected when the acquiring firm is small, making announcement returns of larger firms closer to zero than announcement returns of smaller firms (Moeller et al., 2004). Therefore, the size of the acquirer, measured by the book value of total assets, is the first control variable as larger firms are expected to derive lower levels of synergy. Leverage also plays an important role in abnormal returns to shareholders; according to Maloney, McCormick, and Mitchell (1993), firms with higher leverage make better acquisitions. The leverage is calculated as the book value of total assets minus the book value of common equity, divided by the firm market value, where the firm market value is computed as book total assets minus book value of common equity plus market capitalization of the firm (Ekkayokkaya & Paudyal, 2015). Moreover, Moeller et al. (2004) explain that firms with higher Tobin's  $q$  also make better acquisitions. Tobin's  $q$  is firm market value divided by the book value of the firm's assets (Ekkayokkaya & Paudyal, 2015). As a result, both acquirer leverage and acquirer Tobin's  $q$  are also used as control variables in the regression. Ekkayokkaya and Paudyal (2015) also explain the free cash flow hypothesis: an excessive amount of free cash flow can cause managers to invest in wasteful projects (such as value-reducing acquisitions). This means that the free cash flow available to acquirers could negatively affect the net gain from an acquisition. Therefore, the free cash flow of the acquirer is also included as a control variable. This free cash flow is calculated as a ratio, where the

numerator is the earnings before interest, taxes, and depreciation minus the capital expenditure and the denominator is the firm's market value (Ekkayokkaya & Paudyal, 2015). Additionally, characteristics pertaining to the deal are also included as control variables. The relative size is measured as the transaction value (total value paid to acquire the target, excluding fees and expenses) divided by the market capitalization of the acquirer (Ekkayokkaya & Paudyal, 2015; Moeller et al., 2004). According to Moeller et al. (2004), the relative value is usually significant in the literature, but the sign of this variable is different across studies. However, the variable is positive and significant to announcement abnormal returns in Moeller et al. (2004). Other deal-specific characteristics include payment method, such as cash, all stock, or mixed. These are included in the regression as binary variables. Equity offers (for the acquisition of public firms) have been found to have lower returns (Moeller et al., 2004; Travlos, 1987). Balance sheet, income statement, and cash flow statement measures are based on the end of the fiscal year before the acquisition announcement (Moeller et al., 2004). Additionally, market capitalization is based on 22 days before the acquisition announcement.

The following equation represents the general form of the regressions (OLS) that will be performed where the dependent variable is the *CombinedReturn<sub>i</sub>*.

$$CombinedReturn_i = \beta_0 + \beta_1 Interim_i + \beta_2 Post_i + \beta_3 Lib_i + \beta_4 Interim * Lib_i + \beta_5 Post_i * Lib_i + \sum_{j=6}^k \beta_j X_{ij} + \varepsilon_i \quad (12)$$

**Table 5** shows intercepts for each group of countries for each time period (intercepts shown here ignore other binary variables)

| Country Group | Time Period | Intercept                               |
|---------------|-------------|-----------------------------------------|
| Liberalizing  | Pre         | $\beta_0 + \beta_3$                     |
| Liberalizing  | Interim     | $\beta_0 + \beta_1 + \beta_3 + \beta_4$ |
| Liberalizing  | Post        | $\beta_0 + \beta_2 + \beta_3 + \beta_5$ |
| Control       | Pre         | $\beta_0$                               |
| Control       | Interim     | $\beta_0 + \beta_1$                     |
| Control       | Post        | $\beta_0 + \beta_2$                     |

$\beta_2 + \beta_5$  can be interpreted as the additional acquisition announcement combined return received for acquisitions with targets from the liberalizing countries during the post period (after the liberalization) compared to the acquisition announcement return received for acquisitions with targets from the liberalizing countries during the pre period (before the liberalization).  $\beta_2$  can be interpreted as the additional acquisition announcement combined return received for acquisitions with targets from the control group during the post period (after the liberalization) compared to the acquisition announcement return received for acquisitions with targets from the control group during the pre period (before the liberalization).  $\beta_2$  is therefore expected to be insignificant. Consistent with my first research hypothesis,  $\beta_2 + \beta_5$  is expected to be positive and significant when testing  $H_0: \beta_2 + \beta_5 = 0$  against  $H_1: \beta_2 + \beta_5 \neq 0$ . However, since  $\beta_2$  is not expected to be significant, this can be simplified to:  $H_0: \beta_5 = 0$  against  $H_1: \beta_5 \neq 0$ .  $\beta_5$  is the main parameter of interest and can be interpreted as the difference between the additional acquisition announcement combined return received for acquisitions with targets from the liberalizing countries during the post period compared to the acquisition announcement return received for acquisitions with targets from the liberalizing countries during the pre period and the additional acquisition announcement combined return received for acquisitions with targets from the control group during the post period compared to the acquisition announcement return received for acquisitions with targets from the control group during the pre period. In simpler words,  $\beta_5$  is the *difference* between the post and pre *differential* for the treatment group against the post and pre *differential* of the control group. I expect the post and pre differential to be higher for the treatment group. Therefore,  $\beta_5$  is expected to be positive and significant.

Similarly,  $\beta_1 + \beta_4$  can be interpreted as the additional acquisition announcement combined return received for acquisitions with targets from the liberalizing countries during the interim period (during the liberalization) compared to the acquisition announcement return received for acquisitions with targets from the liberalizing countries during the pre period (before the liberalization).  $\beta_1$  can be interpreted as the additional acquisition announcement combined return received for acquisitions with targets from the control group during the interim period (during the

liberalization) compared to the acquisition announcement return received for acquisitions with targets from the control group during the pre period (before the liberalization).  $\beta_4$  is expected to be positive, but  $\beta_1$ ,  $\beta_4$ , and  $\beta_1 + \beta_4$  are not expected to be significant since the liberalization is just starting during the interim period.

$\beta_3$  can be interpreted as the additional acquisition announcement combined return received for acquisitions with targets from the liberalizing countries during the pre period (before the liberalization) compared to the acquisition announcement return received for acquisitions with targets from the control group during the pre period (before the liberalization). Since the liberalization has not yet taken place,  $\beta_3$  is expected to be insignificant.

The following table summarizes the variables:

**Table 6 Explanatory Variables for Combined Returns**

| Variable Name | Explanation                                                                                                                                                                             |
|---------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Interim       | Binary variable which takes the value of 1 if acquisition announcement occurred during the <i>interim</i> period and 0 otherwise                                                        |
| Post          | Binary variable which takes the value of 1 if acquisition announcement occurred during the <i>post period</i> and 0 otherwise                                                           |
| Lib           | Binary variable which takes the value of 1 if target is from Indonesia, Thailand, the Philippines, or Malaysia and 0 otherwise                                                          |
| Interim*Lib   | Interaction term which takes the value of 1 if target is from Indonesia, Thailand, the Philippines, or Malaysia and acquisition announcement occurred during the <i>interim</i> period, |

|                         |                                                                                                                                                                                                      |
|-------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                         | and 0 otherwise                                                                                                                                                                                      |
| Post*Lib                | Interaction term which takes the value of 1 if target is from Indonesia, Thailand, the Philippines, or Malaysia and acquisition announcement occurred during the <i>post</i> period, and 0 otherwise |
| Acquirer Size           | Book value of total assets of for the acquirer, in million \$                                                                                                                                        |
| Acquirer Leverage       | Book value of total assets minus the book value of common equity for the acquirer, divided by firm market value                                                                                      |
| Acquirer Tobin's q      | Firm market value divided by the book value of assets for the acquirer                                                                                                                               |
| Acquirer Free Cash Flow | Free cash flow to the acquirer expressed as a ratio: earnings before interest, taxes, and depreciation minus the capital expenditure divided by the acquirer's market value                          |
| Relative Value          | Total value paid to acquire the target, excluding fees and expenses divided by acquirer market capitalization 22 days before acquisition announcement                                                |
| Mixed                   | Binary variable which takes a value of 1 if deal payment was a combination of stock and cash and 0 otherwise                                                                                         |
| All Equity              | Binary variable which takes a value of 1 if acquisition was a pure stock deal and 0 otherwise                                                                                                        |

### 3.4.4 Testing Hypothesis 2

A second regression analysis is performed in which the total value of cross-border acquisitions from within the liberalizing countries, scaled by the population of the country, is a function of the regulatory changes. More specifically, the total size of cross-border M&A activities *per month* is tested. Only acquisitions with targets from within the Southeast Asian region will be examined. Since the Southeast Asian countries are of varying sizes, simply using the total value of deals in each country could result in a higher total value for bigger economies than for smaller ones. The population of each country is a proxy for its size. Dividing the total value by the population therefore results in a size-adjusted measure of M&A volume. The dependent variable  $ValuePerCapita_{i,t}$ , which represents the total deal value of all cross-border deals (public and private) with targets from within country  $i$  in month  $t$ , scaled by the population of the country, is a function of the regulatory changes. To test for this, the model uses the variables  $Interim_{i,t}$  and  $Post_{i,t}$ .  $Interim_{i,t}$  and  $Post_{i,t}$  are binary variables equal to 1 if month  $t$  takes place during or after the liberalization, respectively, and equal to 0 otherwise. The rest of the deals were announced during the *pre*-liberalization period. Moreover, an interaction term binary variable is also added to identify the liberalizing countries. The variable  $Lib_{i,t}$  is equal to 1 if the target country for acquisition  $i$  is from Thailand, Indonesia, Malaysia, or the Philippines and equal to 0 otherwise. Therefore, the variables of interest are:  $Interim_{i,t}$ ,  $Post_{i,t}$ ,  $Lib_{i,t}$ ,  $Interim_{i,t}*Lib_{i,t}$ , and  $Post_{i,t}*Lib_{i,t}$ .

Furthermore, Erel et al. (2012) include the difference in exchange rate return, GDP growth, log GDP per capita, market return, and market market-to-book ratio (MTB) between the acquirer and the target countries as control variables when measuring the volume of M&A activities for a country pair. While Erel et al. (2012) include these variables in terms of difference between a country pair, my paper computes these variables for each target country  $i$  to use as control variables in the regression as they all reflect the economic performance of an economy. I compute this for every country  $i$  for every month  $t$  over the sample period.

Erel et al. (2012) find that firms from countries with higher valuation tend to be acquirers and firms from countries with lower valuation tend to be targets. Based on these findings, the difference between exchange rate return, log GDP per capita,



market return, and market MTB are expected to be positively related to *ValuePerCapita* for the target country. I expect these variables to have a negative effect on value per capita.

*ValuePerCapita* cannot be a negative number. Because the dependent variable is left-censored, the Tobit model is used for this regression. To use the Tobit model, the Maximum Likelihood Estimator (MLE) method is applied. Under this method, an estimator that makes the data set most likely to happen is computed for a certain parameter<sup>6</sup>.

The data for *ValuePerCapita* is censored at 0.

$$y_i = 0 \text{ if } y_i^* \leq 0$$

$$y_i = y_i^* \text{ if } y_i^* > 0$$

$\hat{\beta}$  is calculated by maximizing the log-likelihood function  $\ln L$ .

$$\ln L = \sum_{y_i > 0} -\frac{1}{2} \left[ \log(2\pi) + \ln \sigma^2 + \frac{(y_i - x_i' \beta)^2}{\sigma^2} \right] + \sum_{y_i = 0} \ln \left[ 1 - \Phi \left( \frac{x_i' \beta}{\sigma} \right) \right] \quad (13)$$

The probability density function (pdf) of the standard normal distribution, denoted by  $\phi(z)$ , is as follows:

$$\phi(z) = \frac{1}{\sqrt{2\pi}} e^{-z^2/2}, -\infty < z < \infty \quad (14)$$

$\Phi(z)$  is the cdf (cumulative distribution function) of  $\phi(z)$ .

Statistical software is available to calculate the  $\hat{\beta}$  of each regressor. (That is,  $\beta$  and  $\sigma$  are computed by maximizing the log-likelihood.)

The following equation represents the general form of the regressions that will be performed where the dependent variable is *ValuePerCapita*<sub>*i,t*</sub>.

$$\begin{aligned} \text{ValuePerCapita}_{i,t} = & \beta_0 + \beta_1 \text{Interim}_{i,t} + \beta_2 \text{Post}_{i,t} + \beta_3 \text{Lib}_{i,t} + \\ & \beta_4 \text{Interim} * \text{Lib}_{i,t} + \beta_5 \text{Post}_{i,t} * \text{Lib}_{i,t} + \sum_{j=6}^k \beta_j X_{i,t,j} + \varepsilon_{i,t} \end{aligned} \quad (15)$$

<sup>6</sup>Regression formulas are from the following textbooks: Greene, W. H. (2012). *Econometric analysis* (7<sup>th</sup> ed.). Boston, MA: Pearson.

**Table 7** shows intercepts for each group of countries for each time period (intercepts shown here ignore other binary variables)

| Country Group | Time Period | Intercept                               |
|---------------|-------------|-----------------------------------------|
| Liberalizing  | Pre         | $\beta_0 + \beta_3$                     |
| Liberalizing  | Interim     | $\beta_0 + \beta_1 + \beta_3 + \beta_4$ |
| Liberalizing  | Post        | $\beta_0 + \beta_2 + \beta_3 + \beta_5$ |
| Control       | Pre         | $\beta_0$                               |
| Control       | Interim     | $\beta_0 + \beta_1$                     |
| Control       | Post        | $\beta_0 + \beta_2$                     |

$\beta_2 + \beta_5$  can be interpreted as the additional monthly value per capita for the liberalizing countries during the post period (after the liberalization) compared to the monthly value per capita for the liberalizing countries during the pre period (before the liberalization).  $\beta_2$  can be interpreted as the additional monthly value per capita for the control group during the post period (after the liberalization) compared to the monthly value per capita for the control group during the pre period (before the liberalization).  $\beta_2$  is therefore expected to be insignificant. Consistent with my second research hypothesis,  $\beta_2 + \beta_5$  is expected to be positive and significant when testing  $H_0: \beta_2 + \beta_5 = 0$  against  $H_1: \beta_2 + \beta_5 \neq 0$ . However, since  $\beta_2$  is not expected to be significant, this can be simplified to:  $H_0: \beta_5 = 0$  against  $H_1: \beta_5 \neq 0$ .  $\beta_5$  is the main parameter of interest and can be interpreted as the difference between the additional monthly value per capita for the liberalizing countries during the post period compared to the monthly value per capita for the liberalizing countries during the pre period and the additional value per capita for the control group during the post period compared to the monthly value per capita for the control group during the pre period. In simpler words,  $\beta_5$  is the *difference* between the post and pre *differential* for the treatment group against the post and pre *differential* of the control group. I expect the post and pre differential to be higher for the treatment group. Therefore,  $\beta_5$  is expected to be positive and significant.

Similarly,  $\beta_1 + \beta_4$  can be interpreted as the additional monthly value per capita for the liberalizing countries during the interim period (during the liberalization) compared to the monthly value per capita for the liberalizing countries during the pre

period (before the liberalization).  $\beta_1$  can be interpreted as the additional monthly value per capita for the control group during the interim period (during the liberalization) compared to the monthly value per capita for the control group during the pre period (before the liberalization).  $\beta_4$  is expected to be positive, but  $\beta_1$ ,  $\beta_4$ , and  $\beta_1 + \beta_4$  are not expected to be significant since the liberalization is just starting during the interim period.

$\beta_3$  can be interpreted as the additional monthly value per capita for the liberalizing countries during the pre period (before the liberalization) compared to the monthly value per capita for the control group during the pre period (before the liberalization). Since the liberalization has not yet taken place,  $\beta_3$  is expected to be insignificant.

A detailed description of the variables, along with the data source, is provided in the following table:

**Table 8**

| Variable Name | Explanation                                                                                                                           |
|---------------|---------------------------------------------------------------------------------------------------------------------------------------|
| Interim       | Binary variable which takes the value of 1 if month $t$ is from the <i>interim</i> period and 0 otherwise                             |
| Post          | Binary variable which takes the value of 1 if month $t$ is from the <i>post</i> period and 0 otherwise                                |
| Lib           | Binary variable which takes the value of 1 if country $i$ is either Indonesia, Thailand, the Philippines, or Malaysia and 0 otherwise |

|                      |                                                                                                                                                                                                                                    |
|----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Interim*Lib          | Interaction term which takes the value of 1 if country $i$ is either Indonesia, Thailand, the Philippines, or Malaysia and $t$ is from the <i>interim</i> period, and 0 otherwise                                                  |
| Post*Lib             | Interaction term which takes the value of 1 if country $i$ is either Indonesia, Thailand, the Philippines, or Malaysia and $t$ is from the <i>post</i> period, and 0 otherwise                                                     |
| Exchange Rate Return | The average difference between the exchange rate return between the acquirer and target currency for each target country $i$ for month $t$ (in terms of US dollars)<br><i>Source: Datastream</i>                                   |
| log GDP per capita   | The average difference between the logarithm of annual GDP divided by the population for the acquirer and target country for each target country $i$ for month $t$<br><i>Source: World Bank Development Indicator (World Bank)</i> |
| Market Return        | The stock market return of target country $i$ for month $t$<br><i>Source: Datastream</i>                                                                                                                                           |

|            |                                                                                                            |
|------------|------------------------------------------------------------------------------------------------------------|
| Market MTB | The value-weighted market-to-book equity for target country $i$ for month $t$<br><i>Source: Datastream</i> |
|------------|------------------------------------------------------------------------------------------------------------|



## CHAPTER 4

### Empirical Results

#### 4.1 Mean and Median Excess Returns

Tests are first conducted on announcement returns for the three periods. I restrict the samples to acquisitions where the acquirer held less than 50% of the target prior to the acquisition.<sup>7</sup> The tests are divided into three main subsamples: *All* includes all acquisitions with targets within the specified region/country. *Domestic* includes domestic acquisitions within the specified region/country. *Cross Border* includes cross border acquisitions with targets from within the specified region/country. For some of the tests, I also include two other subsamples: *Cross Border Within SE* includes cross border acquisitions with acquirers from Southeast Asia and with targets from within specified region/country. *Outside SE* includes cross border acquisitions with acquirers from outside Southeast Asia and with targets within the specified region/country. Returns are calculated on a percentage basis.

To identify cross border and domestic acquisitions, I do not use the cross border flag on SDC. Instead, I construct a formula to determine whether the target and acquirer nations match. To identify cross border acquisitions that occurred within Southeast Asia or had acquirers from outside the region, I also use a formula to see whether the acquirer is from Indonesia, the Philippines, Malaysia, Thailand, Singapore, Vietnam, Cambodia, Myanmar, or Brunei.

I test excess returns for all acquisitions that took place within the treatment group from 1993 to 2006. Tables 9, 10, and 11 report the results of the mean and median tests conducted for acquirer excess returns, combined returns, and target returns for the treatment group, respectively. The t-tests are conducted separately for each time period. Additionally, to test whether the median acquirer excess returns significantly differs from zero for each period (pre, interim, and post), the Wilcoxon Signed Rank Test is used. Lastly the independent sample t-test for different variances and the Wilcoxon rank-sum test is used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

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<sup>7</sup> For country-specific results see Appendix 2.

From Table 9, we see that mean acquirer excess returns are significantly greater than 0 for the post period for all samples except for cross border acquisitions with acquirers from within the region. Median returns for the post period are significantly different from 0 for the *Cross Border* and *Outside SE* samples. This is in line with my expectations that mean and median returns are significantly greater than 0 for the post period. However, contrary to what I had predicted, mean and median post returns are not significantly different from mean and median pre liberalization returns for the cross border sample. Table 10 shows mean and median returns for combined returns, which links directly to my hypothesis on combined returns. Mean and median combined returns are significantly different from 0 for the *All*, *Domestic*, and *Cross Border* samples for both the Interim and Post periods. However, once again, the post liberalization returns are not significantly different from the pre liberalization returns for any of the samples. Going back to my hypothesis, this means that when I test  $H_0: \mu_{\text{post}} - \mu_{\text{pre}} = 0$ , I fail to reject the null hypothesis that mean combined returns during the post period are the same as mean combined returns during the pre period for cross border acquisitions. Similarly, when I test  $H_0: \eta_{\text{post}} = \eta_{\text{pre}}$ , I fail to reject the null hypothesis that median combined returns during the post period are the same as median combined returns during the pre period for cross border acquisitions. Table 11 shows that mean and median target excess returns are not significantly different for the post period compared to the pre period for any of the samples. Overall, the t-tests do not suggest that market reactions to acquisition announcements are significantly higher after the liberalization compared to before the liberalization.

From an economic standpoint, the regulatory changes were supposed to result in a reduction in frictions inherent in the acquisition process. Since frictions are essentially a cost to firms, the net gain derived from an acquisition should increase after the liberalization. When the region made efforts to remove foreign ownership restrictions and improve corporate governance, their purpose was to reduce the capital market frictions. In my thesis, announcement period returns are used to measure the *ex ante* net gains from acquisitions. However, from the mean and median tests, announcement period returns for cross border acquisitions are not higher after the liberalization took place (i.e. during the post period), meaning that I cannot observe

the effects of the reduction in frictions. Going back to the hypothesis, I cannot conclude that the combined announcement period gains from cross border acquisitions are larger during the post-liberalization period than during the pre-liberalization period on the basis of the mean and median tests alone. However, this does not necessarily mean the reduction of frictions had no effect in the region. Other factors have to be considered. The regressions introduce the control group, which, as elaborated before, would help incorporate changes that would have taken place in the Southeast Asian region anyway.

**Table 9**

Table 9 reports the results of the t-tests conducted for acquirer excess returns for the treatment group. The t-tests are conducted separately for each time period. Additionally, to test whether the median acquirer excess returns significantly differs from zero for each period (pre, interim, and post), the Wilcoxon Signed Rank Test is used. Lastly the independent sample t-test for different variances and the Wilcoxon rank-sum test is used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | All       | Domestic  | Cross<br>Border | Cross<br>Border<br>Within SE | Outside SE |
|-----------------|-----------|-----------|-----------------|------------------------------|------------|
| <b>Pre</b>      |           |           |                 |                              |            |
| Mean            | 0.649 **  | 0.672 **  | 0.559           | 0.373                        | 0.666      |
| Median          | -0.173    | -0.297    | 0.090           | -0.350                       | 0.248      |
| <i>N</i>        | 1,014     | 803       | 211             | 77                           | 134        |
| <b>Interim</b>  |           |           |                 |                              |            |
| Mean            | 0.027     | -0.215    | 0.535           | 1.913 **                     | 0.025      |
| Median          | -0.288    | -0.550    | -0.034          | 0.604 *                      | -0.166     |
| <i>N</i>        | 1,160     | 786       | 374             | 101                          | 273        |
| <b>Post</b>     |           |           |                 |                              |            |
| Mean            | 1.002 *** | 0.962 *** | 1.238 **        | 0.702                        | 1.780 **   |
| Median          | -0.104    | -0.198    | 0.744 **        | 0.591                        | 0.782 **   |
| <i>N</i>        | 1,528     | 1311      | 217             | 109                          | 108        |
| <b>Post-Pre</b> |           |           |                 |                              |            |
| Mean            | 0.353     | 0.290     | 0.680           | 0.329                        | 1.114      |
| Median          | 0.069     | 0.099 **  | 0.654           | 0.941                        | 0.534      |



**Table 10**

Table 10 reports the results of the t-tests conducted for combined returns for the treatment group. The t-tests are conducted separately for each time period. Additionally, to test whether the median combined return significantly differs from zero for each period (pre, interim, and post), the Wilcoxon Signed Rank Test will be used. Lastly the independent sample t-test for different variances and the Wilcoxon rank-sum test will be used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> |     | <b>Domestic</b> |     | <b>Cross Border</b> |
|-----------------|------------|-----|-----------------|-----|---------------------|
| <b>Pre</b>      |            |     |                 |     |                     |
| Mean            | 2.315      | *   | 3.090           | **  | 0.226               |
| Median          | 1.017      |     | 1.153           |     | 0.370               |
| <i>N</i>        | 133        |     | 97              |     | 36                  |
| <b>Interim</b>  |            |     |                 |     |                     |
| Mean            | 4.403      | *** | 4.879           | *** | 3.830 **            |
| Median          | 1.542      | *** | 1.544           | *** | 1.486 *             |
| <i>N</i>        | 172        |     | 94              |     | 78                  |
| <b>Post</b>     |            |     |                 |     |                     |
| Mean            | 4.002      | *** | 3.817           | *** | 4.651 **            |
| Median          | 0.937      | *** | 0.899           | *** | 1.164 **            |
| <i>N</i>        | 135        |     | 105             |     | 30                  |
| <b>Post-Pre</b> |            |     |                 |     |                     |
| Mean            | 1.688      |     | 0.727           |     | 4.424               |
| Median          | -0.080     |     | -0.254          |     | 0.795               |

**Table 11**

Table 11 reports the results of the t-tests conducted for target returns for the treatment group. The t-tests are conducted separately for each time period. Additionally, to test whether the median target excess return significantly differs from zero for each period (pre, interim, and post), the Wilcoxon Signed Rank Test is used. Lastly the independent sample t-test for different variances and the Wilcoxon rank-sum test is used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> |     | <b>Domestic</b> |     | <b>Cross Border</b> |
|-----------------|------------|-----|-----------------|-----|---------------------|
| <b>Pre</b>      |            |     |                 |     |                     |
| Mean            | 2.800      | **  | 3.552           | **  | 0.826               |
| Median          | 1.017      |     | 1.017           |     | 0.732               |
| <i>N</i>        | 145        |     | 105             |     | 40                  |
| <b>Interim</b>  |            |     |                 |     |                     |
| Mean            | 4.704      | *** | 4.614           | *** | 4.806 ***           |
| Median          | 1.726      | *** | 1.505           | *** | 2.284 **            |
| <i>N</i>        | 186        |     | 99              |     | 87                  |
| <b>Post</b>     |            |     |                 |     |                     |
| Mean            | 3.993      | *** | 3.821           | *** | 4.477 **            |
| Median          | 1.142      | *** | 0.902           | *** | 1.334 **            |
| <i>N</i>        | 175        |     | 129             |     | 46                  |
| <b>Post-Pre</b> |            |     |                 |     |                     |
| Mean            | 1.193      |     | 0.268           |     | 3.651               |
| Median          | 0.125      |     | -0.116          |     | 0.603               |

## 4.2 Mean and Median Value per Capita

I also conduct tests on the value per capita of the countries in the treatment region. I compute value per capita for each country  $i$  for month  $t$  from 1993 to 2006. From Table 12, we see that mean post period value per capita is not significantly higher than mean pre period value per capita for all sample specifications. On the other hand, median post period value per capita is significantly higher than median pre period value per capita for all sample specifications except the *Outside SE* sample. In other words, Table 12 shows that when I test  $H_0: \mu_{\text{post}} - \mu_{\text{pre}} = 0$ , I fail to reject the null hypothesis that mean value per capita during the post period are the same as mean value per capita during the pre period for cross border acquisitions. However, when I test  $H_0: \eta_{\text{post}} = \eta_{\text{pre}}$ , I reject the null hypothesis that median combined returns during the post period are the same as median value per capita during the pre period for cross border acquisitions.

From the extant literature, we know that when the level of frictions (foreign ownership restrictions and low corporate governance standards) becomes lower, the amount of acquisition activity (M&A investment into the region) should be higher. However, from the mean tests alone, I cannot conclude that the volume of cross-border M&A activities in the region is larger during the post-liberalization period than during the pre-liberalization period. As aforementioned, this does not necessarily indicate that the regulatory changes did not result in higher investment activities in the region since other factors have to be taken into consideration first.

**Table 12**

Table 12 reports the results of the t-tests conducted for value per capita on the following subsamples: all acquisitions with targets within the treatment region, domestic acquisitions within the treatment region, all cross border acquisitions with targets from within the treatment region, all cross border acquisitions with Southeast Asian acquirers and targets from within the treatment region, and all cross border acquisitions with targets from within the treatment countries and acquirers from outside Southeast Asia. The independent sample t-test for different variances and the Wilcoxon rank-sum test is used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> | <b>Domestic</b> | <b>Cross<br/>Border</b> | <b>Cross<br/>Border<br/>Within SE</b> | <b>Outside SE</b> |
|-----------------|------------|-----------------|-------------------------|---------------------------------------|-------------------|
| <b>Post-Pre</b> |            |                 |                         |                                       |                   |
| Mean            | 0.644      | 0.242           | 0.402                   | 0.301                                 | 0.100             |
| Median          | 0.173 *    | 0.227 **        | 0.001 *                 | 0.000 ***                             | 0.000             |
| <i>N</i>        | 480        | 480             | 480                     | 480                                   | 480               |



### 4.3 Regression on Returns

Table 13 shows the results for the regression explained in section 4 (Methodology) for combined returns.<sup>8</sup>

Results for the control group can be captured through the coefficient  $\beta_2$ , which is the difference between post liberalization returns and pre liberalization returns for the control group. Recall that the additional return during the post period compared to the pre period for acquisitions with targets from the treatment group is  $\beta_2 + \beta_5$ . Hence, if I want to compare the post-pre return differential between the treatment group and the control group, I would have to look at  $\beta_5$ , which I expect to be positive and significant. Essentially,  $\beta_5$  is the effect of the liberalization.

For domestic deals, while the coefficient for Post is significantly greater than 0, the coefficient for Post\*Lib is significantly less than 0. This means that when I compare the difference between post liberalization returns and pre liberalization returns between the treatment and control groups, the difference is significantly lower for the treatment group.

Moreover, the coefficient for Post\*Lib is positive for the *Cross Border* and *Outside SE* samples, but not significant for either specifications. This means that for cross border acquisitions, when I compare the difference between post liberalization returns and pre liberalization returns between the treatment and control groups, the difference is not *significantly higher* for the treatment group. Interestingly, for the *Cross Border Within SE* sample, the coefficient is negative (though not significant). Overall, the results for  $\beta_5$  do not appear to be in line with expectations: the countries that went through the liberalization do not have a higher differential between post and pre returns than those that did not. Hence, when I test  $H_0: \beta_5 = 0$  against  $H_1: \beta_5 \neq 0$  for the *Cross Border* sample, I fail to reject  $H_0$  in favor of  $H_1$ . I cannot observe the effects of the reduction in frictions brought about by the liberalization even after accounting for other factors that affect combined returns.

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<sup>8</sup> Because I observe combined returns for acquisitions with targets from each Southeast Asian country over time, standard errors are likely to be correlated for acquisitions with the same target nation. As a result, standard errors are robust and allow for clustering in target nation. For results (on combined and acquirer returns) using clustering by acquirer nation, see Appendix 3.

I conducted the same test on acquirer returns<sup>9</sup> (Table 14) instead of combined returns. Once again, I use clustering by target nation. The following equation summarizes the new test:

$$AcquirerExcessReturn_i = \beta_0 + \beta_1 Interim_i + \beta_2 Post_i + \beta_3 Lib_i + \beta_4 Interim * Lib_i + \beta_5 Post_i * Lib_i + \sum_{j=6}^k \beta_j X_{ij} + \varepsilon_i \quad (16)$$

The sample size for acquirer returns is much larger because, unlike the sample for combined returns, it is not restricted to acquisitions with public targets. Also, the lifting of foreign ownership restrictions implies that it is the acquirer that now faces fewer regulations. The improvement of governance standards should also be favorable to *acquirers* more than targets. Surprisingly, the coefficient for Post\*Lib is actually negative (but not significant) for cross border acquisitions and negative and significant for cross border acquisitions within Southeast Asia. This means that when I compare the difference between post liberalization returns and pre liberalization returns between the treatment and control groups, the difference is *significantly lower* for the treatment group. This is the exact opposite of what was predicted in the hypothesis. An interpretation of this could be that the liberalization had a negative effect on cross border acquisitions within the region, meaning that the *ex ante* net gain was lower after the liberalization. However, it is also plausible that liberalization may have not had an effect on acquisitions within the region, since frictions within the region may have already been low.

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<sup>9</sup> Target returns, which are used to calculate combined returns, are only available for Singapore for the control group. Using acquirer returns instead of combined returns helps solve this problem and incorporate acquisitions from all Southeast Asian countries into the regression analysis.

**Table 13**

The following regression tests combined returns for all Southeast Asian countries.

| VARIABLES          | (1)<br>All           | (2)<br>Domestic      | (3)<br>Cross<br>Border | (4)<br>Cross<br>Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|----------------------|----------------------|------------------------|-------------------------------------|----------------------|
| Interim            | 0.068***<br>(0.003)  | 0.058***<br>(0.003)  | 0.079***<br>(0.005)    | -0.035<br>(0.067)                   | -0.020<br>(0.033)    |
| Post               | 0.061***<br>(0.003)  | 0.093***<br>(0.002)  | -0.031***<br>(0.006)   | 0.039<br>(0.026)                    | -0.148**<br>(0.034)  |
| Lib                | 0.031*<br>(0.013)    | 0.047***<br>(0.010)  | -0.007<br>(0.010)      | 0.062<br>(0.052)                    | -0.131*<br>(0.050)   |
| Interim*Lib        | -0.047<br>(0.022)    | -0.047*<br>(0.018)   | -0.033<br>(0.023)      | 0.099<br>(0.107)                    | 0.071<br>(0.079)     |
| Post*Lib           | -0.051*<br>(0.020)   | -0.101***<br>(0.011) | 0.075<br>(0.045)       | -0.068<br>(0.048)                   | 0.210<br>(0.119)     |
| Acquirer Size      | -0.000***<br>(0.000) | -0.000<br>(0.000)    | -0.000<br>(0.000)      | 0.000<br>(0.000)                    | -0.000<br>(0.000)    |
| Acquirer Leverage  | -0.003<br>(0.002)    | -0.003<br>(0.003)    | 0.000<br>(0.006)       | -0.054<br>(0.062)                   | -0.002<br>(0.006)    |
| Acquirer Tobin's q | -0.000*<br>(0.000)   | -0.000**<br>(0.000)  | 0.007<br>(0.013)       | -0.053<br>(0.059)                   | 0.017<br>(0.017)     |
| Free Cash Flow     | -0.010<br>(0.015)    | 0.032*<br>(0.014)    | -0.071**<br>(0.023)    | -0.297<br>(0.145)                   | -0.064***<br>(0.013) |
| Relative Value     | -0.010<br>(0.005)    | -0.029***<br>(0.006) | -0.005<br>(0.005)      | 0.021<br>(0.148)                    | -0.039<br>(0.043)    |
| Mixed              | 0.012<br>(0.048)     | -0.028*<br>(0.011)   | 0.089<br>(0.082)       | -0.473<br>(2.847)                   | 0.094<br>(0.089)     |
| All Equity         | 0.028***<br>(0.003)  | 0.023***<br>(0.004)  | 0.022*<br>(0.008)      | 0.021<br>(0.049)                    | 0.024<br>(0.018)     |
| Constant           | -0.001<br>(0.004)    | 0.003<br>(0.003)     | 0.002<br>(0.028)       | 0.084<br>(0.121)                    | 0.105***<br>(0.021)  |
| Observations       | 425                  | 275                  | 150                    | 42                                  | 108                  |
| R-squared          | 0.035                | 0.051                | 0.121                  | 0.302                               | 0.182                |

Robust standard errors in parentheses

\*\*\* p&lt;0.01, \*\* p&lt;0.05, \* p&lt;0.1

**Table 14**

The following regression tests acquirer returns for Southeast Asia.

| VARIABLES          | (1)<br>All          | (2)<br>Domestic      | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|---------------------|----------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.004***<br>(0.001) | -0.002***<br>(0.000) | 0.015***<br>(0.003)    | 0.072**<br>(0.023)               | 0.002<br>(0.003)     |
| Post               | 0.008**<br>(0.003)  | 0.001<br>(0.001)     | 0.014<br>(0.011)       | 0.063**<br>(0.025)               | -0.011<br>(0.013)    |
| Lib                | 0.003<br>(0.003)    | -0.002<br>(0.005)    | 0.011**<br>(0.004)     | 0.039*<br>(0.018)                | 0.000<br>(0.006)     |
| Interim*Lib        | -0.005<br>(0.008)   | 0.003<br>(0.013)     | -0.013*<br>(0.006)     | -0.057*<br>(0.030)               | -0.004<br>(0.007)    |
| Post*Lib           | -0.002<br>(0.007)   | 0.004<br>(0.007)     | -0.005<br>(0.014)      | -0.064**<br>(0.026)              | 0.027<br>(0.019)     |
| Acquirer Size      | -0.000<br>(0.000)   | -0.000**<br>(0.000)  | 0.000<br>(0.000)       | -0.000<br>(0.000)                | 0.000<br>(0.000)     |
| Acquirer Leverage  | -0.000<br>(0.001)   | 0.000<br>(0.000)     | -0.001<br>(0.002)      | -0.009<br>(0.009)                | 0.000<br>(0.002)     |
| Acquirer Tobin's q | -0.000<br>(0.000)   | -0.000<br>(0.000)    | 0.000<br>(0.001)       | -0.000<br>(0.003)                | 0.000<br>(0.000)     |
| Free Cash Flow     | -0.002<br>(0.003)   | 0.006<br>(0.003)     | -0.009<br>(0.015)      | -0.074<br>(0.042)                | 0.006<br>(0.010)     |
| Relative Value     | 0.004***<br>(0.001) | 0.002**<br>(0.001)   | 0.016<br>(0.011)       | 0.004***<br>(0.001)              | 0.043<br>(0.031)     |
| Mixed              | 0.009<br>(0.006)    | 0.009<br>(0.005)     | -0.004<br>(0.020)      | 0.050<br>(0.034)                 | -0.019<br>(0.022)    |
| All Equity         | -0.000<br>(0.004)   | -0.006<br>(0.007)    | 0.014*<br>(0.007)      | 0.019<br>(0.012)                 | 0.011<br>(0.007)     |
| Constant           | 0.006**<br>(0.002)  | 0.016***<br>(0.003)  | -0.010<br>(0.005)      | -0.031<br>(0.018)                | -0.004<br>(0.002)    |
| Observations       | 2,123               | 1,539                | 584                    | 214                              | 370                  |
| R-squared          | 0.007               | 0.007                | 0.063                  | 0.138                            | 0.135                |

Robust standard errors in parentheses

\*\*\* p&lt;0.01, \*\* p&lt;0.05, \* p&lt;0.1



#### 4.4 Regression on Value per Capita

The results for the Tobit regression on ValuePerCapita for each target country  $i$  for month  $t$  described in Section 4 (Methodology) are displayed in Table 15.<sup>10</sup> The value per capita is calculated to include only acquisitions where acquirers held less than 50% of the target prior to the acquisition.<sup>11</sup> The *All* sample includes all acquisitions with targets within Southeast Asia where acquirers held less than 50% of the target prior to the acquisition. The *Cross Border* sample includes only cross border acquisitions in the value per capita. The other subsamples are calculated using the same method<sup>12</sup>.

When looking at acquisitions announced from 1993 to 2006, we see that the coefficient for Post\*Lib is actually negative for all of the sub samples and significant for the *All*, *Cross Border*, and *Outside SE* samples. Hence, when I test  $H_0: \beta_5 = 0$  against  $H_1: \beta_5 \neq 0$  for these three sample specifications, I reject  $H_0$  in favor of  $H_1$ , but note that  $\beta_5$  is actually negative. This means that for cross border acquisitions, when I compare the difference between post liberalization value per capita and pre liberalization value per capita for the treatment and control groups, the difference is not significantly higher (it is significantly lower) for the treatment group. Even after controlling for other factors that could affect the M&A volume, I cannot observe the effects of the lowering of frictions that was brought about by the liberalization.

<sup>10</sup> Since all variables are collected for each Southeast Asian (target) country over a period of time, standard errors are likely to be correlated within each country. Hence, I use robust standard errors with clustering by target nation.

<sup>11</sup> GDP per capita is used to approximate the per capita size of each country's economy. Ekkayokkaya, Foojinphan, and Wolff (2017) find that Labor Cost, computed as the logarithm of Gross National Income per capita, is negatively related to value per capita. Note that economies with higher GDP would likely have higher labor cost. Since log GDP per capita may well be correlated with log GNI per capita, I do not include Labor Cost in the value per capita regressions. For results using Labor Cost instead of log GDP per capita, see Appendix 4.

<sup>12</sup> Note that in the control group, only Singapore has enough information to calculate variables used in the regression.

**Table 15**

The following regression tests value per capita for the Southeast Asian region.

| VARIABLES               | (1)                   | (2)                    | (3)                   | (4)                           | (5)                   |
|-------------------------|-----------------------|------------------------|-----------------------|-------------------------------|-----------------------|
|                         | All                   | Domestic               | Cross<br>Border       | Cross Border<br>Within the SE | Outside SE            |
| Interim                 | 114.044***<br>(2.805) | 94.198***<br>(5.076)   | 31.631***<br>(2.198)  | -9.382**<br>(3.701)           | 41.799***<br>(5.266)  |
| Post                    | 65.665***<br>(3.529)  | 49.099***<br>(7.636)   | 33.140***<br>(2.727)  | 11.719***<br>(3.068)          | 36.029***<br>(6.071)  |
| Lib                     | -33.679**<br>(16.688) | -28.905<br>(18.515)    | -24.233***<br>(8.115) | -10.971***<br>(3.179)         | -24.198**<br>(10.141) |
| Interim*Lib             | -90.313***<br>(9.605) | -65.213***<br>(11.251) | -16.514***<br>(5.057) | 15.987**<br>(7.160)           | -19.269***<br>(6.987) |
| Post*Lib                | -41.685***<br>(8.965) | -7.309<br>(14.911)     | -24.769***<br>(3.377) | -2.889<br>(4.759)             | -29.286***<br>(4.221) |
| Exchange Rate<br>Return | -36.367<br>(46.209)   | -104.132<br>(71.779)   | -18.969<br>(14.812)   | 32.440*<br>(18.281)           | -44.067*<br>(23.072)  |
| Market Return           | -17.171<br>(19.544)   | -12.269<br>(16.170)    | -27.480<br>(23.130)   | -28.998*<br>(15.354)          | -14.682<br>(20.874)   |
| Market to<br>Book Ratio | 3.613*<br>(2.184)     | 7.891*<br>(4.519)      | 1.449<br>(1.013)      | 0.444<br>(0.272)              | 2.388<br>(1.787)      |
| log GDP per<br>Capita   | -2.396*<br>(1.239)    | -6.395***<br>(2.413)   | 0.173<br>(0.375)      | -0.032<br>(0.245)             | 0.089<br>(0.290)      |
| Constant                | 32.650***<br>(9.030)  | 42.823***<br>(12.176)  | -7.621<br>(9.583)     | -15.310<br>(11.197)           | -23.894<br>(14.916)   |
| Sigma                   | 105.518**<br>(48.235) | 101.367**<br>(44.235)  | 42.228**<br>(19.312)  | 23.545*<br>(12.058)           | 46.920**<br>(20.216)  |
| Observations            | 840                   | 840                    | 840                   | 840                           | 840                   |
| Pseudo R2               | 0.0138                | 0.0199                 | 0.0215                | 0.0139                        | 0.0264                |

Robust standard errors in  
parentheses

\*\*\* p&lt;0.01, \*\* p&lt;0.05, \* p&lt;0.1

#### 4.5 Tests With Narrowed Down Sample

In the methodology section, it is specified that for Indonesia, bank stocks were not included in the lifting of foreign ownership restrictions, whereas for Malaysia, the lifting of foreign ownership restrictions occurred specifically for the manufacturing sector.

As a result, I now rerun the mean and median tests for acquirer, target, and combined returns where I eliminate bank stocks for Indonesia, and use only manufacturing stocks for Malaysia. I also perform the regressions for combined and acquirer returns again. For Indonesia, I use the Target Mid Industry Code from SDC, and I eliminate the category “Banks.” For Malaysia, I use the Target TF Macro Code, and I select the category “MATERLS” to include in the region. I discard all other Malaysian targets.

Table 16 reports the results for the t-tests conducted for acquirer returns for the treatment group. Interestingly, once these stocks are taken out of the sample, we see that both mean and median post liberalization returns are significantly different (and greater) than pre liberalization returns for the sample of cross border acquisitions. This implies that the regulatory changes resulted in a lowering of frictions inherent in the cross border acquisition process.

Surprisingly, for cross border combined returns (Table 17), mean and median returns are significantly different from 0 for the interim period but not the post period. Target returns in Table 18 are significantly different from 0 for the post period for the *All* and *Domestic* samples but not for the Cross Border sample.

In this case, for combined returns in Southeast Asia (Table 19), the results for Post\*Lib show that the coefficient for Post\*Lib is negative and significant for cross border acquisitions with acquirers from within Southeast Asia. From Table 20, we see that the new regression on acquirer returns is not much different from the previous one: the coefficient for Post\*Lib has the same sign and significance for the *Domestic*, *Cross Border*, *Cross Border Within SE*, and *Outside SE* samples.

**Table 16**

Table 16 reports the results of the t-tests conducted for acquirer excess returns for the treatment group. The t-tests are conducted separately for each time period. Additionally, to test whether the median acquirer excess returns significantly differs from zero for each period (pre, interim, and post), the Wilcoxon Signed Rank Test is used. Lastly the independent sample t-test for different variances and the Wilcoxon rank-sum test is used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> |     | <b>Domestic</b> |    | <b>Cross<br/>Border</b> |     | <b>Cross<br/>Border<br/>Within SE</b> |    | <b>Outside SE</b> |     |
|-----------------|------------|-----|-----------------|----|-------------------------|-----|---------------------------------------|----|-------------------|-----|
| <b>Pre</b>      |            |     |                 |    |                         |     |                                       |    |                   |     |
| Mean            | 0.974      | **  | 1.238           | ** | 0.484                   |     | 0.642                                 |    | 0.407             |     |
| Median          | -0.202     | **  | -0.451          |    | 0.172                   |     | 0.362                                 |    | 0.294             |     |
| N               | 449        |     | 292             |    | 157                     |     | 52                                    |    | 105               |     |
| <b>Interim</b>  |            |     |                 |    |                         |     |                                       |    |                   |     |
| Mean            | 0.906      | *** | 1.010           |    | 0.804                   | **  | 2.292                                 | ** | 0.280             |     |
| Median          | 0.113      |     | 0.404           |    | 0.015                   |     | 0.779                                 | ** | 0.158             |     |
| N               | 607        |     | 300             |    | 307                     |     | 80                                    |    | 227               |     |
| <b>Post</b>     |            |     |                 |    |                         |     |                                       |    |                   |     |
| Mean            | 1.395      |     | 1.224           | ** | 1.937                   | *** | 1.530                                 | ** | 2.260             | **  |
| Median          | 0.303      | *   | -0.105          |    | 1.090                   | *** | 1.548                                 | ** | 0.967             | *** |
| N               | 652        |     | 496             |    | 156                     |     | 69                                    |    | 87                |     |
| <b>Post-Pre</b> |            |     |                 |    |                         |     |                                       |    |                   |     |
| Mean            | 0.420      |     | -0.014          |    | 1.452                   | *   | 0.888                                 |    | 1.853             |     |
| Median          | 0.505      |     | 0.346           |    | 0.918                   | **  | 1.909                                 | *  | 0.673             | *   |

**Table 17**

Table 17 reports the results of the t-tests conducted for combined returns for the treatment group. The t-tests are conducted separately for each time period. Additionally, to test whether the median combined return significantly differs from zero for each period (pre, interim, and post), the Wilcoxon Signed Rank Test is used. Lastly the independent sample t-test for different variances and the Wilcoxon rank-sum test will be used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> |     | <b>Domestic</b> |     | <b>Cross Border</b> |
|-----------------|------------|-----|-----------------|-----|---------------------|
| <b>Pre</b>      |            |     |                 |     |                     |
| Mean            | 1.667      |     | 3.059           |     | -1.209              |
| Median          | 1.208      |     | 1.879           |     | 0.370               |
| <i>N</i>        | 92         |     | 62              |     | 30                  |
| <b>Interim</b>  |            |     |                 |     |                     |
| Mean            | 4.778      | *** | 5.788           | *** | 3.709 **            |
| Median          | 2.045      | *** | 2.141           | *** | 1.403 *             |
| <i>N</i>        | 142        |     | 73              |     | 69                  |
| <b>Post</b>     |            |     |                 |     |                     |
| Mean            | 3.729      | *** | 3.714           | *** | 3.789               |
| Median          | 0.899      | **  | 0.872           | *   | 0.937               |
| <i>N</i>        | 105        |     | 84              |     | 21                  |
| <b>Post-Pre</b> |            |     |                 |     |                     |
| Mean            | 2.062      |     | 0.655           |     | 4.998               |
| Median          | -0.309     |     | -1.007          |     | 0.568               |

**Table 18**

Table 18 reports the results of the t-tests conducted for target returns for the treatment group. The t-tests are conducted separately for each time period. Additionally, to test whether the median target excess return significantly differs from zero for each period (pre, interim, and post), the Wilcoxon Signed Rank Test is used. Lastly the independent sample t-test for different variances and the Wilcoxon rank-sum test is used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> |     | <b>Domestic</b> |     | <b>Cross Border</b> |
|-----------------|------------|-----|-----------------|-----|---------------------|
| <b>Pre</b>      |            |     |                 |     |                     |
| Mean            | 1.873      |     | 2.988           |     | -0.325              |
| Median          | 0.732      |     | 1.637           |     | 0.732               |
| <i>N</i>        | 101        |     | 67              |     | 34                  |
| <b>Interim</b>  |            |     |                 |     |                     |
| Mean            | 5.098      | *** | 5.5211          | *** | 4.6703 **           |
| Median          | 2.494      | *** | 2.088           | *** | 2.494 **            |
| <i>N</i>        | 153        |     | 77              |     | 76                  |
| <b>Post</b>     |            |     |                 |     |                     |
| Mean            | 3.761      | *** | 3.948           | *** | 3.196               |
| Median          | 0.758      | *** | 0.889           | *** | 0.758               |
| <i>N</i>        | 133        |     | 100             |     | 33                  |
| <b>Post-Pre</b> |            |     |                 |     |                     |
| Mean            | 1.889      |     | 0.960           |     | 3.521               |
| Median          | 0.026      |     | -0.748          |     | 0.026               |

**Table 19**

The following regression tests combined returns for all Southeast Asian countries, using clustering by target nation.

| VARIABLES          | (1)<br>All          | (2)<br>Domestic      | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|---------------------|----------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.067***<br>(0.003) | 0.059***<br>(0.003)  | 0.080***<br>(0.005)    | -0.044<br>(0.048)                | -0.024<br>(0.035)    |
| Post               | 0.061***<br>(0.003) | 0.094***<br>(0.003)  | -0.030**<br>(0.007)    | 0.052**<br>(0.012)               | -0.153**<br>(0.037)  |
| Lib                | 0.025<br>(0.022)    | 0.051**<br>(0.016)   | -0.022<br>(0.015)      | 0.077***<br>(0.010)              | -0.137*<br>(0.051)   |
| Interim*Lib        | -0.033<br>(0.028)   | -0.038<br>(0.022)    | -0.011<br>(0.035)      | 0.157<br>(0.112)                 | 0.083<br>(0.086)     |
| Post*Lib           | -0.048<br>(0.028)   | -0.106***<br>(0.016) | 0.082<br>(0.051)       | -0.123***<br>(0.023)             | 0.234<br>(0.139)     |
| Acquirer Size      | -0.000**<br>(0.000) | -0.000<br>(0.000)    | -0.000<br>(0.000)      | -0.000<br>(0.000)                | -0.000<br>(0.000)    |
| Acquirer Leverage  | -0.003<br>(0.002)   | -0.003<br>(0.003)    | 0.001<br>(0.005)       | -0.055<br>(0.080)                | -0.001<br>(0.007)    |
| Acquirer Tobin's q | -0.000<br>(0.000)   | -0.000*<br>(0.000)   | 0.009<br>(0.016)       | -0.087<br>(0.063)                | 0.018<br>(0.017)     |
| Free Cash Flow     | -0.011<br>(0.014)   | 0.033*<br>(0.015)    | -0.067*<br>(0.026)     | -0.186<br>(0.176)                | -0.064**<br>(0.015)  |
| Relative Value     | -0.010<br>(0.005)   | -0.033***<br>(0.005) | -0.005<br>(0.005)      | 0.191<br>(0.113)                 | -0.044<br>(0.047)    |
| Mixed              | 0.019<br>(0.052)    | -0.018<br>(0.020)    | 0.089<br>(0.083)       | -3.721<br>(2.208)                | 0.091<br>(0.094)     |
| All Equity         | 0.032***<br>(0.006) | 0.028***<br>(0.006)  | 0.024<br>(0.012)       | 0.066<br>(0.050)                 | 0.031<br>(0.020)     |
| Constant           | -0.003<br>(0.006)   | 0.002<br>(0.006)     | -0.006<br>(0.037)      | 0.086<br>(0.126)                 | 0.102**<br>(0.024)   |
| Observations       | 353                 | 220                  | 133                    | 33                               | 100                  |
| R-squared          | 0.047               | 0.069                | 0.146                  | 0.550                            | 0.190                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 20**

The following regression tests acquirer returns for Southeast Asia using clustering by target nation.

| VARIABLES          | (1)<br>All          | (2)<br>Domestic     | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|---------------------|---------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.004***<br>(0.001) | -0.003**<br>(0.001) | 0.012**<br>(0.004)     | 0.075***<br>(0.023)              | -0.000<br>(0.003)    |
| Post               | 0.007**<br>(0.003)  | 0.000<br>(0.001)    | 0.014<br>(0.011)       | 0.066**<br>(0.025)               | -0.011<br>(0.013)    |
| Lib                | -0.002<br>(0.003)   | -0.011<br>(0.006)   | 0.012**<br>(0.005)     | 0.047**<br>(0.016)               | -0.001<br>(0.006)    |
| Interim*Lib        | 0.005<br>(0.011)    | 0.022<br>(0.021)    | -0.010<br>(0.006)      | -0.069**<br>(0.026)              | -0.000<br>(0.007)    |
| Post*Lib           | 0.008<br>(0.009)    | 0.016<br>(0.010)    | -0.001<br>(0.014)      | -0.064**<br>(0.026)              | 0.030<br>(0.019)     |
| Acquirer Size      | -0.000<br>(0.000)   | -0.000**<br>(0.000) | 0.000<br>(0.000)       | -0.000<br>(0.000)                | 0.000<br>(0.000)     |
| Acquirer Leverage  | -0.001<br>(0.001)   | 0.000<br>(0.001)    | 0.001<br>(0.002)       | -0.004<br>(0.009)                | 0.000<br>(0.002)     |
| Acquirer Tobin's q | -0.000<br>(0.000)   | -0.000<br>(0.000)   | 0.004<br>(0.002)       | 0.003<br>(0.002)                 | 0.002<br>(0.001)     |
| Free Cash Flow     | -0.003<br>(0.005)   | 0.005<br>(0.007)    | -0.009<br>(0.016)      | -0.102*<br>(0.047)               | 0.006<br>(0.010)     |
| Relative Value     | 0.004***<br>(0.001) | 0.002<br>(0.001)    | 0.014<br>(0.008)       | 0.005*<br>(0.002)                | 0.038<br>(0.032)     |
| Mixed              | 0.016**<br>(0.007)  | 0.020***<br>(0.003) | -0.001<br>(0.020)      | 0.057<br>(0.044)                 | -0.018<br>(0.023)    |
| All Equity         | 0.004<br>(0.005)    | -0.002<br>(0.009)   | 0.013<br>(0.009)       | 0.014<br>(0.013)                 | 0.011<br>(0.007)     |
| Constant           | 0.004*<br>(0.002)   | 0.015**<br>(0.003)  | -0.018*<br>(0.009)     | -0.038*<br>(0.018)               | -0.007***<br>(0.002) |
| Observations       | 1,493               | 982                 | 511                    | 178                              | 333                  |
| R-squared          | 0.010               | 0.009               | 0.092                  | 0.176                            | 0.149                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1



#### 4.6 Control Variables and Control Group

I now observe whether the control variables have the same outcome as expected. As established in the Methodology section, the expected sign for the size and free cash flow variables is negative, the expected sign for leverage and Tobin's  $q$  is positive, and the expected sign for relative value is not known as the literature has mixed results for this. Moreover, equity offers are found to have lower returns, so the expected sign for equity offers is negative. For the regression on combined returns (Table 13), acquirer size is indeed negative (significant for the *All* sample), but leverage is also negative, which is contrary to what was predicted. For the cross border specification, Acquirer Tobin's  $q$  has a positive coefficient, though it is not significant. As expected, free cash flow is negative and significant for the *Cross Border* and *Within SE* samples. Relative value, which is negative for all specifications except *Cross Border Within SE*, is only significant for the *All* and *Domestic* samples. The coefficient for Equity is actually positive, contrary to what was predicted. For the regression on acquirer returns (Table 14), we see that the coefficient for Free Cash Flow is negative and significant for cross border acquisitions within Southeast Asia. We also see that, consistent with theory, relative value is positive and significant for all subsamples except the *Domestic* and *Cross Border Within SE* samples.

For the regression on value per capita (Table 15), we see that the coefficient for exchange rate return and market return are negative as expected. Market returns are negative and significant for the *Cross Border Within SE* sample. Log GDP per capita is negative and significant for the *All* and *Domestic* samples and positive (but not significant) for the *Cross Border* and *Outside SE* samples. The coefficient for market to book is positive and significant for the *All* and *Domestic* samples.

The regressions can also be analyzed to see whether post liberalization returns are significantly greater than pre liberalization returns for the control group. Recall that  $\beta_2$  is the difference between post and pre returns for the control group. Hence, I do not expect  $\beta_2$  to be positive and significant for any of the regressions.

From the regression on combined returns in Southeast Asia (Table 13), we see that the coefficient for Post ( $\beta_2$ ) is positive and significant for the *All* and the *Domestic* samples but negative and significant for the *Cross Border* and *Outside SE* samples. That means that combined returns for cross border acquisitions with targets

from the control group actually went down during the post period compared to the pre period.

It is also interesting to look at the regression results for acquirer returns (Table 14). Here we see that the coefficient for Post is positive and significant, and the coefficient for Post\*Lib is negative and significant for cross border acquisitions that occurred within Southeast Asia. This indicates that when it comes to cross border acquisitions that occur *within* the Southeast Asian region, the control group had higher acquirer announcement excess returns during the post period compared to the pre period. At first, it may seem as though the liberalization had a negative effect on acquisitions within Southeast Asia. However, a more plausible explanation is that the liberalization may have not had an effect on acquisitions within the region, since frictions within the region may have already been low.

For the regression on value per capita for Southeast Asia, the coefficient for Post is actually positive and significant for all sample specifications. This means that value per capita increased for the control group during the post period compared to the pre period. This partially explains why the coefficient for Post\*Lib is negative and significant for the *All*, *Cross Border*, and *Within SE* specifications: the change in value per capita was higher for the control group compared to the treatment group.

#### 4.7 Summary of Results

From the results, I cannot conclude that merger announcement period returns and value per capita were higher after the post period compared to the pre period. This means that despite the reduction of frictions in the capital market, *ex ante* net gains from cross border acquisitions are not higher after the liberalization. There is also no evidence that the reduction of foreign ownership restrictions resulted in a significant increase of foreign investment into the region.

## CHAPTER 5

### Conclusion

While there have been several papers that examine the first liberalizations that occurred in Indonesia, the Philippines, Malaysia, and Thailand and that examine the causes of the 1997 crisis, there has not been much focus on the regulatory changes that occurred as a *result* of the 1997 crisis despite the fact that the Southeast Asian region has become an important part of the World's economy. This thesis therefore investigates the impact on foreign investment activities of the second equity market liberalization in Southeast Asia, which mainly involves the relaxation of the foreign ownership restrictions. This thesis specifically uses corporate acquisitions as a proxy for foreign investment activities. The existing theory establishes that a successful stock market liberalization, along with genuine improvements in corporate governance practices, should lead to a lower amount of frictions in foreign investment activities. Since frictions are reduced after a liberalization, costs faced during cross border acquisition activity should be lower, leading to higher merger gains. I use the liberalization in Southeast Asia in the late 1990s as a setting to test this prediction. The countries of interest are Indonesia, the Philippines, Malaysia, and Thailand, and the remaining Southeast Asian countries are used in the control group.

I first examine whether the net gain from cross border acquisitions, captured through combined acquisition period announcement returns, are larger during the post period compared to the pre period. From the univariate tests, I cannot conclude that combined acquisition announcement period returns during the post period are higher than combined acquisition announcement period returns during the pre period. The regression results show that the difference between post and pre returns is not significantly higher for the liberalizing countries compared to the non-liberalizing countries. Therefore, I cannot conclude that the net gain from cross border acquisitions is larger during the post period compared to the pre period.

I then examine whether the volume of cross border acquisitions, captured by the total value of cross border acquisitions on a per capita basis, is larger during the post period compared to the pre period. From the univariate tests, I cannot conclude that the volume of acquisitions is significantly higher during the post period compared

to the pre period. The regression results likewise show that the difference between post and pre value per capita is not significantly higher for the liberalizing countries compared to the non-liberalizing countries.

Overall, I do not find evidence that the policies undertaken to reduce foreign ownership restrictions and improve corporate governance practices in the late 1990s in Southeast Asia led to higher gains from acquisitions and higher acquisition activity in the liberalizing countries. This may well be a result of the nature of the policies. Recall that the liberalization came with its own set of restrictions. For example, none of the liberalizing economies allowed 100% foreign ownership of all equity across all sectors. Additionally, in the case of Malaysia, the liberalization took effect together with the introduction of capital controls, and it must be noted that Malaysia pegged its currency to the US dollar in 1998. An implication of my findings is that a liberalization may not have a strong effect when the reduction of foreign ownership restrictions is only for certain types of stocks. My findings also suggest that the effects of a liberalization could be weakened when more restrictive policies are being undertaken at the same time as the liberalization.

## Appendix 1

**Table 1**

| <b>Data Name</b>                   | <b>Data Source</b> | <b>Code</b>                                                                                                                                                                                                                                                                                                        |
|------------------------------------|--------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Total Return Index</b>          | Datastream         | RI~U\$                                                                                                                                                                                                                                                                                                             |
| <b>Market Value</b>                | Datastream         | MV~U\$                                                                                                                                                                                                                                                                                                             |
| <b>Total Assets</b>                | Datastream         | (WC02999)~U\$                                                                                                                                                                                                                                                                                                      |
| <b>Common Shareholders' Equity</b> | Datastream         | (WC03501)~U\$                                                                                                                                                                                                                                                                                                      |
| <b>Total Debt</b>                  | Datastream         | (WC03255)~U\$                                                                                                                                                                                                                                                                                                      |
| <b>EBIT &amp; Depreciation</b>     | Datastream         | (WC18198)~U\$                                                                                                                                                                                                                                                                                                      |
| <b>Capital Expenditures</b>        | Datastream         | (WC04601)~U\$                                                                                                                                                                                                                                                                                                      |
| <b>Deal Specifics</b>              | SDC                | Acquisition Number<br>Acquirer Name<br>Target Name<br>Acquirer Nation<br>Target Nation<br>Deal Value<br>Date Announced<br>Target Mid Industry Code<br>Target TF Macro Code<br>DataStream<br>Code/Sedol<br>% Held Prior to Transaction<br>Consideration Structure<br>Acquirer Public Status<br>Target Public Status |

**Table 2 Data and Variable Explanation**

|                                             |                                                                                                                                                                                                |                                                                                                                                        |
|---------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|
| <b>Acquirer Return</b>                      | 5-day log returns calculated using RI with respect to announcement date.                                                                                                                       | I use six RIs to calculate this, from Day -3 to Day 2, where Day 0 refers to the announcement day<br>Note: natural logarithms are used |
| <b>Acquirer Country Market Index Return</b> | 5-day log returns calculated using RI with respect to announcement date<br>Source: DS MARKET \$ Total Return Index (RI); where this is unavailable, benchmark indices for each country is used | I use six RIs to calculate this, from Day -3 to Day 2, where Day 0 refers to the announcement day                                      |
| <b>Acquirer Market Capitalization</b>       | Acquirer market value 22 days before acquisition announcement                                                                                                                                  |                                                                                                                                        |
| <b>Target Return</b>                        | 5-day log returns calculated using RI with respect to announcement date                                                                                                                        | I use six RIs to calculate this, from Day -3 to Day 2, where Day 0 refers to the announcement day                                      |
| <b>Target Country Market Index Return</b>   | 5-day log returns calculated using RI with respect to announcement date<br>Source: DS MARKET \$                                                                                                | I use six RIs to calculate this, from Day -3 to Day 2, where Day 0 refers                                                              |

|                                     |                                                                                                                                                                   |                                                                                                                                                                                                     |
|-------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                     | Total Return Index (RI); where this is unavailable, benchmark indices for each country is used                                                                    | to the announcement day                                                                                                                                                                             |
| <b>Target Market Capitalization</b> | Target market value 22 days before acquisition announcement                                                                                                       |                                                                                                                                                                                                     |
| <b>Acquirer Excess Returns</b>      | Acquirer Return - Acquirer Country Market Index Return                                                                                                            | This captures the market reaction (to acquisition announcement) for acquirers and is especially important when targets are private. For the mean and median tests, this is converted to percentage. |
| <b>Target Excess Returns</b>        | Target Return - Target Country Market Index Return                                                                                                                | This captures the market reaction for targets. For the mean and median tests, this is converted to percentage.                                                                                      |
| <b>Combined Return</b>              | $\frac{[(\text{Acquirer MV} * \text{Acquirer Excess Returns}) + (\text{Acquirer MV} * \text{Acquirer Excess Returns})]}{(\text{Acquirer MV} + \text{Target MV})}$ | This captures the full market reaction (proxy for synergy) for acquirers and targets. For the                                                                                                       |

|                    |                                                                                                                                                                                                         |                                                         |
|--------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------|
|                    |                                                                                                                                                                                                         | mean and median tests, this is converted to percentage. |
| <b>Interim</b>     | Binary variable which takes the value of 1 if acquisition announcement occurred during the <i>interim</i> period and 0 otherwise                                                                        |                                                         |
| <b>Post</b>        | Binary variable which takes the value of 1 if acquisition announcement occurred during the <i>post period</i> and 0 otherwise                                                                           |                                                         |
| <b>Lib</b>         | Binary variable which takes the value of 1 if target is from Indonesia, Thailand, the Philippines, or Malaysia and 0 otherwise                                                                          |                                                         |
| <b>Interim*Lib</b> | Interaction term which takes the value of 1 if target is from Indonesia, Thailand, the Philippines, or Malaysia and acquisition announcement occurred during the <i>interim</i> period, and 0 otherwise |                                                         |
| <b>Post*Lib</b>    | Interaction term which takes the value of 1 if target is from Indonesia, Thailand, the Philippines, or Malaysia and acquisition announcement                                                            |                                                         |



|                             |                                                                                                                                     |                                                                                                                                                                                                                                         |
|-----------------------------|-------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                             | occurred during the <i>post</i> period, and 0 otherwise                                                                             |                                                                                                                                                                                                                                         |
| <b>Acquirer Size</b>        | Total Assets                                                                                                                        | Captures the size effect in the abnormal returns of acquiring firms. This is converted to millions                                                                                                                                      |
| <b>Acquirer Leverage</b>    | $(\text{Acquirer Size} - \text{Acquirer Book Value of Common Equity}) / (\text{Acquirer's MV Equity} + \text{Acquirer Total Debt})$ | Captures the debt position of the acquirer, some studies say that acquirers with higher leverage make better acquisitions (Maloney, McCormick & Mitchell, 1993). Calculations are made after converting units for each item to millions |
| <b>Acquirer's Tobin's q</b> | $(\text{Acquirer's MV} + \text{Acquirer Total Debt}) / \text{Total Assets}$                                                         | This variable indicates the price over the investment (assets), or how able the acquirer is in deriving profit from its assets.                                                                                                         |

|                                                  |                                                                                                                     |                                                                                                                                                                                                                                         |
|--------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                  |                                                                                                                     | Calculations are made after converting units for each item to millions                                                                                                                                                                  |
| <b>Acquirer's Free Cash Flow as a Percentage</b> | $(\text{Acquirer's EBIT\& Depreciation} - \text{Acquirer's Capital Expenditures}) / \text{Acquirer's Market Value}$ | An excessive amount of free cash flow could cause managers to make wasteful acquisitions; this is a percentage because different acquirers have different sizes. Calculations are made after converting units for each item to millions |
| <b>Relative Size</b>                             | $\text{Value of Transaction} (\$) / \text{Acquirer Market Value}$                                                   | Indicates how big the acquisition is (how significant it is) for the acquirer. Calculations are made after converting each item to millions.                                                                                            |
| <b>Mixed</b>                                     | Binary variable which takes a value of 1 if deal payment was a combination of stock                                 |                                                                                                                                                                                                                                         |

|                   |                                                                                               |  |
|-------------------|-----------------------------------------------------------------------------------------------|--|
|                   | and cash and 0 otherwise                                                                      |  |
| <b>All Equity</b> | Binary variable which takes a value of 1 if acquisition was a pure stock deal and 0 otherwise |  |

**Table 3 Volume Compilation**

| <b>Data Source</b>                    | <b>Source</b>                                           | <b>Code</b>                                                                      | <b>Explanation</b>                               |
|---------------------------------------|---------------------------------------------------------|----------------------------------------------------------------------------------|--------------------------------------------------|
| <b>Population</b>                     | World Development Indicators (World Bank)               | SP.POP.TOTL                                                                      |                                                  |
| <b>Deal Value</b>                     | SDC                                                     |                                                                                  |                                                  |
| <b>GNI Atlas Method</b>               | World Development Indicators (World Bank)               | NY.GNP.ATLS.CD                                                                   | Used in the calculation of labor cost            |
| <b>Acquirer/Target Currency to US</b> | Datastream                                              | \$(GTIS/TR) - EXCHANGE RATE                                                      |                                                  |
| <b>GDP</b>                            | Data.imf.org                                            | Gross Domestic Product, Domestic Currency (will have to be converted to dollars) | Could be used as a valuation measure of a nation |
| <b>Market Return</b>                  | Datastream                                              | RI (calculated from this)                                                        | used as a valuation measure of a nation          |
| <b>Market Value</b>                   | Datastream                                              | MV                                                                               | used as a valuation measure of a nation          |
| <b>Market-to-Book Ratio</b>           | Datastream, sum of all firms that make up the benchmark | MV, (WC03501)~US\$                                                               | used as a valuation measure of a nation          |

Table 4 Value Per Capita Variable Calculation (Monthly Basis)

| Variable Name        | Calculation                                                        | Explanation                                                                                                                                                                                        |
|----------------------|--------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Value per Capita     | $\frac{Deal\ Value}{Population}$                                   | I take the total deal value of a country divided by its population. I collect this for each country $i$ for each month $t$                                                                         |
| Market Return        | $\ln\left(\frac{RI_t}{RI_{t-1}}\right)$                            |                                                                                                                                                                                                    |
| Market-to-Book       | $\frac{Market\ MV}{Book\ value\ of\ all\ firms}$                   | To calculate the book value of all firms in a country, I take the book value of all firms in that country's index and divided by the market value of that index                                    |
| log GDP per Capita   | $\ln\left(\frac{GDP * Monthly\ Exchange\ Rate}{Population}\right)$ | The average difference between the logarithm of annual GDP divided by the population for the acquirer and target country for each target country $i$ for month $t$ . GDP is in millions of dollars |
| Labor Cost           | $\ln\left(\frac{GNI}{Population}\right)$                           | GNI is already in US dollars                                                                                                                                                                       |
| Exchange Rate Return | $\ln\left(\frac{ExchangeRate_t}{ExchangeRate_{t-1}}\right)$        |                                                                                                                                                                                                    |

## Appendix 2

Tables 1, 2, 3, and 4 show the results for the t-tests on acquirer excess returns for each of the liberalizing countries. Note that for Thailand and the Philippines, the timelines used are the individual country timelines specified in the Methodology section. These timelines will be used whenever individual country tests are performed.

For cross border acquisitions in Indonesia, only mean and median acquirer returns for the post period are significantly different from 0. While this seems to be in line with expectations, I cannot conclude that post period returns are significantly different from pre period returns for any of the samples. For domestic acquisitions in the Philippines, mean and median acquirer returns are significantly different from 0 for the domestic sample for the pre period. For the cross border sample, median post returns are significantly different from median pre returns, which is in line with expectations. Surprisingly, for cross border acquisitions in Malaysia, post liberalization returns are actually negative (but not significantly different from 0), making them lower (but not significantly) than pre liberalization returns. For Thailand, post liberalization returns are significantly different from 0 for domestic acquisitions but not cross border acquisitions. Moreover, post liberalization returns are significantly different (positively) from pre liberalization returns for the *All* and *Domestic* samples but not for the *Cross Border* sample. This contradicts my prediction that post liberalization returns are different from pre liberalization returns for cross border acquisitions. However, this suggests that the liberalization may have had an impact on domestic acquisitions in Thailand, with domestic acquirers becoming more favorable to acquisition announcements after ownership restrictions were lifted and corporate governance standards were raised.

Country-wise combined returns are reported from Table 5 to Table 8 for Indonesia, the Philippines, Malaysia, and Thailand, respectively. Ideally, the analysis should focus on combined returns rather than acquirer excess returns. However, the sample size for acquisitions with both public acquirers and public targets is very small. As a result, Tables 5 to 8 should be interpreted with caution.

**Table 1**

Table 1 tests whether the acquirer excess returns for acquisitions in Indonesia are significantly different from 0 or whether post liberalization returns are significantly greater than pre liberalization returns.

|                 | <b>All</b> | <b>Domestic</b> | <b>Cross Border</b> |
|-----------------|------------|-----------------|---------------------|
| <b>Pre</b>      |            |                 |                     |
| Mean            | 0.736      | 1.425           | 0.173               |
| Median          | 0.054      | 0.056           | 0.054               |
| <i>N</i>        | 89         | 40              | 49                  |
| <b>Interim</b>  |            |                 |                     |
| Mean            | 2.516      | 8.139           | 1.239               |
| Median          | 0.375      | 2.155           | 0.157               |
| <i>N</i>        | 108        | 20              | 88                  |
| <b>Post</b>     |            |                 |                     |
| Mean            | 2.959 **   | 5.530           | 1.246 **            |
| Median          | 0.393      | 0.032           | 0.832 *             |
| <i>N</i>        | 100        | 40              | 60                  |
| <b>Post-Pre</b> |            |                 |                     |
| Mean            | 2.224      | 4.105           | 1.073               |
| Median          | 0.338      | -0.025          | 0.777               |

**Table 2**

Table 2 tests whether the acquirer excess returns for acquisitions in the Philippines are significantly different from 0 or whether post liberalization returns are significantly greater than pre liberalization returns.

|                 | <b>All</b> |    | <b>Domestic</b> |    | <b>Cross Border</b> |
|-----------------|------------|----|-----------------|----|---------------------|
| <b>Pre</b>      |            |    |                 |    |                     |
| Mean            | 1.66       | ** | 3.219           | ** | -0.132              |
| Median          | -0.32      |    | 0.776           | *  | -0.828 *            |
| <i>N</i>        | 178        |    | 95              |    | 83                  |
| <b>Interim</b>  |            |    |                 |    |                     |
| Mean            | 1.442      |    | 1.124           |    | 1.853               |
| Median          | 0.465      |    | 0.646           |    | 0.362               |
| <i>N</i>        | 62         |    | 35              |    | 27                  |
| <b>Post</b>     |            |    |                 |    |                     |
| Mean            | 2.992      | ** | 2.130           |    | 4.853               |
| Median          | 0.521      | *  | 0.416           |    | 1.563 *             |
| <i>N</i>        | 79         |    | 54              |    | 25                  |
| <b>Post-Pre</b> |            |    |                 |    |                     |
| Mean            | 1.336      |    | -1.088          |    | 4.985               |
| Median          | 0.845      |    | -0.360          |    | 2.391 **            |

**Table 3**

Table 3 tests whether the acquirer excess returns for acquisitions in Malaysia are significantly different from 0 or whether post liberalization returns are significantly greater than pre liberalization returns.

|                 | <b>All</b> |  | <b>Domestic</b> |  | <b>Cross Border</b> |
|-----------------|------------|--|-----------------|--|---------------------|
| <b>Pre</b>      |            |  |                 |  |                     |
| Mean            | 0.527 *    |  | 0.485           |  | 0.938               |
| Median          | -0.189     |  | -0.344          |  | 0.521               |
| <i>N</i>        | 694        |  | 629             |  | 65                  |
| <b>Interim</b>  |            |  |                 |  |                     |
| Mean            | -0.599 *   |  | -0.692 *        |  | 0.053               |
| Median          | -0.683 *   |  | -0.746 *        |  | 0.000               |
| <i>N</i>        | 662        |  | 579             |  | 83                  |
| <b>Post</b>     |            |  |                 |  |                     |
| Mean            | 0.663 **   |  | 0.726           |  | -0.159              |
| Median          | -0.274     |  | -0.287          |  | -0.209              |
| <i>N</i>        | 1,020      |  | 947             |  | 73                  |
| <b>Post-Pre</b> |            |  |                 |  |                     |
| Mean            | 0.136      |  | 0.242           |  | -1.097              |
| Median          | -0.086     |  | 0.057           |  | -0.730              |



**Table 4**

Table 4 tests whether the acquirer excess returns for acquisitions in Thailand are significantly different from 0 or whether post liberalization returns are significantly greater than pre liberalization returns.

|                 | <b>All</b> | <b>Domestic</b> | <b>Cross Border</b> |
|-----------------|------------|-----------------|---------------------|
| <b>Pre</b>      |            |                 |                     |
| Mean            | -0.279     | -0.876          | 0.529               |
| Median          | -0.593     | -1.307          | 0.272               |
| <i>N</i>        | 113        | 65              | 48                  |
| <b>Interim</b>  |            |                 |                     |
| Mean            | 0.045      | -0.819          | 0.698               |
| Median          | 0.113      | 0.033           | 0.244               |
| <i>N</i>        | 195        | 84              | 111                 |
| <b>Post</b>     |            |                 |                     |
| Mean            | 0.945 **   | 1.029 **        | 0.599               |
| Median          | 0.213      | -0.126          | 0.997               |
| <i>N</i>        | 349        | 281             | 68                  |
| <b>Post-Pre</b> |            |                 |                     |
| Mean            | 1.224 *    | 1.904 *         | 0.071               |
| Median          | 0.806      | -1.433 *        | 0.725               |

**Table 5**

Table 5 reports the results of the t-tests conducted for combined returns for the Indonesia. The t-tests are conducted separately for each time period. Additionally, to test whether the median combined return significantly differs from zero for each period (pre, interim, and post), the Wilcoxon Signed Rank Test will be used. Lastly the independent sample t-test for different variances and the Wilcoxon rank-sum test will be used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> | <b>Domestic</b> | <b>Cross Border</b> |
|-----------------|------------|-----------------|---------------------|
| <b>Pre</b>      |            |                 |                     |
| Mean            | -3.225     | -9.299 **       | -0.525              |
| Median          | -2.118     | -10.496 *       | -0.315              |
| <i>N</i>        | 13         | 4               | 9                   |
| <b>Interim</b>  |            |                 |                     |
| Mean            | 6.052      | 19.030          | 4.003               |
| Median          | -0.247     | 16.589          | -1.344              |
| <i>N</i>        | 22         | 3               | 19                  |
| <b>Post</b>     |            |                 |                     |
| Mean            | 7.822 *    | 3.174           | 9.089               |
| Median          | 2.076 *    | 2.521           | 1.631               |
| <i>N</i>        | 14         | 3               | 11                  |
| <b>Post-Pre</b> |            |                 |                     |
| Mean            | 11.047 *   | 12.473 **       | 9.614               |
| Median          | 4.194 **   | 13.017 **       | 1.946               |

**Table 6**

Table 6 reports the results of the t-tests conducted for combined returns for the Philippines. The t-tests are conducted separately for each time period. Additionally, to test whether the median combined return significantly differs from zero for each period (pre, interim, and post), the Wilcoxon Signed Rank Test will be used. Lastly the independent sample t-test for different variances and the Wilcoxon rank-sum test will be used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> | <b>Domestic</b> | <b>Cross Border</b> |
|-----------------|------------|-----------------|---------------------|
| <b>Pre</b>      |            |                 |                     |
| Mean            | 3.198 **   | 3.882           | 2.548               |
| Median          | 1.007 *    | 2.029           | 0.752               |
| <i>N</i>        | 39         | 19              | 20                  |
| <b>Interim</b>  |            |                 |                     |
| Mean            | 1.307      | 2.415           | -2.759              |
| Median          | 1.498      | 1.479           | 2.595               |
| <i>N</i>        | 14         | 11              | 3                   |
| <b>Post</b>     |            |                 |                     |
| Mean            | 2.777      | 4.294           | 0.047               |
| Median          | -0.093     | -0.837          | 0.652               |
| <i>N</i>        | 14         | 9               | 5                   |
| <b>Post-Pre</b> |            |                 |                     |
| Mean            | -0.421     | 0.412           | -2.501              |
| Median          | -1.100     | -2.866          | -0.100              |

**Table 7**

Table 7 reports the results of the t-tests conducted for combined returns for Malaysia. The t-tests are conducted separately for each time period. Additionally, to test whether the median combined return significantly differs from zero for each period (pre, interim, and post), the Wilcoxon Signed Rank Test will be used. Lastly the independent sample t-test for different variances and the Wilcoxon rank-sum test will be used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

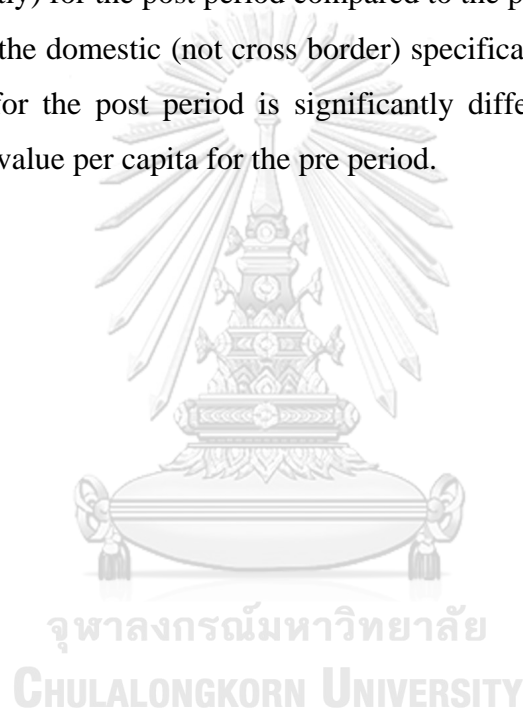
|                 | <b>All</b> |     | <b>Domestic</b> |     | <b>Cross Border</b> |
|-----------------|------------|-----|-----------------|-----|---------------------|
| <b>Pre</b>      |            |     |                 |     |                     |
| Mean            | 3.766      | **  | 4.041           | **  | 1.213               |
| Median          | 1.085      |     | 1.017           |     | 1.845               |
| <i>N</i>        | 72         |     | 65              |     | 7                   |
| <b>Interim</b>  |            |     |                 |     |                     |
| Mean            | 4.272      | **  | 5.078           | **  | 1.209               |
| Median          | 1.481      | *   | 1.242           |     | 1.592               |
| <i>N</i>        | 48         |     | 38              |     | 10                  |
| <b>Post</b>     |            |     |                 |     |                     |
| Mean            | 5.471      | *** | 5.420           | *** | 2.986 *             |
| Median          | 1.795      | *** | 1.189           |     | 1.391               |
| <i>N</i>        | 48         |     | 43              |     | 11                  |
| <b>Post-Pre</b> |            |     |                 |     |                     |
| Mean            | 1.705      |     | 1.379           | *** | 1.772               |
| Median          | 0.710      |     | 0.171           |     | -0.454              |

**Table 8**

Table 8 reports the results of the t-tests conducted for combined returns for Thailand. The t-tests are conducted separately for each time period. Additionally, to test whether the median combined return significantly differs from zero for each period (pre, interim, and post), the Wilcoxon Signed Rank Test will be used. Lastly the independent sample t-test for different variances and the Wilcoxon rank-sum test will be used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> |     | <b>Domestic</b> |    | <b>Cross Border</b> |
|-----------------|------------|-----|-----------------|----|---------------------|
| <b>Pre</b>      |            |     |                 |    |                     |
| Mean            | 0.498      |     | 1.189           |    | -0.538              |
| Median          | 2.220      |     | 2.280           |    | -0.130              |
| <i>N</i>        | 30         |     | 18              |    | 12                  |
| <b>Interim</b>  |            |     |                 |    |                     |
| Mean            | 4.490      | *** | 3.982           | *  | 4.930 *             |
| Median          | 2.164      | **  | 2.088           |    | 3.182               |
| <i>N</i>        | 56         |     | 26              |    | 30                  |
| <b>Post</b>     |            |     |                 |    |                     |
| Mean            | 3.678      | **  | 3.403           | ** | 5.722               |
| Median          | 0.937      | *   | 0.872           | *  | 0.937               |
| <i>N</i>        | 59         |     | 52              |    | 7                   |
| <b>Post-Pre</b> |            |     |                 |    |                     |
| Mean            | 3.180      |     | 2.214           |    | 6.260               |
| Median          | -1.283     |     | -1.408          |    | 1.068               |

Tables 9, 10, 11, and 12 report the difference between mean and median value per capita between the post and pre periods for each of the countries in the treatment group. For the cross border specification in Indonesia, mean and median value per capita for the post period is significantly different (positively) from the mean and median value per capita for the pre period. For the *Cross Border* specification in Malaysia, mean value per capita for the post period is significantly different (positively) from the mean value per capita for the pre period. For the *Cross Border* specification for the Philippines, mean and median value per capita are actually lower (but not significantly) for the post period compared to the pre period. Interestingly, for Thailand, it is for the domestic (not cross border) specification that mean and median value per capita for the post period is significantly different (positively) from the mean and median value per capita for the pre period.



**Table 9**

Table 9 reports the results of the t-tests conducted for value per capita on the following subsamples: all acquisitions with targets within Indonesia, domestic acquisitions within Indonesia, all cross border acquisitions with targets from within Indonesia, all cross border acquisitions with Southeast Asian acquirers and targets from Indonesia, and all cross border acquisitions with targets from within Indonesia and acquirers from outside Southeast Asia. The independent sample t-test for different variances and the Wilcoxon rank-sum test is used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> | <b>Domestic</b> | <b>Cross Border</b> |
|-----------------|------------|-----------------|---------------------|
| <b>Post-Pre</b> |            |                 |                     |
| Mean            | 0.199      | -0.027          | 0.225 **            |
| Median          | 0.019 *    | 0.000           | 0.010 *             |
| <i>N</i>        | 120        | 120             | 120                 |

**Table 10**

Table 10 reports the results of the t-tests conducted for value per capita on the following subsamples: all acquisitions with targets within the Philippines, domestic acquisitions within the Philippines, all cross border acquisitions with targets from within the Philippines, all cross border acquisitions with Southeast Asian acquirers and targets from within the Philippines, and all cross border acquisitions with targets from within the Philippines countries and acquirers from outside Southeast Asia. The independent sample t-test for different variances and the Wilcoxon rank-sum test is used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> | <b>Domestic</b> | <b>Cross Border</b> |
|-----------------|------------|-----------------|---------------------|
| <b>Post-Pre</b> |            |                 |                     |
| Mean            | -1.622 *   | -0.472          | -1.150              |
| Median          | -0.495     | 0.041           | -0.001              |
| <i>N</i>        | 120        | 120             | 120                 |

**Table 11**

Table 11 reports the results of the t-tests conducted for value per capita on the following subsamples: all acquisitions with targets within Malaysia, domestic acquisitions within Malaysia, all cross border acquisitions with targets from within Malaysia, all cross border acquisitions with Southeast Asian acquirers and targets from within Malaysia, and all cross border acquisitions with targets from within Malaysia and acquirers from outside Southeast Asia. The independent sample t-test for different variances and the Wilcoxon rank-sum test is used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> |  | <b>Domestic</b> |  | <b>Cross Border</b> |
|-----------------|------------|--|-----------------|--|---------------------|
| <b>Post-Pre</b> |            |  |                 |  |                     |
| Mean            | 2.012 ***  |  | -0.026          |  | 2.038 **            |
| Median          | -7.669 *** |  | -5.641 ***      |  | 0.045               |
| <i>N</i>        | 120        |  | 120             |  | 120                 |

**Table 12**

Table 12 reports the results of the t-tests conducted for value per capita on the following subsamples: all acquisitions with targets within Thailand, domestic acquisitions within Thailand, all cross border acquisitions with targets from within Thailand, all cross border acquisitions with Southeast Asian acquirers and targets from within Thailand and all cross border acquisitions with targets from within Thailand and acquirers from outside Southeast Asia. The independent sample t-test for different variances and the Wilcoxon rank-sum test is used to test whether the mean and median of the post period significantly differs from the mean and median of the pre period, respectively.

|                 | <b>All</b> |  | <b>Domestic</b> |  | <b>Cross Border</b> |
|-----------------|------------|--|-----------------|--|---------------------|
| <b>Post-Pre</b> |            |  |                 |  |                     |
| Mean            | 0.751 *    |  | 0.703 *         |  | 0.049               |
| Median          | 0.626      |  | 0.378 ***       |  | 0.000               |
| <i>N</i>        | 120        |  | 120             |  | 120                 |



I perform the regression on combined returns for each of the four countries against the control group. Tables 13, 14, 15, and 16 display the regressions for Indonesia, the Philippines, Malaysia, and Thailand, respectively. As aforementioned, I use the individual timeline for each of the treatment countries. For Indonesia, the coefficient for Post\*Lib is not significant for the *Cross Border* sample. However, for both the Philippines and Malaysia, the coefficient for Post\*Lib is positive and significant for the *Cross Border* and *Outside SE* samples. For Thailand, the coefficient for Post\*Lib is positive and significant for the *Cross Border* sample but not the *Outside SE* samples. However, once again, due to small sample sizes, all country-specific results should be interpreted with caution.

I also conduct the regressions after taking out bank stocks for Indonesia and non-manufacturing stocks for Malaysia. For Indonesia (Table 17), as before, the coefficient for Post\*Lib is positive and significant for the *Outside SE* sample and negative and significant for the *Within SE* sample. This means that for the *Outside SE* specification, when I compare the difference between post liberalization returns and pre liberalization returns between Indonesia and the control group, the difference is significantly higher for Indonesia. For Malaysia (Table 18), Post\*Lib is still positive and significant for cross border acquisitions that had acquirers from a non-Southeast Asian country.

**Table 13**

The following regression tests combined returns for Indonesia and the control group.

| VARIABLES          | (1)<br>All         | (2)<br>Domestic     | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|--------------------|---------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.064**<br>(0.001) | 0.032<br>(0.005)    | 0.076<br>(0.023)       | -0.155<br>(0.200)                | -0.154<br>(0.106)    |
| Post               | 0.052*<br>(0.006)  | 0.073***<br>(0.000) | -0.037<br>(0.026)      | 0.071<br>(0.016)                 | -0.300<br>(0.110)    |
| Lib                | -0.037*<br>(0.005) | -0.115<br>(0.026)   | -0.017<br>(0.028)      | 0.218<br>(0.036)                 | -0.320<br>(0.125)    |
| Interim*Lib        | 0.047<br>(0.024)   | 0.085<br>(0.029)    | 0.027<br>(0.079)       | -0.072<br>(0.081)                | 0.359<br>(0.166)     |
| Post*Lib           | 0.086*<br>(0.011)  | 0.046<br>(0.023)    | 0.178<br>(0.048)       | -0.352<br>(0.108)                | 0.714<br>(0.146)     |
| Acquirer Size      | -0.000<br>(0.000)  | 0.000**<br>(0.000)  | -0.000<br>(0.000)      | 0.000<br>(0.000)                 | -0.000<br>(0.000)    |
| Acquirer Leverage  | 0.002<br>(0.008)   | 0.006*<br>(0.001)   | -0.003<br>(0.020)      | -0.196<br>(0.046)                | -0.001<br>(0.020)    |
| Acquirer Tobin's q | 0.026**<br>(0.001) | 0.029**<br>(0.001)  | 0.017<br>(0.014)       | -0.232<br>(0.176)                | 0.015<br>(0.007)     |
| Free Cash Flow     | -0.028<br>(0.084)  | 0.017*<br>(0.002)   | -0.067<br>(0.128)      | -0.338<br>(0.105)                | -0.186<br>(0.091)    |
| Relative Value     | -0.002<br>(0.001)  | -0.012<br>(0.011)   | 0.007**<br>(0.000)     | 0.427<br>(0.306)                 | -0.101<br>(0.446)    |
| Mixed              | -0.057<br>(0.026)  | -0.010<br>(0.023)   | -0.114**<br>(0.009)    | -8.399<br>(5.997)                | -0.143<br>(0.053)    |
| All Equity         | 0.026<br>(0.004)   | 0.028**<br>(0.001)  | 0.035***<br>(0.000)    | 0.021<br>(0.106)                 | 0.051<br>(0.016)     |
| Constant           | -0.037<br>(0.020)  | -0.038**<br>(0.002) | -0.015<br>(0.025)      | 0.396<br>(0.299)                 | 0.248<br>(0.156)     |
| Observations       | 135                | 65                  | 70                     | 19                               | 51                   |
| R-squared          | 0.206              | 0.383               | 0.165                  | 0.843                            | 0.386                |

Robust standard errors in parentheses

\*\*\* p&lt;0.01, \*\* p&lt;0.05, \* p&lt;0.1

**Table 14**

The following regression tests combined returns for the Philippines and the control group.

| VARIABLES          | (1)<br>All           | (2)<br>Domestic     | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|----------------------|---------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.003<br>(0.007)     | 0.043<br>(0.023)    | -0.032**<br>(0.007)    | 0.143<br>(0.150)                 | -0.133*<br>(0.034)   |
| Post               | 0.009<br>(0.012)     | 0.075<br>(0.030)    | -0.101***<br>(0.007)   | 0.055<br>(0.016)                 | -0.205**<br>(0.035)  |
| Lib                | 0.000<br>(0.003)     | 0.072<br>(0.020)    | -0.071***<br>(0.004)   | 0.081<br>(0.093)                 | -0.148***<br>(0.003) |
| Interim*Lib        | 0.040**<br>(0.006)   | -0.026<br>(0.037)   | 0.029*<br>(0.007)      |                                  | 0.106***<br>(0.001)  |
| Post*Lib           | -0.021<br>(0.009)    | -0.112<br>(0.032)   | 0.102**<br>(0.011)     |                                  | 0.219*<br>(0.052)    |
| Acquirer Size      | -0.000***<br>(0.000) | -0.000<br>(0.000)   | -0.000<br>(0.000)      | -0.000***<br>(0.000)             | 0.000<br>(0.000)     |
| Acquirer Leverage  | 0.032<br>(0.013)     | 0.045<br>(0.024)    | 0.007<br>(0.004)       | 0.076<br>(0.150)                 | -0.003<br>(0.005)    |
| Acquirer Tobin's q | 0.039***<br>(0.000)  | 0.039***<br>(0.001) | 0.013**<br>(0.002)     | 0.036<br>(0.090)                 | 0.019<br>(0.008)     |
| Free Cash Flow     | 0.047**<br>(0.010)   | 0.053<br>(0.021)    | -0.027**<br>(0.006)    | 0.238<br>(0.586)                 | -0.147***<br>(0.013) |
| Relative Value     | -0.003<br>(0.002)    | -0.020<br>(0.008)   | -0.090***<br>(0.001)   | -0.052<br>(0.150)                | 0.032<br>(0.111)     |
| Mixed              | -0.020***<br>(0.002) | -0.026**<br>(0.002) | 1.737***<br>(0.023)    | 0.998<br>(2.947)                 |                      |
| All Equity         | 0.036**<br>(0.006)   | 0.047<br>(0.008)    | 0.037<br>(0.016)       | 0.001<br>(0.061)                 | 0.068<br>(0.052)     |
| Constant           | -0.044<br>(0.015)    | -0.099<br>(0.040)   | 0.060**<br>(0.010)     | -0.141<br>(0.239)                | 0.135**<br>(0.024)   |
| Observations       | 155                  | 92                  | 63                     | 15                               | 48                   |
| R-squared          | 0.648                | 0.748               | 0.192                  | 0.678                            | 0.397                |

Robust standard errors in parentheses

\*\*\* p&lt;0.01, \*\* p&lt;0.05, \* p&lt;0.1

**Table 15**

The following regression tests combined returns for Malaysia and the control group.

| VARIABLES          | (1)<br>All          | (2)<br>Domestic    | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|---------------------|--------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.071**<br>(0.001)  | 0.055**<br>(0.003) | 0.086**<br>(0.006)     | 0.057<br>(0.050)                 | -0.069<br>(0.018)    |
| Post               | 0.061**<br>(0.004)  | 0.089**<br>(0.003) | -0.023*<br>(0.003)     | 0.063***<br>(0.000)              | -0.210*<br>(0.021)   |
| Lib                | 0.043<br>(0.015)    | 0.043<br>(0.015)   | 0.015<br>(0.013)       | 0.040<br>(0.034)                 | -0.140**<br>(0.004)  |
| Interim*Lib        | -0.076<br>(0.018)   | -0.059<br>(0.018)  | -0.071<br>(0.016)      | -0.033<br>(0.040)                | 0.077<br>(0.038)     |
| Post*Lib           | -0.065<br>(0.020)   | -0.089<br>(0.024)  | 0.027**<br>(0.002)     | -0.008<br>(0.082)                | 0.205*<br>(0.018)    |
| Acquirer Size      | -0.000**<br>(0.000) | -0.000<br>(0.000)  | -0.000<br>(0.000)      | 0.000<br>(0.000)                 | -0.000<br>(0.000)    |
| Acquirer Leverage  | -0.003**<br>(0.000) | -0.003<br>(0.002)  | 0.007<br>(0.004)       | -0.020<br>(0.007)                | -0.004<br>(0.003)    |
| Acquirer Tobin's q | 0.001<br>(0.006)    | 0.001<br>(0.005)   | 0.010<br>(0.006)       | 0.008<br>(0.046)                 | 0.006<br>(0.006)     |
| Free Cash Flow     | 0.033<br>(0.033)    | 0.047<br>(0.052)   | -0.006<br>(0.083)      | -0.138<br>(0.086)                | -0.144*<br>(0.023)   |
| Relative Value     | -0.005<br>(0.003)   | -0.028<br>(0.010)  | -0.027*<br>(0.003)     | -0.017<br>(0.082)                | 0.151*<br>(0.015)    |
| Mixed              | -0.033<br>(0.024)   | -0.034<br>(0.016)  | 0.519*<br>(0.069)      | 0.280<br>(1.613)                 |                      |
| All Equity         | 0.024*<br>(0.003)   | 0.019**<br>(0.001) | 0.026<br>(0.018)       | -0.047*<br>(0.004)               | 0.045<br>(0.023)     |
| Constant           | -0.004<br>(0.003)   | 0.006<br>(0.002)   | -0.020<br>(0.030)      | -0.044<br>(0.086)                | 0.157**<br>(0.006)   |
| Observations       | 231                 | 168                | 63                     | 19                               | 44                   |
| R-squared          | 0.033               | 0.036              | 0.266                  | 0.769                            | 0.377                |

Robust standard errors in parentheses

\*\*\* p&lt;0.01, \*\* p&lt;0.05, \* p&lt;0.1

**Table 16**

The following regression tests combined returns for Thailand and the control group.

| VARIABLES          | (1)<br>All          | (2)<br>Domestic     | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|---------------------|---------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.077***<br>(0.000) | 0.060**<br>(0.003)  | 0.090***<br>(0.000)    | -0.046<br>(0.016)                | 0.016<br>(0.046)     |
| Post               | 0.047*<br>(0.005)   | 0.078**<br>(0.004)  | -0.005*<br>(0.001)     | 0.014<br>(0.023)                 | -0.095<br>(0.077)    |
| Lib                | 0.024**<br>(0.001)  | 0.041*<br>(0.004)   | -0.012<br>(0.013)      | 0.047<br>(0.014)                 | -0.092<br>(0.067)    |
| Interim*Lib        | -0.045*<br>(0.005)  | -0.012**<br>(0.000) | -0.054*<br>(0.007)     | 0.284*<br>(0.035)                | 0.004<br>(0.079)     |
| Post*Lib           | -0.024*<br>(0.002)  | -0.074**<br>(0.002) | 0.042**<br>(0.002)     | 0.305**<br>(0.018)               | 0.049<br>(0.133)     |
| Acquirer Size      | -0.000<br>(0.000)   | -0.000<br>(0.000)   | -0.000<br>(0.000)      | -0.000<br>(0.000)                | -0.000<br>(0.000)    |
| Acquirer Leverage  | -0.004*<br>(0.001)  | -0.006<br>(0.001)   | 0.007<br>(0.010)       | -0.099<br>(0.071)                | 0.010<br>(0.008)     |
| Acquirer Tobin's q | -0.000<br>(0.000)   | -0.000<br>(0.000)   | -0.005<br>(0.017)      | -0.106<br>(0.043)                | 0.008*<br>(0.001)    |
| Free Cash Flow     | -0.014<br>(0.003)   | 0.021<br>(0.004)    | -0.074<br>(0.023)      | -0.199<br>(0.290)                | -0.066<br>(0.022)    |
| Relative Value     | -0.007<br>(0.003)   | -0.030<br>(0.022)   | -0.010*<br>(0.001)     | 0.212<br>(0.075)                 | 0.056<br>(0.171)     |
| Mixed              | 0.042<br>(0.068)    | -0.047<br>(0.028)   | 0.153*<br>(0.015)      | -4.137<br>(1.459)                | 0.183***<br>(0.002)  |
| All Equity         | 0.027***<br>(0.000) | 0.028<br>(0.006)    | 0.024<br>(0.025)       | -0.011<br>(0.039)                | 0.030<br>(0.059)     |
| Constant           | 0.001<br>(0.000)    | 0.005<br>(0.006)    | 0.017<br>(0.048)       | 0.163<br>(0.107)                 | 0.082<br>(0.016)     |
| Observations       | 207                 | 126                 | 81                     | 19                               | 62                   |
| R-squared          | 0.065               | 0.085               | 0.214                  | 0.901                            | 0.326                |

Robust standard errors in parentheses

\*\*\* p&lt;0.01, \*\* p&lt;0.05, \* p&lt;0.1

**Table 17**

The following regression tests combined returns for Indonesia and the control group, with bank stocks taken out of the sample for Indonesia.

| VARIABLES          | (1)<br>All         | (2)<br>Domestic     | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|--------------------|---------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.063**<br>(0.002) | 0.032<br>(0.005)    | 0.076<br>(0.021)       | -0.095**<br>(0.004)              | -0.117<br>(0.034)    |
| Post               | 0.051*<br>(0.007)  | 0.073***<br>(0.000) | -0.038<br>(0.022)      | 0.021<br>(0.061)                 | -0.260*<br>(0.034)   |
| Lib                | -0.083*<br>(0.007) | -0.115<br>(0.026)   | -0.071<br>(0.013)      | 0.110*<br>(0.016)                | -0.292<br>(0.058)    |
| Interim*Lib        | 0.103<br>(0.025)   | 0.085<br>(0.029)    | 0.101<br>(0.072)       |                                  | 0.337<br>(0.070)     |
| Post*Lib           | 0.116*<br>(0.014)  | 0.046<br>(0.023)    | 0.224*<br>(0.028)      | -0.207*<br>(0.024)               | 0.858**<br>(0.046)   |
| Acquirer Size      | 0.000<br>(0.000)   | 0.000**<br>(0.000)  | 0.000<br>(0.000)       | -0.000<br>(0.000)                | -0.000*<br>(0.000)   |
| Acquirer Leverage  | 0.001<br>(0.009)   | 0.006*<br>(0.001)   | -0.004<br>(0.017)      | -0.085<br>(0.090)                | -0.008<br>(0.012)    |
| Acquirer Tobin's q | 0.027**<br>(0.000) | 0.029**<br>(0.001)  | 0.019<br>(0.020)       | -0.141<br>(0.034)                | 0.006<br>(0.004)     |
| Free Cash Flow     | -0.027<br>(0.074)  | 0.017*<br>(0.002)   | -0.065<br>(0.108)      | -0.026<br>(0.301)                | -0.195<br>(0.061)    |
| Relative Value     | -0.002<br>(0.000)  | -0.012<br>(0.011)   | 0.008*<br>(0.001)      | 0.247<br>(0.087)                 | -0.072<br>(0.399)    |
| Mixed              | -0.048<br>(0.013)  | -0.010<br>(0.023)   | -0.119***<br>(0.001)   | -4.865<br>(1.717)                | -0.152<br>(0.052)    |
| All Equity         | 0.034<br>(0.008)   | 0.028**<br>(0.001)  | 0.051<br>(0.025)       | 0.033<br>(0.057)                 | 0.043<br>(0.023)     |
| Constant           | -0.041<br>(0.010)  | -0.038**<br>(0.002) | -0.029<br>(0.008)      | 0.242<br>(0.056)                 | 0.225<br>(0.088)     |
| Observations       | 129                | 65                  | 64                     | 15                               | 49                   |
| R-squared          | 0.247              | 0.383               | 0.223                  | 0.902                            | 0.447                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 18**

The following regression tests combined returns for Malaysia and the control group, allowing for only manufacturing stocks in Malaysia.

| VARIABLES          | (1)<br>All         | (2)<br>Domestic     | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|--------------------|---------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.070**<br>(0.002) | 0.055**<br>(0.003)  | 0.090***<br>(0.001)    | -0.039<br>(0.169)                | -0.064<br>(0.017)    |
| Post               | 0.061*<br>(0.006)  | 0.092<br>(0.015)    | -0.020*<br>(0.003)     | 0.052<br>(0.051)                 | -0.205*<br>(0.021)   |
| Lib                | 0.048<br>(0.023)   | 0.051<br>(0.033)    | -0.002<br>(0.015)      | 0.397<br>(1.752)                 | -0.174**<br>(0.009)  |
| Interim*Lib        | -0.053<br>(0.029)  | -0.038<br>(0.042)   | 0.057<br>(0.161)       |                                  | 0.250<br>(0.074)     |
| Post*Lib           | -0.073<br>(0.036)  | -0.099<br>(0.052)   | 0.052<br>(0.029)       | -0.439<br>(1.868)                | 0.316*<br>(0.032)    |
| Acquirer Size      | -0.000<br>(0.000)  | -0.000<br>(0.000)   | -0.000<br>(0.000)      | -0.000<br>(0.000)                | -0.000<br>(0.000)    |
| Acquirer Leverage  | -0.001<br>(0.000)  | 0.000<br>(0.008)    | 0.016<br>(0.012)       | -0.059<br>(0.067)                | 0.010<br>(0.004)     |
| Acquirer Tobin's q | 0.003<br>(0.010)   | 0.003<br>(0.010)    | 0.013<br>(0.005)       | -0.087<br>(0.164)                | 0.011<br>(0.002)     |
| Free Cash Flow     | 0.037<br>(0.041)   | 0.048<br>(0.062)    | 0.054<br>(0.048)       | -0.129<br>(0.067)                | -0.099<br>(0.018)    |
| Relative Value     | -0.006<br>(0.004)  | -0.033**<br>(0.002) | -0.027<br>(0.005)      | 0.150<br>(0.294)                 | 0.151<br>(0.028)     |
| Mixed              | -0.021<br>(0.040)  | -0.024<br>(0.026)   | 0.530<br>(0.100)       | -2.995<br>(5.736)                |                      |
| All Equity         | 0.027<br>(0.008)   | 0.022<br>(0.004)    | 0.033*<br>(0.005)      | -0.022<br>(0.090)                | 0.045<br>(0.022)     |
| Constant           | -0.010<br>(0.006)  | -0.002<br>(0.005)   | -0.041<br>(0.015)      | 0.137<br>(0.318)                 | 0.137***<br>(0.000)  |
| Observations       | 165                | 113                 | 52                     | 14                               | 38                   |
| R-squared          | 0.044              | 0.051               | 0.276                  | 0.848                            | 0.396                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

I also perform the value per capita regressions for each country (against the control group), using the individual timelines. Tables 19, 20, 21, and 22 display the results for Indonesia, the Philippines, Malaysia, and Thailand, respectively. The coefficients for Post\*Lib for the cross border acquisitions is negative for all of the four countries and significant for the Philippines and Malaysia.





**Table 19**

The following regression tests value per capita for Indonesia against the control group.

| VARIABLES               | (1)<br>All             | (2)<br>Domestic         | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within the SE | (5)<br>Outside SE     |
|-------------------------|------------------------|-------------------------|------------------------|--------------------------------------|-----------------------|
| Interim                 | 102.219***<br>(16.230) | 83.402***<br>(12.105)   | 28.423***<br>(6.583)   | -16.307*<br>(8.858)                  | 41.464***<br>(5.267)  |
| Post                    | 44.399<br>(29.319)     | 30.146<br>(22.893)      | 26.555**<br>(12.206)   | 10.458***<br>(1.242)                 | 32.571***<br>(11.750) |
| Lib                     | -751.391<br>(972.220)  | -849.128<br>(834.000)   | -279.851<br>(455.350)  | -157.547<br>(120.200)                | -272.503<br>(550.687) |
| Interim*Lib             | -193.169<br>(152.690)  | -192.367<br>(133.432)   | -55.301<br>(71.701)    | 15.063***<br>(0.824)                 | -65.610<br>(92.099)   |
| Post*Lib                | -169.411<br>(189.297)  | -145.890<br>(161.333)   | -73.911<br>(91.853)    | -12.608<br>(10.599)                  | -96.192<br>(123.777)  |
| Exchange Rate<br>Return | -98.049***<br>(21.149) | -198.603***<br>(39.775) | -28.546***<br>(4.283)  | 62.118***<br>(11.729)                | -56.016***<br>(7.118) |
| Market Return           | -32.686*<br>(17.282)   | -39.987<br>(57.148)     | -44.840<br>(57.708)    | -43.173***<br>(15.617)               | -31.109<br>(64.374)   |
| Market to<br>Book Ratio | 3.413***<br>(0.854)    | 6.754***<br>(0.173)     | 1.315**<br>(0.598)     | 0.353<br>(0.577)                     | 2.590<br>(1.580)      |
| log GDP per<br>Capita   | 57.878<br>(82.091)     | 59.926<br>(69.062)      | 21.880<br>(38.792)     | 11.466<br>(9.461)                    | 21.645<br>(47.198)    |
| Constant                | -474.086<br>(691.770)  | -517.553<br>(583.464)   | -195.038<br>(334.190)  | -124.297<br>(98.097)                 | -214.858<br>(410.849) |
| Sigma                   | 163.420**<br>(68.556)  | 165.571***<br>(41.493)  | 61.483**<br>(27.802)   | 37.595*<br>(21.598)                  | 66.669**<br>(25.772)  |
| Observations            | 336                    | 336                     | 336                    | 336                                  | 336                   |
| Pseudo R2               | 0.0143                 | 0.0292                  | 0.0168                 | 0.0208                               | 0.0228                |

Robust standard errors in  
parentheses  
\*\*\* p<0.01, \*\* p<0.05, \*  
p<0.1

**Table 20**

The following regression tests value per capita for Philippines against the control group.

| VARIABLES               | (1)<br>All              | (2)<br>Domestic         | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within the SE | (5)<br>Outside SE      |
|-------------------------|-------------------------|-------------------------|------------------------|--------------------------------------|------------------------|
| Interim                 | 82.017***<br>(11.939)   | 76.711***<br>(0.500)    | 12.288<br>(11.529)     | -7.180***<br>(2.373)                 | 18.519<br>(17.039)     |
| Post                    | 36.963**<br>(18.171)    | 25.323***<br>(2.116)    | 24.163*<br>(13.556)    | 31.191**<br>(15.312)                 | 16.450<br>(24.344)     |
| Lib                     | -253.658<br>(184.306)   | -198.642***<br>(38.404) | -198.346<br>(208.989)  | 50.516<br>(65.173)                   | -300.112<br>(333.609)  |
| Interim*Lib             | -107.984***<br>(36.805) | -77.709**<br>(33.470)   | -46.581**<br>(18.144)  | -2.388<br>(9.364)                    | -53.304***<br>(19.183) |
| Post*Lib                | -79.687*<br>(42.261)    | -29.810<br>(18.148)     | -72.655*<br>(39.075)   | -32.157***<br>(8.735)                | -80.799<br>(56.723)    |
| Exchange Rate<br>Return | 509.647***<br>(127.794) | 193.030***<br>(45.451)  | 34.036<br>(243.234)    | -100.223<br>(194.472)                | 154.872<br>(135.702)   |
| Market Return           | -163.936***<br>(43.897) | -53.479***<br>(16.565)  | -82.660<br>(66.379)    | -41.540***<br>(5.057)                | -105.898<br>(81.750)   |
| Market to<br>Book Ratio | 31.540***<br>(0.207)    | 34.191*<br>(20.197)     | 22.060<br>(21.933)     | -4.465<br>(13.312)                   | 30.789<br>(36.433)     |
| log GDP per<br>Capita   | 56.467<br>(56.928)      | 34.890***<br>(9.484)    | 52.802<br>(64.031)     | -16.952<br>(19.113)                  | 83.574<br>(102.366)    |
| Constant                | -488.085<br>(482.083)   | -335.386***<br>(49.294) | -487.495<br>(588.002)  | 116.854<br>(166.357)                 | -779.370<br>(940.184)  |
| Sigma                   | 166.889**<br>(72.048)   | 154.164***<br>(58.892)  | 67.533***<br>(24.646)  | 40.844**<br>(16.681)                 | 70.624***<br>(22.157)  |
| Observations            | 312                     | 312                     | 312                    | 312                                  | 312                    |
| Pseudo R2               | 0.0124                  | 0.0132                  | 0.0261                 | 0.0293                               | 0.0307                 |

Robust standard errors in parentheses

\*\*\* p&lt;0.01, \*\* p&lt;0.05, \* p&lt;0.1

**Table 21**

The following regression tests value per capita for Malaysia against the control group.

| VARIABLES               | (1)<br>All                | (2)<br>Domestic        | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within the SE | (5)<br>Outside<br>SE    |
|-------------------------|---------------------------|------------------------|------------------------|--------------------------------------|-------------------------|
| Interim                 | 79.847**<br>(38.270)      | 69.960***<br>(21.213)  | 7.593<br>(18.916)      | -21.611*<br>(12.545)                 | 17.196<br>(17.518)      |
| Post                    | 4.509<br>(67.373)         | 3.842<br>(39.167)      | -7.912<br>(32.522)     | -0.811<br>(5.808)                    | -6.171<br>(31.419)      |
| Lib                     | 85.122<br>(109.160)       | 78.289<br>(79.272)     | 30.610<br>(40.998)     | 26.440<br>(28.246)                   | 25.240<br>(34.964)      |
| Interim*Lib             | -171.053**<br>(73.915)    | 139.565**<br>(55.390)  | -51.306*<br>(26.204)   | -6.395<br>(12.103)                   | -54.387**<br>(22.814)   |
| Post*Lib                | -138.341<br>(95.446)      | -101.932<br>(69.831)   | -69.019*<br>(39.817)   | -25.671<br>(18.586)                  | -77.081*<br>(43.386)    |
| Exchange Rate<br>Return | 220.758**<br>(108.840)    | 222.071**<br>(106.772) | -69.429***<br>(17.268) | -58.272<br>(181.364)                 | -60.377<br>(143.037)    |
| Market Return           | -13.686<br>(27.567)       | 6.287<br>(14.039)      | -41.524<br>(63.311)    | 12.610***<br>(2.065)                 | -43.395<br>(89.456)     |
| Market to Book<br>Ratio | 11.093***<br>(1.865)      | 7.377***<br>(0.458)    | 8.960**<br>(3.644)     | -16.812<br>(18.312)                  | 25.155<br>(16.500)      |
| log GDP per<br>Capita   | 158.485<br>(176.025)      | 112.848<br>(115.983)   | 111.521<br>(89.969)    | 26.316*<br>(15.172)                  | 132.870<br>(104.753)    |
| Constant                | -1,329.702<br>(1,479.481) | -958.409<br>(979.497)  | -958.992<br>(767.319)  | -216.744*<br>(113.188)               | -1,186.627<br>(918.883) |
| Sigma                   | 153.070**<br>(71.473)     | 135.414**<br>(64.470)  | 61.400**<br>(26.096)   | 36.171*<br>(20.452)                  | 65.664***<br>(23.701)   |
| Observations            | 312                       | 312                    | 312                    | 312                                  | 312                     |
| Pseudo R2               | 0.0069                    | 0.0046                 | 0.0193                 | 0.0165                               | 0.0264                  |

Robust standard errors in parentheses

\*\*\* p&lt;0.01, \*\* p&lt;0.05, \* p&lt;0.1

**Table 22**

The following regression tests value per capita for Thailand against the control group.

| VARIABLES               | (1)<br>All             | (2)<br>Domestic       | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within the SE | (5)<br>Outside SE       |
|-------------------------|------------------------|-----------------------|------------------------|--------------------------------------|-------------------------|
| Interim                 | 72.036***<br>(14.140)  | 75.210***<br>(0.653)  | 14.269<br>(18.352)     | -22.112<br>(17.920)                  | 26.494<br>(16.943)      |
| Post                    | 69.258***<br>(24.353)  | 96.143***<br>(1.093)  | -8.818<br>(33.461)     | 0.442<br>(14.724)                    | -4.229<br>(32.645)      |
| Lib                     | -258.596<br>(340.079)  | 105.955<br>(165.701)  | -411.070<br>(356.002)  | -120.344<br>(132.457)                | -439.966<br>(436.577)   |
| Interim*Lib             | -45.647***<br>(2.468)  | 21.537<br>(15.144)    | -26.934*<br>(15.817)   | 12.129<br>(10.066)                   | -15.828**<br>(7.214)    |
| Post*Lib                | -52.270***<br>(11.371) | 46.580**<br>(21.965)  | -54.963<br>(36.204)    | -23.804<br>(29.196)                  | -45.107<br>(33.174)     |
| Exchange Rate<br>Return | 128.017***<br>(38.674) | -102.787<br>(63.520)  | 133.573***<br>(0.943)  | -18.334<br>(74.876)                  | 142.339*<br>(85.930)    |
| Market Return           | -25.385<br>(61.321)    | 8.756<br>(18.131)     | -69.237<br>(67.207)    | -32.203***<br>(11.601)               | -73.079<br>(89.459)     |
| Market to Book<br>Ratio | 11.238<br>(12.978)     | 11.351<br>(14.891)    | 9.144***<br>(1.931)    | -6.719<br>(16.268)                   | 17.520<br>(16.141)      |
| log GDP per<br>Capita   | 52.029<br>(87.408)     | -56.761<br>(35.239)   | 103.923<br>(96.181)    | 31.636<br>(39.818)                   | 108.958<br>(114.801)    |
| Constant                | -439.457<br>(758.312)  | 451.804<br>(330.083)  | -896.044<br>(816.233)  | -282.318<br>(324.079)                | -972.044<br>(1,003.282) |
| Sigma                   | 156.555**<br>(72.420)  | 145.646**<br>(62.879) | 62.815**<br>(26.319)   | 39.644*<br>(21.499)                  | 65.408**<br>(25.523)    |
| Observations            | 312                    | 312                   | 312                    | 312                                  | 312                     |
| Pseudo R2               | 0.0096                 | 0.011                 | 0.0204                 | 0.0147                               | 0.026                   |

Robust standard errors in parentheses

\*\*\* p&lt;0.01, \*\* p&lt;0.05, \* p&lt;0.1

### Appendix 3

Tables 1 and 2 show the results for combined returns and acquirer returns conducted using clustering by acquirer rather than target nation, respectively. Because I observe acquisition activities with targets from Southeast Asia, I had previously allowed for clustering in target nation. However, the calculation of combined returns requires acquirer returns, target returns, acquirer nation market return, and target nation market return over a period of time, meaning information for acquirer/acquirer nation is also collected over a period of time.

Table 1 shows that the coefficient for Post\*Lib is positive for the *Cross Border* and *Outside SE* samples, but only significant for the *Outside SE* sample. This means that when I compare the difference between post liberalization returns and pre liberalization returns between the treatment and control groups, the difference is *significantly higher* for the treatment group only for the sample of cross border acquisitions with acquirers from outside the region. Interestingly, for the *Cross Border Within SE* sample, the coefficient is negative (though not significant). Overall, the results for  $\beta_5$  appear to be in line with expectations: the countries that went through the liberalization have a higher differential between post and pre returns than those that did not, but only when deals that occur within the Southeast Asian region are taken out of the sample. This indicates that geography does matter, meaning that the impact of the liberalization was stronger for acquirers that came from outside the region. Hence, when I test  $H_0: \beta_5 = 0$  against  $H_1: \beta_5 \neq 0$  for the *Outside SE* sample, I reject  $H_0$  in favor of  $H_1$ .

The results show that for the four liberalizing countries as a whole, the regulatory changes resulted in higher gains from acquisitions when acquirers were not from the Southeast Asian region. For this sample group, we observe the effects of the costs (i.e. frictions) inherent in the acquisition process between non-Southeast Asian acquirers and targets from the liberalizing nations being reduced.

I perform the regression for each of the four countries against the control group. Tables 3, 4, 5, and 6 display the regressions for Indonesia, the Philippines, Malaysia, and Thailand, respectively. As aforementioned, I use the individual timeline for each of the treatment countries. We see that for Indonesia, the Philippines, and Malaysia, the coefficient for Post\*Lib is positive and significant for cross border

acquisitions with acquirers from a non-Southeast Asian country. For Thailand, the coefficient for Post\*Lib is positive and significant for cross border acquisitions that occurred within the Southeast Asian region, but the sample size is too small to draw conclusions.



**Table 1**

The following regression tests combined returns for all Southeast Asian countries using clustering by acquirer nation.

| VARIABLES          | (1)<br>All           | (2)<br>Domestic      | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|----------------------|----------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.068***<br>(0.013)  | 0.058***<br>(0.003)  | 0.079*<br>(0.045)      | -0.035<br>(0.052)                | -0.020<br>(0.048)    |
| Post               | 0.061*<br>(0.033)    | 0.093***<br>(0.002)  | -0.031<br>(0.066)      | 0.039<br>(0.024)                 | -0.148***<br>(0.050) |
| Lib                | 0.031<br>(0.024)     | 0.047***<br>(0.010)  | -0.007<br>(0.056)      | 0.062**<br>(0.016)               | -0.131**<br>(0.046)  |
| Interim*Lib        | -0.047**<br>(0.022)  | -0.047*<br>(0.018)   | -0.033<br>(0.050)      | 0.099*<br>(0.035)                | 0.071<br>(0.065)     |
| Post*Lib           | -0.051<br>(0.044)    | -0.101***<br>(0.011) | 0.075<br>(0.072)       | -0.068<br>(0.029)                | 0.210**<br>(0.088)   |
| Acquirer Size      | -0.000**<br>(0.000)  | -0.000<br>(0.000)    | -0.000<br>(0.000)      | 0.000<br>(0.000)                 | -0.000<br>(0.000)    |
| Acquirer Leverage  | -0.003<br>(0.002)    | -0.003<br>(0.003)    | 0.000<br>(0.007)       | -0.054<br>(0.033)                | -0.002<br>(0.006)    |
| Acquirer Tobin's q | -0.000***<br>(0.000) | -0.000**<br>(0.000)  | 0.007<br>(0.015)       | -0.053*<br>(0.020)               | 0.017<br>(0.017)     |
| Free Cash Flow     | -0.010<br>(0.022)    | 0.032*<br>(0.014)    | -0.071**<br>(0.032)    | -0.297<br>(0.168)                | -0.064***<br>(0.013) |
| Relative Value     | -0.010*<br>(0.005)   | -0.029***<br>(0.006) | -0.005<br>(0.003)      | 0.021<br>(0.127)                 | -0.039<br>(0.028)    |
| Mixed              | 0.012<br>(0.036)     | -0.028*<br>(0.011)   | 0.089<br>(0.063)       | -0.473<br>(2.365)                | 0.094<br>(0.066)     |
| All Equity         | 0.028***<br>(0.006)  | 0.023***<br>(0.004)  | 0.022<br>(0.015)       | 0.021<br>(0.039)                 | 0.024<br>(0.025)     |
| Constant           | -0.001<br>(0.019)    | 0.003<br>(0.003)     | 0.002<br>(0.070)       | 0.084<br>(0.124)                 | 0.105**<br>(0.042)   |
| Observations       | 425                  | 275                  | 150                    | 42                               | 108                  |
| R-squared          | 0.035                | 0.051                | 0.121                  | 0.302                            | 0.182                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 2**

The following regression tests acquirer returns for Southeast Asia using clustering by acquirer nation.

| VARIABLES          | (1)<br>All          | (2)<br>Domestic      | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|---------------------|----------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.004<br>(0.007)    | -0.002***<br>(0.000) | 0.015<br>(0.015)       | 0.072**<br>(0.022)               | 0.002<br>(0.012)     |
| Post               | 0.008<br>(0.008)    | 0.001<br>(0.001)     | 0.014<br>(0.016)       | 0.063*<br>(0.027)                | -0.011<br>(0.012)    |
| Lib                | 0.003<br>(0.007)    | -0.002<br>(0.005)    | 0.011<br>(0.009)       | 0.039<br>(0.018)                 | 0.000<br>(0.007)     |
| Interim*Lib        | -0.005<br>(0.014)   | 0.003<br>(0.013)     | -0.013<br>(0.019)      | -0.057<br>(0.034)                | -0.004<br>(0.014)    |
| Post*Lib           | -0.002<br>(0.012)   | 0.004<br>(0.007)     | -0.005<br>(0.019)      | -0.064*<br>(0.026)               | 0.027<br>(0.016)     |
| Acquirer Size      | -0.000<br>(0.000)   | -0.000**<br>(0.000)  | 0.000<br>(0.000)       | -0.000<br>(0.000)                | 0.000<br>(0.000)     |
| Acquirer Leverage  | -0.000<br>(0.000)   | 0.000<br>(0.000)     | -0.001<br>(0.002)      | -0.009**<br>(0.003)              | 0.000<br>(0.002)     |
| Acquirer Tobin's q | -0.000<br>(0.000)   | -0.000<br>(0.000)    | 0.000<br>(0.001)       | -0.000<br>(0.006)                | 0.000<br>(0.000)     |
| Free Cash Flow     | 0.002<br>(0.003)    | 0.006<br>(0.003)     | -0.009<br>(0.017)      | -0.074***<br>(0.007)             | 0.006<br>(0.011)     |
| Relative Value     | 0.004***<br>(0.001) | 0.002**<br>(0.001)   | 0.016<br>(0.011)       | 0.004***<br>(0.001)              | 0.043<br>(0.030)     |
| Mixed              | 0.009*<br>(0.005)   | 0.009<br>(0.005)     | -0.004<br>(0.022)      | 0.050<br>(0.037)                 | -0.019<br>(0.029)    |
| All Equity         | -0.000<br>(0.005)   | -0.006<br>(0.007)    | 0.014**<br>(0.006)     | 0.019<br>(0.010)                 | 0.011<br>(0.010)     |
| Constant           | 0.006<br>(0.006)    | 0.016***<br>(0.003)  | -0.010<br>(0.009)      | -0.031<br>(0.029)                | -0.004<br>(0.010)    |
| Observations       | 2,123               | 1,539                | 584                    | 214                              | 370                  |
| R-squared          | 0.007               | 0.007                | 0.063                  | 0.138                            | 0.135                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1



**Table 3**

The following regression tests combined returns for Indonesia and the control group, using clustering by acquirer nation.

| VARIABLES          | (1)<br>All           | (2)<br>Domestic     | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|----------------------|---------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.064**<br>(0.026)   | 0.032<br>(0.005)    | 0.076<br>(0.076)       | -0.155<br>(0.099)                | -0.154<br>(0.088)    |
| Post               | 0.052<br>(0.037)     | 0.073***<br>(0.000) | -0.037<br>(0.101)      | 0.071*<br>(0.017)                | -0.300***<br>(0.076) |
| Lib                | -0.037<br>(0.063)    | -0.115<br>(0.026)   | -0.017<br>(0.110)      | 0.218<br>(0.079)                 | -0.320**<br>(0.119)  |
| Interim*Lib        | 0.047<br>(0.066)     | 0.085<br>(0.029)    | 0.027<br>(0.129)       | -0.072<br>(0.090)                | 0.359*<br>(0.169)    |
| Post*Lib           | -0.086<br>(0.129)    | 0.046<br>(0.023)    | 0.178<br>(0.188)       | -0.352<br>(0.239)                | 0.714***<br>(0.188)  |
| Acquirer Size      | -0.000<br>(0.000)    | 0.000**<br>(0.000)  | -0.000<br>(0.000)      | 0.000<br>(0.000)                 | -0.000*<br>(0.000)   |
| Acquirer Leverage  | 0.002<br>(0.006)     | 0.006*<br>(0.001)   | -0.003<br>(0.017)      | -0.196<br>(0.110)                | -0.001<br>(0.013)    |
| Acquirer Tobin's q | 0.026***<br>(0.003)  | 0.029**<br>(0.001)  | 0.017<br>(0.015)       | -0.232**<br>(0.042)              | 0.015<br>(0.015)     |
| Free Cash Flow     | -0.028<br>(0.038)    | 0.017*<br>(0.002)   | -0.067<br>(0.084)      | -0.338**<br>(0.043)              | -0.186*<br>(0.096)   |
| Relative Value     | -0.002<br>(0.004)    | -0.012<br>(0.011)   | 0.007**<br>(0.003)     | 0.427**<br>(0.057)               | -0.101<br>(0.130)    |
| Mixed              | -0.057***<br>(0.019) | -0.010<br>(0.023)   | -0.114*<br>(0.062)     | -8.399**<br>(1.140)              | -0.143*<br>(0.071)   |
| All Equity         | 0.026*<br>(0.013)    | 0.028**<br>(0.001)  | 0.035<br>(0.033)       | 0.021<br>(0.042)                 | 0.051*<br>(0.027)    |
| Constant           | -0.037<br>(0.029)    | -0.038**<br>(0.002) | -0.015<br>(0.093)      | 0.396**<br>(0.051)               | 0.248**<br>(0.100)   |
| Observations       | 135                  | 65                  | 70                     | 19                               | 51                   |
| R-squared          | 0.206                | 0.383               | 0.165                  | 0.843                            | 0.386                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 4**

The following regression tests combined returns for the Philippines and the control group, using clustering by acquirer nation.

| VARIABLES          | (1)<br>All          | (2)<br>Domestic     | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|---------------------|---------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.003<br>(0.034)    | 0.043<br>(0.023)    | -0.032<br>(0.070)      | 0.143**<br>(0.025)               | -0.133***<br>(0.026) |
| Post               | 0.009<br>(0.043)    | 0.075<br>(0.030)    | -0.101<br>(0.075)      | 0.055*<br>(0.013)                | -0.205***<br>(0.027) |
| Lib                | 0.000<br>(0.035)    | 0.072<br>(0.020)    | -0.071<br>(0.054)      | 0.081<br>(0.055)                 | -0.148***<br>(0.019) |
| Interim*Lib        | 0.040<br>(0.034)    | -0.026<br>(0.037)   | 0.029<br>(0.050)       |                                  | 0.106**<br>(0.037)   |
| Post*Lib           | -0.021<br>(0.044)   | -0.112<br>(0.032)   | 0.102<br>(0.082)       |                                  | 0.219***<br>(0.018)  |
| Acquirer Size      | -0.000*<br>(0.000)  | -0.000<br>(0.000)   | -0.000<br>(0.000)      | -0.000<br>(0.000)                | 0.000<br>(0.000)     |
| Acquirer Leverage  | 0.032**<br>(0.013)  | 0.045<br>(0.024)    | 0.007<br>(0.017)       | 0.076<br>(0.058)                 | -0.003<br>(0.012)    |
| Acquirer Tobin's q | 0.039***<br>(0.001) | 0.039***<br>(0.001) | 0.013<br>(0.009)       | 0.036<br>(0.028)                 | 0.019**<br>(0.007)   |
| Free Cash Flow     | -0.047<br>(0.031)   | 0.053<br>(0.021)    | -0.027<br>(0.106)      | 0.238<br>(0.083)                 | -0.147***<br>(0.014) |
| Relative Value     | -0.003<br>(0.002)   | -0.020<br>(0.008)   | -0.090*<br>(0.049)     | -0.052<br>(0.052)                | 0.032<br>(0.032)     |
| Mixed              | -0.020<br>(0.011)   | -0.026**<br>(0.002) | 1.737*<br>(0.951)      | 0.998<br>(1.003)                 |                      |
| All Equity         | 0.036***<br>(0.011) | 0.047<br>(0.008)    | 0.037<br>(0.029)       | 0.001<br>(0.003)                 | 0.068*<br>(0.034)    |
| Constant           | -0.044<br>(0.039)   | -0.099<br>(0.040)   | 0.060<br>(0.060)       | -0.141<br>(0.060)                | 0.135***<br>(0.022)  |
| Observations       | 155                 | 92                  | 63                     | 15                               | 48                   |
| R-squared          | 0.648               | 0.748               | 0.192                  | 0.678                            | 0.397                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 5**

The following regression tests combined returns for Malaysia and the control group, using clustering by acquirer nation.

| VARIABLES          | (1)<br>All          | (2)<br>Domestic    | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|---------------------|--------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.071***<br>(0.018) | 0.055**<br>(0.003) | 0.086<br>(0.053)       | 0.057<br>(0.041)                 | -0.069<br>(0.044)    |
| Post               | 0.061*<br>(0.031)   | 0.089**<br>(0.003) | -0.023<br>(0.079)      | 0.063***<br>(0.001)              | -0.210***<br>(0.039) |
| Lib                | 0.043<br>(0.031)    | 0.043<br>(0.015)   | 0.015<br>(0.063)       | 0.040<br>(0.030)                 | -0.140***<br>(0.037) |
| Interim*Lib        | -0.076**<br>(0.029) | -0.059<br>(0.018)  | -0.071<br>(0.061)      | -0.033<br>(0.041)                | 0.077*<br>(0.035)    |
| Post*Lib           | -0.065*<br>(0.032)  | -0.089<br>(0.024)  | 0.027<br>(0.071)       | -0.008<br>(0.073)                | 0.205***<br>(0.054)  |
| Acquirer Size      | -0.000<br>(0.000)   | -0.000<br>(0.000)  | -0.000<br>(0.000)      | 0.000<br>(0.000)                 | -0.000<br>(0.000)    |
| Acquirer Leverage  | -0.003<br>(0.003)   | -0.003<br>(0.002)  | 0.007<br>(0.018)       | -0.020*<br>(0.005)               | -0.004<br>(0.013)    |
| Acquirer Tobin's q | 0.001<br>(0.004)    | 0.001<br>(0.005)   | 0.010<br>(0.008)       | 0.008<br>(0.040)                 | 0.006<br>(0.008)     |
| Free Cash Flow     | 0.033<br>(0.041)    | 0.047<br>(0.052)   | -0.006<br>(0.090)      | -0.138<br>(0.070)                | -0.144*<br>(0.075)   |
| Relative Value     | -0.005*<br>(0.003)  | -0.028<br>(0.010)  | -0.027<br>(0.041)      | -0.017<br>(0.074)                | 0.151*<br>(0.078)    |
| Mixed              | -0.033*<br>(0.016)  | -0.034<br>(0.016)  | 0.519<br>(0.805)       | 0.280<br>(1.460)                 |                      |
| All Equity         | 0.024***<br>(0.006) | 0.019**<br>(0.001) | 0.026<br>(0.026)       | -0.047***<br>(0.003)             | 0.045<br>(0.034)     |
| Constant           | -0.004<br>(0.017)   | 0.006<br>(0.002)   | -0.020<br>(0.070)      | -0.044<br>(0.074)                | 0.157**<br>(0.054)   |
| Observations       | 231                 | 168                | 63                     | 19                               | 44                   |
| R-squared          | 0.033               | 0.036              | 0.266                  | 0.769                            | 0.377                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 6**

The following regression tests combined returns for Thailand and the control group, using clustering by acquirer nation.

| VARIABLES          | (1)<br>All           | (2)<br>Domestic     | (3)<br>Cross<br>Border | (4)<br>Cross Border<br>Within SE | (5)<br>Outside<br>SE |
|--------------------|----------------------|---------------------|------------------------|----------------------------------|----------------------|
| Interim            | 0.077***<br>(0.017)  | 0.060**<br>(0.003)  | 0.090**<br>(0.039)     | -0.046<br>(0.023)                | 0.016<br>(0.040)     |
| Post               | 0.047*<br>(0.027)    | 0.078**<br>(0.004)  | -0.005<br>(0.059)      | 0.014<br>(0.030)                 | -0.095*<br>(0.048)   |
| Lib                | 0.024<br>(0.019)     | 0.041*<br>(0.004)   | -0.012<br>(0.039)      | 0.047*<br>(0.013)                | -0.092*<br>(0.049)   |
| Interim*Lib        | -0.045<br>(0.028)    | -0.012**<br>(0.000) | -0.054<br>(0.051)      | 0.284**<br>(0.059)               | 0.004<br>(0.071)     |
| Post*Lib           | -0.024<br>(0.025)    | -0.074**<br>(0.002) | 0.042<br>(0.087)       | 0.305***<br>(0.013)              | 0.049<br>(0.067)     |
| Acquirer Size      | -0.000<br>(0.000)    | -0.000<br>(0.000)   | -0.000<br>(0.000)      | -0.000***<br>(0.000)             | -0.000<br>(0.000)    |
| Acquirer Leverage  | -0.004***<br>(0.002) | -0.006<br>(0.001)   | 0.007<br>(0.015)       | -0.099<br>(0.054)                | 0.010<br>(0.011)     |
| Acquirer Tobin's q | -0.000***<br>(0.000) | -0.000<br>(0.000)   | -0.005<br>(0.013)      | -0.106<br>(0.061)                | 0.008<br>(0.006)     |
| Free Cash Flow     | -0.014<br>(0.023)    | 0.021<br>(0.004)    | -0.074*<br>(0.038)     | -0.199<br>(0.113)                | -0.066**<br>(0.027)  |
| Relative Value     | -0.007**<br>(0.003)  | -0.030<br>(0.022)   | -0.010***<br>(0.002)   | 0.212<br>(0.123)                 | 0.056<br>(0.060)     |
| Mixed              | 0.042<br>(0.061)     | -0.047<br>(0.028)   | 0.153***<br>(0.049)    | -4.137<br>(2.357)                | 0.183***<br>(0.049)  |
| All Equity         | 0.027**<br>(0.010)   | 0.028<br>(0.006)    | 0.024<br>(0.023)       | -0.011<br>(0.008)                | 0.030<br>(0.029)     |
| Constant           | 0.001<br>(0.018)     | 0.005<br>(0.006)    | 0.017<br>(0.054)       | 0.163<br>(0.113)                 | 0.082**<br>(0.033)   |
| Observations       | 207                  | 126                 | 81                     | 19                               | 62                   |
| R-squared          | 0.065                | 0.085               | 0.214                  | 0.901                            | 0.326                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

#### Appendix 4

I now perform regressions on value per capita using log GNI per capita (Labor Cost) in place of log GDP per capita for the Southeast Asian region. The sign and significance of the Post\*Lib coefficient does not change much



**Table 1**

The following regression tests value per capita for the Southeast Asian region, using clustering by target nation. Log GNI per capita (Labor Cost) is used in place of log GDP per capita.

| VARIABLES               | (1)                    | (2)                     | (3)                   | (4)                          | (5)                   |
|-------------------------|------------------------|-------------------------|-----------------------|------------------------------|-----------------------|
|                         | All                    | Domestic                | Cross<br>Border       | Cross<br>Border<br>Within SE | Outside SE            |
| Interim                 | 112.908***<br>(2.450)  | 91.683***<br>(4.216)    | 31.524***<br>(2.158)  | -9.492**<br>(3.760)          | 41.682***<br>(5.224)  |
| Post                    | 60.630***<br>(2.066)   | 39.015***<br>(4.201)    | 32.391***<br>(2.380)  | 11.087***<br>(2.774)         | 35.259***<br>(5.671)  |
| Lib                     | 30.492<br>(23.436)     | 79.358**<br>(35.523)    | -11.055<br>(7.796)    | -1.500<br>(7.702)            | -11.646**<br>(5.597)  |
| Interim*Lib             | -88.763***<br>(11.182) | -63.921***<br>(14.365)  | -16.215***<br>(5.322) | 16.292**<br>(7.486)          | -19.004***<br>(7.089) |
| Post*Lib                | -45.339***<br>(10.186) | -16.108<br>(16.281)     | -24.992***<br>(3.456) | -3.163<br>(5.120)            | -29.632***<br>(3.889) |
| Exchange Rate<br>Return | -33.724<br>(50.639)    | -69.905<br>(79.296)     | -20.506<br>(14.703)   | 29.696<br>(18.823)           | -43.938**<br>(22.278) |
| Market Return           | -9.511<br>(17.122)     | -0.918<br>(15.786)      | -24.905<br>(21.772)   | -27.290*<br>(14.831)         | -12.521<br>(19.556)   |
| Market to Book<br>Ratio | 2.368**<br>(1.182)     | 5.442**<br>(2.431)      | 0.891*<br>(0.520)     | 0.095<br>(0.478)             | 1.873<br>(1.254)      |
| log GNI per Capita      | 28.925***<br>(10.598)  | 52.315***<br>(19.746)   | 4.718<br>(4.159)      | 3.724<br>(2.923)             | 4.621<br>(3.682)      |
| Constant                | -203.660**<br>(84.092) | -401.437**<br>(157.949) | -40.775<br>(35.965)   | -43.030<br>(29.859)          | -57.097<br>(37.873)   |
| Sigma                   | 105.226**<br>(48.264)  | 101.047**<br>(44.281)   | 42.172**<br>(19.303)  | 23.507*<br>(12.053)          | 46.873**<br>(20.205)  |
| Observations            | 840                    | 840                     | 840                   | 840                          | 840                   |
| Pseudo R2               | 0.0149                 | 0.0209                  | 0.022                 | 0.0153                       | 0.0153                |

Robust standard errors in  
parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 2**

The following regression tests value per capita for Indonesia and the control group, using clustering by target nation. Log GNI per capita (Labor Cost) is used in place of log GDP per capita.

| VARIABLES               | (1)<br>All              | (2)<br>Domestic         | (3)<br>Cross<br>Border | (4)<br>Cross<br>Border<br>Within SE | (5)<br>Outside SE     |
|-------------------------|-------------------------|-------------------------|------------------------|-------------------------------------|-----------------------|
| Interim                 | 114.965***<br>(2.760)   | 96.949***<br>(4.595)    | 32.989***<br>(2.069)   | -13.802**<br>(6.683)                | 46.090***<br>(5.586)  |
| Post                    | 58.085***<br>(2.795)    | 46.863***<br>(4.916)    | 29.367***<br>(3.030)   | 13.469***<br>(4.498)                | 34.911***<br>(0.488)  |
| Lib                     | 177.397<br>(163.385)    | 55.509***<br>(7.103)    | 123.598<br>(159.495)   | 15.135***<br>(3.430)                | 139.933<br>(202.708)  |
| Interim*Lib             | -39.676<br>(39.675)     | -43.017***<br>(8.210)   | 9.880<br>(29.670)      | 43.551**<br>(21.575)                | 0.736<br>(32.147)     |
| Post*Lib                | -24.966*<br>(14.272)    | 2.371<br>(7.056)        | -18.888***<br>(4.863)  | 15.663<br>(12.478)                  | -41.547***<br>(5.969) |
| Exchange<br>Rate Return | -107.049***<br>(40.859) | -222.311***<br>(79.366) | -30.353***<br>(0.432)  | 58.603***<br>(14.360)               | -57.997***<br>(3.218) |
| Market<br>Return        | -35.977*<br>(19.158)    | -43.237<br>(55.351)     | -45.244<br>(60.154)    | -44.981***<br>(16.101)              | -31.122<br>(68.664)   |
| Market to<br>Book Ratio | 4.394**<br>(2.089)      | 8.493***<br>(1.829)     | 1.705<br>(1.159)       | 0.487<br>(0.461)                    | 3.033<br>(2.372)      |
| log GNI per<br>Capita   | 82.090<br>(59.248)      | 66.800***<br>(8.876)    | 47.464<br>(52.526)     | 12.616***<br>(4.444)                | 51.122<br>(65.572)    |
| Constant                | -611.797<br>(454.899)   | -524.044***<br>(76.516) | -371.183<br>(407.458)  | -123.751**<br>(52.578)              | -420.840<br>(513.076) |
| Sigma                   | 163.477**<br>(68.855)   | 165.739***<br>(41.848)  | 61.326**<br>(27.668)   | 37.526*<br>(21.519)                 | 66.501**<br>(25.677)  |
| Observations            | 336                     | 336                     | 336                    | 336                                 | 336                   |
| Pseudo R2               | 0.0143                  | 0.0291                  | 0.0175                 | 0.0205                              | 0.0236                |

Robust standard errors in  
parentheses

\*\*\* p<0.01, \*\* p<0.05, \*  
p<0.1

**Table 3**

The following regression tests value per capita for the Philippines and the control group, using clustering by target nation. Log GNI per capita (Labor Cost) is used in place of log GDP per capita.

| VARIABLES               | (1)<br>All              | (2)<br>Domestic         | (3)<br>Cross Border     | (4)<br>Cross<br>Border<br>Within SE | (5)<br>Outside SE      |
|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------------------|------------------------|
| Interim                 | 98.323***<br>(1.596)    | 89.313***<br>(3.226)    | 25.590***<br>(2.916)    | -10.663***<br>(1.858)               | 40.031***<br>(6.351)   |
| Post                    | 50.937***<br>(1.304)    | 27.224***<br>(0.452)    | 40.141***<br>(7.350)    | 24.805***<br>(7.883)                | 41.832***<br>(9.236)   |
| Lib                     | 11.056<br>(10.595)      | 93.537***<br>(32.269)   | 4.817<br>(7.172)        | 6.585<br>(4.107)                    | 20.416***<br>(5.814)   |
| Interim*Lib             | -100.597***<br>(12.124) | -81.836***<br>(27.332)  | -34.843***<br>(5.082)   | -6.611<br>(14.825)                  | -35.203**<br>(15.927)  |
| Post*Lib                | -50.301***<br>(2.843)   | -15.833<br>(11.576)     | -42.518***<br>(3.438)   | -41.161**<br>(19.042)               | -33.629***<br>(9.814)  |
| Exchange<br>Rate Return | 334.386<br>(231.868)    | 274.082***<br>(72.648)  | -52.714<br>(305.784)    | -60.686<br>(135.987)                | -27.058<br>(290.524)   |
| Market<br>Return        | -63.632<br>(62.319)     | -83.028**<br>(40.139)   | -25.001<br>(30.043)     | -67.538**<br>(33.134)               | 8.099<br>(58.028)      |
| Market to<br>Book Ratio | 15.441***<br>(5.017)    | 21.288<br>(18.235)      | 10.134<br>(13.739)      | 0.150<br>(9.934)                    | 12.983<br>(24.075)     |
| log GNI per<br>Capita   | 28.420***<br>(3.109)    | 59.041***<br>(13.216)   | 12.489***<br>(1.380)    | 2.987***<br>(0.824)                 | 19.439***<br>(5.362)   |
| Constant                | -200.395***<br>(20.054) | -468.279***<br>(73.354) | -115.528***<br>(42.136) | -56.302***<br>(7.356)               | -190.534**<br>(92.300) |
| Sigma                   | 164.070***<br>(62.012)  | 153.552***<br>(50.925)  | 66.008***<br>(21.820)   | 40.024***<br>(14.638)               | 70.164***<br>(20.609)  |
| Observations            | 323                     | 323                     | 323                     | 323                                 | 323                    |
| Pseudo R2               | 0.0122                  | 0.0152                  | 0.0242                  | 0.0299                              | 0.0267                 |

Robust standard errors in  
parentheses  
\*\*\* p<0.01, \*\* p<0.05, \*  
p<0.1



**Table 4**

The following regression tests value per capita for Malaysia and the control group, using clustering by target nation. Log GNI per capita (Labor Cost) is used in place of log GDP per capita.

| VARIABLES               | (1)                     | (2)                     | (3)                      | (4)                       | (5)                      |
|-------------------------|-------------------------|-------------------------|--------------------------|---------------------------|--------------------------|
|                         | All                     | Domestic                | Cross Border             | Cross Border<br>Within SE | Outside SE               |
| Interim                 | 115.756***<br>(3.531)   | 95.704***<br>(6.670)    | 32.616***<br>(2.601)     | -16.094*<br>(9.146)       | 48.070***<br>(8.288)     |
| Post                    | 56.949***<br>(1.303)    | 42.949***<br>(8.241)    | 24.769***<br>(2.412)     | 5.637***<br>(0.226)       | 34.166***<br>(11.403)    |
| Lib                     | 162.364**<br>(62.893)   | 108.937***<br>(22.659)  | 137.761***<br>(20.791)   | 63.299**<br>(25.374)      | 150.518***<br>(5.486)    |
| Interim*Lib             | -91.630***<br>(8.540)   | -84.520***<br>(1.600)   | 5.844<br>(12.265)        | 7.909<br>(6.327)          | 14.352<br>(20.828)       |
| Post*Lib                | -58.829***<br>(0.103)   | -44.451***<br>(5.134)   | -16.509**<br>(6.644)     | -13.604<br>(11.400)       | -13.230<br>(12.924)      |
| Exchange<br>Rate Return | 60.915<br>(79.920)      | 102.855***<br>(26.745)  | -154.285*<br>(84.000)    | -73.197<br>(188.154)      | -183.153***<br>(52.158)  |
| Market<br>Return        | -27.497<br>(32.258)     | -5.216<br>(9.702)       | -53.528<br>(68.419)      | 11.207***<br>(0.345)      | -59.676<br>(97.231)      |
| Market to<br>Book Ratio | 10.574*<br>(5.554)      | 7.175*<br>(4.009)       | 7.376*<br>(4.251)        | -17.525<br>(18.697)       | 24.999<br>(18.365)       |
| log GNI per<br>Capita   | 99.461***<br>(38.168)   | 57.099***<br>(11.091)   | 98.673***<br>(19.467)    | 29.814***<br>(3.153)      | 117.237***<br>(13.727)   |
| Constant                | -754.101**<br>(302.100) | -445.180***<br>(99.597) | -768.489***<br>(163.082) | -220.077***<br>(9.143)    | -961.205***<br>(150.455) |
| Sigma                   | 153.611**<br>(72.641)   | 135.801**<br>(65.136)   | 61.494**<br>(26.768)     | 35.977*<br>(20.305)       | 66.014***<br>(24.853)    |
| Observations            | 336                     | 336                     | 336                      | 336                       | 336                      |
| Pseudo R2               | 0.0064                  | 0.0042                  | 0.0192                   | 0.0172                    | 0.0262                   |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 5**

The following regression tests value per capita for Thailand and the control group, using clustering by target nation. Log GNI per capita (Labor Cost) is used in place of log GDP per capita.

| VARIABLES               | (1)<br>All            | (2)<br>Domestic         | (3)<br>Cross Border      | (4)<br>Cross<br>Border<br>Within SE | (5)<br>Outside SE       |
|-------------------------|-----------------------|-------------------------|--------------------------|-------------------------------------|-------------------------|
| Interim                 | 82.500***<br>(4.297)  | 63.919***<br>(7.790)    | 34.391***<br>(2.733)     | -16.910<br>(10.604)                 | 48.933***<br>(8.951)    |
| Post                    | 86.651***<br>(6.369)  | 77.299***<br>(10.631)   | 24.205***<br>(1.313)     | 8.769***<br>(2.817)                 | 32.170***<br>(9.693)    |
| Lib                     | -27.356<br>(17.390)   | -158.623***<br>(31.208) | 121.352***<br>(26.562)   | 86.148<br>(85.914)                  | 73.326***<br>(15.159)   |
| Interim*Lib             | -23.629<br>(32.651)   | -4.867<br>(26.506)      | 23.354<br>(20.072)       | 32.398***<br>(10.658)               | 31.148<br>(34.894)      |
| Post*Lib                | -24.831<br>(34.274)   | 14.686<br>(38.294)      | 2.547<br>(11.589)        | -3.146<br>(6.055)                   | 11.451<br>(22.762)      |
| Exchange Rate<br>Return | 68.557<br>(134.916)   | -36.262<br>(119.086)    | 30.652<br>(82.799)       | -48.945<br>(104.658)                | 31.558<br>(21.043)      |
| Market Return           | -24.108<br>(59.335)   | 5.301<br>(19.625)       | -65.346<br>(68.325)      | -28.990*<br>(15.643)                | -70.312<br>(90.913)     |
| Market to Book<br>Ratio | 9.224<br>(12.241)     | 13.056<br>(11.832)      | 4.295<br>(2.688)         | -8.795<br>(17.823)                  | 13.397<br>(17.851)      |
| log GNI per<br>Capita   | 21.041<br>(22.092)    | -29.022***<br>(3.852)   | 73.243***<br>(18.854)    | 42.342<br>(34.509)                  | 56.353***<br>(20.322)   |
| Constant                | -159.439<br>(192.660) | 193.077***<br>(58.685)  | -571.184***<br>(155.719) | -333.191<br>(248.121)               | -479.262**<br>(200.396) |
| Sigma                   | 156.653**<br>(72.637) | 145.606**<br>(62.871)   | 63.194**<br>(27.124)     | 39.236*<br>(20.964)                 | 66.183**<br>(26.781)    |
| Observations            | 312                   | 312                     | 312                      | 312                                 | 312                     |
| Pseudo R2               | 0.0096                | 0.0109                  | 0.0191                   | 0.0162                              | 0.0237                  |

Robust standard errors in  
parentheses

\*\*\* p<0.01, \*\* p<0.05, \*  
p<0.1

## Appendix 5

### Interaction Terms Between Variables of Interest and Control Variables

**Table 1**

The following regression tests combined returns for all Southeast Asian countries.

| VARIABLES                  | (1)                 | (2)                  | (3)                 | (4)                          | (5)                 |
|----------------------------|---------------------|----------------------|---------------------|------------------------------|---------------------|
|                            | All                 | Domestic             | Cross<br>Border     | Cross<br>Border<br>Within SE | Outside<br>SE       |
| Interim                    | 0.099***<br>(0.018) | -0.006<br>(0.038)    | 0.179**<br>(0.051)  | 0.130<br>(0.258)             | 0.077<br>(0.152)    |
| Post                       | 0.027<br>(0.014)    | -0.021<br>(0.024)    | -0.254<br>(0.251)   | -1.302*<br>(0.545)           | -0.501*<br>(0.212)  |
| Lib                        | 0.093***<br>(0.019) | 0.044<br>(0.025)     | 0.112*<br>(0.046)   | 0.333**<br>(0.114)           | -0.054<br>(0.030)   |
| Interim*Lib                | -0.057*<br>(0.024)  | 0.022<br>(0.018)     | -0.054<br>(0.035)   | -0.284<br>(0.270)            | 0.051<br>(0.046)    |
| Post*Lib                   | -0.037<br>(0.023)   | -0.014<br>(0.021)    | 0.105<br>(0.075)    | 0.539**<br>(0.165)           | 0.290**<br>(0.100)  |
| Acquirer Size              | -0.000<br>(0.000)   | -0.000<br>(0.000)    | -0.000**<br>(0.000) | 0.000<br>(0.000)             | -0.000**<br>(0.000) |
| Acquirer Leverage          | 0.010**<br>(0.003)  | 0.020<br>(0.018)     | 0.069**<br>(0.020)  | -0.827<br>(1.192)            | 0.056<br>(0.042)    |
| Acquirer Tobin's q         | 0.047**<br>(0.012)  | 0.052**<br>(0.013)   | 0.032<br>(0.025)    | 0.116<br>(0.146)             | 0.016<br>(0.096)    |
| Free Cash Flow             | 0.108<br>(0.097)    | 0.391<br>(0.307)     | 0.166*<br>(0.074)   | -1.504<br>(3.644)            | 0.047<br>(0.072)    |
| Relative Value             | -0.047<br>(0.023)   | -0.055***<br>(0.009) | -0.030<br>(0.037)   | -0.255<br>(0.285)            | 0.237**<br>(0.078)  |
| Mixed                      | -0.149<br>(0.149)   | -0.047**<br>(0.014)  |                     | -58.087<br>(63.405)          | 0.142<br>(0.156)    |
| All Equity                 | 0.002<br>(0.024)    | -0.038<br>(0.029)    | 0.074*<br>(0.029)   | -0.073<br>(0.097)            | 0.105<br>(0.067)    |
| Interim*Acquirer Size      | -0.000<br>(0.000)   | 0.000<br>(0.000)     | -0.000<br>(0.000)   | -0.000<br>(0.000)            | -0.000<br>(0.000)   |
| Interim*Acquirer Leverage  | -0.001<br>(0.008)   | -0.009<br>(0.013)    | -0.025<br>(0.021)   | 0.126<br>(0.117)             | -0.019<br>(0.032)   |
| Interim*Acquirer Tobin's q | -0.030<br>(0.017)   | -0.035<br>(0.021)    | -0.018<br>(0.025)   | 0.211<br>(0.123)             | -0.004<br>(0.096)   |
| Interim*Free Cash Flow     | -0.109<br>(0.111)   | -0.371<br>(0.309)    | -0.156<br>(0.107)   | -0.369<br>(2.278)            | -0.171<br>(0.108)   |
| Interim*Relative Value     | 0.020<br>(0.013)    | 0.028*<br>(0.010)    | -0.016<br>(0.026)   | 2.509<br>(2.714)             | -0.078<br>(0.071)   |

|                         |                     |                     |                     |                      |                     |
|-------------------------|---------------------|---------------------|---------------------|----------------------|---------------------|
| Interim*Mixed           | 0.096<br>(0.148)    |                     | 1.703<br>(1.704)    |                      |                     |
| Interim*All Equity      | 0.018<br>(0.031)    | 0.048<br>(0.050)    | -0.046<br>(0.036)   | -0.501***<br>(0.108) | -0.069<br>(0.074)   |
| Post*Acquirer Size      | 0.000<br>(0.000)    | 0.000<br>(0.000)    | -0.000<br>(0.000)   | 0.000<br>(0.000)     | -0.000<br>(0.000)   |
| Post*Acquirer Leverage  | -0.004<br>(0.007)   | -0.011<br>(0.016)   | 0.058<br>(0.075)    | 0.200<br>(0.197)     | 0.067<br>(0.044)    |
| Post*Acquirer Tobin's q | 0.001<br>(0.001)    | 0.001<br>(0.000)    | 0.131<br>(0.111)    | 0.318***<br>(0.034)  | 0.171*<br>(0.074)   |
| Post*Free Cash Flow     | -0.013<br>(0.150)   | -0.281<br>(0.350)   | -0.128<br>(0.131)   | 1.040<br>(2.181)     | 0.048<br>(0.571)    |
| Post*Relative Value     | 0.055<br>(0.027)    | 0.045***<br>(0.005) | -0.040<br>(0.099)   | 3.358<br>(3.086)     | 0.508<br>(0.330)    |
| Post*Mixed              | -0.046<br>(0.039)   | 0.047<br>(0.029)    | 1.517<br>(1.666)    |                      | -0.198<br>(0.155)   |
| Post*All Equity         | 0.027<br>(0.037)    | 0.050<br>(0.031)    | 0.072<br>(0.065)    | 0.046<br>(0.073)     | 0.127<br>(0.093)    |
| Lib*Acquirer Size       | 0.000<br>(0.000)    | -0.000<br>(0.000)   | 0.000***<br>(0.000) | -0.000<br>(0.000)    | 0.000**<br>(0.000)  |
| Lib*Acquirer Leverage   | -0.013**<br>(0.004) | -0.013<br>(0.011)   | -0.065**<br>(0.018) | 0.913<br>(1.159)     | -0.045<br>(0.027)   |
| Lib*Acquirer Tobin's q  | -0.048**<br>(0.012) | -0.053**<br>(0.013) | -0.025<br>(0.029)   | -0.167**<br>(0.056)  | -0.007<br>(0.032)   |
| Lib*Free Cash Flow      | -0.027<br>(0.022)   | -0.003<br>(0.011)   | -0.115*<br>(0.052)  | 0.202<br>(1.550)     | 0.046<br>(0.031)    |
| Lib*Relative Value      | -0.006<br>(0.015)   | -0.000<br>(0.008)   | -0.055<br>(0.063)   | -2.734<br>(2.924)    | -0.270**<br>(0.063) |
| Lib*Mixed               | 0.187<br>(0.137)    | 0.041<br>(0.023)    | -1.571<br>(1.659)   |                      |                     |
| Lib*All Equity          | 0.017<br>(0.013)    | 0.028<br>(0.017)    | -0.052*<br>(0.024)  | 0.123<br>(0.113)     | -0.073**<br>(0.026) |
| Constant                | -0.056**<br>(0.013) | 0.021<br>(0.026)    | -0.132*<br>(0.056)  | -0.067<br>(0.475)    | -0.008<br>(0.149)   |
| Observations            | 425                 | 275                 | 150                 | 42                   | 108                 |
| R-squared               | 0.122               | 0.169               | 0.243               | 0.742                | 0.339               |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \*

p<0.1

**Table 2**

The following regression tests acquirer returns for Southeast Asia.

| VARIABLES                  | (1)                 | (2)                | (3)                 | (4)                          | (5)                  |
|----------------------------|---------------------|--------------------|---------------------|------------------------------|----------------------|
|                            | All                 | Domestic           | Cross<br>Border     | Cross<br>Border<br>Within SE | Outside<br>SE        |
| Interim                    | 0.006<br>(0.006)    | -0.015<br>(0.012)  | 0.006<br>(0.011)    | 0.081*<br>(0.039)            | -0.011<br>(0.007)    |
| Post                       | 0.016***<br>(0.005) | 0.008<br>(0.004)   | 0.014<br>(0.018)    | 0.074<br>(0.046)             | -0.002<br>(0.015)    |
| Lib                        | -0.001<br>(0.007)   | -0.010<br>(0.011)  | -0.002<br>(0.015)   | 0.060<br>(0.044)             | -0.013<br>(0.011)    |
| Interim*Lib                | -0.007<br>(0.008)   | 0.009<br>(0.017)   | -0.008<br>(0.008)   | -0.024<br>(0.046)            | -0.002<br>(0.012)    |
| Post*Lib                   | -0.002<br>(0.006)   | 0.007<br>(0.010)   | -0.013<br>(0.012)   | -0.058<br>(0.041)            | 0.004<br>(0.010)     |
| Acquirer Size              | 0.000**<br>(0.000)  | -0.000<br>(0.000)  | 0.000<br>(0.000)    | 0.000<br>(0.000)             | 0.000***<br>(0.000)  |
| Acquirer Leverage          | -0.004<br>(0.003)   | 0.005<br>(0.008)   | -0.005<br>(0.003)   | -0.028<br>(0.025)            | -0.006**<br>(0.002)  |
| Acquirer Tobin's q         | -0.002<br>(0.001)   | -0.005<br>(0.003)  | -0.005<br>(0.003)   | 0.010*<br>(0.005)            | -0.004<br>(0.004)    |
| Free Cash Flow             | -0.021<br>(0.021)   | -0.021<br>(0.041)  | -0.019<br>(0.018)   | -0.026<br>(0.053)            | -0.042**<br>(0.018)  |
| Relative Value             | 0.006*<br>(0.003)   | 0.007*<br>(0.003)  | -0.010<br>(0.008)   | 0.002<br>(0.011)             | -0.075***<br>(0.019) |
| Mixed                      | 0.025***<br>(0.008) | 0.032**<br>(0.008) | 0.005<br>(0.027)    | 0.042<br>(0.058)             | 0.000<br>(0.026)     |
| All Equity                 | 0.011<br>(0.009)    | 0.009<br>(0.012)   | 0.015<br>(0.017)    | 0.060*<br>(0.029)            | -0.005<br>(0.028)    |
| Interim*Acquirer Size      | -0.000<br>(0.000)   | 0.000<br>(0.000)   | -0.000<br>(0.000)   | -0.000<br>(0.000)            | -0.000<br>(0.000)    |
| Interim*Acquirer Leverage  | 0.001<br>(0.004)    | -0.003<br>(0.007)  | 0.002<br>(0.003)    | 0.011<br>(0.022)             | 0.001<br>(0.004)     |
| Interim*Acquirer Tobin's q | 0.000<br>(0.001)    | 0.010<br>(0.008)   | 0.002<br>(0.003)    | -0.009***<br>(0.002)         | 0.005<br>(0.004)     |
| Interim*Free Cash Flow     | 0.034<br>(0.023)    | 0.021<br>(0.043)   | -0.008<br>(0.052)   | -0.180*<br>(0.081)           | 0.000<br>(0.034)     |
| Interim*Relative Value     | 0.010<br>(0.011)    | 0.007<br>(0.009)   | 0.086***<br>(0.025) | 0.106***<br>(0.032)          | 0.051<br>(0.071)     |
| Interim*Mixed              | -0.005              | -0.005             | -0.004              |                              | -0.012               |

|                         |          |          |          |           |           |
|-------------------------|----------|----------|----------|-----------|-----------|
|                         | (0.017)  | (0.016)  | (0.032)  |           | (0.029)   |
| Interim*All Equity      | -0.014   | -0.019   | -0.008   | -0.093**  | 0.016     |
|                         | (0.012)  | (0.019)  | (0.025)  | (0.036)   | (0.037)   |
| Post*Acquirer Size      | -0.000** | 0.000    | -0.000   | -0.000    | -0.000*** |
|                         | (0.000)  | (0.000)  | (0.000)  | (0.000)   | (0.000)   |
| Post*Acquirer Leverage  | 0.000    | -0.004   | 0.003    | -0.001    | 0.009*    |
|                         | (0.003)  | (0.008)  | (0.007)  | (0.023)   | (0.005)   |
| Post*Acquirer Tobin's q | -0.000   | -0.001   | 0.006    | 0.004     | 0.002     |
|                         | (0.000)  | (0.000)  | (0.004)  | (0.003)   | (0.007)   |
| Post*Free Cash Flow     | 0.025    | 0.009    | 0.040*   | 0.039     | 0.058***  |
|                         | (0.022)  | (0.042)  | (0.020)  | (0.073)   | (0.015)   |
| Post*Relative Value     | -0.004   | -0.006   | 0.014*   | 0.006     | 0.047***  |
|                         | (0.003)  | (0.003)  | (0.006)  | (0.012)   | (0.013)   |
| Post*Mixed              | -0.014   | -0.025   | 0.008    | -0.040    | 0.051     |
|                         | (0.010)  | (0.014)  | (0.035)  | (0.055)   | (0.031)   |
| Post*All Equity         | -0.016*  | -0.014   | -0.023** | -0.040    | -0.020    |
|                         | (0.008)  | (0.013)  | (0.010)  | (0.032)   | (0.026)   |
| Lib*Acquirer Size       | -0.000** | -0.000   | -0.000   | -0.000    | -0.000*** |
|                         | (0.000)  | (0.000)  | (0.000)  | (0.000)   | (0.000)   |
| Lib*Acquirer Leverage   | 0.003*   | -0.001   | 0.002    | 0.016     | 0.003     |
|                         | (0.002)  | (0.003)  | (0.005)  | (0.020)   | (0.002)   |
| Lib*Acquirer Tobin's q  | 0.002    | 0.006*   | 0.003    | -0.009*   | -0.000    |
|                         | (0.001)  | (0.003)  | (0.003)  | (0.005)   | (0.001)   |
| Lib*Free Cash Flow      | -0.004   | 0.016**  | -0.008   | -0.079**  | 0.033***  |
|                         | (0.005)  | (0.004)  | (0.028)  | (0.034)   | (0.007)   |
| Lib*Relative Value      | -0.000   | -0.001   | 0.051**  | -0.057*** | 0.119***  |
|                         | (0.002)  | (0.002)  | (0.020)  | (0.011)   | (0.013)   |
| Lib*Mixed               | -0.017** | -0.013** | -0.015   | -0.012    | -0.019*   |
|                         | (0.007)  | (0.005)  | (0.015)  | (0.038)   | (0.009)   |
| Lib*All Equity          | 0.001    | -0.003   | 0.012    | -0.015    | 0.016***  |
|                         | (0.007)  | (0.011)  | (0.008)  | (0.011)   | (0.004)   |
| Constant                | 0.006    | 0.017**  | 0.002    | -0.058    | 0.018     |
|                         | (0.005)  | (0.004)  | (0.016)  | (0.047)   | (0.010)   |
| Observations            | 2,123    | 1,539    | 584      | 214       | 370       |
| R-squared               | 0.014    | 0.024    | 0.196    | 0.398     | 0.304     |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 3**

The following regression tests combined returns for all Southeast Asian countries, using clustering by target nation.

| VARIABLES                  | (1)                 | (2)                  | (3)                  | (4)                          | (5)                  |
|----------------------------|---------------------|----------------------|----------------------|------------------------------|----------------------|
|                            | All                 | Domestic             | Cross<br>Border      | Cross<br>Border<br>Within SE | Outside<br>SE        |
| Interim                    | 0.111***<br>(0.019) | -0.006<br>(0.049)    | 0.291**<br>(0.075)   | -0.765<br>(0.837)            | 0.174<br>(0.160)     |
| Post                       | 0.040*<br>(0.017)   | -0.015<br>(0.030)    | -0.184<br>(0.146)    | -0.275<br>(1.677)            | -0.382<br>(0.264)    |
| Lib                        | 0.082**<br>(0.028)  | 0.037<br>(0.045)     | 0.116*<br>(0.050)    | -1.109**<br>(0.396)          | -0.038<br>(0.041)    |
| Interim*Lib                | -0.043<br>(0.033)   | 0.042<br>(0.050)     | -0.049<br>(0.035)    | 0.229***<br>(0.037)          | 0.048<br>(0.058)     |
| Post*Lib                   | -0.033<br>(0.031)   | -0.014<br>(0.035)    | 0.089<br>(0.059)     | 0.396<br>(0.875)             | 0.374**<br>(0.107)   |
| Acquirer Size              | -0.000<br>(0.000)   | -0.000*<br>(0.000)   | -0.000***<br>(0.000) | -0.000<br>(0.000)            | -0.000***<br>(0.000) |
| Acquirer Leverage          | 0.012**<br>(0.004)  | 0.051**<br>(0.015)   | 0.109***<br>(0.019)  | -1.911<br>(1.837)            | 0.085<br>(0.045)     |
| Acquirer Tobin's q         | 0.048**<br>(0.012)  | 0.053**<br>(0.013)   | 0.068*<br>(0.026)    | -0.373<br>(0.439)            | 0.069<br>(0.092)     |
| Free Cash Flow             | 0.109<br>(0.098)    | 0.506<br>(0.561)     | 0.241***<br>(0.044)  | -0.039<br>(2.648)            | 0.101<br>(0.081)     |
| Relative Value             | -0.065**<br>(0.021) | -0.066***<br>(0.010) | -0.054<br>(0.029)    | 0.447<br>(0.685)             | 0.257**<br>(0.076)   |
| Mixed                      | -0.063<br>(0.175)   | 0.039<br>(0.056)     |                      |                              | -0.151<br>(0.107)    |
| All Equity                 | 0.013<br>(0.031)    | -0.039<br>(0.042)    | 0.100*<br>(0.039)    | 0.049<br>(0.247)             | 0.119<br>(0.076)     |
| Interim*Acquirer Size      | -0.000<br>(0.000)   | 0.000*<br>(0.000)    | 0.000<br>(0.000)     | -0.000***<br>(0.000)         | -0.000<br>(0.000)    |
| Interim*Acquirer Leverage  | -0.007<br>(0.009)   | -0.042**<br>(0.011)  | -0.055**<br>(0.017)  | 0.823**<br>(0.242)           | -0.039<br>(0.037)    |
| Interim*Acquirer Tobin's q | -0.033<br>(0.017)   | -0.036<br>(0.021)    | -0.054<br>(0.030)    | 0.297<br>(0.380)             | -0.057<br>(0.092)    |
| Interim*Free Cash Flow     | -0.114<br>(0.113)   | -0.488<br>(0.562)    | -0.273***<br>(0.054) | -1.150<br>(1.080)            | -0.235<br>(0.118)    |
| Interim*Relative Value     | 0.034*<br>(0.015)   | 0.039**<br>(0.010)   | -0.031<br>(0.050)    | 3.729<br>(4.787)             | -0.100<br>(0.079)    |

|                         |                     |                     |                     |                      |                     |
|-------------------------|---------------------|---------------------|---------------------|----------------------|---------------------|
| Interim*Mixed           | 0.011<br>(0.172)    | -0.085<br>(0.046)   | 4.935**<br>(1.448)  |                      | 0.288<br>(0.137)    |
| Interim*All Equity      | 0.009<br>(0.042)    | 0.054<br>(0.070)    | -0.081<br>(0.048)   | -0.203<br>(0.295)    | -0.089<br>(0.080)   |
| Post*Acquirer Size      | 0.000<br>(0.000)    | 0.000*<br>(0.000)   | 0.000<br>(0.000)    | 0.000<br>(0.000)     | 0.000<br>(0.000)    |
| Post*Acquirer Leverage  | -0.008<br>(0.008)   | -0.040**<br>(0.011) | 0.018<br>(0.041)    | -0.110<br>(0.242)    | 0.019<br>(0.053)    |
| Post*Acquirer Tobin's q | 0.001<br>(0.001)    | 0.001<br>(0.001)    | 0.114<br>(0.076)    | -0.149<br>(0.380)    | 0.097<br>(0.083)    |
| Post*Free Cash Flow     | -0.018<br>(0.150)   | -0.395<br>(0.609)   | 0.138<br>(0.171)    | 0.298<br>(1.080)     | -0.501<br>(0.645)   |
| Post*Relative Value     | 0.073**<br>(0.026)  | 0.059***<br>(0.008) | -0.187**<br>(0.054) | 3.559<br>(4.787)     | 0.632<br>(0.349)    |
| Post*Mixed              | -0.132*<br>(0.060)  | -0.006<br>(0.046)   | 4.809**<br>(1.494)  | -76.197<br>(103.450) |                     |
| Post*All Equity         | 0.005<br>(0.037)    | 0.036<br>(0.048)    | 0.059<br>(0.031)    | -0.084<br>(0.295)    | 0.150<br>(0.121)    |
| Lib*Acquirer Size       | 0.000<br>(0.000)    | -0.000<br>(0.000)   | 0.000***<br>(0.000) | 0.000<br>(0.000)     | 0.000***<br>(0.000) |
| Lib*Acquirer Leverage   | -0.010*<br>(0.004)  | -0.013<br>(0.013)   | -0.076**<br>(0.018) | 1.916<br>(1.600)     | -0.055<br>(0.028)   |
| Lib*Acquirer Tobin's q  | -0.050**<br>(0.012) | -0.055**<br>(0.014) | -0.030<br>(0.027)   | 0.360***<br>(0.059)  | -0.012<br>(0.036)   |
| Lib*Free Cash Flow      | -0.023<br>(0.022)   | -0.004<br>(0.013)   | -0.078<br>(0.040)   | 0.152<br>(1.569)     | 0.050<br>(0.038)    |
| Lib*Relative Value      | -0.005<br>(0.013)   | -0.004<br>(0.008)   | -0.011<br>(0.052)   | -4.175<br>(5.472)    | -0.274**<br>(0.067) |
| Lib*Mixed               | 0.183<br>(0.141)    |                     | -4.812**<br>(1.467) |                      |                     |
| Lib*All Equity          | 0.026<br>(0.015)    | 0.040<br>(0.022)    | -0.047<br>(0.028)   | 0.123*<br>(0.047)    | -0.069*<br>(0.032)  |
| Constant                | -0.064**<br>(0.016) | 0.020<br>(0.035)    | -0.239**<br>(0.062) | 1.117<br>(1.198)     | -0.106<br>(0.159)   |
| Observations            | 353                 | 220                 | 133                 | 33                   | 100                 |
| R-squared               | 0.151               | 0.217               | 0.296               | 0.960                | 0.372               |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1



**Table 4**

The following regression tests acquirer returns for Southeast Asia using clustering by target nation.

| VARIABLES                  | (1)                 | (2)                 | (3)                 | (4)                          | (5)                  |
|----------------------------|---------------------|---------------------|---------------------|------------------------------|----------------------|
|                            | All                 | Domestic            | Cross<br>Border     | Cross<br>Border<br>Within SE | Outside<br>SE        |
| Interim                    | -0.005<br>(0.006)   | -0.017<br>(0.012)   | 0.009<br>(0.012)    | 0.093*<br>(0.044)            | -0.009<br>(0.009)    |
| Post                       | 0.012**<br>(0.005)  | 0.004<br>(0.005)    | 0.018<br>(0.018)    | 0.078<br>(0.045)             | -0.001<br>(0.015)    |
| Lib                        | -0.012<br>(0.008)   | -0.022*<br>(0.009)  | 0.003<br>(0.015)    | 0.064<br>(0.046)             | -0.012<br>(0.011)    |
| Interim*Lib                | 0.004<br>(0.010)    | 0.029<br>(0.020)    | -0.009<br>(0.011)   | -0.035<br>(0.052)            | -0.002<br>(0.013)    |
| Post*Lib                   | 0.005<br>(0.008)    | 0.021<br>(0.012)    | -0.011<br>(0.013)   | -0.063<br>(0.044)            | 0.004<br>(0.012)     |
| Acquirer Size              | 0.000**<br>(0.000)  | 0.000**<br>(0.000)  | 0.000**<br>(0.000)  | 0.000<br>(0.000)             | 0.000***<br>(0.000)  |
| Acquirer Leverage          | -0.006**<br>(0.002) | -0.012<br>(0.006)   | -0.006*<br>(0.003)  | -0.034**<br>(0.011)          | -0.006*<br>(0.003)   |
| Acquirer Tobin's q         | -0.007**<br>(0.003) | -0.007*<br>(0.003)  | -0.006<br>(0.004)   | 0.009<br>(0.007)             | -0.005<br>(0.006)    |
| Free Cash Flow             | -0.005<br>(0.016)   | 0.016<br>(0.022)    | -0.006<br>(0.014)   | -0.017<br>(0.054)            | -0.045*<br>(0.020)   |
| Relative Value             | -0.003<br>(0.009)   | 0.012<br>(0.008)    | -0.007<br>(0.007)   | 0.006<br>(0.008)             | -0.076***<br>(0.020) |
| Mixed                      | 0.030***<br>(0.007) | 0.025<br>(0.014)    | 0.028**<br>(0.012)  | 0.009<br>(0.011)             | 0.016<br>(0.018)     |
| All Equity                 | 0.018**<br>(0.007)  | 0.023<br>(0.019)    | 0.023<br>(0.015)    | 0.074**<br>(0.027)           | -0.004<br>(0.031)    |
| Interim*Acquirer Size      | -0.000<br>(0.000)   | -0.000**<br>(0.000) | -0.000<br>(0.000)   | -0.000<br>(0.000)            | -0.000<br>(0.000)    |
| Interim*Acquirer Leverage  | 0.003<br>(0.003)    | 0.013<br>(0.007)    | 0.000<br>(0.004)    | 0.004<br>(0.017)             | 0.001<br>(0.005)     |
| Interim*Acquirer Tobin's q | 0.009*<br>(0.004)   | 0.013<br>(0.007)    | 0.004<br>(0.004)    | -0.010<br>(0.005)            | 0.006<br>(0.005)     |
| Interim*Free Cash Flow     | 0.021<br>(0.015)    | -0.011<br>(0.024)   | -0.006<br>(0.055)   | -0.205**<br>(0.084)          | 0.006<br>(0.039)     |
| Interim*Relative Value     | 0.022<br>(0.013)    | 0.013<br>(0.008)    | 0.089***<br>(0.026) | 0.092**<br>(0.031)           | 0.073<br>(0.072)     |

|                         |           |          |           |          |           |
|-------------------------|-----------|----------|-----------|----------|-----------|
| Interim*Mixed           | -0.030*   | -0.030   | -0.039*   | 0.058    | -0.038**  |
|                         | (0.014)   | (0.021)  | (0.018)   | (0.068)  | (0.014)   |
| Interim*All Equity      | -0.027*** | -0.039   | -0.021    | -0.099** | 0.008     |
|                         | (0.007)   | (0.027)  | (0.021)   | (0.041)  | (0.038)   |
| Post*Acquirer Size      | -0.000**  | -0.000** | -0.000**  | 0.000    | -0.000*** |
|                         | (0.000)   | (0.000)  | (0.000)   | (0.000)  | (0.000)   |
| Post*Acquirer Leverage  | 0.003     | 0.012    | 0.006     | 0.009    | 0.009     |
|                         | (0.003)   | (0.007)  | (0.007)   | (0.010)  | (0.005)   |
| Post*Acquirer Tobin's q | 0.001***  | 0.001    | 0.005     | 0.005    | 0.000     |
|                         | (0.000)   | (0.001)  | (0.005)   | (0.005)  | (0.008)   |
| Post*Free Cash Flow     | 0.007     | -0.033   | 0.025     | 0.030    | 0.062***  |
|                         | (0.019)   | (0.023)  | (0.016)   | (0.080)  | (0.018)   |
| Post*Relative Value     | 0.005     | -0.011   | 0.011*    | 0.001    | 0.052***  |
|                         | (0.009)   | (0.008)  | (0.005)   | (0.009)  | (0.014)   |
| Post*Mixed              | -0.006    | -0.004   | -0.019    |          | 0.034     |
|                         | (0.014)   | (0.022)  | (0.029)   |          | (0.023)   |
| Post*All Equity         | -0.021**  | -0.026   | -0.028**  | -0.059*  | -0.014    |
|                         | (0.009)   | (0.021)  | (0.010)   | (0.027)  | (0.033)   |
| Lib*Acquirer Size       | -0.000    | -0.000   | -0.000*** | -0.000*  | -0.000**  |
|                         | (0.000)   | (0.000)  | (0.000)   | (0.000)  | (0.000)   |
| Lib*Acquirer Leverage   | 0.003     | 0.000    | 0.003     | 0.029    | 0.002     |
|                         | (0.002)   | (0.001)  | (0.004)   | (0.018)  | (0.003)   |
| Lib*Acquirer Tobin's q  | 0.006*    | 0.006*   | 0.003     | -0.009   | 0.000     |
|                         | (0.003)   | (0.002)  | (0.004)   | (0.005)  | (0.003)   |
| Lib*Free Cash Flow      | -0.014*   | 0.013    | -0.027    | -0.083*  | 0.029***  |
|                         | (0.006)   | (0.010)  | (0.026)   | (0.039)  | (0.006)   |
| Lib*Relative Value      | 0.004     | -0.011   | 0.059***  | -0.063   | 0.119***  |
|                         | (0.008)   | (0.007)  | (0.017)   | (0.045)  | (0.016)   |
| Lib*Mixed               | -0.005    | 0.009    | -0.008    | -0.027   | -0.011    |
|                         | (0.008)   | (0.012)  | (0.017)   | (0.029)  | (0.009)   |
| Lib*All Equity          | 0.008     | 0.002    | 0.008     | -0.018   | 0.015**   |
|                         | (0.008)   | (0.017)  | (0.010)   | (0.011)  | (0.005)   |
| Constant                | 0.012*    | 0.020*** | -0.001    | -0.063   | 0.017     |
|                         | (0.006)   | (0.004)  | (0.015)   | (0.048)  | (0.010)   |
| Observations            | 1,493     | 982      | 511       | 178      | 333       |
| R-squared               | 0.032     | 0.044    | 0.229     | 0.420    | 0.327     |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 5**

The following regression tests combined returns for Indonesia and the control group.

| VARIABLES                  | (1)                 | (2)                  | (3)                 | (4)                   |
|----------------------------|---------------------|----------------------|---------------------|-----------------------|
|                            | All                 | Domestic             | Cross<br>Border     | Outside SE            |
| Interim                    | 0.022<br>(0.057)    | 0.063***<br>(0.000)  | -0.210**<br>(0.007) | 4.103***<br>(0.000)   |
| Post                       | -0.116<br>(0.054)   | 0.001***<br>(0.000)  | -0.763<br>(0.619)   | 4.263***<br>(0.000)   |
| Lib                        | 0.071<br>(0.016)    |                      | -0.090<br>(0.121)   | 2.767***<br>(0.000)   |
| Interim*Lib                | 0.132*<br>(0.014)   |                      | 0.241**<br>(0.016)  | -0.367***<br>(0.000)  |
| Post*Lib                   | 0.106*<br>(0.015)   | -0.119***<br>(0.000) | 0.184<br>(0.118)    | 1.428***<br>(0.000)   |
| Acquirer Size              | 0.000<br>(0.000)    | -0.000***<br>(0.000) | -0.000<br>(0.000)   | 0.000***<br>(0.000)   |
| Acquirer Leverage          | 0.002<br>(0.006)    | 0.074***<br>(0.000)  | -0.080<br>(0.102)   | 1.001***<br>(0.000)   |
| Acquirer Tobin's q         | -0.024<br>(0.039)   | 0.039***<br>(0.000)  | -0.132<br>(0.051)   | 1.907***<br>(0.000)   |
| Free Cash Flow             | -0.059<br>(0.279)   | 0.366***<br>(0.000)  | 0.137<br>(0.379)    | -0.964***<br>(0.000)  |
| Relative Value             | 0.032<br>(0.055)    | 0.079***<br>(0.000)  | 0.211<br>(0.175)    | 14.514***<br>(0.000)  |
| Mixed                      | 0.945**<br>(0.026)  | -0.036***<br>(0.000) | -4.097<br>(3.909)   | 0.328***<br>(0.000)   |
| All Equity                 | -0.041*<br>(0.003)  | -0.041***<br>(0.000) | 0.017<br>(0.105)    | 0.337***<br>(0.000)   |
| Interim*Acquirer Size      | -0.000<br>(0.000)   | 0.000***<br>(0.000)  | -0.000<br>(0.000)   | -0.000***<br>(0.000)  |
| Interim*Acquirer Leverage  | -0.008<br>(0.016)   | -0.094***<br>(0.000) | 0.145<br>(0.149)    | -0.913***<br>(0.000)  |
| Interim*Acquirer Tobin's q | 0.032<br>(0.043)    | -0.029***<br>(0.000) | 0.152<br>(0.053)    | -1.888***<br>(0.000)  |
| Interim*Free Cash Flow     | 0.064<br>(0.304)    | -0.385***<br>(0.000) | -0.181<br>(0.342)   | 0.675***<br>(0.000)   |
| Interim*Relative Value     | -0.069<br>(0.043)   | -0.108***<br>(0.000) | -0.208<br>(0.220)   | -14.400***<br>(0.000) |
| Interim*Mixed              | -0.993**<br>(0.055) |                      |                     |                       |

|                         |                    |                      |                    |                       |
|-------------------------|--------------------|----------------------|--------------------|-----------------------|
| Interim*All Equity      | 0.077<br>(0.044)   | 0.096***<br>(0.000)  | 0.018<br>(0.124)   | -0.287***<br>(0.000)  |
| Post*Acquirer Size      | 0.000<br>(0.000)   | 0.000***<br>(0.000)  | -0.000<br>(0.000)  | -0.000***<br>(0.000)  |
| Post*Acquirer Leverage  | 0.057<br>(0.044)   | 0.060***<br>(0.000)  | 0.312<br>(0.399)   | -1.174***<br>(0.000)  |
| Post*Acquirer Tobin's q | 0.096<br>(0.032)   | 0.036***<br>(0.000)  | 0.291<br>(0.208)   | -1.931***<br>(0.000)  |
| Post*Free Cash Flow     | -0.001<br>(0.101)  | -0.489***<br>(0.000) | 1.447<br>(2.411)   | 0.329***<br>(0.000)   |
| Post*Relative Value     | -0.015<br>(0.132)  | -0.144***<br>(0.000) | 0.016<br>(0.015)   | -14.644***<br>(0.000) |
| Post*Mixed              | -1.310<br>(1.435)  |                      |                    |                       |
| Post*All Equity         | 0.041<br>(0.088)   | -0.054***<br>(0.000) | 0.116<br>(0.059)   | -0.370***<br>(0.000)  |
| Lib*Acquirer Size       | -0.000<br>(0.000)  | -0.000***<br>(0.000) | 0.000<br>(0.000)   | -0.000***<br>(0.000)  |
| Lib*Acquirer Leverage   | -0.083*<br>(0.007) | 0.220***<br>(0.000)  | -0.073<br>(0.053)  | -0.553***<br>(0.000)  |
| Lib*Acquirer Tobin's q  | -0.023<br>(0.009)  | 0.040***<br>(0.000)  | 0.103<br>(0.091)   | -1.305***<br>(0.000)  |
| Lib*Free Cash Flow      | -0.224<br>(0.050)  |                      | -0.217<br>(0.100)  | -0.884***<br>(0.000)  |
| Lib*Relative Value      | -0.274<br>(0.052)  | -0.136***<br>(0.000) | -1.312<br>(0.367)  | -5.609***<br>(0.000)  |
| Lib*Mixed               | 0.008<br>(0.002)   |                      | 4.138<br>(3.905)   |                       |
| Lib*All Equity          | 0.073*<br>(0.011)  | -0.219***<br>(0.000) | -0.039<br>(0.068)  | -0.033***<br>(0.000)  |
| Constant                | 0.040<br>(0.032)   | -0.013***<br>(0.000) | 0.236**<br>(0.018) | -4.058***<br>(0.000)  |
| Observations            | 135                | 65                   | 70                 | 51                    |
| R-squared               | 0.403              | 0.643                | 0.403              | 0.785                 |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 6**

The following regression tests combined returns for the Philippines and the control group.

| VARIABLES                  | (1)                  | (2)                 | (3)                  | (4)                  |
|----------------------------|----------------------|---------------------|----------------------|----------------------|
|                            | All                  | Domestic            | Cross<br>Border      | Outside SE           |
| Interim                    | -0.031<br>(0.067)    | -0.148<br>(0.086)   | 0.214***<br>(0.002)  | 0.174<br>(0.064)     |
| Post                       | -0.092***<br>(0.001) | -0.240<br>(0.157)   | 0.115<br>(0.155)     | 0.276<br>(0.139)     |
| Lib                        | -0.079*<br>(0.020)   | -0.143<br>(0.103)   | 0.141***<br>(0.001)  | -0.367***<br>(0.025) |
| Interim*Lib                | 0.041<br>(0.022)     | -0.070<br>(0.021)   | 0.056<br>(0.055)     | 0.273**<br>(0.030)   |
| Post*Lib                   | -0.045<br>(0.028)    | -0.200<br>(0.086)   | 0.020<br>(0.031)     | 0.040<br>(0.059)     |
| Acquirer Size              | -0.000<br>(0.000)    | 0.000<br>(0.000)    | -0.000<br>(0.000)    | 0.000<br>(0.000)     |
| Acquirer Leverage          | 0.008<br>(0.014)     | -0.077<br>(0.030)   | 0.230***<br>(0.004)  | 0.208**<br>(0.030)   |
| Acquirer Tobin's q         | 0.012<br>(0.011)     | -0.186<br>(0.135)   | 0.111***<br>(0.003)  | 0.170*<br>(0.044)    |
| Free Cash Flow             | 0.159<br>(0.081)     | 0.073<br>(0.021)    | -0.439***<br>(0.037) | -0.558**<br>(0.093)  |
| Relative Value             | -0.098<br>(0.044)    | -0.072<br>(0.048)   | -0.253***<br>(0.007) | -0.034<br>(0.188)    |
| Mixed                      | 0.107<br>(0.291)     | -0.045**<br>(0.003) |                      |                      |
| All Equity                 | 0.020<br>(0.007)     | 0.036<br>(0.009)    | 0.042***<br>(0.002)  | 0.098**<br>(0.022)   |
| Interim*Acquirer Size      | -0.000<br>(0.000)    | -0.000*<br>(0.000)  | 0.000***<br>(0.000)  | 0.000***<br>(0.000)  |
| Interim*Acquirer Leverage  | 0.027<br>(0.068)     | 0.080*<br>(0.008)   | -0.465***<br>(0.004) | -0.491***<br>(0.030) |
| Interim*Acquirer Tobin's q | 0.003<br>(0.016)     | 0.197<br>(0.133)    | -0.110***<br>(0.003) | -0.166*<br>(0.044)   |
| Interim*Free Cash Flow     | -0.167<br>(0.086)    | -0.070<br>(0.035)   | 0.486***<br>(0.037)  | 0.716**<br>(0.093)   |
| Interim*Relative Value     | 0.072<br>(0.051)     | 0.045<br>(0.046)    | 0.446***<br>(0.007)  | 0.219<br>(0.188)     |
| Interim*Mixed              | -0.153<br>(0.314)    |                     |                      |                      |

|                         |                     |                    |                      |                      |
|-------------------------|---------------------|--------------------|----------------------|----------------------|
| Interim*All Equity      | 0.036<br>(0.020)    | 0.015<br>(0.015)   | 0.093***<br>(0.002)  | 0.080*<br>(0.022)    |
| Post*Acquirer Size      | 0.000<br>(0.000)    | -0.000*<br>(0.000) | 0.000<br>(0.000)     | 0.000<br>(0.000)     |
| Post*Acquirer Leverage  | 0.018<br>(0.029)    | 0.147**<br>(0.005) | -0.216<br>(0.124)    | -0.343**<br>(0.062)  |
| Post*Acquirer Tobin's q | 0.031*<br>(0.010)   | 0.229<br>(0.136)   | -0.094**<br>(0.012)  | -0.147<br>(0.084)    |
| Post*Free Cash Flow     | 0.341<br>(0.406)    | 0.386<br>(0.690)   | 0.497<br>(0.370)     | 0.943<br>(0.522)     |
| Post*Relative Value     | 0.092<br>(0.060)    | 0.079<br>(0.092)   | 0.277<br>(0.235)     | -0.189<br>(0.381)    |
| Post*All Equity         | -0.014*<br>(0.004)  | -0.017<br>(0.013)  | 0.004<br>(0.054)     | -0.171**<br>(0.019)  |
| Lib*Acquirer Size       | 0.000<br>(0.000)    | -0.000<br>(0.000)  | -0.000<br>(0.000)    | -0.000**<br>(0.000)  |
| Lib*Acquirer Leverage   | 0.036<br>(0.020)    | 0.120<br>(0.038)   | -0.194**<br>(0.035)  | 0.222***<br>(0.009)  |
| Lib*Acquirer Tobin's q  | 0.033***<br>(0.003) | 0.220<br>(0.136)   | -0.077*<br>(0.021)   | 0.212**<br>(0.030)   |
| Lib*Free Cash Flow      | -0.152<br>(0.175)   | -0.019<br>(0.117)  | 0.501***<br>(0.016)  | -0.183*<br>(0.045)   |
| Lib*Relative Value      | 0.060<br>(0.039)    | 0.022<br>(0.046)   | 0.076<br>(0.114)     | -0.663*<br>(0.195)   |
| Lib*All Equity          | -0.025<br>(0.019)   | 0.020<br>(0.029)   | -0.037<br>(0.046)    | -0.122***<br>(0.004) |
| Post*Mixed              |                     |                    | -0.422<br>(4.291)    |                      |
| Constant                | 0.033<br>(0.025)    | 0.175<br>(0.110)   | -0.189***<br>(0.002) | -0.191*<br>(0.064)   |
| Observations            | 155                 | 92                 | 63                   | 48                   |
| R-squared               | 0.717               | 0.820              | 0.498                | 0.728                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 7**

The following regression tests combined returns for Malaysia and the control group.

| VARIABLES                  | (1)<br>All          | (2)<br>Domestic     | (3)<br>Cross<br>Border | (4)<br>Outside SE     |
|----------------------------|---------------------|---------------------|------------------------|-----------------------|
| Interim                    | 0.121<br>(0.039)    | 0.035<br>(0.033)    | 0.313*<br>(0.046)      | -10.824***<br>(0.000) |
| Post                       | 0.018<br>(0.014)    | -0.049**<br>(0.002) | 0.280<br>(0.116)       | -10.730***<br>(0.000) |
| Lib                        | 0.108*<br>(0.015)   | 0.027**<br>(0.002)  | 0.312**<br>(0.006)     | -12.144***<br>(0.000) |
| Interim*Lib                | -0.084**<br>(0.002) | 0.006<br>(0.031)    | -0.151*<br>(0.014)     | 7.373***<br>(0.000)   |
| Post*Lib                   | -0.045**<br>(0.003) | 0.011<br>(0.023)    | 0.011<br>(0.033)       | 9.248***<br>(0.000)   |
| Acquirer Size              | -0.000<br>(0.000)   | 0.000<br>(0.000)    | 0.000<br>(0.000)       | 0.000***<br>(0.000)   |
| Acquirer Leverage          | 0.024*<br>(0.003)   | -0.006<br>(0.059)   | 0.190**<br>(0.014)     | -4.256***<br>(0.000)  |
| Acquirer Tobin's q         | 0.058*<br>(0.009)   | 0.067*<br>(0.008)   | 0.119**<br>(0.009)     | -1.803***<br>(0.000)  |
| Free Cash Flow             | 0.484<br>(0.143)    | 0.902**<br>(0.047)  | -0.304<br>(0.179)      | -0.288***<br>(0.000)  |
| Relative Value             | -0.109<br>(0.044)   | -0.062<br>(0.015)   | -0.191***<br>(0.003)   | 0.113***<br>(0.000)   |
| Mixed                      | 0.636**<br>(0.033)  | -0.027<br>(0.005)   |                        |                       |
| All Equity                 | -0.007<br>(0.013)   | -0.046<br>(0.008)   | -0.017<br>(0.007)      | 0.049***<br>(0.000)   |
| Interim*Acquirer Size      | 0.000*<br>(0.000)   | -0.000<br>(0.000)   | -0.000<br>(0.000)      | -0.000***<br>(0.000)  |
| Interim*Acquirer Leverage  | -0.034**<br>(0.002) | -0.014<br>(0.047)   | -0.135*<br>(0.017)     | 4.344***<br>(0.000)   |
| Interim*Acquirer Tobin's q | -0.049<br>(0.008)   | -0.059*<br>(0.006)  | -0.097*<br>(0.011)     | 1.822***<br>(0.000)   |
| Interim*Free Cash Flow     | -0.503<br>(0.156)   | -0.918**<br>(0.050) | 0.252<br>(0.190)       |                       |
| Interim*Relative Value     | 0.074<br>(0.047)    | 0.031<br>(0.012)    | 0.176**<br>(0.006)     |                       |
| Interim*Mixed              | -0.682**<br>(0.048) | -0.029<br>(0.028)   |                        |                       |
| Interim*All Equity         | 0.044<br>(0.037)    | 0.062<br>(0.047)    | 0.068<br>(0.011)       |                       |

|                         |                     |                     |                     |                      |
|-------------------------|---------------------|---------------------|---------------------|----------------------|
| Post*Acquirer Size      | 0.000<br>(0.000)    | -0.000<br>(0.000)   | -0.000<br>(0.000)   | -0.000***<br>(0.000) |
| Post*Acquirer Leverage  | 0.022<br>(0.006)    | 0.053***<br>(0.000) | -0.199<br>(0.134)   | 4.102***<br>(0.000)  |
| Post*Acquirer Tobin's q | 0.005<br>(0.014)    | -0.001<br>(0.000)   | -0.128<br>(0.029)   | 1.811***<br>(0.000)  |
| Post*Free Cash Flow     | -0.470<br>(0.193)   | -0.842*<br>(0.089)  | 0.322<br>(0.115)    | -0.077***<br>(0.000) |
| Post*Relative Value     | 0.073<br>(0.044)    | 0.030<br>(0.019)    | 0.310<br>(0.474)    | -0.244***<br>(0.000) |
| Post*All Equity         | -0.005<br>(0.031)   | 0.027<br>(0.050)    | 0.035<br>(0.047)    | -0.099***<br>(0.000) |
| Lib*Acquirer Size       | 0.000<br>(0.000)    | -0.000<br>(0.000)   | 0.000**<br>(0.000)  | -0.000***<br>(0.000) |
| Lib*Acquirer Leverage   | -0.023*<br>(0.002)  | -0.006<br>(0.036)   | -0.182**<br>(0.009) | 4.196***<br>(0.000)  |
| Lib*Acquirer Tobin's q  | -0.060*<br>(0.008)  | -0.069*<br>(0.008)  | -0.117**<br>(0.004) | 1.959***<br>(0.000)  |
| Lib*Free Cash Flow      | 0.010<br>(0.018)    | -0.027<br>(0.036)   | 0.018<br>(0.005)    | -0.834***<br>(0.000) |
| Lib*Relative Value      | 0.028<br>(0.006)    | 0.017<br>(0.009)    | 0.043<br>(0.015)    | 28.663***<br>(0.001) |
| Lib*Mixed               | -0.627**<br>(0.045) |                     |                     |                      |
| Lib*AllEquity           | 0.025<br>(0.012)    | 0.040<br>(0.016)    | -0.094<br>(0.036)   | -0.732***<br>(0.000) |
| Post*Mixed              |                     |                     | -2.277<br>(9.084)   |                      |
| Constant                | -0.059<br>(0.029)   | 0.033*<br>(0.005)   | -0.294*<br>(0.039)  | 10.869***<br>(0.000) |
| Observations            | 231                 | 168                 | 63                  | 44                   |
| R-squared               | 0.196               | 0.233               | 0.378               | 0.497                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1



**Table 8**

The following regression tests combined returns for Thailand and the control group.

| VARIABLES                  | (1)<br>All          | (2)<br>Domestic      | (3)<br>Cross<br>Border | (4)<br>Outside SE   |
|----------------------------|---------------------|----------------------|------------------------|---------------------|
| Interim                    | 0.063<br>(0.081)    | 0.122<br>(0.033)     | 0.031<br>(0.038)       | 0.175<br>(0.089)    |
| Post                       | 0.008<br>(0.078)    | 0.089**<br>(0.003)   | 0.044<br>(0.016)       | -0.061<br>(0.039)   |
| Lib                        | 0.077<br>(0.034)    | 0.034<br>(0.018)     | 0.131***<br>(0.001)    | 0.289*<br>(0.044)   |
| Interim*Lib                | -0.052<br>(0.024)   | 0.017<br>(0.039)     | -0.045<br>(0.060)      | -0.285**<br>(0.020) |
| Post*Lib                   | -0.020<br>(0.022)   | -0.008<br>(0.002)    | 0.161**<br>(0.004)     |                     |
| Acquirer Size              | 0.000<br>(0.000)    | -0.000<br>(0.000)    | 0.000<br>(0.000)       | 0.000<br>(0.000)    |
| Acquirer Leverage          | 0.006<br>(0.005)    | 0.053<br>(0.015)     | 0.089<br>(0.019)       | 0.144*<br>(0.016)   |
| Acquirer Tobin's q         | 0.039<br>(0.057)    | 0.120***<br>(0.002)  | -0.006*<br>(0.001)     | -0.093*<br>(0.013)  |
| Free Cash Flow             | -0.002<br>(0.094)   | 0.138<br>(0.033)     | -0.261**<br>(0.020)    | -0.476<br>(0.306)   |
| Relative Value             | -0.139<br>(0.115)   | 0.036**<br>(0.002)   | 0.014<br>(0.032)       | 0.858<br>(0.445)    |
| Mixed                      | -0.032**<br>(0.001) | -0.048*<br>(0.006)   | -6.203<br>(2.248)      |                     |
| All Equity                 | -0.011<br>(0.054)   | -0.009<br>(0.038)    | -0.054<br>(0.047)      | -0.271<br>(0.325)   |
| Interim*Acquirer Size      | -0.000<br>(0.000)   | 0.000**<br>(0.000)   | -0.000<br>(0.000)      | 0.000<br>(0.000)    |
| Interim*Acquirer Leverage  | -0.002<br>(0.000)   | -0.052<br>(0.010)    | -0.001<br>(0.010)      | -0.069<br>(0.036)   |
| Interim*Acquirer Tobin's q | -0.026<br>(0.055)   | -0.109***<br>(0.000) | 0.030*<br>(0.004)      | 0.104<br>(0.017)    |
| Interim*Free Cash Flow     | -0.015<br>(0.106)   | -0.138<br>(0.030)    | 0.049<br>(0.080)       | 0.139<br>(0.298)    |
| Interim*Relative Value     | 0.107<br>(0.107)    | -0.063*<br>(0.008)   | -0.145<br>(0.153)      | -0.311<br>(0.496)   |
| Interim*Mixed              | 0.330**<br>(0.016)  |                      | 0.489*<br>(0.043)      |                     |

|                         |                    |                      |                   |                     |
|-------------------------|--------------------|----------------------|-------------------|---------------------|
| Interim*All Equity      | 0.057<br>(0.074)   | 0.023<br>(0.081)     | 0.135<br>(0.062)  | 0.366<br>(0.326)    |
| Post*Acquirer Size      | 0.000<br>(0.000)   | 0.000<br>(0.000)     | -0.000<br>(0.000) | -0.000<br>(0.000)   |
| Post*Acquirer Leverage  | -0.007<br>(0.001)  | -0.053<br>(0.011)    | -0.058<br>(0.104) | -0.038<br>(0.068)   |
| Post*Acquirer Tobin's q | 0.021<br>(0.064)   | -0.054**<br>(0.002)  | -0.032<br>(0.067) | 0.123*<br>(0.014)   |
| Post*Free Cash Flow     | 0.098<br>(0.049)   | -0.023<br>(0.040)    | 0.059<br>(0.193)  | -0.387<br>(0.303)   |
| Post*Relative Value     | 0.138<br>(0.115)   | -0.063<br>(0.038)    | 0.309<br>(0.148)  | -0.525<br>(0.496)   |
| Post*All Equity         | 0.012<br>(0.044)   | 0.003<br>(0.020)     | 0.090<br>(0.041)  | 0.472<br>(0.252)    |
| Lib*Acquirer Size       | -0.000<br>(0.000)  | -0.000<br>(0.000)    | -0.000<br>(0.000) | -0.000<br>(0.000)   |
| Lib*Acquirer Leverage   | -0.008<br>(0.004)  | -0.005<br>(0.005)    | -0.087<br>(0.020) | -0.057<br>(0.026)   |
| Lib*Acquirer Tobin's q  | -0.060*<br>(0.007) | -0.066***<br>(0.000) | -0.058<br>(0.012) | -0.014<br>(0.004)   |
| Lib*Free Cash Flow      | -0.021<br>(0.008)  | -0.000<br>(0.027)    | 0.119<br>(0.112)  | 0.268**<br>(0.011)  |
| Lib*Relative Value      | 0.115<br>(0.027)   | 0.157<br>(0.048)     | 0.062<br>(0.104)  | -0.500*<br>(0.054)  |
| Lib*Mixed               | -0.023<br>(0.011)  | 0.028<br>(0.012)     | 5.982<br>(2.256)  | 0.269**<br>(0.021)  |
| Lib*All Equity          | 0.015*<br>(0.002)  | 0.031<br>(0.010)     | -0.062<br>(0.024) | -0.103**<br>(0.008) |
| Post*Mixed              |                    |                      |                   | -0.401*<br>(0.058)  |
| Constant                | -0.022<br>(0.077)  | -0.090*<br>(0.013)   | -0.036<br>(0.027) | -0.158<br>(0.066)   |
| Observations            | 207                | 126                  | 81                | 62                  |
| R-squared               | 0.327              | 0.425                | 0.432             | 0.554               |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 9**

The following regression tests combined returns for Indonesia and the control group, with bank stocks taken out of the sample for Indonesia.

| VARIABLES                  | (1)<br>All         | (2)<br>Domestic      | (3)<br>Cross<br>Border | (4)<br>Outside SE     |
|----------------------------|--------------------|----------------------|------------------------|-----------------------|
| Interim                    | 0.044<br>(0.113)   | 0.063***<br>(0.000)  | 0.604<br>(0.221)       | 4.097***<br>(0.000)   |
| Post                       | -0.054<br>(0.070)  | 0.001***<br>(0.000)  | -0.741<br>(0.559)      | 283.267***<br>(0.000) |
| Lib                        | 0.001<br>(0.018)   |                      | 0.285<br>(0.339)       | 2.764***<br>(0.000)   |
| Interim*Lib                | 0.176*<br>(0.015)  |                      | 0.103<br>(0.063)       | -0.365***<br>(0.000)  |
| Post*Lib                   | 0.115<br>(0.034)   | -0.119***<br>(0.000) | 0.030<br>(0.068)       | 151.411***<br>(0.000) |
| Acquirer Size              | 0.000<br>(0.000)   | -0.000***<br>(0.000) | -0.000<br>(0.000)      | 0.000***<br>(0.000)   |
| Acquirer Leverage          | 0.002<br>(0.002)   | 0.074***<br>(0.000)  | 0.290**<br>(0.013)     | 0.998***<br>(0.000)   |
| Acquirer Tobin's q         | -0.027<br>(0.046)  | 0.039***<br>(0.000)  | 0.252<br>(0.130)       | 1.905***<br>(0.000)   |
| Free Cash Flow             | -0.138<br>(0.308)  | 0.366***<br>(0.000)  | -0.188<br>(0.481)      | -0.960***<br>(0.000)  |
| Relative Value             | 0.065<br>(0.026)   | 0.079***<br>(0.000)  | -0.401<br>(0.246)      | 14.509***<br>(0.000)  |
| Mixed                      | 0.653<br>(0.137)   | -0.036***<br>(0.000) | 0.103<br>(0.062)       | 0.331***<br>(0.000)   |
| All Equity                 | -0.013<br>(0.054)  | -0.041***<br>(0.000) | 0.033<br>(0.042)       | 0.334***<br>(0.000)   |
| Interim*Acquirer Size      | -0.000<br>(0.000)  | 0.000***<br>(0.000)  | -0.000<br>(0.000)      | -0.000***<br>(0.000)  |
| Interim*Acquirer Leverage  | -0.007<br>(0.013)  | -0.094***<br>(0.000) | -0.208<br>(0.058)      | -0.910***<br>(0.000)  |
| Interim*Acquirer Tobin's q | 0.035<br>(0.050)   | -0.029***<br>(0.000) | -0.228<br>(0.123)      | -1.886***<br>(0.000)  |
| Interim*Free Cash Flow     | 0.136<br>(0.318)   | -0.385***<br>(0.000) | 0.083<br>(0.582)       | 0.671***<br>(0.000)   |
| Interim*Relative Value     | -0.101*<br>(0.014) | -0.108***<br>(0.000) | 0.371<br>(0.217)       | -14.396***<br>(0.000) |
| Interim*Mixed              | -0.701             |                      |                        |                       |

|                         |                     |                      |                     |                          |
|-------------------------|---------------------|----------------------|---------------------|--------------------------|
|                         | (0.169)             |                      |                     |                          |
| Interim*All Equity      | 0.048<br>(0.104)    | 0.096***<br>(0.000)  | 0.002<br>(0.069)    | -0.284***<br>(0.000)     |
| Post*Acquirer Size      | -0.000<br>(0.000)   | 0.000***<br>(0.000)  | 0.000<br>(0.000)    | -0.025***<br>(0.000)     |
| Post*Acquirer Leverage  | 0.022<br>(0.050)    | 0.060***<br>(0.000)  | 0.125<br>(0.266)    | -81.184***<br>(0.000)    |
| Post*Acquirer Tobin's q | 0.098<br>(0.044)    | 0.036***<br>(0.000)  | 0.274<br>(0.176)    | -140.798***<br>(0.000)   |
| Post*Free Cash Flow     | 0.104<br>(0.132)    | -0.489***<br>(0.000) | 4.470<br>(1.962)    | -1,161.988***<br>(0.000) |
| Post*Relative Value     | -0.077<br>(0.066)   | -0.144***<br>(0.000) | 0.311<br>(0.170)    | -13.417***<br>(0.000)    |
| Post*Mixed              | -0.462<br>(0.860)   |                      | 2.283<br>(1.804)    |                          |
| Post*All Equity         | -0.013<br>(0.002)   | -0.054***<br>(0.000) | -0.071<br>(0.029)   | 70.723***<br>(0.000)     |
| Lib*Acquirer Size       | -0.000<br>(0.000)   | -0.000***<br>(0.000) | 0.000<br>(0.000)    | -0.000***<br>(0.000)     |
| Lib*Acquirer Leverage   | -0.079*<br>(0.011)  | 0.220***<br>(0.000)  | -0.114<br>(0.102)   | -0.551***<br>(0.000)     |
| Lib*Acquirer Tobin's q  | -0.017<br>(0.011)   | 0.040***<br>(0.000)  | -0.113<br>(0.199)   | -1.304***<br>(0.000)     |
| Lib*Free Cash Flow      | -0.186<br>(0.033)   |                      | -0.205**<br>(0.007) | -0.883***<br>(0.000)     |
| Lib*Relative Value      | -0.219**<br>(0.008) | -0.136***<br>(0.000) | -1.974<br>(0.741)   | -5.630***<br>(0.000)     |
| Lib*Mixed               | 0.006<br>(0.003)    |                      |                     |                          |
| Lib*All Equity          | 0.080<br>(0.019)    | -0.219***<br>(0.000) | 0.016<br>(0.009)    | -0.031***<br>(0.000)     |
| Constant                | 0.018<br>(0.086)    | -0.013***<br>(0.000) | -0.583<br>(0.234)   | -4.052***<br>(0.000)     |
| Observations            | 129                 | 65                   | 64                  | 49                       |
| R-squared               | 0.433               | 0.643                | 0.514               | 0.783                    |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 10**

The following regression tests combined returns for Malaysia and the control group, allowing for only manufacturing stocks in Malaysia.

| VARIABLES                  | (1)<br>All          | (2)<br>Domestic   | (3)<br>Cross<br>Border | (4)<br>Outside<br>SE |
|----------------------------|---------------------|-------------------|------------------------|----------------------|
| Interim                    | 0.105<br>(0.120)    | -0.013<br>(0.085) | 2.876***<br>(0.000)    | -0.107***<br>(0.000) |
| Post                       | -0.068<br>(0.020)   | -0.185<br>(0.236) | 3.290***<br>(0.000)    |                      |
| Lib                        | 0.064<br>(0.078)    | -0.035<br>(0.109) | -1.539***<br>(0.000)   |                      |
| Interim*Lib                | -0.061**<br>(0.002) | 0.127<br>(0.026)  | -11.186***<br>(0.000)  |                      |
| Post*Lib                   | -0.032<br>(0.014)   | 0.105*<br>(0.010) | 0.166***<br>(0.000)    | 0.310***<br>(0.000)  |
| Acquirer Size              | -0.000<br>(0.000)   | 0.000<br>(0.000)  | -0.000***<br>(0.000)   | 0.000***<br>(0.000)  |
| Acquirer Leverage          | 0.023<br>(0.018)    | -0.019<br>(0.101) | 0.596***<br>(0.000)    | 0.024***<br>(0.000)  |
| Acquirer Tobin's q         | 0.042<br>(0.063)    | 0.119<br>(0.076)  | 1.582***<br>(0.000)    | 0.002***<br>(0.000)  |
| Free Cash Flow             | 0.773<br>(0.496)    | 2.191<br>(0.541)  | 6.186***<br>(0.000)    | -0.288***<br>(0.000) |
| Relative Value             | -0.158<br>(0.139)   | -0.190<br>(0.374) | -3.129***<br>(0.000)   | -0.131***<br>(0.000) |
| Mixed                      | 0.026<br>(0.008)    | -0.059<br>(0.042) | 3.673***<br>(0.000)    |                      |
| All Equity                 | 0.021<br>(0.053)    | -0.037<br>(0.031) | -0.385***<br>(0.000)   |                      |
| Interim*Acquirer Size      | 0.000<br>(0.000)    | -0.000<br>(0.000) | 0.000***<br>(0.000)    | -0.000***<br>(0.000) |
| Interim*Acquirer Leverage  | -0.039<br>(0.028)   | -0.009<br>(0.087) | -0.545***<br>(0.000)   | 0.064***<br>(0.000)  |
| Interim*Acquirer Tobin's q | -0.034<br>(0.067)   | -0.112<br>(0.071) | -1.560***<br>(0.000)   | 0.017***<br>(0.000)  |
| Interim*Free Cash Flow     | -0.805<br>(0.534)   | -2.223<br>(0.551) | -6.241***<br>(0.000)   |                      |
| Interim*Relative Value     | 0.130<br>(0.144)    | 0.160<br>(0.373)  | 3.119***<br>(0.000)    | 0.244***<br>(0.000)  |
| Interim*Mixed              | -0.072              |                   |                        |                      |

|                         |           |         |           |           |
|-------------------------|-----------|---------|-----------|-----------|
|                         | (0.026)   |         |           |           |
| Interim*All Equity      | 0.019     | 0.057   | 0.433***  | 0.049***  |
|                         | (0.080)   | (0.093) | (0.000)   | (0.000)   |
| Post*Acquirer Size      | 0.000     | -0.000  | -0.000*** | -0.000*** |
|                         | (0.000)   | (0.000) | (0.000)   | (0.000)   |
| Post*Acquirer Leverage  | 0.110     | 0.276   | -0.840*** | -0.182*** |
|                         | (0.097)   | (0.234) | (0.000)   | (0.000)   |
| Post*Acquirer Tobin's q | 0.032     | -0.038  | -1.713*** |           |
|                         | (0.056)   | (0.083) | (0.000)   |           |
| Post*Free Cash Flow     | -0.886    | -2.308  | -7.687*** | -0.129*** |
|                         | (0.612)   | (0.516) | (0.000)   | (0.000)   |
| Post*Relative Value     | 0.153     | 0.154   | 2.925***  |           |
|                         | (0.150)   | (0.383) | (0.000)   |           |
| Post*Mixed              | 0.041     |         |           |           |
|                         | (0.167)   |         |           |           |
| Post*All Equity         | -0.030    | -0.030  | 0.391***  | -0.046*** |
|                         | (0.011)   | (0.028) | (0.000)   | (0.000)   |
| Lib*Acquirer Size       | -0.000*** | 0.000   | 0.000***  | 0.000***  |
|                         | (0.000)   | (0.000) | (0.000)   | (0.000)   |
| Lib*Acquirer Leverage   | 0.001     | -0.045  | 0.586***  | -0.057*** |
|                         | (0.013)   | (0.019) | (0.000)   | (0.000)   |
| Lib*Acquirer Tobin's q  | -0.045    | -0.122  | 0.292***  | -0.102*** |
|                         | (0.063)   | (0.076) | (0.000)   | (0.000)   |
| Lib*Free Cash Flow      | 0.075     | -0.028  | 2.729***  |           |
|                         | (0.014)   | (0.024) | (0.000)   |           |
| Lib*Relative Value      | 0.003     | 0.003   |           |           |
|                         | (0.012)   | (0.012) |           |           |
| Lib*All Equity          | 0.035     | 0.056   | 0.626***  | -0.087*** |
|                         | (0.023)   | (0.011) | (0.000)   | (0.000)   |
| Lib*Mixed               |           | 0.026   |           |           |
|                         |           | (0.077) |           |           |
| Constant                | -0.034    | 0.090   | -2.853*** | 0.152***  |
|                         | (0.087)   | (0.134) | (0.000)   | (0.000)   |
| Observations            | 165       | 113     | 52        | 38        |
| R-squared               | 0.307     | 0.480   | 0.394     | 0.474     |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 11**

The following regression tests combined returns for all Southeast Asian countries using clustering by Acquirer Nation.

| VARIABLES                  | (1)                  | (2)                  | (3)                 | (4)                    | (5)                  |
|----------------------------|----------------------|----------------------|---------------------|------------------------|----------------------|
|                            | All                  | Domestic             | Cross Border        | Cross Border Within SE | Outside SE           |
| Interim                    | 0.099**<br>(0.042)   | -0.006<br>(0.038)    | 0.179***<br>(0.059) | 0.130<br>(0.181)       | 0.077<br>(0.114)     |
| Post                       | 0.027<br>(0.035)     | -0.021<br>(0.024)    | -0.254<br>(0.154)   | -1.302*<br>(0.488)     | -0.501**<br>(0.224)  |
| Lib                        | 0.093**<br>(0.043)   | 0.044<br>(0.025)     | 0.112<br>(0.101)    | 0.333<br>(0.274)       | -0.054<br>(0.082)    |
| Interim*Lib                | -0.057<br>(0.043)    | 0.022<br>(0.018)     | -0.054<br>(0.043)   | -0.284<br>(0.330)      | 0.051<br>(0.046)     |
| Post*Lib                   | -0.037<br>(0.044)    | -0.014<br>(0.021)    | 0.105<br>(0.084)    | 0.539**<br>(0.166)     | 0.290**<br>(0.127)   |
| Acquirer Size              | -0.000<br>(0.000)    | -0.000<br>(0.000)    | -0.000<br>(0.000)   | 0.000<br>(0.000)       | -0.000***<br>(0.000) |
| Acquirer Leverage          | 0.010<br>(0.007)     | 0.020<br>(0.018)     | 0.069*<br>(0.036)   | -0.827<br>(0.491)      | 0.056*<br>(0.032)    |
| Acquirer Tobin's q         | 0.047***<br>(0.012)  | 0.052**<br>(0.013)   | 0.032<br>(0.034)    | 0.116<br>(0.116)       | 0.016<br>(0.069)     |
| Free Cash Flow             | 0.108<br>(0.132)     | 0.391<br>(0.307)     | 0.166<br>(0.142)    | -1.504<br>(3.709)      | 0.047<br>(0.080)     |
| Relative Value             | -0.047***<br>(0.013) | -0.055***<br>(0.009) | -0.030<br>(0.094)   | -0.255<br>(0.323)      | 0.237*<br>(0.137)    |
| Mixed                      | -0.149<br>(0.140)    | -0.047**<br>(0.014)  |                     | -58.087*<br>(18.448)   | 0.142<br>(0.139)     |
| All Equity                 | 0.002<br>(0.029)     | -0.038<br>(0.029)    | 0.074*<br>(0.040)   | -0.073<br>(0.087)      | 0.105*<br>(0.054)    |
| Interim*Acquirer Size      | -0.000<br>(0.000)    | 0.000<br>(0.000)     | -0.000<br>(0.000)   | -0.000<br>(0.000)      | -0.000<br>(0.000)    |
| Interim*Acquirer Leverage  | -0.001<br>(0.006)    | -0.009<br>(0.013)    | -0.025<br>(0.020)   | 0.126<br>(0.172)       | -0.019<br>(0.033)    |
| Interim*Acquirer Tobin's q | -0.030*<br>(0.017)   | -0.035<br>(0.021)    | -0.018<br>(0.026)   | 0.211<br>(0.108)       | -0.004<br>(0.069)    |
| Interim*Free Cash Flow     | -0.109<br>(0.127)    | -0.371<br>(0.309)    | -0.156**<br>(0.070) | -0.369<br>(3.193)      | -0.171***<br>(0.053) |
| Interim*Relative Value     | 0.020**<br>(0.007)   | 0.028*<br>(0.010)    | -0.016<br>(0.070)   | 2.509*<br>(0.859)      | -0.078<br>(0.068)    |

|                            |                      |                     |                    |                      |                     |
|----------------------------|----------------------|---------------------|--------------------|----------------------|---------------------|
| Interim*Mixed              | 0.096<br>(0.144)     |                     | 1.703<br>(5.506)   |                      |                     |
| Interim*All Equity         | 0.018<br>(0.041)     | 0.048<br>(0.050)    | -0.046<br>(0.043)  | -0.501***<br>(0.081) | -0.069**<br>(0.025) |
| Post*Acquirer Size         | 0.000<br>(0.000)     | 0.000<br>(0.000)    | -0.000<br>(0.000)  | 0.000<br>(0.000)     | -0.000<br>(0.000)   |
| Post*Acquirer<br>Leverage  | -0.004<br>(0.005)    | -0.011<br>(0.016)   | 0.058<br>(0.036)   | 0.200<br>(0.185)     | 0.067<br>(0.061)    |
| Post*Acquirer Tobin's<br>q | 0.001<br>(0.001)     | 0.001<br>(0.000)    | 0.131*<br>(0.073)  | 0.318<br>(0.219)     | 0.171<br>(0.126)    |
| Post*Free Cash Flow        | -0.013<br>(0.143)    | -0.281<br>(0.350)   | -0.128<br>(0.125)  | 1.040<br>(3.229)     | 0.048<br>(0.935)    |
| Post*Relative Value        | 0.055***<br>(0.014)  | 0.045***<br>(0.005) | -0.040<br>(0.305)  | 3.358**<br>(0.864)   | 0.508*<br>(0.272)   |
| Post*Mixed                 | -0.046<br>(0.048)    | 0.047<br>(0.029)    | 1.517<br>(5.507)   |                      | -0.198<br>(0.271)   |
| Post*All Equity            | 0.027<br>(0.021)     | 0.050<br>(0.031)    | 0.072*<br>(0.040)  | 0.046<br>(0.080)     | 0.127<br>(0.104)    |
| Lib*Acquirer Size          | 0.000<br>(0.000)     | -0.000<br>(0.000)   | 0.000*<br>(0.000)  | -0.000<br>(0.000)    | 0.000***<br>(0.000) |
| Lib*Acquirer Leverage      | -0.013<br>(0.009)    | -0.013<br>(0.011)   | -0.065*<br>(0.036) | 0.913<br>(0.485)     | -0.045**<br>(0.020) |
| Lib*Acquirer Tobin's q     | -0.048***<br>(0.013) | -0.053**<br>(0.013) | -0.025<br>(0.039)  | -0.167***<br>(0.013) | -0.007<br>(0.040)   |
| Lib*Free Cash Flow         | -0.027<br>(0.038)    | -0.003<br>(0.011)   | -0.115<br>(0.142)  | 0.202<br>(0.698)     | 0.046<br>(0.068)    |
| Lib*Relative Value         | -0.006<br>(0.011)    | -0.000<br>(0.008)   | -0.055<br>(0.125)  | -2.734*<br>(0.975)   | -0.270*<br>(0.139)  |
| Lib*Mixed                  | 0.187<br>(0.127)     | 0.041<br>(0.023)    | -1.571<br>(5.499)  |                      |                     |
| Lib*All Equity             | 0.017<br>(0.020)     | 0.028<br>(0.017)    | -0.052<br>(0.045)  | 0.123***<br>(0.007)  | -0.073<br>(0.058)   |
| Constant                   | -0.056<br>(0.045)    | 0.021<br>(0.026)    | -0.132<br>(0.081)  | -0.067<br>(0.235)    | -0.008<br>(0.124)   |
| Observations               | 425                  | 275                 | 150                | 42                   | 108                 |
| R-squared                  | 0.122                | 0.169               | 0.243              | 0.742                | 0.339               |

Robust standard errors in  
parentheses

\*\*\* p<0.01, \*\* p<0.05,

\* p<0.1



**Table 12**

The following regression tests acquirer returns for Southeast Asia using clustering by Acquirer Nation.

| VARIABLES                  | (1)                | (2)                | (3)                | (4)                          | (5)                  |
|----------------------------|--------------------|--------------------|--------------------|------------------------------|----------------------|
|                            | All                | Domestic           | Cross<br>Border    | Cross<br>Border<br>Within SE | Outside<br>SE        |
| Interim                    | 0.006<br>(0.010)   | -0.015<br>(0.012)  | 0.006<br>(0.014)   | 0.081<br>(0.054)             | -0.011<br>(0.013)    |
| Post                       | 0.016<br>(0.010)   | 0.008<br>(0.004)   | 0.014<br>(0.021)   | 0.074<br>(0.066)             | -0.002<br>(0.020)    |
| Lib                        | -0.001<br>(0.013)  | -0.010<br>(0.011)  | -0.002<br>(0.018)  | 0.060<br>(0.057)             | -0.013<br>(0.015)    |
| Interim*Lib                | -0.007<br>(0.014)  | 0.009<br>(0.017)   | -0.008<br>(0.015)  | -0.024<br>(0.046)            | -0.002<br>(0.018)    |
| Post*Lib                   | -0.002<br>(0.011)  | 0.007<br>(0.010)   | -0.013<br>(0.016)  | -0.058<br>(0.041)            | 0.004<br>(0.011)     |
| Acquirer Size              | 0.000**<br>(0.000) | -0.000<br>(0.000)  | 0.000**<br>(0.000) | 0.000<br>(0.000)             | 0.000***<br>(0.000)  |
| Acquirer Leverage          | -0.004<br>(0.003)  | 0.005<br>(0.008)   | -0.005*<br>(0.003) | -0.028<br>(0.032)            | -0.006**<br>(0.003)  |
| Acquirer Tobin's q         | -0.002<br>(0.001)  | -0.005<br>(0.003)  | -0.005<br>(0.005)  | 0.010<br>(0.007)             | -0.004<br>(0.005)    |
| Free Cash Flow             | -0.021<br>(0.017)  | -0.021<br>(0.041)  | -0.019<br>(0.025)  | -0.026<br>(0.042)            | -0.042<br>(0.029)    |
| Relative Value             | 0.006*<br>(0.003)  | 0.007*<br>(0.003)  | -0.010<br>(0.009)  | 0.002<br>(0.012)             | -0.075***<br>(0.014) |
| Mixed                      | 0.025<br>(0.016)   | 0.032**<br>(0.008) | 0.005<br>(0.026)   | 0.042<br>(0.085)             | 0.000<br>(0.030)     |
| All Equity                 | 0.011<br>(0.010)   | 0.009<br>(0.012)   | 0.015<br>(0.024)   | 0.060<br>(0.047)             | -0.005<br>(0.031)    |
| Interim*Acquirer Size      | -0.000<br>(0.000)  | 0.000<br>(0.000)   | -0.000<br>(0.000)  | -0.000<br>(0.000)            | -0.000<br>(0.000)    |
| Interim*Acquirer Leverage  | 0.001<br>(0.004)   | -0.003<br>(0.007)  | 0.002<br>(0.005)   | 0.011<br>(0.019)             | 0.001<br>(0.005)     |
| Interim*Acquirer Tobin's q | 0.000<br>(0.001)   | 0.010<br>(0.008)   | 0.002<br>(0.003)   | -0.009**<br>(0.003)          | 0.005<br>(0.003)     |
| Interim*Free Cash Flow     | 0.034<br>(0.024)   | 0.021<br>(0.043)   | -0.008<br>(0.029)  | -0.180**<br>(0.056)          | 0.000<br>(0.027)     |
| Interim*Relative Value     | 0.010              | 0.007              | 0.086**            | 0.106*                       | 0.051*               |

|                         |          |          |          |           |           |
|-------------------------|----------|----------|----------|-----------|-----------|
|                         | (0.007)  | (0.009)  | (0.033)  | (0.047)   | (0.029)   |
| Interim*Mixed           | -0.005   | -0.005   | -0.004   |           | -0.012    |
|                         | (0.016)  | (0.016)  | (0.030)  |           | (0.033)   |
| Interim*All Equity      | -0.014   | -0.019   | -0.008   | -0.093*   | 0.016     |
|                         | (0.011)  | (0.019)  | (0.017)  | (0.040)   | (0.021)   |
| Post*Acquirer Size      | -0.000** | 0.000    | -0.000** | -0.000    | -0.000*** |
|                         | (0.000)  | (0.000)  | (0.000)  | (0.000)   | (0.000)   |
| Post*Acquirer Leverage  | 0.000    | -0.004   | 0.003    | -0.001    | 0.009*    |
|                         | (0.003)  | (0.008)  | (0.007)  | (0.028)   | (0.005)   |
| Post*Acquirer Tobin's q | -0.000   | -0.001   | 0.006    | 0.004     | 0.002     |
|                         | (0.000)  | (0.000)  | (0.005)  | (0.002)   | (0.008)   |
| Post*Free Cash Flow     | 0.025    | 0.009    | 0.040    | 0.039     | 0.058**   |
|                         | (0.021)  | (0.042)  | (0.025)  | (0.048)   | (0.027)   |
| Post*Relative Value     | -0.004   | -0.006   | 0.014*   | 0.006     | 0.047**   |
|                         | (0.003)  | (0.003)  | (0.007)  | (0.012)   | (0.019)   |
| Post*Mixed              | -0.014   | -0.025   | 0.008    | -0.040    | 0.051**   |
|                         | (0.016)  | (0.014)  | (0.028)  | (0.057)   | (0.020)   |
| Post*All Equity         | -0.016   | -0.014   | -0.023   | -0.040    | -0.020    |
|                         | (0.010)  | (0.013)  | (0.019)  | (0.045)   | (0.029)   |
| Lib*Acquirer Size       | -0.000*  | -0.000   | -0.000   | -0.000    | -0.000    |
|                         | (0.000)  | (0.000)  | (0.000)  | (0.000)   | (0.000)   |
| Lib*Acquirer Leverage   | 0.003**  | -0.001   | 0.002    | 0.016     | 0.003     |
|                         | (0.002)  | (0.003)  | (0.004)  | (0.025)   | (0.003)   |
| Lib*Acquirer Tobin's q  | 0.002    | 0.006*   | 0.003    | -0.009    | -0.000    |
|                         | (0.001)  | (0.003)  | (0.004)  | (0.006)   | (0.003)   |
| Lib*Free Cash Flow      | -0.004   | 0.016**  | -0.008   | -0.079**  | 0.033     |
|                         | (0.013)  | (0.004)  | (0.030)  | (0.020)   | (0.022)   |
| Lib*Relative Value      | -0.000   | -0.001   | 0.051**  | -0.057*** | 0.119***  |
|                         | (0.003)  | (0.002)  | (0.020)  | (0.012)   | (0.016)   |
| Lib*Mixed               | -0.017   | -0.013** | -0.015   | -0.012    | -0.019    |
|                         | (0.012)  | (0.005)  | (0.039)  | (0.058)   | (0.041)   |
| Lib*All Equity          | 0.001    | -0.003   | 0.012    | -0.015    | 0.016     |
|                         | (0.011)  | (0.011)  | (0.012)  | (0.019)   | (0.012)   |
| Constant                | 0.006    | 0.017**  | 0.002    | -0.058    | 0.018*    |
|                         | (0.009)  | (0.004)  | (0.016)  | (0.064)   | (0.010)   |
| Observations            | 2,123    | 1,539    | 584      | 214       | 370       |
| R-squared               | 0.014    | 0.024    | 0.196    | 0.398     | 0.304     |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 13**

The following regression tests combined returns for Indonesia and the control group, using clustering by acquirer nation.

| VARIABLES                  | (1)<br>All          | (2)<br>Domestic      | (3)<br>Cross<br>Border | (4)<br>Outside SE   |
|----------------------------|---------------------|----------------------|------------------------|---------------------|
| Interim                    | 0.022<br>(0.061)    | 0.063***<br>(0.000)  | -0.210<br>(0.594)      | 4.103**<br>(1.739)  |
| Post                       | -0.116**<br>(0.044) | 0.001***<br>(0.000)  | -0.763<br>(0.627)      | 4.263**<br>(1.744)  |
| Lib                        | 0.071<br>(0.098)    |                      | -0.090<br>(0.429)      | 2.767**<br>(1.215)  |
| Interim*Lib                | 0.132<br>(0.118)    |                      | 0.241<br>(0.276)       | -0.367<br>(0.428)   |
| Post*Lib                   | -0.106<br>(0.145)   | -0.119***<br>(0.000) | 0.184<br>(0.236)       | 1.428***<br>(0.284) |
| Acquirer Size              | 0.000<br>(0.000)    | -0.000***<br>(0.000) | -0.000<br>(0.000)      | 0.000<br>(0.000)    |
| Acquirer Leverage          | 0.002<br>(0.006)    | 0.074***<br>(0.000)  | -0.080<br>(0.275)      | 1.001**<br>(0.368)  |
| Acquirer Tobin's q         | -0.024<br>(0.018)   | 0.039***<br>(0.000)  | -0.132<br>(0.268)      | 1.907**<br>(0.681)  |
| Free Cash Flow             | -0.059<br>(0.211)   | 0.366***<br>(0.000)  | 0.137<br>(0.641)       | -0.964<br>(0.571)   |
| Relative Value             | 0.032<br>(0.052)    | 0.079***<br>(0.000)  | 0.211<br>(0.440)       | 14.514*<br>(7.725)  |
| Mixed                      | 0.945**<br>(0.421)  | -0.036***<br>(0.000) | -4.097<br>(12.268)     | 0.328<br>(0.262)    |
| All Equity                 | -0.041<br>(0.054)   | -0.041***<br>(0.000) | 0.017<br>(0.087)       | 0.337***<br>(0.108) |
| Interim*Acquirer Size      | -0.000<br>(0.000)   | 0.000***<br>(0.000)  | -0.000<br>(0.000)      | -0.000**<br>(0.000) |
| Interim*Acquirer Leverage  | -0.008<br>(0.012)   | -0.094***<br>(0.000) | 0.145<br>(0.280)       | -0.913**<br>(0.396) |
| Interim*Acquirer Tobin's q | 0.032<br>(0.019)    | -0.029***<br>(0.000) | 0.152<br>(0.270)       | -1.888**<br>(0.683) |
| Interim*Free Cash Flow     | 0.064<br>(0.196)    | -0.385***<br>(0.000) | -0.181<br>(0.625)      | 0.675<br>(0.734)    |
| Interim*Relative Value     | -0.069<br>(0.056)   | -0.108***<br>(0.000) | -0.208<br>(0.482)      | -14.400*<br>(7.691) |
| Interim*Mixed              | -0.993**            |                      |                        |                     |

|                         |                     |                      |                   |                      |
|-------------------------|---------------------|----------------------|-------------------|----------------------|
|                         | (0.422)             |                      |                   |                      |
| Interim*All Equity      | 0.077<br>(0.086)    | 0.096***<br>(0.000)  | 0.018<br>(0.110)  | -0.287***<br>(0.079) |
| Post*Acquirer Size      | 0.000<br>(0.000)    | 0.000***<br>(0.000)  | -0.000<br>(0.000) | -0.000**<br>(0.000)  |
| Post*Acquirer Leverage  | 0.057*<br>(0.032)   | 0.060***<br>(0.000)  | 0.312<br>(0.353)  | -1.174***<br>(0.370) |
| Post*Acquirer Tobin's q | 0.096***<br>(0.018) | 0.036***<br>(0.000)  | 0.291<br>(0.220)  | -1.931**<br>(0.685)  |
| Post*Free Cash Flow     | -0.001<br>(0.161)   | -0.489***<br>(0.000) | 1.447<br>(1.723)  | 0.329<br>(0.605)     |
| Post*Relative Value     | -0.015<br>(0.046)   | -0.144***<br>(0.000) | 0.016<br>(0.543)  | -14.644*<br>(7.725)  |
| Post*Mixed              | -1.310**<br>(0.512) |                      |                   |                      |
| Post*All Equity         | 0.041<br>(0.044)    | -0.054***<br>(0.000) | 0.116<br>(0.113)  | -0.370***<br>(0.111) |
| Lib*Acquirer Size       | -0.000<br>(0.000)   | -0.000***<br>(0.000) | 0.000<br>(0.000)  | -0.000<br>(0.000)    |
| Lib*Acquirer Leverage   | -0.083*<br>(0.040)  | 0.220***<br>(0.000)  | -0.073<br>(0.096) | -0.553***<br>(0.173) |
| Lib*Acquirer Tobin's q  | -0.023<br>(0.036)   | 0.040***<br>(0.000)  | 0.103<br>(0.224)  | -1.305**<br>(0.471)  |
| Lib*Free Cash Flow      | -0.224<br>(0.141)   |                      | -0.217<br>(0.296) | -0.884*<br>(0.421)   |
| Lib*Relative Value      | -0.274**<br>(0.110) | -0.136***<br>(0.000) | -1.312<br>(1.010) | -5.609**<br>(2.504)  |
| Lib*Mixed               | 0.008<br>(0.089)    |                      | 4.138<br>(12.304) |                      |
| Lib*All Equity          | 0.073<br>(0.064)    | -0.219***<br>(0.000) | -0.039<br>(0.053) | -0.033<br>(0.092)    |
| Constant                | 0.040<br>(0.046)    | -0.013***<br>(0.000) | 0.236<br>(0.583)  | -4.058**<br>(1.739)  |
| Observations            | 135                 | 65                   | 70                | 51                   |
| R-squared               | 0.403               | 0.643                | 0.403             | 0.785                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 14**

The following regression tests combined returns for the Philippines and the control group, using clustering by acquirer nation.

| VARIABLES                  | (1)<br>All        | (2)<br>Domestic     | (3)<br>Cross<br>Border | (4)<br>Outside SE    |
|----------------------------|-------------------|---------------------|------------------------|----------------------|
| Interim                    | -0.031<br>(0.065) | -0.148<br>(0.086)   | 0.214<br>(0.121)       | 0.174<br>(0.180)     |
| Post                       | -0.092<br>(0.060) | -0.240<br>(0.157)   | 0.115<br>(0.092)       | 0.276*<br>(0.150)    |
| Lib                        | -0.079<br>(0.055) | -0.143<br>(0.103)   | 0.141<br>(0.135)       | -0.367<br>(0.750)    |
| Interim*Lib                | 0.041<br>(0.043)  | -0.070<br>(0.021)   | 0.056<br>(0.118)       | 0.273<br>(0.252)     |
| Post*Lib                   | -0.045<br>(0.044) | -0.200<br>(0.086)   | 0.020<br>(0.116)       | 0.040<br>(0.032)     |
| Acquirer Size              | -0.000<br>(0.000) | 0.000<br>(0.000)    | -0.000<br>(0.000)      | 0.000<br>(0.000)     |
| Acquirer Leverage          | 0.008<br>(0.016)  | -0.077<br>(0.030)   | 0.230***<br>(0.060)    | 0.208**<br>(0.069)   |
| Acquirer Tobin's q         | 0.012<br>(0.046)  | -0.186<br>(0.135)   | 0.111<br>(0.071)       | 0.170**<br>(0.070)   |
| Free Cash Flow             | 0.159<br>(0.149)  | 0.073<br>(0.021)    | -0.439<br>(0.477)      | -0.558<br>(0.324)    |
| Relative Value             | -0.098<br>(0.058) | -0.072<br>(0.048)   | -0.253<br>(0.192)      | -0.034<br>(0.910)    |
| Mixed                      | 0.107<br>(0.573)  | -0.045**<br>(0.003) |                        |                      |
| All Equity                 | 0.020<br>(0.032)  | 0.036<br>(0.009)    | 0.042<br>(0.083)       | 0.098<br>(0.071)     |
| Interim*Acquirer Size      | -0.000<br>(0.000) | -0.000*<br>(0.000)  | 0.000**<br>(0.000)     | 0.000**<br>(0.000)   |
| Interim*Acquirer Leverage  | 0.027<br>(0.040)  | 0.080*<br>(0.008)   | -0.465***<br>(0.076)   | -0.491***<br>(0.081) |
| Interim*Acquirer Tobin's q | 0.003<br>(0.046)  | 0.197<br>(0.133)    | -0.110<br>(0.073)      | -0.166**<br>(0.073)  |
| Interim*Free Cash Flow     | -0.167<br>(0.153) | -0.070<br>(0.035)   | 0.486<br>(0.499)       | 0.716*<br>(0.355)    |
| Interim*Relative Value     | 0.072<br>(0.059)  | 0.045<br>(0.046)    | 0.446**<br>(0.188)     | 0.219<br>(0.898)     |
| Interim*Mixed              | -0.153            |                     |                        |                      |

|                         |                     |                    |                      |                      |
|-------------------------|---------------------|--------------------|----------------------|----------------------|
|                         | (0.573)             |                    |                      |                      |
| Interim*All Equity      | 0.036<br>(0.030)    | 0.015<br>(0.015)   | 0.093**<br>(0.035)   | 0.080<br>(0.062)     |
| Post*Acquirer Size      | 0.000<br>(0.000)    | -0.000*<br>(0.000) | 0.000<br>(0.000)     | 0.000<br>(0.000)     |
| Post*Acquirer Leverage  | 0.018<br>(0.031)    | 0.147**<br>(0.005) | -0.216***<br>(0.064) | -0.343***<br>(0.094) |
| Post*Acquirer Tobin's q | 0.031<br>(0.046)    | 0.229<br>(0.136)   | -0.094<br>(0.070)    | -0.147*<br>(0.071)   |
| Post*Free Cash Flow     | 0.341<br>(0.362)    | 0.386<br>(0.690)   | 0.497<br>(0.657)     | 0.943<br>(0.890)     |
| Post*Relative Value     | 0.092<br>(0.055)    | 0.079<br>(0.092)   | 0.277<br>(0.257)     | -0.189<br>(0.971)    |
| Post*All Equity         | -0.014<br>(0.041)   | -0.017<br>(0.013)  | 0.004<br>(0.090)     | -0.171<br>(0.107)    |
| Lib*Acquirer Size       | 0.000<br>(0.000)    | -0.000<br>(0.000)  | -0.000<br>(0.000)    | -0.000<br>(0.000)    |
| Lib*Acquirer Leverage   | 0.036***<br>(0.010) | 0.120<br>(0.038)   | -0.194<br>(0.131)    | 0.222<br>(0.481)     |
| Lib*Acquirer Tobin's q  | 0.033<br>(0.045)    | 0.220<br>(0.136)   | -0.077<br>(0.089)    | 0.212<br>(0.519)     |
| Lib*Free Cash Flow      | -0.152<br>(0.205)   | -0.019<br>(0.117)  | 0.501<br>(0.526)     | -0.183<br>(0.959)    |
| Lib*Relative Value      | 0.060<br>(0.047)    | 0.022<br>(0.046)   | 0.076<br>(0.127)     | -0.663<br>(0.985)    |
| Lib*All Equity          | -0.025<br>(0.032)   | 0.020<br>(0.029)   | -0.037<br>(0.108)    | -0.122<br>(0.093)    |
| Post*Mixed              |                     |                    | -0.422<br>(4.006)    |                      |
| Constant                | 0.033<br>(0.052)    | 0.175<br>(0.110)   | -0.189<br>(0.108)    | -0.191<br>(0.127)    |
| Observations            | 155                 | 92                 | 63                   | 48                   |
| R-squared               | 0.717               | 0.820              | 0.498                | 0.728                |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 15**

The following regression tests combined returns for Malaysia and the control group, using clustering by acquirer nation.

| VARIABLES                  | (1)<br>All           | (2)<br>Domestic     | (3)<br>Cross<br>Border | (4)<br>Outside SE     |
|----------------------------|----------------------|---------------------|------------------------|-----------------------|
| Interim                    | 0.121**<br>(0.045)   | 0.035<br>(0.033)    | 0.313<br>(0.202)       | -10.824***<br>(1.297) |
| Post                       | 0.018<br>(0.015)     | -0.049**<br>(0.002) | 0.280<br>(0.160)       | -10.730***<br>(1.296) |
| Lib                        | 0.108*<br>(0.051)    | 0.027**<br>(0.002)  | 0.312<br>(0.193)       | -12.144***<br>(1.542) |
| Interim*Lib                | -0.084**<br>(0.038)  | 0.006<br>(0.031)    | -0.151**<br>(0.061)    | 7.373***<br>(0.902)   |
| Post*Lib                   | -0.045<br>(0.030)    | 0.011<br>(0.023)    | 0.011<br>(0.078)       | 9.248***<br>(1.145)   |
| Acquirer Size              | -0.000**<br>(0.000)  | 0.000<br>(0.000)    | 0.000<br>(0.000)       | 0.000***<br>(0.000)   |
| Acquirer Leverage          | 0.024**<br>(0.010)   | -0.006<br>(0.059)   | 0.190**<br>(0.083)     | -4.256***<br>(0.503)  |
| Acquirer Tobin's q         | 0.058***<br>(0.002)  | 0.067*<br>(0.008)   | 0.119<br>(0.101)       | -1.803***<br>(0.193)  |
| Free Cash Flow             | 0.484*<br>(0.234)    | 0.902**<br>(0.047)  | -0.304<br>(0.232)      | -0.288<br>(0.190)     |
| Relative Value             | -0.109***<br>(0.010) | -0.062<br>(0.015)   | -0.191<br>(0.175)      | 0.113<br>(0.164)      |
| Mixed                      | 0.636***<br>(0.210)  | -0.027<br>(0.005)   |                        |                       |
| All Equity                 | -0.007<br>(0.014)    | -0.046<br>(0.008)   | -0.017<br>(0.021)      | 0.049<br>(0.055)      |
| Interim*Acquirer Size      | 0.000**<br>(0.000)   | -0.000<br>(0.000)   | -0.000<br>(0.000)      | -0.000**<br>(0.000)   |
| Interim*Acquirer Leverage  | -0.034***<br>(0.003) | -0.014<br>(0.047)   | -0.135<br>(0.109)      | 4.344***<br>(0.561)   |
| Interim*Acquirer Tobin's q | -0.049***<br>(0.003) | -0.059*<br>(0.006)  | -0.097<br>(0.102)      | 1.822***<br>(0.193)   |
| Interim*Free Cash Flow     | -0.503**<br>(0.217)  | -0.918**<br>(0.050) | 0.252<br>(0.218)       |                       |
| Interim*Relative Value     | 0.074***<br>(0.010)  | 0.031<br>(0.012)    | 0.176<br>(0.289)       |                       |
| Interim*Mixed              | -0.682***            | -0.029              |                        |                       |

|                         |           |          |          |           |
|-------------------------|-----------|----------|----------|-----------|
|                         | (0.218)   | (0.028)  |          |           |
| Interim*All Equity      | 0.044**   | 0.062    | 0.068    |           |
|                         | (0.018)   | (0.047)  | (0.041)  |           |
| Post*Acquirer Size      | 0.000*    | -0.000   | -0.000   | -0.000**  |
|                         | (0.000)   | (0.000)  | (0.000)  | (0.000)   |
| Post*Acquirer Leverage  | 0.022**   | 0.053*** | -0.199** | 4.102***  |
|                         | (0.008)   | (0.000)  | (0.077)  | (0.500)   |
| Post*Acquirer Tobin's q | 0.005     | -0.001   | -0.128   | 1.811***  |
|                         | (0.005)   | (0.000)  | (0.077)  | (0.187)   |
| Post*Free Cash Flow     | -0.470*   | -0.842*  | 0.322*   | -0.077    |
|                         | (0.240)   | (0.089)  | (0.173)  | (0.140)   |
| Post*Relative Value     | 0.073***  | 0.030    | 0.310    | -0.244    |
|                         | (0.013)   | (0.019)  | (0.227)  | (0.164)   |
| Post*All Equity         | -0.005    | 0.027    | 0.035    | -0.099    |
|                         | (0.045)   | (0.050)  | (0.044)  | (0.056)   |
| Lib*Acquirer Size       | 0.000     | -0.000   | 0.000*   | -0.000*** |
|                         | (0.000)   | (0.000)  | (0.000)  | (0.000)   |
| Lib*Acquirer Leverage   | -0.023**  | -0.006   | -0.182** | 4.196***  |
|                         | (0.008)   | (0.036)  | (0.076)  | (0.507)   |
| Lib*Acquirer Tobin's q  | -0.060*** | -0.069*  | -0.117   | 1.959***  |
|                         | (0.002)   | (0.008)  | (0.096)  | (0.263)   |
| Lib*Free Cash Flow      | 0.010     | -0.027   | 0.018    | -0.834*** |
|                         | (0.033)   | (0.036)  | (0.242)  | (0.056)   |
| Lib*Relative Value      | 0.028***  | 0.017    | 0.043    | 28.663*** |
|                         | (0.006)   | (0.009)  | (0.314)  | (3.947)   |
| Lib*Mixed               | -0.627**  |          |          |           |
|                         | (0.225)   |          |          |           |
| Lib*All Equity          | 0.025     | 0.040    | -0.094** | -0.732*** |
|                         | (0.019)   | (0.016)  | (0.042)  | (0.100)   |
| Post*Mixed              |           |          | -2.277   |           |
|                         |           |          | (4.001)  |           |
| Constant                | -0.059    | 0.033*   | -0.294   | 10.869*** |
|                         | (0.046)   | (0.005)  | (0.207)  | (1.308)   |
| Observations            | 231       | 168      | 63       | 44        |
| R-squared               | 0.196     | 0.233    | 0.378    | 0.497     |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1



**Table 16**

The following regression tests combined returns for Thailand and the control group, using clustering by acquirer nation.

| VARIABLES                  | (1)<br>All         | (2)<br>Domestic      | (3)<br>Cross<br>Border | (4)<br>Outside SE   |
|----------------------------|--------------------|----------------------|------------------------|---------------------|
| Interim                    | 0.063<br>(0.057)   | 0.122<br>(0.033)     | 0.031<br>(0.112)       | 0.175<br>(0.138)    |
| Post                       | 0.008<br>(0.040)   | 0.089**<br>(0.003)   | 0.044<br>(0.150)       | -0.061<br>(0.221)   |
| Lib                        | 0.077**<br>(0.032) | 0.034<br>(0.018)     | 0.131<br>(0.077)       | 0.289**<br>(0.104)  |
| Interim*Lib                | -0.052<br>(0.039)  | 0.017<br>(0.039)     | -0.045<br>(0.048)      | -0.285**<br>(0.113) |
| Post*Lib                   | -0.020<br>(0.031)  | -0.008<br>(0.002)    | 0.161<br>(0.123)       |                     |
| Acquirer Size              | 0.000<br>(0.000)   | -0.000<br>(0.000)    | 0.000<br>(0.000)       | 0.000<br>(0.000)    |
| Acquirer Leverage          | 0.006<br>(0.006)   | 0.053<br>(0.015)     | 0.089*<br>(0.046)      | 0.144*<br>(0.072)   |
| Acquirer Tobin's q         | 0.039<br>(0.037)   | 0.120***<br>(0.002)  | -0.006<br>(0.068)      | -0.093<br>(0.068)   |
| Free Cash Flow             | -0.002<br>(0.047)  | 0.138<br>(0.033)     | -0.261<br>(0.223)      | -0.476<br>(1.152)   |
| Relative Value             | -0.139<br>(0.084)  | 0.036**<br>(0.002)   | 0.014<br>(0.133)       | 0.858<br>(1.788)    |
| Mixed                      | -0.032<br>(0.019)  | -0.048*<br>(0.006)   | -6.203***<br>(1.610)   |                     |
| All Equity                 | -0.011<br>(0.027)  | -0.009<br>(0.038)    | -0.054<br>(0.038)      | -0.271<br>(1.269)   |
| Interim*Acquirer Size      | -0.000<br>(0.000)  | 0.000**<br>(0.000)   | -0.000<br>(0.000)      | 0.000<br>(0.000)    |
| Interim*Acquirer Leverage  | -0.002<br>(0.005)  | -0.052<br>(0.010)    | -0.001<br>(0.032)      | -0.069<br>(0.056)   |
| Interim*Acquirer Tobin's q | -0.026<br>(0.038)  | -0.109***<br>(0.000) | 0.030<br>(0.064)       | 0.104<br>(0.063)    |
| Interim*Free Cash Flow     | -0.015<br>(0.053)  | -0.138<br>(0.030)    | 0.049<br>(0.151)       | 0.139<br>(1.243)    |
| Interim*Relative Value     | 0.107<br>(0.079)   | -0.063*<br>(0.008)   | -0.145<br>(0.189)      | -0.311<br>(1.677)   |
| Interim*Mixed              | 0.330**            |                      | 0.489**                |                     |

|                         |           |           |          |          |
|-------------------------|-----------|-----------|----------|----------|
|                         | (0.144)   |           | (0.189)  |          |
| Interim*All Equity      | 0.057     | 0.023     | 0.135    | 0.366    |
|                         | (0.051)   | (0.081)   | (0.087)  | (1.311)  |
| Post*Acquirer Size      | 0.000     | 0.000     | -0.000   | -0.000   |
|                         | (0.000)   | (0.000)   | (0.000)  | (0.000)  |
| Post*Acquirer Leverage  | -0.007    | -0.053    | -0.058   | -0.038   |
|                         | (0.005)   | (0.011)   | (0.062)  | (0.089)  |
| Post*Acquirer Tobin's q | 0.021     | -0.054**  | -0.032   | 0.123    |
|                         | (0.038)   | (0.002)   | (0.087)  | (0.090)  |
| Post*Free Cash Flow     | 0.098**   | -0.023    | 0.059    | -0.387   |
|                         | (0.035)   | (0.040)   | (0.314)  | (1.209)  |
| Post*Relative Value     | 0.138     | -0.063    | 0.309    | -0.525   |
|                         | (0.085)   | (0.038)   | (0.181)  | (1.833)  |
| Post*All Equity         | 0.012     | 0.003     | 0.090    | 0.472    |
|                         | (0.030)   | (0.020)   | (0.081)  | (1.279)  |
| Lib*Acquirer Size       | -0.000    | -0.000    | -0.000   | -0.000   |
|                         | (0.000)   | (0.000)   | (0.000)  | (0.000)  |
| Lib*Acquirer Leverage   | -0.008    | -0.005    | -0.087   | -0.057   |
|                         | (0.007)   | (0.005)   | (0.068)  | (0.066)  |
| Lib*Acquirer Tobin's q  | -0.060*** | -0.066*** | -0.058*  | -0.014   |
|                         | (0.006)   | (0.000)   | (0.033)  | (0.053)  |
| Lib*Free Cash Flow      | -0.021    | -0.000    | 0.119    | 0.268    |
|                         | (0.046)   | (0.027)   | (0.161)  | (0.194)  |
| Lib*Relative Value      | 0.115*    | 0.157     | 0.062    | -0.500   |
|                         | (0.064)   | (0.048)   | (0.243)  | (0.626)  |
| Lib*Mixed               | -0.023    | 0.028     | 5.982*** | 0.269    |
|                         | (0.039)   | (0.012)   | (1.618)  | (0.163)  |
| Lib*All Equity          | 0.015     | 0.031     | -0.062   | -0.103   |
|                         | (0.020)   | (0.010)   | (0.054)  | (0.074)  |
| Post*Mixed              |           |           |          | -0.401** |
|                         |           |           |          | (0.178)  |
| Constant                | -0.022    | -0.090*   | -0.036   | -0.158   |
|                         | (0.046)   | (0.013)   | (0.128)  | (0.140)  |
| Observations            | 207       | 126       | 81       | 62       |
| R-squared               | 0.327     | 0.425     | 0.432    | 0.554    |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 17**

The following regression tests value per capita for the Southeast Asian region.

| VARIABLES                        | (1)                       | (2)                       | (3)                       | (4)                          | (5)                       |
|----------------------------------|---------------------------|---------------------------|---------------------------|------------------------------|---------------------------|
|                                  | All                       | Domestic                  | Cross Border              | Cross<br>Border<br>Within SE | Outside SE                |
| Interim                          | -11.307<br>(24.025)       | 9.964<br>(37.111)         | -30.777***<br>(7.829)     | -29.894***<br>(10.337)       | -11.979<br>(11.510)       |
| Post                             | -203.237***<br>(11.322)   | -156.858***<br>(28.889)   | -94.578***<br>(19.071)    | -28.498*<br>(16.582)         | -78.085***<br>(21.762)    |
| Lib                              | 4,497.365***<br>(115.550) | 2,963.950***<br>(107.448) | 1,917.288***<br>(157.402) | 89.441<br>(173.658)          | 2,170.205***<br>(150.689) |
| Interim*Lib                      | 47.759***<br>(15.993)     | 24.260<br>(19.399)        | 38.133***<br>(7.555)      | 19.497<br>(14.346)           | 45.409***<br>(10.864)     |
| Post*Lib                         | 194.261***<br>(18.413)    | 145.099***<br>(24.567)    | 68.180***<br>(6.759)      | 4.161<br>(15.527)            | 80.154***<br>(10.955)     |
| Exchange Rate<br>Return          | 706.291***<br>(227.399)   | 791.499***<br>(162.577)   | 28.566<br>(115.588)       | -292.468***<br>(111.806)     | 137.950<br>(126.306)      |
| Market Return                    | -28.495<br>(28.125)       | 41.415<br>(29.919)        | -113.073***<br>(23.968)   | -18.562<br>(28.701)          | -124.878***<br>(23.518)   |
| Market-to-Book<br>Ratio          | -24.597***<br>(3.950)     | -19.689***<br>(6.083)     | -8.790***<br>(0.959)      | -30.290***<br>(7.901)        | 14.255***<br>(4.787)      |
| log GDP per<br>capita            | 547.502***<br>(14.324)    | 357.392***<br>(12.325)    | 233.619***<br>(19.475)    | 16.836<br>(23.182)           | 261.237***<br>(18.553)    |
| Interim*Exchange<br>Rate Return  | -188.675<br>(121.507)     | -107.045<br>(160.714)     | -66.983<br>(98.235)       | -57.665<br>(105.934)         | 35.829<br>(108.414)       |
| Interim*Market<br>Return         | -65.517<br>(86.001)       | -101.940<br>(88.896)      | 5.055<br>(27.408)         | 30.060<br>(40.447)           | -18.742<br>(39.244)       |
| Interim*Market-<br>to-Book Ratio | -11.613<br>(12.290)       | -8.471<br>(16.460)        | 0.858<br>(2.380)          | 1.827<br>(3.226)             | -3.657<br>(5.137)         |
| Interim* log GDP<br>per Capita   | 1.141<br>(0.920)          | 1.170<br>(1.600)          | 0.304<br>(0.349)          | 0.969**<br>(0.440)           | -0.241<br>(0.714)         |
| Post*Exchange<br>Rate Return     | -325.179<br>(375.129)     | -525.840<br>(396.665)     | -127.923<br>(275.630)     | -267.280<br>(310.286)        | 327.599<br>(281.135)      |
| Post*Market<br>Return            | -30.818<br>(41.869)       | 15.756<br>(68.003)        | -0.824<br>(38.222)        | 35.551<br>(46.351)           | -19.803<br>(49.456)       |
| Post*Market-to-<br>Book Ratio    | 15.777***<br>(3.691)      | 17.921<br>(12.762)        | 17.913*<br>(9.206)        | 11.840<br>(8.476)            | 11.781<br>(12.593)        |

|                          |                            |                            |                            |                        |                            |
|--------------------------|----------------------------|----------------------------|----------------------------|------------------------|----------------------------|
| Post*log GDP per Capita  | 1.276<br>(1.154)           | 2.318<br>(2.218)           | 0.260<br>(0.239)           | 0.912<br>(0.565)       | -0.927<br>(0.611)          |
| Lib*Exchange Rate Return | -550.080***<br>(149.560)   | -753.089***<br>(183.464)   | 17.246<br>(35.733)         | 400.712***<br>(19.128) | -214.492***<br>(43.339)    |
| Lib*Market Return        | 52.385<br>(37.955)         | -7.201<br>(39.147)         | 96.877***<br>(7.978)       | -31.069*<br>(17.133)   | 136.139***<br>(21.084)     |
| Lib*Market-to-Book Ratio | 38.468***<br>(8.775)       | 33.561***<br>(11.841)      | 8.838***<br>(2.153)        | 29.066***<br>(10.140)  | -9.056*<br>(5.005)         |
| Lib*log GDP per Capita   | -550.620***<br>(15.030)    | -365.038***<br>(14.365)    | -233.687***<br>(19.434)    | -17.598<br>(23.292)    | -260.743***<br>(18.262)    |
| Constant                 | -4,515.025***<br>(125.161) | -2,950.211***<br>(116.053) | -1,941.022***<br>(167.936) | -101.425<br>(190.990)  | -2,229.257***<br>(172.063) |
| Sigma                    | 103.389**<br>(47.133)      | 100.161**<br>(43.594)      | 40.740**<br>(18.535)       | 22.809**<br>(11.442)   | 44.665**<br>(19.065)       |
| Observations             | 840                        | 840                        | 840                        | 840                    | 840                        |
| Pseudo R2                | 0.0176                     | 0.0225                     | 0.0297                     | 0.0261                 | 0.0374                     |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\*

p<0.05, \* p<0.1

**Table 18**

The following regression tests value per capita for Indonesia against the control group.

| VARIABLES                        | (1)                       | (2)                       | (3)                       | (4)                          | (5)                       |
|----------------------------------|---------------------------|---------------------------|---------------------------|------------------------------|---------------------------|
|                                  | All                       | Domestic                  | Cross Border              | Cross<br>Border<br>Within SE | Outside SE                |
| Interim                          | 17.748<br>(629.062)       | 1,149.843**<br>(515.105)  | -152.357<br>(429.449)     | 105.180<br>(102.495)         | -272.247<br>(541.484)     |
| Post                             | -6.314<br>(110.836)       | 824.097<br>(914.025)      | -585.075<br>(888.060)     | 82.669<br>(61.211)           | -674.217<br>(1,034.202)   |
| Lib                              | 3,975.953***<br>(357.822) | 1,206.334***<br>(386.836) | 2,168.382***<br>(576.269) | -46.968<br>(76.668)          | 2,635.257***<br>(729.137) |
| Interim*Lib                      | 37.517<br>(1,026.147)     | 1,596.184*<br>(926.557)   | -118.958<br>(591.397)     | 210.546<br>(138.151)         | -305.849<br>(745.113)     |
| Post*Lib                         | 366.994**<br>(185.229)    | 1,302.787<br>(1,580.338)  | -781.855<br>(1,423.977)   | 101.915<br>(186.354)         | -888.815<br>(1,616.717)   |
| Exchange Rate<br>Return          | 1,073.005**<br>(428.926)  | 1,354.449***<br>(28.790)  | 32.349<br>(142.031)       | -269.405<br>(348.297)        | 329.742***<br>(83.211)    |
| Market Return                    | 60.303***<br>(13.274)     | 132.808***<br>(9.380)     | -90.307<br>(57.571)       | -26.326<br>(85.460)          | -82.416***<br>(28.080)    |
| Market-to-Book<br>Ratio          | -25.503**<br>(11.381)     | -16.029<br>(18.572)       | -6.309***<br>(0.327)      | -33.875***<br>(5.465)        | 16.917***<br>(2.476)      |
| log GDP per<br>capita            | 591.264***<br>(15.336)    | 479.566***<br>(35.914)    | 246.543***<br>(7.714)     | 64.374<br>(66.535)           | 264.564***<br>(27.815)    |
| Interim*Exchange<br>Rate Return  | -143.769<br>(217.193)     | 50.021<br>(111.443)       | 18.707<br>(120.829)       | 10.693<br>(296.712)          | -135.896<br>(104.300)     |
| Interim*Market<br>Return         | -334.839***<br>(68.459)   | -447.690***<br>(65.734)   | -64.562<br>(57.210)       | 26.982<br>(143.629)          | -123.565***<br>(8.795)    |
| Interim*Market-<br>to-Book Ratio | -2.260<br>(35.088)        | 8.769<br>(66.573)         | 5.470<br>(7.616)          | -5.172<br>(20.267)           | 4.078<br>(10.872)         |
| Interim* log GDP<br>per Capita   | -4.666<br>(80.333)        | -136.897*<br>(72.734)     | 13.450<br>(48.898)        | -15.121<br>(10.553)          | 28.919<br>(62.203)        |
| Post*Exchange<br>Rate Return     | -715.164<br>(866.052)     | -1,925.137***<br>(70.327) | -88.761<br>(407.810)      | -434.522<br>(827.817)        | 376.271***<br>(14.938)    |
| Post*Market<br>Return            | -164.568**<br>(79.200)    | 180.613***<br>(28.454)    | -52.478<br>(48.661)       | 77.918<br>(182.142)          | -124.755*<br>(65.492)     |
| Post*Market-to-<br>Book Ratio    | -7.015                    | -28.876**                 | -23.833                   | -18.748                      | -14.983                   |

|                              |                            |                            |                           |                       |                            |
|------------------------------|----------------------------|----------------------------|---------------------------|-----------------------|----------------------------|
|                              | (35.465)                   | (13.186)                   | (35.523)                  | (50.289)              | (20.898)                   |
| Post*log GDP per<br>Capita   | -18.680<br>(18.948)        | -105.994<br>(106.845)      | 63.155<br>(108.085)       | -8.461<br>(12.818)    | 72.148<br>(123.655)        |
| Lib*Exchange<br>Rate Return  | -987.150***<br>(226.377)   | -1,442.283***<br>(50.019)  | -88.719*<br>(48.952)      | 390.218***<br>(9.003) | -267.867***<br>(18.841)    |
| Lib*Market<br>Return         | 149.870***<br>(9.102)      | 39.092<br>(103.554)        | 134.697***<br>(15.366)    | -39.450<br>(51.514)   | 185.132***<br>(35.858)     |
| Lib*Market-to-<br>Book Ratio | 31.405<br>(24.525)         | 16.195<br>(48.345)         | 2.072<br>(6.889)          | 40.194<br>(26.273)    | -18.679<br>(12.660)        |
| Lib*log GDP per<br>Capita    | -549.690***<br>(30.872)    | -347.959***<br>(47.368)    | -253.387***<br>(24.006)   | -39.873<br>(45.500)   | -285.195***<br>(19.489)    |
| Constant                     | -4,883.835***<br>(153.357) | -3,988.593***<br>(339.957) | -2,059.554***<br>(56.882) | -504.694<br>(564.445) | -2,271.610***<br>(215.629) |
| Sigma                        | 160.149**<br>(67.200)      | 163.684***<br>(40.970)     | 59.187**<br>(26.729)      | 35.675*<br>(19.076)   | 63.136**<br>(24.449)       |
| Observations                 | 336                        | 336                        | 336                       | 336                   | 336                        |
| Pseudo R2                    | 0.0177                     | 0.0325                     | 0.025                     | 0.0355                | 0.0358                     |

Robust standard errors in  
parentheses

\*\*\* p<0.01, \*\*  
p<0.05, \* p<0.1

**Table 19**

The following regression tests value per capita for Philippines against the control group.

| VARIABLES                        | (1)                       | (2)                     | (3)                      | (4)                          | (5)                  |
|----------------------------------|---------------------------|-------------------------|--------------------------|------------------------------|----------------------|
|                                  | All                       | Domestic                | Cross Border             | Cross<br>Border<br>Within SE | Outside<br>SE        |
| Interim                          | -982.957<br>(1,506.023)   | -243.948<br>(871.243)   | -678.608<br>(1,087.254)  | 91.192<br>(59.424)           | -617.678<br>(0.000)  |
| Post                             | -525.417<br>(1,106.822)   | -29.037<br>(1,257.767)  | -282.371<br>(562.000)    | -260.112<br>(540.009)        | -324.009<br>(0.000)  |
| Lib                              | 2,175.138***<br>(58.418)  | 638.356***<br>(118.517) | 1,604.592***<br>(56.157) | -530.670***<br>(159.028)     | 2,467.796<br>(0.000) |
| Interim*Lib                      | -336.782<br>(554.152)     | -106.954<br>(327.819)   | -165.392<br>(414.640)    | 51.187***<br>(0.790)         | -151.655<br>(0.000)  |
| Post*Lib                         | -126.222<br>(457.634)     | 31.771<br>(495.492)     | -86.968<br>(259.459)     | -166.087<br>(259.264)        | -50.666<br>(0.000)   |
| Exchange Rate<br>Return          | 773.276***<br>(2.488)     | 511.338***<br>(160.136) | 46.056<br>(33.454)       | 60.713<br>(230.280)          | 55.861<br>(0.000)    |
| Market Return                    | -200.342***<br>(73.285)   | 11.186<br>(75.243)      | -167.707***<br>(43.771)  | -61.617<br>(45.912)          | -157.966<br>(0.000)  |
| Market-to-Book<br>Ratio          | -45.622**<br>(21.034)     | -31.254<br>(37.903)     | 2.143<br>(9.021)         | -38.333***<br>(8.504)        | 20.769<br>(0.000)    |
| log GDP per<br>capita            | 286.072***<br>(40.818)    | 188.948**<br>(88.811)   | 194.248***<br>(22.275)   | -54.937***<br>(3.584)        | 262.767<br>(0.000)   |
| Interim*Exchange<br>Rate Return  | -853.059<br>(586.023)     | -325.228**<br>(164.485) | -272.199<br>(479.876)    | -124.106<br>(218.870)        | -394.615<br>(0.000)  |
| Interim*Market<br>Return         | -45.142<br>(320.212)      | -161.842<br>(187.426)   | -77.547<br>(236.493)     | 56.330<br>(121.429)          | -89.430<br>(0.000)   |
| Interim*Market-<br>to-Book Ratio | 79.431*<br>(40.367)       | 21.807<br>(34.437)      | 82.506***<br>(12.367)    | 18.995<br>(24.971)           | 69.484<br>(0.000)    |
| Interim* log GDP<br>per Capita   | 100.844<br>(166.572)      | 28.442<br>(96.026)      | 59.430<br>(122.447)      | -14.188***<br>(2.357)        | 54.765<br>(0.000)    |
| Post*Exchange<br>Rate Return     | -1,295.966**<br>(507.713) | -963.440***<br>(60.659) | -633.430<br>(576.637)    | -1,330.037<br>(928.514)      | 528.910<br>(0.000)   |
| Post*Market<br>Return            | 247.273<br>(189.131)      | 118.797<br>(174.851)    | 129.321***<br>(15.612)   | 63.930<br>(67.845)           | 33.104<br>(0.000)    |
| Post*Market-to-<br>Book Ratio    | 13.232***                 | -13.706                 | 9.003                    | 18.518                       | 16.888               |

|                              |               |             |               |            |            |
|------------------------------|---------------|-------------|---------------|------------|------------|
|                              | (1.741)       | (41.128)    | (27.646)      | (45.330)   | (0.000)    |
| Post*log GDP per<br>Capita   | 50.535        | 1.076       | 27.005        | 30.817     | 27.753     |
|                              | (126.858)     | (138.205)   | (68.495)      | (68.545)   | (0.000)    |
| Lib*Exchange<br>Rate Return  | 458.236       | -16.414     | 419.182***    | 127.772    | 357.083    |
|                              | (344.547)     | (268.180)   | (92.842)      | (213.928)  | (0.000)    |
| Lib*Market<br>Return         | -10.687       | -85.102     | 115.800***    | -9.330     | 129.469    |
|                              | (110.751)     | (74.449)    | (42.281)      | (20.027)   | (0.000)    |
| Lib*Market-to-<br>Book Ratio | 69.961***     | 105.535***  | -5.563        | 44.637***  | -44.709    |
|                              | (21.568)      | (13.589)    | (6.278)       | (2.946)    | (0.000)    |
| Lib*log GDP per<br>Capita    | -282.171***   | -130.925*** | -192.263***   | 53.674***  | -279.239   |
|                              | (11.605)      | (30.959)    | (12.562)      | (14.851)   | (0.000)    |
| Constant                     | -2,294.655*** | -1,523.870* | -1,648.498*** | 498.927*** | -2,276.966 |
|                              | (380.474)     | (812.132)   | (211.842)     | (31.686)   | (0.000)    |
| Sigma                        | 165.701**     | 153.571***  | 65.888***     | 38.541**   | 67.938     |
|                              | (71.319)      | (58.457)    | (24.091)      | (15.879)   | (0.000)    |
| Observations                 | 312           | 312         | 312           | 312        | 312        |
| Pseudo R2                    | 0.0138        | 0.0143      | 0.032         | 0.0429     | 0.0399     |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1



**Table 20**

The following regression tests value per capita for Malaysia against the control group.

| VARIABLES                        | (1)                       | (2)                       | (3)                       | (4)                          | (5)                       |
|----------------------------------|---------------------------|---------------------------|---------------------------|------------------------------|---------------------------|
|                                  | All                       | Domestic                  | Cross Border              | Cross<br>Border<br>Within SE | Outside SE                |
| Interim                          | -2,043.886<br>(3,865.896) | -1,392.794<br>(2,701.763) | -550.441<br>(1,600.237)   | 115.193**<br>(57.111)        | -291.535<br>(2,248.750)   |
| Post                             | -1,058.671**<br>(418.246) | -461.421**<br>(182.126)   | -1,026.531<br>(1,181.926) | 13.439<br>(130.424)          | -1,785.296<br>(1,612.417) |
| Lib                              | 3,979.350***<br>(593.926) | 2,487.973***<br>(516.529) | 1,599.349***<br>(32.098)  | 335.022<br>(422.292)         | 1,546.596***<br>(155.540) |
| Interim*Lib                      | 68.130<br>(114.420)       | 22.098<br>(77.044)        | 19.398<br>(54.473)        | 17.802<br>(26.526)           | 14.457<br>(79.064)        |
| Post*Lib                         | 169.469***<br>(13.128)    | 94.451***<br>(36.192)     | 47.563<br>(41.865)        | 27.590<br>(44.539)           | 39.719<br>(55.413)        |
| Exchange Rate<br>Return          | 770.336<br>(561.345)      | 652.074*<br>(353.108)     | 150.082<br>(257.122)      | 332.513<br>(523.855)         | -176.491***<br>(44.844)   |
| Market Return                    | -23.319<br>(32.984)       | 41.801<br>(30.752)        | -114.400<br>(70.298)      | -83.551<br>(80.689)          | -103.119*<br>(55.211)     |
| Market-to-Book<br>Ratio          | -13.490<br>(12.134)       | -4.947<br>(16.052)        | -13.263***<br>(1.616)     | -33.694***<br>(7.131)        | 7.285<br>(5.093)          |
| log GDP per<br>capita            | 483.813***<br>(97.857)    | 325.410***<br>(51.303)    | 210.091***<br>(51.384)    | 83.205<br>(79.441)           | 173.460*<br>(96.441)      |
| Interim*Exchange<br>Rate Return  | -64.033<br>(86.022)       | -21.757<br>(94.936)       | -20.600<br>(84.953)       | -369.539<br>(253.728)        | 405.484***<br>(82.231)    |
| Interim*Market<br>Return         | -110.069<br>(97.224)      | -94.455<br>(72.547)       | -28.295<br>(86.554)       | 106.134<br>(127.702)         | -103.833<br>(68.780)      |
| Interim*Market-<br>to-Book Ratio | -44.884<br>(88.738)       | -46.682<br>(86.823)       | 16.813***<br>(1.154)      | -3.271<br>(15.657)           | 22.348***<br>(4.160)      |
| Interim* log GDP<br>per Capita   | 246.243<br>(470.417)      | 173.217<br>(333.715)      | 58.389<br>(187.882)       | -16.991***<br>(6.442)        | 29.935<br>(265.496)       |
| Post*Exchange<br>Rate Return     | -674.543<br>(1,938.810)   | -161.219<br>(1,372.749)   | -645.683<br>(1,006.240)   | -1,671.390<br>(1,229.949)    | 734.271*<br>(417.968)     |
| Post*Market<br>Return            | 36.220<br>(77.988)        | 41.536**<br>(20.956)      | -72.397***<br>(2.358)     | 179.922<br>(117.499)         | -176.792*<br>(97.841)     |
| Post*Market-to-<br>Book Ratio    | -44.989**                 | -32.428                   | 0.910                     | -46.511                      | 46.578                    |

|                              |               |               |               |           |             |
|------------------------------|---------------|---------------|---------------|-----------|-------------|
|                              | (20.111)      | (31.190)      | (29.370)      | (50.031)  | (42.513)    |
| Post*log GDP per<br>Capita   | 112.998**     | 48.191**      | 110.793       | 3.274     | 192.015     |
|                              | (50.217)      | (21.910)      | (142.710)     | (9.628)   | (196.833)   |
| Lib*Exchange<br>Rate Return  | -756.852      | -608.248      | -271.776      | -4.571    | -356.391    |
|                              | (793.734)     | (506.557)     | (318.733)     | (311.655) | (306.054)   |
| Lib*Market<br>Return         | 135.483       | 35.870        | 145.743***    | 6.797     | 201.638***  |
|                              | (111.057)     | (71.561)      | (22.255)      | (13.447)  | (40.897)    |
| Lib*Market-to-<br>Book Ratio | 22.154***     | 18.959***     | 3.401         | 35.082**  | -14.309     |
|                              | (1.882)       | (1.182)       | (4.034)       | (17.649)  | (10.272)    |
| Lib*log GDP per<br>Capita    | -481.580***   | -299.647***   | -191.997***   | -46.126   | -184.439*** |
|                              | (68.119)      | (60.513)      | (1.187)       | (54.219)  | (14.799)    |
| Constant                     | -4,005.481*** | -2,714.245*** | -1,741.928*** | -660.592  | -1,491.435* |
|                              | (791.677)     | (390.832)     | (425.005)     | (668.631) | (785.490)   |
| Sigma                        | 150.455**     | 134.139**     | 59.708**      | 33.635*   | 63.344***   |
|                              | (69.918)      | (63.528)      | (25.337)      | (17.679)  | (23.368)    |
| Observations                 | 336           | 336           | 336           | 336       | 336         |
| Pseudo R2                    | 0.0096        | 0.0062        | 0.0247        | 0.0333    | 0.035       |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 21**

The following regression tests value per capita for Thailand against the control group.

| VARIABLES                        | (1)                        | (2)                        | (3)                       | (4)                       | (5)                       |
|----------------------------------|----------------------------|----------------------------|---------------------------|---------------------------|---------------------------|
|                                  | All                        | Domestic                   | Cross Border              | Cross Border<br>Within SE | Outside SE                |
| Interim                          | -470.855<br>(1,680.946)    | 656.697***<br>(10.324)     | -811.932<br>(2,151.757)   | 489.774<br>(306.278)      | -810.194<br>(2,239.461)   |
| Post                             | 1,952.532**<br>(841.619)   | 1,352.747<br>(1,712.340)   | 265.328<br>(1,637.343)    | 582.786*<br>(307.604)     | 281.959<br>(2,597.926)    |
| Lib                              | 1,797.917***<br>(143.072)  | 1,649.376**<br>(810.484)   | 1,495.093***<br>(220.464) | 83.787<br>(113.196)       | 2,019.215***<br>(241.510) |
| Interim*Lib                      | -233.511<br>(744.356)      | 328.556***<br>(32.366)     | -325.096<br>(955.644)     | 266.485**<br>(109.922)    | -312.798<br>(997.126)     |
| Post*Lib                         | 930.566**<br>(420.346)     | 714.725<br>(878.774)       | 219.656<br>(785.566)      | 282.318**<br>(137.352)    | 263.900<br>(1,240.958)    |
| Exchange Rate<br>Return          | 1,119.797***<br>(340.680)  | 1,009.431***<br>(237.076)  | 737.834***<br>(222.307)   | 610.937*<br>(360.451)     | 443.226<br>(319.896)      |
| Market Return                    | 32.795<br>(36.852)         | 126.855***<br>(2.512)      | -158.919***<br>(39.875)   | -52.161<br>(89.503)       | -154.497***<br>(6.921)    |
| Market-to-Book<br>Ratio          | -1.207<br>(0.799)          | -8.459<br>(10.471)         | -16.898***<br>(1.123)     | -35.064***<br>(7.607)     | 6.495<br>(5.968)          |
| log GDP per<br>capita            | 351.244***<br>(35.355)     | 154.827<br>(122.966)       | 263.032**<br>(121.663)    | 166.950***<br>(45.014)    | 261.482<br>(174.523)      |
| Interim*Exchange<br>Rate Return  | -1,326.651***<br>(412.454) | -1,285.760***<br>(295.889) | -758.800***<br>(216.107)  | -924.368**<br>(402.330)   | -111.168<br>(273.895)     |
| Interim*Market<br>Return         | -199.991***<br>(63.487)    | -239.212<br>(166.604)      | 40.231<br>(29.001)        | 130.991<br>(144.134)      | -20.399<br>(46.516)       |
| Interim*Market-<br>to-Book Ratio | 4.390<br>(20.276)          | 49.860<br>(42.122)         | -5.465<br>(14.865)        | -23.993*<br>(12.197)      | -5.795<br>(21.883)        |
| Interim* log GDP<br>per Capita   | 54.491<br>(199.211)        | -83.156***<br>(7.134)      | 92.684<br>(250.985)       | -58.959<br>(35.961)       | 94.401<br>(261.618)       |
| Post*Exchange<br>Rate Return     | -1,330.231***<br>(142.249) | -852.961***<br>(313.254)   | -1,346.032***<br>(94.276) | -1,382.557**<br>(633.106) | -639.087<br>(424.548)     |
| Post*Market<br>Return            | -442.145<br>(323.426)      | -458.707**<br>(204.140)    | 15.810<br>(20.027)        | 132.701<br>(161.636)      | -81.015<br>(102.648)      |
| Post*Market-to-<br>Book Ratio    | 17.606**<br>(7.486)        | 67.486***<br>(15.521)      | 26.580<br>(36.002)        | -33.194<br>(39.879)       | 51.017<br>(39.014)        |
| Post*log GDP per                 | -231.398**                 | -164.925                   | -43.665                   | -67.579*                  | -48.607                   |

|                              |                            |                           |                             |                            |                           |
|------------------------------|----------------------------|---------------------------|-----------------------------|----------------------------|---------------------------|
| Capita                       | (95.907)                   | (197.203)                 | (199.095)                   | (40.298)                   | (312.354)                 |
| Lib*Exchange<br>Rate Return  | 257.647**<br>(119.238)     | -119.792***<br>(40.141)   | 154.957<br>(149.941)        | 275.872***<br>(32.028)     | -204.270<br>(162.135)     |
| Lib*Market<br>Return         | 229.964***<br>(15.900)     | 177.841***<br>(22.653)    | 113.449***<br>(7.070)       | -94.466<br>(58.767)        | 174.141***<br>(40.336)    |
| Lib*Market-to-<br>Book Ratio | -5.702<br>(9.587)          | -27.155**<br>(13.716)     | 23.098***<br>(6.167)        | 57.847***<br>(20.526)      | -5.849<br>(20.445)        |
| Lib*log GDP per<br>Capita    | -259.015***<br>(25.982)    | -184.878*<br>(110.615)    | -210.408***<br>(55.131)     | -68.144**<br>(27.377)      | -249.458***<br>(75.271)   |
| Constant                     | -2,920.402***<br>(298.751) | -1,283.406<br>(1,056.046) | -2,178.510**<br>(1,007.963) | -1,362.725***<br>(381.201) | -2,226.339<br>(1,436.594) |
| Sigma                        | 155.048**<br>(71.192)      | 144.983**<br>(61.998)     | 60.738**<br>(25.456)        | 37.292*<br>(19.494)        | 63.240**<br>(24.853)      |
| Observations                 | 312                        | 312                       | 312                         | 312                        | 312                       |
| Pseudo R2                    | 0.0118                     | 0.0127                    | 0.0283                      | 0.0352                     | 0.0342                    |

Robust standard errors in  
parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 22**

The following regression tests value per capita for the Southeast Asian region, using clustering by target nation. Log GNI per capita (Labor Cost) is used in place of log GDP per capita.

| VARIABLES                        | (1)<br>All              | (2)<br>Domestic         | (3)<br>Cross<br>Border  | (4)<br>Cross<br>Border<br>Within SE | (5)<br>Outside SE       |
|----------------------------------|-------------------------|-------------------------|-------------------------|-------------------------------------|-------------------------|
| Interim                          | 220.171**<br>(85.963)   | 123.996<br>(108.276)    | 47.549*<br>(28.549)     | 10.931<br>(30.123)                  | 53.741<br>(48.886)      |
| Post                             | 75.397<br>(76.969)      | 59.779<br>(116.970)     | -10.854<br>(37.251)     | -16.268<br>(55.379)                 | -20.966<br>(25.663)     |
| Lib                              | 801.993***<br>(48.904)  | 210.732***<br>(50.781)  | 601.894***<br>(58.680)  | 67.653***<br>(12.850)               | 667.743***<br>(71.440)  |
| Interim*Lib                      | -123.932***<br>(31.859) | -72.836*<br>(41.484)    | -27.739**<br>(14.122)   | 10.817<br>(12.979)                  | -27.119<br>(22.902)     |
| Post*Lib                         | -48.309<br>(32.734)     | -12.032<br>(43.839)     | -21.817***<br>(8.413)   | 6.170<br>(18.306)                   | -20.926*<br>(12.516)    |
| Exchange Rate<br>Return          | 194.403<br>(183.714)    | 497.675***<br>(137.748) | -163.928*<br>(93.307)   | -269.022***<br>(99.215)             | -111.664<br>(116.379)   |
| Market Return                    | -21.356<br>(30.773)     | 45.925<br>(30.259)      | -113.406***<br>(25.009) | -18.125<br>(29.921)                 | -125.271***<br>(25.166) |
| Market-to-Book<br>Ratio          | 7.841***<br>(2.629)     | 7.017*<br>(3.829)       | 2.361***<br>(0.892)     | -30.448***<br>(5.580)               | 28.770***<br>(4.344)    |
| log GNI per capita               | 133.054***<br>(13.082)  | 72.376***<br>(12.284)   | 83.238***<br>(8.015)    | 19.555***<br>(4.516)                | 85.553***<br>(8.365)    |
| Interim*Exchange<br>Rate Return  | -188.144**<br>(94.414)  | -157.120<br>(140.852)   | -57.735<br>(88.752)     | -64.896<br>(99.975)                 | 45.804<br>(102.792)     |
| Interim*Market<br>Return         | -96.219<br>(88.725)     | -132.789<br>(88.842)    | -4.239<br>(29.347)      | 29.224<br>(39.490)                  | -29.252<br>(42.930)     |
| Interim*Market-<br>to-Book Ratio | -1.972<br>(6.747)       | -2.506<br>(8.817)       | 4.063<br>(4.323)        | 1.139<br>(3.158)                    | 0.894<br>(5.745)        |
| Interim* log GNI<br>per Capita   | -13.824<br>(11.992)     | -3.435<br>(15.054)      | -3.292<br>(4.496)       | -3.660<br>(4.111)                   | -1.484<br>(6.921)       |
| Post*Exchange<br>Rate Return     | -336.016<br>(323.592)   | -596.735<br>(393.866)   | -123.207<br>(262.528)   | -295.841<br>(323.157)               | 354.702<br>(291.019)    |
| Post*Market                      | -32.883                 | 18.720                  | 1.002                   | 43.107                              | -20.445                 |

|                           |               |             |             |             |             |
|---------------------------|---------------|-------------|-------------|-------------|-------------|
| Return                    |               |             |             |             |             |
|                           | (46.817)      | (61.244)    | (42.040)    | (51.532)    | (46.993)    |
| Post*Market-to-Book Ratio | 8.574         | -15.118     | 19.510**    | 7.279       | 14.352      |
|                           | (11.243)      | (12.053)    | (9.597)     | (6.671)     | (16.202)    |
| Post*log GNI per Capita   | -4.963        | 0.029       | 0.675       | 0.878       | 4.333       |
|                           | (10.672)      | (14.226)    | (3.583)     | (7.103)     | (3.453)     |
| Lib*Exchange Rate Return  | -37.721       | -402.334**  | 200.653***  | 384.902***  | 24.542      |
|                           | (145.973)     | (181.843)   | (24.197)    | (30.025)    | (33.862)    |
| Lib*Market Return         | 77.414**      | 20.923      | 106.215***  | -30.801*    | 147.194***  |
|                           | (35.012)      | (31.144)    | (12.004)    | (16.604)    | (24.984)    |
| Lib*Market-to-Book Ratio  | -3.554        | 1.162       | -5.617*     | 29.820***   | -28.206***  |
|                           | (3.914)       | (6.786)     | (3.365)     | (7.811)     | (6.924)     |
| Lib*log GNI per Capita    | -99.962***    | -16.664     | -79.707***  | -16.094***  | -83.842***  |
|                           | (7.164)       | (14.050)    | (7.820)     | (3.821)     | (9.337)     |
| Constant                  | -1,000.280*** | -556.756*** | -636.108*** | -107.723*** | -718.061*** |
|                           | (99.413)      | (101.527)   | (65.099)    | (35.382)    | (79.827)    |
| Sigma                     | 104.903**     | 100.921**   | 41.484**    | 22.658**    | 45.863**    |
|                           | (48.077)      | (44.208)    | (18.953)    | (11.314)    | (19.659)    |
| Observations              | 840           | 840         | 840         | 840         | 840         |
| Pseudo R2                 | 0.0157        | 0.0216      | 0.0262      | 0.0265      | 0.0327      |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 23**

The following regression tests value per capita for Indonesia and the control group, using clustering by target nation. Log GNI per capita (Labor Cost) is used in place of log GDP per capita.

| VARIABLES                        | (1)                       | (2)                        | (3)                     | (4)                          | (5)                     |
|----------------------------------|---------------------------|----------------------------|-------------------------|------------------------------|-------------------------|
|                                  | All                       | Domestic                   | Cross<br>Border         | Cross<br>Border<br>Within SE | Outside SE              |
| Interim                          | 3,350.565<br>(3,484.683)  | 2,649.804<br>(3,951.583)   | 357.419*<br>(215.067)   | 563.235**<br>(278.789)       | -59.900<br>(524.910)    |
| Post                             | -177.363<br>(827.748)     | 639.156<br>(822.112)       | -820.991<br>(889.436)   | -169.863<br>(343.173)        | -701.952<br>(933.815)   |
| Lib                              | 669.160***<br>(248.140)   | -15.899<br>(297.761)       | 504.242***<br>(41.145)  | -71.856<br>(142.321)         | 695.004***<br>(2.635)   |
| Interim*Lib                      | -1,599.109<br>(1,645.543) | -1,238.089<br>(1,852.152)  | -189.745***<br>(67.306) | -219.689**<br>(97.904)       | -4.925<br>(197.777)     |
| Post*Lib                         | 78.562<br>(374.679)       | -252.621<br>(384.565)      | 349.887<br>(374.525)    | 116.517<br>(194.350)         | 260.508<br>(368.397)    |
| Exchange Rate<br>Return          | 301.068<br>(210.445)      | 528.420***<br>(163.788)    | -265.568***<br>(61.906) | -383.378*<br>(200.204)       | -35.857<br>(53.302)     |
| Market Return                    | 72.598***<br>(17.675)     | 139.245***<br>(9.167)      | -92.853<br>(62.276)     | -27.709<br>(93.517)          | -88.722**<br>(39.576)   |
| Market-to-Book<br>Ratio          | 3.632*<br>(2.058)         | 2.658<br>(11.265)          | 3.790<br>(4.080)        | -31.436***<br>(2.669)        | 29.207***<br>(3.239)    |
| log GNI per<br>capita            | 153.307***<br>(20.081)    | 132.683***<br>(35.318)     | 54.436<br>(34.861)      | 19.800***<br>(5.570)         | 61.240<br>(45.466)      |
| Interim*Exchange<br>Rate Return  | 113.375***<br>(35.073)    | 539.003***<br>(48.519)     | 76.038<br>(85.166)      | 79.299<br>(232.033)          | -55.972***<br>(7.121)   |
| Interim*Market<br>Return         | -365.417***<br>(91.128)   | -451.905***<br>(38.167)    | -75.338<br>(51.541)     | 29.120<br>(149.808)          | -129.547***<br>(11.400) |
| Interim*Market-<br>to-Book Ratio | 14.240***<br>(4.915)      | 28.539<br>(34.375)         | 13.010<br>(18.170)      | -2.191<br>(12.986)           | 12.679<br>(22.606)      |
| Interim* log GNI<br>per Capita   | -430.395<br>(458.575)     | -343.015<br>(513.576)      | -45.884*<br>(24.665)    | -76.403**<br>(34.799)        | 11.486<br>(64.973)      |
| Post*Exchange<br>Rate Return     | -379.186<br>(571.803)     | -1,399.694***<br>(308.026) | 4.419<br>(373.347)      | -337.068<br>(735.895)        | 499.514***<br>(72.542)  |
| Post*Market<br>Return            | -167.587**<br>(79.723)    | 204.632***<br>(8.012)      | -68.691**<br>(27.454)   | 83.239<br>(184.231)          | -137.420*<br>(72.301)   |

|                           |                            |                            |                        |                         |                         |
|---------------------------|----------------------------|----------------------------|------------------------|-------------------------|-------------------------|
| Post*Market-to-Book Ratio | -13.151<br>(26.716)        | -27.784<br>(23.396)        | -18.474*<br>(9.828)    | -28.626<br>(48.817)     | 4.669<br>(14.223)       |
| Post*log GNI per Capita   | 32.404<br>(113.979)        | -73.127<br>(113.400)       | 114.513<br>(118.587)   | 28.252<br>(54.719)      | 95.945<br>(120.226)     |
| Lib*Exchange Rate Return  | -449.686***<br>(162.879)   | -1,088.542***<br>(109.980) | 156.458***<br>(3.299)  | 431.640***<br>(89.903)  | 19.602**<br>(7.939)     |
| Lib*Market Return         | 151.921***<br>(2.078)      | 30.475<br>(64.118)         | 145.958***<br>(32.185) | -42.888<br>(50.601)     | 196.678***<br>(49.233)  |
| Lib*Market-to-Book Ratio  | -16.007***<br>(1.292)      | -23.326<br>(20.293)        | -15.916<br>(13.667)    | 34.463**<br>(16.067)    | -39.629**<br>(18.557)   |
| Lib*log GNI per Capita    | -53.241<br>(36.045)        | 74.967***<br>(24.160)      | -74.660***<br>(10.206) | 10.983<br>(19.311)      | -102.282***<br>(25.631) |
| Constant                  | -1,149.902***<br>(143.892) | -1,013.691***<br>(240.932) | -427.072<br>(262.404)  | -119.269***<br>(30.037) | -544.869<br>(336.940)   |
| Sigma                     | 162.441**<br>(67.743)      | 164.980***<br>(40.690)     | 60.274**<br>(27.238)   | 35.390*<br>(18.813)     | 64.883**<br>(25.046)    |
| Observations              | 336                        | 336                        | 336                    | 336                     | 336                     |
| Pseudo R2                 | 0.0157                     | 0.0312                     | 0.0218                 | 0.0362                  | 0.0308                  |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\*

p<0.05, \* p<0.1



**Table 24**

The following regression tests value per capita for the Philippines and the control group, using clustering by target nation. Log GNI per capita (Labor Cost) is used in place of log GDP per capita.

| VARIABLES                        | (1)                          | (2)                         | (3)                        | (4)                       | (5)                        |
|----------------------------------|------------------------------|-----------------------------|----------------------------|---------------------------|----------------------------|
|                                  | All                          | Domestic                    | Cross Border               | Cross Border<br>Within SE | Outside SE                 |
| Interim                          | -7,739.803***<br>(1,232.782) | -2,711.885**<br>(1,278.204) | -7,020.638***<br>(645.301) | -1,900.546<br>(1,221.152) | -7,100.087***<br>(803.531) |
| Post                             | -1,372.044**<br>(547.406)    | -1,761.520**<br>(716.179)   | -104.244<br>(156.012)      | 770.570**<br>(303.664)    | -617.348**<br>(276.173)    |
| Lib                              | 67.137<br>(225.663)          | -164.479<br>(133.347)       | 409.994***<br>(5.112)      | 450.653***<br>(151.369)   | 261.941***<br>(20.074)     |
| Interim*Lib                      | 2,934.989***<br>(474.654)    | 1,026.028**<br>(501.312)    | 2,674.632***<br>(243.316)  | 736.068<br>(485.984)      | 2,696.493***<br>(302.482)  |
| Post*Lib                         | 487.482**<br>(205.059)       | 699.655**<br>(287.390)      | -16.916<br>(46.558)        | -328.396**<br>(126.890)   | 178.996*<br>(92.842)       |
| Exchange Rate<br>Return          | 421.123***<br>(23.371)       | 334.184*<br>(186.677)       | -132.712***<br>(17.012)    | 193.408<br>(174.623)      | -268.235***<br>(27.878)    |
| Market Return                    | -135.682***<br>(41.751)      | 23.134<br>(75.470)          | -108.181***<br>(36.053)    | -79.612***<br>(11.326)    | -61.663***<br>(17.291)     |
| Market-to-Book<br>Ratio          | -65.971**<br>(30.072)        | -69.157**<br>(27.013)       | -10.064***<br>(1.647)      | -39.382***<br>(2.598)     | 11.776***<br>(2.728)       |
| log GNI per<br>capita            | -128.416**<br>(53.208)       | -160.509**<br>(68.998)      | 11.523<br>(13.674)         | 103.875**<br>(41.444)     | -44.592*<br>(25.187)       |
| Interim*Exchange<br>Rate Return  | -686.093<br>(633.075)        | -292.993<br>(235.693)       | -118.019<br>(508.811)      | -78.842<br>(235.669)      | -192.842<br>(293.696)      |
| Interim*Market<br>Return         | -13.116<br>(241.530)         | -155.185<br>(141.384)       | -57.820<br>(177.828)       | 66.591<br>(110.893)       | -85.143<br>(172.894)       |
| Interim*Market-<br>to-Book Ratio | -0.407<br>(6.962)            | 25.942*<br>(13.977)         | -0.809<br>(19.423)         | -11.460<br>(61.240)       | -9.931<br>(26.911)         |
| Interim* log GNI<br>per Capita   | 1,037.724***<br>(161.200)    | 362.612**<br>(165.805)      | 934.706***<br>(89.924)     | 254.567<br>(175.996)      | 948.330***<br>(112.774)    |
| Post*Exchange<br>Rate Return     | -1,182.379***<br>(177.862)   | -560.217*<br>(327.451)      | -664.367<br>(463.566)      | -1,248.935<br>(851.967)   | 345.822<br>(242.694)       |
| Post*Market<br>Return            | 163.795***<br>(14.949)       | -124.969<br>(101.425)       | 120.050***<br>(27.151)     | -22.494<br>(70.101)       | 136.872***<br>(20.942)     |
| Post*Market-to-<br>Book Ratio    | 95.296*<br>(30.072)          | 69.023*<br>(27.013)         | 55.662***<br>(1.647)       | 22.615**<br>(2.598)       | 58.219**<br>(2.728)        |

|                          |             |             |            |            |            |
|--------------------------|-------------|-------------|------------|------------|------------|
|                          | (56.991)    | (37.702)    | (19.891)   | (10.147)   | (22.909)   |
| Post*log GNI per Capita  | 164.861***  | 218.636**   | 6.721      | -102.735** | 73.343**   |
|                          | (59.433)    | (85.944)    | (16.871)   | (40.781)   | (31.976)   |
| Lib*Exchange Rate Return | 689.756***  | 51.862      | 536.092*** | -14.162    | 625.077*** |
|                          | (142.851)   | (184.520)   | (32.575)   | (155.156)  | (18.473)   |
| Lib*Market Return        | -43.250     | -28.556     | 67.399***  | 14.693     | 28.002***  |
|                          | (45.978)    | (60.733)    | (11.758)   | (31.657)   | (8.436)    |
| Lib*Market-to-Book Ratio | 58.216***   | 85.937***   | -6.205     | 53.223***  | -46.220*** |
|                          | (21.867)    | (27.477)    | (6.670)    | (10.805)   | (13.320)   |
| Lib*log GNI per Capita   | -136.852    | -123.182    | -83.930*** | -50.525*** | -73.618*** |
|                          | (90.261)    | (78.096)    | (8.008)    | (10.338)   | (15.173)   |
| Constant                 | 1,139.127** | 1,364.630** | -72.323    | -756.398** | 301.339*   |
|                          | (457.526)   | (569.420)   | (94.900)   | (327.214)  | (178.184)  |
| Sigma                    | 163.183***  | 153.066***  | 64.397***  | 37.687***  | 67.959***  |
|                          | (61.304)    | (50.608)    | (21.289)   | (13.518)   | (19.784)   |
| Observations             | 323         | 323         | 323        | 323        | 323        |
| Pseudo R2                | 0.0136      | 0.0164      | 0.0315     | 0.0459     | 0.0367     |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 25**

The following regression tests value per capita for Malaysia and the control group, using clustering by target nation. Log GNI per capita (Labor Cost) is used in place of log GDP per capita.

| VARIABLES                        | (1)                       | (2)                       | (3)                    | (4)                          | (5)                      |
|----------------------------------|---------------------------|---------------------------|------------------------|------------------------------|--------------------------|
|                                  | All                       | Domestic                  | Cross<br>Border        | Cross<br>Border<br>Within SE | Outside SE               |
| Interim                          | 10,150.014<br>(6,387.973) | 9,856.749<br>(6,629.427)  | -394.406<br>(264.193)  | 710.244***<br>(177.978)      | -495.635<br>(379.468)    |
| Post                             | -869.088**<br>(367.186)   | -401.632***<br>(42.122)   | -841.554<br>(761.181)  | -44.674<br>(272.116)         | -1,094.772*<br>(614.901) |
| Lib                              | 813.295***<br>(165.089)   | 352.827***<br>(104.782)   | 170,532***<br>(34.285) | -2.064<br>(21.699)           | -98.975<br>(99.962)      |
| Interim*Lib                      | -2,602.909<br>(1,590.476) | -2,499.106<br>(1,628.540) | 54.494<br>(82.709)     | -158.626***<br>(26.527)      | 80.370<br>(78.617)       |
| Post*Lib                         | 139.043***<br>(45.023)    | 51.253**<br>(24.054)      | 138.377<br>(178.034)   | 42.755<br>(106.659)          | 141.397<br>(140.295)     |
| Exchange Rate<br>Return          | 136.461<br>(460.076)      | 221.308<br>(264.061)      | -132.716<br>(197.988)  | 277.459<br>(326.048)         | -432.042***<br>(111.347) |
| Market Return                    | 2.622<br>(51.493)         | 59.507<br>(44.322)        | -110.557*<br>(59.407)  | -86.353<br>(89.603)          | -97.680**<br>(42.304)    |
| Market-to-Book<br>Ratio          | 12.703***<br>(0.629)      | 15.224**<br>(7.076)       | -7.143**<br>(3.379)    | -33.358***<br>(4.678)        | 15.080***<br>(2.191)     |
| log GNI per capita               | 111.897***<br>(13.530)    | 65.125***<br>(22.155)     | 51.678**<br>(20.559)   | 39.020***<br>(2.070)         | 19.527<br>(14.859)       |
| Interim*Exchange<br>Rate Return  | 109.674<br>(222.771)      | 111.891<br>(214.599)      | 96.797***<br>(27.921)  | -350.784**<br>(162.072)      | 482.650***<br>(37.417)   |
| Interim*Market<br>Return         | -167.221<br>(150.174)     | -125.262<br>(98.779)      | -62.159<br>(42.760)    | 110.246<br>(134.588)         | -133.515***<br>(11.711)  |
| Interim*Market-<br>to-Book Ratio | -40.807<br>(29.131)       | -53.405<br>(47.718)       | 36.823**<br>(17.282)   | 2.673<br>(7.027)             | 34.857*<br>(19.897)      |
| Interim* log GNI<br>per Capita   | -1,316.316<br>(836.524)   | -1,277.171<br>(863.911)   | 47.950<br>(38.403)     | -96.747***<br>(22.711)       | 63.847<br>(46.518)       |
| Post*Exchange<br>Rate Return     | -506.752<br>(1,763.618)   | -37.892<br>(1,226.214)    | -624.835<br>(958.758)  | -1,685.624<br>(1,055.338)    | 691.432<br>(541.749)     |
| Post*Market<br>Return            | 12.918<br>(70.132)        | 34.817***<br>(7.528)      | -95.632***<br>(0.921)  | 180.923<br>(126.953)         | -201.005***<br>(77.228)  |
| Post*Market-to-                  | 3.749                     | 1.950                     | 22.061                 | -41.816                      | 82.198***                |

|                              |             |             |            |             |            |
|------------------------------|-------------|-------------|------------|-------------|------------|
| Book Ratio                   |             |             |            |             |            |
|                              | (38.278)    | (39.794)    | (17.424)   | (47.134)    | (18.427)   |
| Post*log GNI per<br>Capita   | 119.863***  | 57.589***   | 108.977    | 14.092      | 131.856    |
|                              | (41.110)    | (1.057)     | (103.373)  | (45.026)    | (85.169)   |
| Lib*Exchange<br>Rate Return  | -151.408    | -224.072    | -46.715    | 37.936      | -118.442   |
|                              | (606.781)   | (393.321)   | (222.878)  | (157.871)   | (225.949)  |
| Lib*Market<br>Return         | 98.145**    | -0.059      | 152.749*** | -0.786      | 220.524*** |
|                              | (49.386)    | (14.857)    | (20.516)   | (18.812)    | (43.437)   |
| Lib*Market-to-<br>Book Ratio | -17.378***  | -12.152***  | -8.276***  | 29.620***   | -24.779*** |
|                              | (5.966)     | (4.686)     | (2.377)    | (10.136)    | (5.545)    |
| Lib*log GNI per<br>Capita    | -99.561***  | -34.789***  | -12.122*** | 2.130       | 28.475**   |
|                              | (20.322)    | (8.984)     | (0.567)    | (7.776)     | (13.990)   |
| Constant                     | -852.314*** | -521.501*** | -386.289** | -258.914*** | -203.115** |
|                              | (105.724)   | (189.190)   | (153.306)  | (23.193)    | (95.508)   |
| Sigma                        | 151.691**   | 134.010**   | 60.742**   | 33.260*     | 64.739***  |
|                              | (70.521)    | (62.937)    | (26.254)   | (17.427)    | (24.576)   |
| Observations                 | 336         | 336         | 336        | 336         | 336        |
| Pseudo R2                    | 0.0083      | 0.0062      | 0.0226     | 0.0344      | 0.0323     |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

**Table 26**

The following regression tests value per capita for Thailand and the control group, using clustering by target nation. Log GNI per capita (Labor Cost) is used in place of log GDP per capita.

| VARIABLES                        | (1)                      | (2)                       | (3)                      | (4)                          | (5)                     |
|----------------------------------|--------------------------|---------------------------|--------------------------|------------------------------|-------------------------|
|                                  | All                      | Domestic                  | Cross<br>Border          | Cross<br>Border<br>Within SE | Outside SE              |
| Interim                          | 273.056<br>(5,635.180)   | 3,632.930<br>(4,263.501)  | 1,562.252<br>(4,167.489) | 2,112.527<br>(1,393.337)     | -819.018<br>(1,759.045) |
| Post                             | 927.951***<br>(254.695)  | 1,076.693<br>(757.179)    | -548.915<br>(1,072.111)  | -648.073<br>(776.654)        | -249.908<br>(1,336.677) |
| Lib                              | 306.056**<br>(150.169)   | 173.030**<br>(86.922)     | 344.253***<br>(86.971)   | 303.655***<br>(34.050)       | 458.805***<br>(12.233)  |
| Interim*Lib                      | -112.549<br>(1,804.583)  | -1,212.264<br>(1,316.509) | -502.034<br>(1,375.550)  | -645.572<br>(436.539)        | 270.384<br>(608.117)    |
| Post*Lib                         | -317.631***<br>(53.795)  | -365.023**<br>(172.338)   | 149.724<br>(334.569)     | 238.168<br>(277.040)         | 39.669<br>(408.329)     |
| Exchange Rate<br>Return          | 474.858*<br>(263.254)    | 900.167***<br>(38.236)    | 180.737***<br>(48.790)   | 164.861<br>(184.481)         | 59.961<br>(65.171)      |
| Market Return                    | 39.680<br>(41.980)       | 148.197***<br>(1.985)     | -174.135***<br>(27.947)  | -74.617<br>(90.830)          | -165.524***<br>(0.466)  |
| Market-to-Book<br>Ratio          | 9.939***<br>(2.443)      | -6.353<br>(13.441)        | -2.568<br>(4.011)        | -31.256***<br>(2.200)        | 20.061***<br>(7.476)    |
| log GNI per capita               | 103.110**<br>(42.580)    | 69.623<br>(46.342)        | 55.634<br>(36.647)       | 38.241***<br>(14.666)        | 54.044<br>(47.761)      |
| Interim*Exchange<br>Rate Return  | -972.665***<br>(342.597) | -1,194.135***<br>(70.203) | -430.622***<br>(71.620)  | -485.420*<br>(257.272)       | -35.461<br>(47.130)     |
| Interim*Market<br>Return         | -195.772***<br>(37.347)  | -271.791*<br>(163.731)    | 52.163***<br>(12.210)    | 148.788<br>(134.824)         | -3.900<br>(71.675)      |
| Interim*Market-<br>to-Book Ratio | 24.259*<br>(13.038)      | 43.423<br>(42.347)        | 3.788<br>(18.200)        | -17.929*<br>(9.121)          | 9.706<br>(28.882)       |
| Interim* log GNI<br>per Capita   | -30.839<br>(739.349)     | -480.569<br>(551.652)     | -202.317<br>(552.703)    | -277.258<br>(182.491)        | 112.346<br>(237.145)    |
| Post*Exchange<br>Rate Return     | -820.180***<br>(26.090)  | -825.305***<br>(18.776)   | -888.137***<br>(6.370)   | -893.500**<br>(431.854)      | -421.615*<br>(237.197)  |
| Post*Market<br>Return            | -426.788<br>(342.324)    | -472.921**<br>(194.548)   | 33.485<br>(57.301)       | 145.378<br>(151.339)         | -56.689<br>(116.847)    |
| Post*Market-to-<br>Book Ratio    | 16.153                   | 65.331***                 | 17.226                   | -40.945                      | 47.634                  |

|                              |                         |                        |                        |                         |                        |
|------------------------------|-------------------------|------------------------|------------------------|-------------------------|------------------------|
|                              | (10.424)                | (18.767)               | (35.752)               | (51.983)                | (34.602)               |
| Post*log GNI per<br>Capita   | -113.982***<br>(30.771) | -145.528<br>(94.460)   | 71.715<br>(148.751)    | 93.380<br>(112.602)     | 27.762<br>(183.980)    |
| Lib*Exchange<br>Rate Return  | 458.402***<br>(66.607)  | 53.208<br>(54.821)     | 305.945***<br>(58.891) | 274.832***<br>(48.914)  | 43.886<br>(76.648)     |
| Lib*Market<br>Return         | 225.615***<br>(53.757)  | 181.736***<br>(13.421) | 131.187**<br>(56.603)  | -85.515*<br>(44.903)    | 175.961**<br>(74.935)  |
| Lib*Market-to-<br>Book Ratio | -29.889***<br>(9.457)   | -30.550***<br>(2.496)  | -3.249<br>(19.644)     | 38.828***<br>(8.231)    | -26.493<br>(28.131)    |
| Lib*log GNI per<br>Capita    | -13.049<br>(9.486)      | -2.876<br>(5.621)      | -45.644***<br>(8.493)  | -57.828***<br>(17.122)  | -60.300***<br>(11.317) |
| Constant                     | -781.651**<br>(330.742) | -518.332<br>(382.886)  | -425.025<br>(261.296)  | -259.943***<br>(97.416) | -473.579<br>(333.716)  |
|                              | 155.814**<br>(71.903)   | 144.960**<br>(62.140)  | 62.426**<br>(26.401)   | 36.828*<br>(18.979)     | 65.483**<br>(26.157)   |
| Observations                 | 312                     | 312                    | 312                    | 312                     | 312                    |
|                              | 0.011                   | 0.0126                 | 0.0226                 | 0.0345                  | 0.0274                 |

Robust standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

## Appendix 6

**Table 1 Number of Acquisitions for Treatment Group**

|                | All  | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|------|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 1138 | 897      | 241          | 82                     | 159        |
| <b>Interim</b> | 1282 | 865      | 417          | 106                    | 311        |
| <b>Post</b>    | 2014 | 1666     | 348          | 149                    | 199        |

**Table 2 Number of Acquisitions for Control Group**

|                | All | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|-----|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 269 | 158      | 111          | 24                     | 87         |
| <b>Interim</b> | 437 | 273      | 164          | 25                     | 139        |
| <b>Post</b>    | 606 | 355      | 251          | 91                     | 160        |

**Table 3 Number of Acquisitions in Indonesia**

|                | All | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|-----|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 100 | 42       | 58           | 11                     | 47         |
| <b>Interim</b> | 133 | 35       | 98           | 31                     | 67         |
| <b>Post</b>    | 168 | 73       | 95           | 43                     | 52         |

**Table 4 Number of Acquisitions in the Philippines**

|                | All | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|-----|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 125 | 72       | 53           | 26                     | 27         |
| <b>Interim</b> | 148 | 71       | 77           | 16                     | 61         |
| <b>Post</b>    | 129 | 85       | 44           | 8                      | 36         |

**Table 5 Number of Acquisitions in Malaysia**

|                | All  | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|------|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 788  | 712      | 76           | 29                     | 47         |
| <b>Interim</b> | 714  | 625      | 89           | 30                     | 59         |
| <b>Post</b>    | 1309 | 1180     | 129          | 64                     | 65         |

**Table 6 Number of Acquisitions in Thailand**

|                | All | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|-----|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 125 | 71       | 54           | 16                     | 38         |
| <b>Interim</b> | 287 | 134      | 153          | 29                     | 124        |
| <b>Post</b>    | 408 | 328      | 80           | 34                     | 46         |

**Table 7 Number of Acquisitions in Singapore**

|                | All | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|-----|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 249 | 158      | 91           | 21                     | 70         |
| <b>Interim</b> | 409 | 271      | 138          | 21                     | 117        |
| <b>Post</b>    | 554 | 347      | 207          | 71                     | 136        |

**Table 8 Number of Acquisitions in Vietnam**

|                | All | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|-----|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 15  | 0        | 15           | 0                      | 15         |
| <b>Interim</b> | 12  | 2        | 10           | 1                      | 9          |
| <b>Post</b>    | 36  | 8        | 28           | 11                     | 17         |

**Table 9 Number of Acquisitions in Cambodia**

|                | All | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|-----|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 2   | 0        | 2            | 2                      | 0          |
| <b>Interim</b> | 3   | 0        | 3            | 1                      | 2          |
| <b>Post</b>    | 7   | 0        | 7            | 4                      | 3          |

**Table 10 Number of Acquisitions in Myanmar**

|                | All | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|-----|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 3   | 0        | 3            | 1                      | 2          |
| <b>Interim</b> | 3   | 0        | 3            | 0                      | 3          |
| <b>Post</b>    | 3   | 0        | 3            | 2                      | 1          |



**Table 11 Number of Acquisitions in Laos**

|                | All | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|-----|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 0   | 0        | 0            | 0                      | 0          |
| <b>Interim</b> | 4   | 0        | 4            | 0                      | 4          |
| <b>Post</b>    | 4   | 0        | 4            | 2                      | 2          |

**Table 12 Number of Acquisitions in Brunei**

|                | All | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|-----|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 0   | 0        | 0            | 0                      | 0          |
| <b>Interim</b> | 6   | 0        | 6            | 2                      | 4          |
| <b>Post</b>    | 2   | 0        | 2            | 1                      | 1          |

**Table 13 Number of Acquisitions in the Philippines (Philippines' Timeline)**

|                | All | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|-----|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 191 | 101      | 90           | 31                     | 59         |
| <b>Interim</b> | 72  | 42       | 30           | 7                      | 23         |
| <b>Post</b>    | 159 | 102      | 57           | 9                      | 48         |

**Table 14 Number of Acquisitions in Thailand (Thailand's Timeline)**

|                | All | Domestic | Cross Border | Cross Border Within SE | Outside SE |
|----------------|-----|----------|--------------|------------------------|------------|
| <b>Pre</b>     | 125 | 71       | 54           | 16                     | 38         |
| <b>Interim</b> | 150 | 57       | 93           | 12                     | 81         |
| <b>Post</b>    | 474 | 354      | 120          | 38                     | 82         |

**Table 15 Acquirer Excess Return Calculation**

| Country<br>Period  | Acquirer<br>Market Value | Acquirer<br>Return |       | Acquirer Market<br>Return |       | Acquirer<br>Excess Return |       |
|--------------------|--------------------------|--------------------|-------|---------------------------|-------|---------------------------|-------|
|                    | Mean                     | Mean               | SD    | Mean                      | SD    | Mean                      | SD    |
| <b>Indonesia</b>   |                          |                    |       |                           |       |                           |       |
| Pre                | 3,240,751,856            | 0.011              | 0.068 | 0.004                     | 0.041 | 0.007                     | 0.076 |
| Interim            | 8,791,546,825            | 0.019              | 0.188 | (0.003)                   | 0.081 | 0.025                     | 0.183 |
| Post               | 3,811,512,654            | 0.037              | 0.146 | 0.004                     | 0.031 | 0.030                     | 0.141 |
| <b>Philippines</b> |                          |                    |       |                           |       |                           |       |
| Pre                | 2,759,859,200            | 0.027              | 0.103 | 0.005                     | 0.039 | 0.022                     | 0.098 |
| Interim            | 7,351,467,500            | 0.013              | 0.099 | 0.003                     | 0.040 | 0.010                     | 0.093 |
| Post               | 2,533,944,918            | 0.026              | 0.123 | 0.001                     | 0.026 | 0.026                     | 0.118 |
| <b>Malaysia</b>    |                          |                    |       |                           |       |                           |       |
| Pre                | 681,189,798              | 0.004              | 0.097 | (0.001)                   | 0.040 | 0.005                     | 0.083 |
| Interim            | 2,035,412,113            | (0.006)            | 0.102 | 0.000                     | 0.071 | (0.006)                   | 0.086 |
| Post               | 731,627,225              | 0.010              | 0.090 | 0.004                     | 0.017 | 0.007                     | 0.086 |
| <b>Thailand</b>    |                          |                    |       |                           |       |                           |       |
| Pre                | 2,595,055,246            | 0.001              | 0.076 | 0.003                     | 0.041 | (0.003)                   | 0.066 |
| Interim            | 4,314,302,258            | 0.001              | 0.083 | 0.001                     | 0.051 | 0.001                     | 0.075 |
| Post               | 2,029,639,015            | 0.019              | 0.084 | 0.006                     | 0.037 | 0.011                     | 0.077 |
| <b>Singapore</b>   |                          |                    |       |                           |       |                           |       |
| Pre                | 1,329,086,368            | 0.008              | 0.068 | 0.001                     | 0.034 | 0.009                     | 0.062 |
| Interim            | 2,703,601,804            | 0.014              | 0.109 | 0.001                     | 0.038 | 0.014                     | 0.099 |
| Post               | 1,179,779,774            | 0.019              | 0.086 | 0.003                     | 0.023 | 0.016                     | 0.082 |
| <b>Vietnam</b>     |                          |                    |       |                           |       |                           |       |
| Pre                | 7,418,113,846            | 0.022              | 0.106 | 0.006                     | 0.050 | 0.011                     | 0.131 |
| Interim            | 7,607,020,000            | (0.005)            | 0.083 | (0.002)                   | 0.029 | (0.007)                   | 0.081 |
| Post               | 13,126,370,857           | 0.000              | 0.055 | 0.004                     | 0.021 | (0.003)                   | 0.052 |

|                 |                |         |       |         |       |         |       |
|-----------------|----------------|---------|-------|---------|-------|---------|-------|
| <b>Brunei</b>   |                |         |       |         |       |         |       |
| Interim         | 13,588,952,000 | 0.037   | 0.036 | 0.027   | 0.022 | 0.009   | 0.031 |
| Post            | 20,130,000     | (0.025) |       | 0.021   | 0.000 | (0.045) |       |
| <b>Cambodia</b> |                |         |       |         |       |         |       |
| Pre             | 2,809,670,000  | 0.023   | 0.032 | 0.018   | 0.005 | 0.005   | 0.037 |
| Interim         | 4,718,676,667  | (0.036) | 0.262 | (0.002) | 0.055 | (0.034) | 0.207 |
| Post            | 2,122,244,286  | 0.015   | 0.091 | 0.009   | 0.026 | 0.010   | 0.069 |
| <b>Laos</b>     |                |         |       |         |       |         |       |
| Interim         | 4,699,486,667  | (0.027) | 0.019 | (0.035) | 0.038 | 0.008   | 0.045 |
| Post            | 2,079,685,000  | 0.014   | 0.031 | 0.003   | 0.029 | (0.002) | 0.028 |
| <b>Myanmar</b>  |                |         |       |         |       |         |       |
| Pre             | 2,312,456,667  | 0.053   | 0.006 | (0.050) | 0.101 | 0.103   | 0.098 |
| Interim         | 2,179,163,333  | 0.006   | 0.011 | (0.004) | 0.013 | 0.010   | 0.012 |
| Post            | 19,540,000     | (0.057) | 0.083 | (0.021) | 0.041 | (0.036) | 0.042 |

Table 16 Target Excess Return Calculation

| Country<br>Period  | Target<br>Market Value | Target Return |       | Target Excess<br>Return |       | Target Market<br>Return |       |
|--------------------|------------------------|---------------|-------|-------------------------|-------|-------------------------|-------|
|                    | Mean                   | Mean          | SD    | Mean                    | SD    | Mean                    | SD    |
| <b>Indonesia</b>   |                        |               |       |                         |       |                         |       |
| Pre                | 35,015,647,059         | (0.039)       | 0.169 | (0.024)                 | 0.141 | (0.004)                 | 0.047 |
| Interim            | 36,482,416,667         | 0.075         | 0.248 | 0.067                   | 0.213 | (0.027)                 | 0.109 |
| Post               | 38,189,206,897         | 0.069         | 0.172 | 0.068                   | 0.158 | 0.004                   | 0.043 |
| <b>Philippines</b> |                        |               |       |                         |       |                         |       |
| Pre                | 35,028,357,143         | 0.032         | 0.110 | 0.040                   | 0.102 | (0.008)                 | 0.048 |
| Interim            | 36,356,513,514         | 0.021         | 0.131 | 0.024                   | 0.138 | (0.000)                 | 0.045 |
| Post               | 38,227,869,565         | 0.052         | 0.088 | 0.046                   | 0.086 | 0.008                   | 0.022 |
| <b>Malaysia</b>    |                        |               |       |                         |       |                         |       |
| Pre                | 34,917,126,437         | 0.049         | 0.175 | 0.042                   | 0.168 | (0.005)                 | 0.057 |
| Interim            | 36,404,912,281         | 0.037         | 0.151 | 0.041                   | 0.130 | (0.001)                 | 0.052 |
| Post               | 38,361,023,256         | 0.052         | 0.108 | 0.046                   | 0.107 | 0.004                   | 0.016 |
| <b>Thailand</b>    |                        |               |       |                         |       |                         |       |
| Pre                | 34,973,826,087         | 0.023         | 0.108 | 0.011                   | 0.118 | (0.006)                 | 0.050 |
| Interim            | 36,370,310,345         | 0.070         | 0.143 | 0.055                   | 0.139 | 0.000                   | 0.077 |
| Post               | 38,103,463,415         | 0.031         | 0.104 | 0.021                   | 0.092 | 0.008                   | 0.035 |
| <b>Singapore</b>   |                        |               |       |                         |       |                         |       |
| Pre                | 34,892,861,111         | 0.023         | 0.063 | 0.019                   | 0.063 | 0.000                   | 0.027 |
| Interim            | 36,506,826,087         | 0.088         | 0.149 | 0.083                   | 0.140 | (0.003)                 | 0.042 |
| Post               | 38,272,130,435         | 0.068         | 0.161 | 0.067                   | 0.163 | 0.004                   | 0.022 |
| <b>Vietnam</b>     |                        |               |       |                         |       |                         |       |
| Pre                |                        |               |       |                         |       |                         |       |
| Interim            | 36,417,000,000         |               |       |                         |       |                         |       |
| Post               | 38,400,875,000         |               |       |                         |       |                         |       |

**Table 17 Combined Returns**

| Country<br>Period  | Combined Return |       |
|--------------------|-----------------|-------|
|                    | Mean            | SD    |
| <b>Indonesia</b>   |                 |       |
| Pre                | (0.032)         | 0.148 |
| Interim            | 0.061           | 0.207 |
| Post               | 0.078           | 0.162 |
| <b>Philippines</b> |                 |       |
| Pre                | 0.035           | 0.093 |
| Interim            | 0.019           | 0.131 |
| Post               | 0.032           | 0.077 |
| <b>Malaysia</b>    |                 |       |
| Pre                | 0.038           | 0.155 |
| Interim            | 0.043           | 0.132 |
| Post               | 0.049           | 0.119 |
| <b>Thailand</b>    |                 |       |
| Pre                | 0.005           | 0.119 |
| Interim            | 0.052           | 0.120 |
| Post               | 0.023           | 0.097 |
| <b>Singapore</b>   |                 |       |
| Pre                | 0.018           | 0.070 |
| Interim            | 0.067           | 0.107 |
| Post               | 0.047           | 0.178 |
| <b>Vietnam</b>     |                 |       |
| Pre                |                 |       |
| Interim            |                 |       |
| Post               |                 |       |

Table 18 Return Regression Variables

| Country<br>Period  | Acquirer Size |         | Acquirer Book<br>Value of<br>Common Equity |        | Acquirer Leverage |       |
|--------------------|---------------|---------|--------------------------------------------|--------|-------------------|-------|
|                    | Mean          | SD      | Mean                                       | SD     | Mean              | SD    |
| <b>Indonesia</b>   |               |         |                                            |        |                   |       |
| Pre                | 14,524        | 33,993  | 1,697                                      | 4,421  | 0.860             | 1.615 |
| Interim            | 20,280        | 56,698  | 2,782                                      | 8,160  | 1.045             | 1.386 |
| Post               | 23,936        | 135,482 | 2,138                                      | 8,002  | 1.574             | 7.301 |
| <b>Philippines</b> |               |         |                                            |        |                   |       |
| Pre                | 11,540        | 54,594  | 1,317                                      | 4,643  | 0.531             | 0.814 |
| Interim            | 8,624         | 20,010  | 2,119                                      | 5,375  | 1.008             | 1.314 |
| Post               | 7,657         | 60,559  | 967                                        | 4,186  | 0.941             | 1.187 |
| <b>Malaysia</b>    |               |         |                                            |        |                   |       |
| Pre                | 1,073         | 7,784   | 267                                        | 1,878  | 0.302             | 0.685 |
| Interim            | 3,593         | 27,258  | 535                                        | 2,859  | 0.691             | 1.089 |
| Post               | 2,905         | 39,346  | 371                                        | 2,889  | 0.618             | 0.631 |
| <b>Thailand</b>    |               |         |                                            |        |                   |       |
| Pre                | 14,993        | 61,913  | 1,081                                      | 2,491  | 1.180             | 1.816 |
| Interim            | 23,059        | 81,603  | 1,813                                      | 3,695  | 2.318             | 5.257 |
| Post               | 12,038        | 56,940  | 903                                        | 3,204  | 2.417             | 6.948 |
| <b>Singapore</b>   |               |         |                                            |        |                   |       |
| Pre                | 5,518         | 30,236  | 600                                        | 1,828  | 0.746             | 1.808 |
| Interim            | 3,929         | 18,166  | 894                                        | 2,794  | 0.731             | 1.505 |
| Post               | 2,724         | 25,576  | 502                                        | 1,829  | 0.581             | 1.077 |
| <b>Vietnam</b>     |               |         |                                            |        |                   |       |
| Pre                | 17,345        | 26,332  | 4,491                                      | 4,871  | 0.729             | 0.477 |
| Interim            | 9,997         | 13,545  | 1,215                                      | 2,269  | 1.374             | 1.384 |
| Post               | 118,968       | 361,900 | 6,185                                      | 17,076 | 0.965             | 1.076 |
| <b>Brunei</b>      |               |         |                                            |        |                   |       |
| Interim            | 86,307        | 139,053 | 4,923                                      | 5,711  | 1.496             | 1.785 |

|                 |        |        |       |       |       |       |
|-----------------|--------|--------|-------|-------|-------|-------|
| Post            | 52     | 74     | 14    | 19    | 0.812 |       |
| <b>Cambodia</b> |        |        |       |       |       |       |
| Pre             | 3,078  | 4,353  | 2,174 | 3,075 | 0.155 | 0.219 |
| Interim         | 4,797  | 6,691  | 2,657 | 3,721 | 0.349 | 0.134 |
| Post            | 10,707 | 21,674 | 1,266 | 2,064 | 1.347 | 1.393 |
| <b>Laos</b>     |        |        |       |       |       |       |
| Interim         | 20,774 | 23,982 | 2,916 | 3,362 | 0.443 | 0.735 |
| Post            | 4,505  | 6,942  | 1,397 | 2,023 | 0.590 | 0.160 |
| <b>Myanmar</b>  |        |        |       |       |       |       |
| Pre             | 3,471  | 5,193  | 1,037 | 1,383 | 0.564 | 0.157 |
| Interim         | 6,653  | 3,962  | 3,106 | 2,693 | 0.787 | 0.151 |
| Post            | 627    | 1,007  | 139   | 291   | 1.739 | 1.291 |

**Table 18 Return Regression Variables (Continued)**

| Country Period     | Acquirer Tobin's q |         | Acquirer FCF |       | Deal Value |     | Relative Value |        |
|--------------------|--------------------|---------|--------------|-------|------------|-----|----------------|--------|
|                    | Mean               | SD      | Mean         | SD    | Mean       | SD  | Mean           | SD     |
| <b>Indonesia</b>   |                    |         |              |       |            |     |                |        |
| Pre                | 1.182              | 0.832   | 0.077        | 0.158 | 40         | 116 | 0.487          | 1.529  |
| Interim            | 1.286              | 1.867   | 0.016        | 1.036 | 54         | 139 | 0.451          | 2.747  |
| Post               | 1.582              | 2.492   | 0.125        | 0.187 | 43         | 123 | 1.620          | 11.152 |
| <b>Philippines</b> |                    |         |              |       |            |     |                |        |
| Pre                | 1.568              | 1.185   | 0.040        | 0.127 | 53         | 262 | 1.143          | 8.123  |
| Interim            | 2.263              | 7.308   | 0.059        | 0.245 | 55         | 160 | 2.549          | 14.213 |
| Post               | 13.372             | 117.084 | (0.029)      | 0.469 | 40         | 131 | 0.651          | 1.793  |
| <b>Malaysia</b>    |                    |         |              |       |            |     |                |        |
| Pre                | 2.689              | 4.377   | 0.017        | 0.060 | 28         | 94  | 0.304          | 1.114  |
| Interim            | 1.401              | 7.990   | (0.029)      | 0.599 | 26         | 143 | 0.465          | 1.564  |
| Post               | 4.998              | 118.380 | 0.034        | 0.516 | 23         | 195 | 0.590          | 2.539  |
| <b>Thailand</b>    |                    |         |              |       |            |     |                |        |
| Pre                | 1.659              | 2.807   | 0.164        | 0.457 | 22         | 82  | 0.058          | 0.141  |

|                  |       |        |         |       |    |     |       |        |
|------------------|-------|--------|---------|-------|----|-----|-------|--------|
| Interim          | 0.870 | 0.757  | 0.000   | 0.877 | 27 | 76  | 0.170 | 0.857  |
| Post             | 5.324 | 28.975 | 0.078   | 0.372 | 16 | 63  | 0.091 | 0.310  |
| <b>Singapore</b> |       |        |         |       |    |     |       |        |
| Pre              | 1.375 | 1.076  | 0.009   | 0.155 | 21 | 62  | 5.901 | 66.034 |
| Interim          | 1.974 | 4.261  | 0.016   | 0.397 | 63 | 367 | 0.521 | 2.847  |
| Post             | 3.343 | 29.107 | (0.017) | 0.356 | 38 | 155 | 1.403 | 14.195 |
| <b>Vietnam</b>   |       |        |         |       |    |     |       |        |
| Pre              | 0.965 | 0.665  | 0.085   | 0.046 | 4  | 15  | 0.103 | 0.174  |
| Interim          | 1.165 | 1.051  | 0.067   | 0.048 | 8  | 14  | 0.010 | 0.013  |
| Post             | 1.442 | 2.325  | 0.128   | 0.115 | 7  | 21  | 0.423 | 1.547  |
| <b>Brunei</b>    |       |        |         |       |    |     |       |        |
| Interim          | 0.485 | 0.297  | 0.090   | 0.184 | 0  | 1   | 0.028 |        |
| Post             | 0.907 |        | 0.141   |       | 4  | 6   | 0.193 |        |
| <b>Cambodia</b>  |       |        |         |       |    |     |       |        |
| Pre              | 0.948 |        | 0.007   | 0.010 | 0  | 0   | 0.000 |        |
| Interim          | 1.566 | 0.265  | 0.054   | 0.013 | 0  | 1   | 0.000 |        |
| Post             | 1.027 | 0.910  | 0.086   | 0.092 | 0  | 0   | 0.002 | 0.001  |
| <b>Laos</b>      |       |        |         |       |    |     |       |        |
| Interim          | 1.441 | 1.096  | (0.019) | 0.187 | 61 | 58  | 0.409 | 0.569  |
| Post             | 1.065 | 0.215  | 0.169   | 0.067 | 18 | 35  | 0.024 | 0.033  |
| <b>Myanmar</b>   |       |        |         |       |    |     |       |        |
| Pre              | 1.044 | 0.186  | 0.067   | 0.077 | 87 | 149 | 0.186 | 0.229  |
| Interim          | 0.689 | 0.082  | 0.225   | 0.119 | -  | -   |       |        |
| Post             | 1.745 | 2.002  | (0.178) | 0.698 | 6  | 10  | 0.301 | 0.423  |



**Table 19 Total Deal Value**

| <b>Period</b>      | <b>All</b>     | <b>Domestic</b> | <b>Cross Border</b> | <b>Cross Border Within SE</b> | <b>Outside SE</b> |
|--------------------|----------------|-----------------|---------------------|-------------------------------|-------------------|
| <b>Indonesia</b>   |                |                 |                     |                               |                   |
| Pre                | 4,046,683,000  | 3,023,191,000   | 1,023,492,000       | 116,996,000                   | 906,496,000       |
| Interim            | 7,160,378,000  | 2,382,652,000   | 4,777,726,000       | 1,199,861,000                 | 3,577,865,000     |
| Post               | 7,204,165,000  | 3,044,282,000   | 4,159,883,000       | 2,043,687,000                 | 2,116,196,000     |
| <b>Philippines</b> |                |                 |                     |                               |                   |
| Pre                | 6,604,550,000  | 2,227,842,000   | 4,376,708,000       | 379,444,000                   | 3,997,264,000     |
| Interim            | 8,157,032,000  | 4,203,284,000   | 3,953,748,000       | 488,463,000                   | 3,465,285,000     |
| Post               | 5,152,852,000  | 3,572,123,000   | 1,580,729,000       | 62,756,000                    | 1,517,973,000     |
| <b>Malaysia</b>    |                |                 |                     |                               |                   |
| Pre                | 21,961,040,000 | 20,610,838,000  | 1,350,202,000       | 261,649,000                   | 1,088,553,000     |
| Interim            | 18,598,686,000 | 16,277,404,000  | 2,321,282,000       | 81,989,000                    | 2,239,293,000     |
| Post               | 30,498,432,000 | 25,628,053,000  | 4,870,379,000       | 1,885,723,000                 | 2,984,656,000     |
| <b>Thailand</b>    |                |                 |                     |                               |                   |
| Pre                | 2,755,271,000  | 1,406,923,000   | 1,348,348,000       | 416,953,000                   | 931,395,000       |
| Interim            | 7,842,689,000  | 2,223,279,000   | 5,619,410,000       | 910,795,000                   | 4,708,615,000     |
| Post               | 6,559,225,000  | 4,888,067,000   | 1,671,158,000       | 969,029,000                   | 702,129,000       |
| <b>Singapore</b>   |                |                 |                     |                               |                   |
| Pre                | 5,234,196,000  | 3,357,127,000   | 1,877,069,000       | 903,612,000                   | 973,457,000       |
| Interim            | 25,757,628,000 | 19,117,578,000  | 6,640,050,000       | 385,405,000                   | 6,254,645,000     |
| Post               | 21,108,490,000 | 12,133,539,000  | 8,974,951,000       | 2,308,648,000                 | 6,666,303,000     |
| <b>Vietnam</b>     |                |                 |                     |                               |                   |
| Pre                | 65,958,000     |                 | 65,958,000          | -                             | 65,958,000        |
| Interim            | 96,511,000     |                 | 96,511,000          | 4,550,000                     | 91,961,000        |
| Post               | 248,350,000    | 511,000         | 247,839,000         | 125,268,000                   | 122,571,000       |
| <b>Brunei</b>      |                |                 |                     |                               |                   |
| Pre                |                |                 | -                   | -                             | -                 |
| Interim            | 2,299,000      |                 | 2,299,000           | 1,132,000                     | 1,167,000         |
| Post               | 7,779,000      |                 | 7,779,000           | 7,779,000                     | -                 |
| <b>Cambodia</b>    |                |                 |                     |                               |                   |
| Pre                | 8,000          |                 | 8,000               | 8,000                         | -                 |
| Interim            | 1,353,000      |                 | 1,353,000           | -                             | 1,353,000         |
| Post               | 2,224,000      |                 | 2,224,000           | 1,219,000                     | 1,005,000         |
| <b>Laos</b>        |                |                 |                     |                               |                   |
| Pre                |                |                 | -                   | -                             | -                 |
| Interim            | 242,200,000    |                 | 242,200,000         | -                             | 242,200,000       |
| Post               | 71,227,000     |                 | 71,227,000          | 71,227,000                    | -                 |
| <b>Myanmar</b>     |                |                 |                     |                               |                   |
| Pre                | 262,052,000    |                 | 262,052,000         | 2,117,000                     | 259,935,000       |

|         |            |  |            |            |   |
|---------|------------|--|------------|------------|---|
| Interim |            |  | -          | -          | - |
| Post    | 17,307,000 |  | 17,307,000 | 17,307,000 | - |



**Table 20 Value per Capita**

|                           | <b>Population</b> | <b>All</b>  |            | <b>Domestic</b> |            |
|---------------------------|-------------------|-------------|------------|-----------------|------------|
| <b>Country<br/>Period</b> | <b>Mean</b>       | <b>Mean</b> | <b>SD.</b> | <b>Mean</b>     | <b>SD.</b> |
| <b>Indonesia</b>          |                   |             |            |                 |            |
| Pre                       | 196,904,788       | 0.340       | 0.805      | 0.253           | 0.802      |
| Interim                   | 210,093,758       | 0.702       | 1.548      | 0.232           | 1.296      |
| Post                      | 223,643,771       | 0.538       | 0.941      | 0.227           | 0.666      |
| <b>Philippines</b>        |                   |             |            |                 |            |
| Pre                       | 69,846,613        | 1.537       | 5.306      | 0.523           | 1.709      |
| Interim                   | 77,171,598        | 2.222       | 4.437      | 1.144           | 3.475      |
| Post                      | 84,629,233        | 0.992       | 2.284      | 0.689           | 1.991      |
| <b>Malaysia</b>           |                   |             |            |                 |            |
| Pre                       | 20,513,221        | 17.790      | 17.378     | 16.702          | 16.454     |
| Interim                   | 22,913,566        | 16.987      | 28.577     | 14.863          | 26.705     |
| Post                      | 25,172,916        | 19.802      | 59.992     | 16.676          | 54.979     |
| <b>Thailand</b>           |                   |             |            |                 |            |
| Pre                       | 59,554,665        | 0.766       | 2.040      | 0.394           | 1.556      |
| Interim                   | 62,601,319        | 2.622       | 3.597      | 0.741           | 1.538      |
| Post                      | 64,975,996        | 1.677       | 2.592      | 1.249           | 2.373      |
| <b>Singapore</b>          |                   |             |            |                 |            |
| Pre                       | 3,544,753         | 24.229      | 39.796     | 15.680          | 31.103     |
| Interim                   | 4,012,959         | 132.312     | 363.365    | 97.969          | 325.730    |
| Post                      | 4,224,913         | 82.430      | 148.769    | 47.364          | 107.912    |
| <b>Vietnam</b>            |                   |             |            |                 |            |
| Pre                       | 75,102,108        | 0.014       | 0.095      | 0.000           | 0.000      |
| Interim                   | 79,817,438        | 0.025       | 0.094      | 0.000           | 0.000      |
| Post                      | 83,527,059        | 0.049       | 0.195      | 0.000           | 0.001      |

|                 |            |       |       |       |       |
|-----------------|------------|-------|-------|-------|-------|
| <b>Brunei</b>   |            |       |       |       |       |
| Pre             | 297,041    | 0.000 | 0.000 | 0.000 | 0.000 |
| Interim         | 329,717    | 0.150 | 0.727 | 0.000 | 0.000 |
| Post            | 359,037    | 0.367 | 2.842 | 0.000 | 0.000 |
| <b>Cambodia</b> |            |       |       |       |       |
| Pre             | 10,642,672 | 0.000 | 0.000 | 0.000 | 0.000 |
| Interim         | 12,009,051 | 0.002 | 0.016 | 0.000 | 0.000 |
| Post            | 13,059,184 | 0.003 | 0.012 | 0.000 | 0.000 |
| <b>Laos</b>     |            |       |       |       |       |
| Pre             | 4,845,856  | 0.000 | 0.000 | 0.000 | 0.000 |
| Interim         | 5,283,980  | 0.933 | 5.874 | 0.000 | 0.000 |
| Post            | 5,668,983  | 0.206 | 1.591 | 0.000 | 0.000 |
| <b>Myanmar</b>  |            |       |       |       |       |
| Pre             | 43,264,926 | 0.098 | 0.756 | 0.000 | 0.000 |
| Interim         | 45,805,707 | 0.000 | 0.000 | 0.000 | 0.000 |
| Post            | 48,033,582 | 0.006 | 0.047 | 0.000 | 0.000 |

Table 20 Value per Capita (Continued)

| Country<br>Period  | Cross Border |         | Cross Border<br>Within SE |        | Outside SE |         |
|--------------------|--------------|---------|---------------------------|--------|------------|---------|
|                    | Mean         | SD.     | Mean                      | SD.    | Mean       | SD.     |
| <b>Indonesia</b>   |              |         |                           |        |            |         |
| Pre                | 0.086        | 0.165   | 0.010                     | 0.063  | 0.077      | 0.157   |
| Interim            | 0.470        | 0.911   | 0.117                     | 0.504  | 0.353      | 0.780   |
| Post               | 0.312        | 0.692   | 0.151                     | 0.512  | 0.160      | 0.478   |
| <b>Philippines</b> |              |         |                           |        |            |         |
| Pre                | 1.014        | 5.123   | 0.089                     | 0.321  | 0.925      | 5.001   |
| Interim            | 1.078        | 2.470   | 0.133                     | 0.589  | 0.945      | 2.450   |
| Post               | 0.302        | 1.114   | 0.012                     | 0.080  | 0.290      | 1.112   |
| <b>Malaysia</b>    |              |         |                           |        |            |         |
| Pre                | 1.088        | 3.656   | 0.207                     | 0.780  | 0.881      | 3.611   |
| Interim            | 2.124        | 4.912   | 0.074                     | 0.223  | 2.051      | 4.922   |
| Post               | 3.126        | 12.746  | 1.215                     | 7.140  | 1.911      | 10.634  |
| <b>Thailand</b>    |              |         |                           |        |            |         |
| Pre                | 0.372        | 1.373   | 0.114                     | 0.558  | 0.258      | 1.225   |
| Interim            | 1.881        | 3.340   | 0.304                     | 1.171  | 1.577      | 3.187   |
| Post               | 0.428        | 1.323   | 0.248                     | 1.147  | 0.180      | 0.563   |
| <b>Singapore</b>   |              |         |                           |        |            |         |
| Pre                | 8.549        | 18.535  | 4.061                     | 16.783 | 4.488      | 9.475   |
| Interim            | 34.343       | 101.071 | 2.006                     | 8.153  | 32.337     | 100.944 |
| Post               | 35.066       | 68.350  | 9.212                     | 37.714 | 25.854     | 60.212  |
| <b>Vietnam</b>     |              |         |                           |        |            |         |
| Pre                | 0.014        | 0.095   | 0.000                     | 0.000  | 0.014      | 0.095   |
| Interim            | 0.025        | 0.094   | 0.001                     | 0.008  | 0.024      | 0.093   |
| Post               | 0.049        | 0.195   | 0.025                     | 0.161  | 0.025      | 0.117   |

|                 |       |       |       |       |       |       |
|-----------------|-------|-------|-------|-------|-------|-------|
| <b>Brunei</b>   |       |       |       |       |       |       |
| Pre             | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Interim         | 0.150 | 0.727 | 0.074 | 0.512 | 0.076 | 0.528 |
| Post            | 0.367 | 2.842 | 0.367 | 2.842 | 0.000 | 0.000 |
| <b>Cambodia</b> |       |       |       |       |       |       |
| Pre             | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Interim         | 0.002 | 0.016 | 0.000 | 0.000 | 0.002 | 0.016 |
| Post            | 0.003 | 0.012 | 0.002 | 0.008 | 0.001 | 0.010 |
| <b>Laos</b>     |       |       |       |       |       |       |
| Pre             | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Interim         | 0.933 | 5.874 | 0.000 | 0.000 | 0.933 | 5.874 |
| Post            | 0.206 | 1.591 | 0.206 | 1.591 | 0.000 | 0.000 |
| <b>Myanmar</b>  |       |       |       |       |       |       |
| Pre             | 0.098 | 0.756 | 0.001 | 0.006 | 0.098 | 0.756 |
| Interim         | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Post            | 0.006 | 0.047 | 0.006 | 0.047 | 0.000 | 0.000 |

Table 21 Value per Capita Regression Variables

| Country<br>Period  | Exchange Rate<br>Return |       | Market Return |       | Market-to-Book |       |
|--------------------|-------------------------|-------|---------------|-------|----------------|-------|
|                    | Mean                    | SD.   | Mean          | SD.   | Mean           | SD.   |
| <b>Indonesia</b>   |                         |       |               |       |                |       |
| Pre                | -0.010                  | 0.033 | 0.014         | 0.110 | 2.228          | 0.510 |
| Interim            | -0.021                  | 0.165 | -0.014        | 0.197 | -0.686         | 5.526 |
| Post               | 0.002                   | 0.027 | 0.031         | 0.082 | 1.638          | 0.431 |
| <b>Philippines</b> |                         |       |               |       |                |       |
| Pre                | -0.006                  | 0.028 | 0.014         | 0.100 | 2.479          | 0.462 |
| Interim            | -0.008                  | 0.035 | -0.009        | 0.118 | 1.442          | 0.331 |
| Post               | 0.001                   | 0.012 | 0.022         | 0.055 | 1.239          | 0.312 |
| <b>Malaysia</b>    |                         |       |               |       |                |       |
| Pre                | -0.006                  | 0.030 | -0.003        | 0.098 | 3.114          | 0.522 |
| Interim            | -0.001                  | 0.029 | 0.010         | 0.141 | 1.917          | 0.426 |
| Post               | 0.001                   | 0.004 | 0.014         | 0.040 | 1.867          | 0.136 |
| <b>Thailand</b>    |                         |       |               |       |                |       |
| Pre                | -0.008                  | 0.039 | -0.010        | 0.110 | 2.616          | 0.606 |
| Interim            | -0.001                  | 0.045 | 0.004         | 0.152 | 1.701          | 0.501 |
| Post               | 0.003                   | 0.016 | 0.027         | 0.070 | 1.652          | 0.251 |
| <b>Singapore</b>   |                         |       |               |       |                |       |
| Pre                | 0.000                   | 0.011 | 0.014         | 0.104 | 1.847          | 0.395 |
| Interim            | -0.003                  | 0.022 | 0.000         | 0.094 | 1.700          | 0.281 |
| Post               | 0.003                   | 0.012 | 0.016         | 0.039 | 1.526          | 0.180 |
| <b>Vietnam</b>     |                         |       |               |       |                |       |
| Pre                |                         |       |               |       |                |       |
| Interim            | -0.005                  | 0.004 |               |       |                |       |
| Post               | -0.001                  | 0.001 |               |       |                |       |

|                 |        |       |  |  |  |  |
|-----------------|--------|-------|--|--|--|--|
| <b>Brunei</b>   |        |       |  |  |  |  |
| Pre             |        |       |  |  |  |  |
| Interim         | 0.002  | 0.029 |  |  |  |  |
| Post            | 0.002  | 0.010 |  |  |  |  |
| <b>Cambodia</b> |        |       |  |  |  |  |
| Pre             | -0.007 | 0.045 |  |  |  |  |
| Interim         | -0.003 | 0.027 |  |  |  |  |
| Post            | -0.001 | 0.012 |  |  |  |  |
| <b>Laos</b>     |        |       |  |  |  |  |
| Pre             | -0.012 | 0.042 |  |  |  |  |
| Interim         | -0.040 | 0.131 |  |  |  |  |
| Post            | -0.004 | 0.035 |  |  |  |  |
| <b>Myanmar</b>  |        |       |  |  |  |  |
| Pre             |        |       |  |  |  |  |
| Interim         |        |       |  |  |  |  |
| Post            | 0.000  | 0.000 |  |  |  |  |



Table 21 Value per Capita Regression Variables (Continued)

| Country<br>Period  | log GDP per<br>Capita |       | log GNI per Capita |       |
|--------------------|-----------------------|-------|--------------------|-------|
|                    | Mean                  | SD.   | Mean               | SD.   |
| <b>Indonesia</b>   |                       |       |                    |       |
| Pre                | 19.900                | 0.314 | 4.365              | 0.152 |
| Interim            | 22.145                | 0.295 | 3.960              | 0.095 |
| Post               | 22.770                | 0.278 | 4.474              | 0.201 |
| <b>Philippines</b> |                       |       |                    |       |
| Pre                | 11.110                | 0.214 | 4.442              | 0.149 |
| Interim            | 11.976                | 0.209 | 4.609              | 0.015 |
| Post               | 12.502                | 0.151 | 4.712              | 0.100 |
| <b>Malaysia</b>    |                       |       |                    |       |
| Pre                | 7.755                 | 0.183 | 5.800              | 0.136 |
| Interim            | 8.404                 | 0.088 | 5.677              | 0.028 |
| Post               | 8.692                 | 0.136 | 5.972              | 0.158 |
| <b>Thailand</b>    |                       |       |                    |       |
| Pre                | 11.904                | 0.193 | 5.364              | 0.115 |
| Interim            | 12.505                | 0.122 | 5.116              | 0.023 |
| Post               | 12.799                | 0.094 | 5.334              | 0.163 |
| <b>Singapore</b>   |                       |       |                    |       |
| Pre                | 8.364                 | 0.082 | 7.551              | 0.159 |
| Interim            | 8.606                 | 0.078 | 7.569              | 0.034 |
| Post               | 8.772                 | 0.085 | 7.678              | 0.141 |
| <b>Vietnam</b>     |                       |       |                    |       |
| Pre                |                       |       | 2.979              | 0.272 |
| Interim            |                       |       | 3.459              | 0.094 |
| Post               |                       |       | 3.855              | 0.167 |

|                 |        |       |       |       |
|-----------------|--------|-------|-------|-------|
| <b>Brunei</b>   |        |       |       |       |
| Pre             |        |       |       |       |
| Interim         |        |       |       |       |
| Post            | 8.125  | 0.186 |       |       |
| <b>Cambodia</b> |        |       |       |       |
| Pre             |        |       | 3.197 | 0.118 |
| Interim         |        |       | 3.219 | 0.028 |
| Post            | 20.128 | 0.221 | 3.520 | 0.179 |
| <b>Laos</b>     |        |       |       |       |
| Pre             |        |       |       |       |
| Interim         |        |       |       |       |
| Post            |        |       |       |       |
| <b>Myanmar</b>  |        |       |       |       |
| Pre             |        |       |       |       |
| Interim         |        |       |       |       |
| Post            |        |       | 2.929 | 0.220 |

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